

I-Tech

Q3 impacted by weaker market conditions

- Sales -18% vs. ABGSCe, EBIT SEK 11m vs. ABGSCe 16m
- Newbuild market down 50% y-o-y, affecting growth
- Sizeable customer has reduced planned volumes for '25

Q3 results

Q3 sales came in lower than expected at SEK 41m (-18% vs. ABGSCe 50m). The company writes that the overall conditions in the shipping industry are still positive, but highlights that newbuild contracting has dropped by 50% y-o-y. As a result, even though existing customers are buying more and volumes are rising, the slowdown in new shipbuilding has limited overall growth. Moreover, the company writes that a sizeable customer has reduced their planned volume offtake for '25 due to financial constraints. EBIT was SEK 11m (-32% vs. ABGSCe 16m), for a margin of 27% (ABGSCe 32%). The gross margin was 57% (vs. ABGSCe 58%), with a small impact due to customer and product mix. FCF lease adj. came in at SEK 23m (vs. ABGSCe 12m).

Estimates and outlook

On numbers alone, '25e-'27e sales change by -5%, and EBIT adj. changes by -9%. We expect the weaker newbuild contracting conditions to continue to impact growth going forward. However, we anticipate that I-Tech will continue to increase its market share. The company also states that it will announce new partnerships in the coming quarter and that it is pursuing ongoing activities to improve margins in the future. We therefore believe that there is potential for continued improvement in gross margins. Regarding the regulatory process the company gave an updated timeline and writes that more clarity regarding the next step of process is still expected during the coming quarter.

Valuation

The share has returned -11% L3M (vs. peer median -14% and OMXSSMAC -1%), and is currently trading at 23x-14x '25e-'27e P/E on our pre-report estimates vs. the peer median of 47x-19x. The company will host a [presentation](#) of the Q3 results at 10:30 CEST.

Fast comment

Commissioned research

Not rated

Chemicals

ITECH-SE/ITECH SS

Share price (SEK)	16/10/2025	96.20
MCap (SEKm)		1,154
MCap (EURm)		105
Net debt (SEKm)		-112.66
No. of shares (m)		12.0
Free float (%)		55.0
Av. daily volume (k)		5

Next event Q3 Report 17 October 2025

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Deviation table

	Reported			ABGSCe	
	Q3'24	Q3'25	y-o-y	Q3'25e	Deviation
Sales	41	41	0%	50	-18%
of which organic	30%	10%		35%	
of which FX	-3.3%	-9.5%		-12%	
of which M&A	0%	0%		0%	
Extraordinary operating items	(1.6)			-	
Impairment part of depreciation	-			-	
EBIT	9.4	11	18%	16	-32%
margin	23%	27%	+3.9pp	32%	-5.2pp
Impairment part of amortisation	-			-	
EBIT adj.	11	11	1%	16	-32%
margin	27%	27%	+0.0pp	32%	-5.2pp
Extraordinary financial items	-			-	
Net income	7.8	9.4	20%	14	-32%
margin	19%	23%	+3.8pp	28%	-4.6pp
Net income from disc. ops.	-			-	
Extraordinary tax items	0.33			-	
Net income adj.	10	9.4	-8%	15	-37%
margin	25%	23%	-2.0pp	30%	-6.8pp
Minority interest	-		n.a.	-	n.a.
EPS	0.70	0.80	14%	1.1	-30%
EPS adj.	0.85	0.80	-6%	1.2	-35%
FCF lease adj.	10	23	120%	12	97%

Source: ABG Sundal Collier Estimates, Company Data

SEKm	2023	2024	2025e	2026e	2027e
Sales	121	179	195	223	268
<i>Sales growth (%)</i>	<i>44.5</i>	<i>48.5</i>	<i>8.5</i>	<i>14.6</i>	<i>20.0</i>
EBITDA	31	54	63	81	104
<i>EBITDA margin (%)</i>	<i>26.0</i>	<i>29.9</i>	<i>32.5</i>	<i>36.5</i>	<i>38.9</i>
EBIT adj.	24	52	55	73	101
<i>EBIT adj. margin (%)</i>	<i>20.2</i>	<i>29.0</i>	<i>28.4</i>	<i>32.8</i>	<i>37.7</i>
Pretax profit	25	49	57	77	106
EPS	1.70	3.28	3.84	5.09	7.01
<i>EPS growth (%)</i>	<i>91.0</i>	<i>92.9</i>	<i>17.0</i>	<i>32.6</i>	<i>37.7</i>
EPS adj.	2.13	4.08	4.20	5.49	7.01
DPS	1.50	1.75	1.52	2.04	2.80
EV/EBITDA (x)	33.9	19.5	16.0	11.8	8.6
EV/EBIT adj. (x)	43.6	20.1	18.3	13.2	8.9
P/E (x)	56.6	29.3	25.1	18.9	13.7
P/E adj. (x)	45.1	23.6	22.9	17.5	13.7
EV/sales (x)	8.79	5.83	5.20	4.32	3.37
FCF yield (%)	2.9	3.0	5.0	5.8	7.6
Le. adj. FCF yld. (%)	2.9	3.0	5.0	5.8	7.6
Dividend yield (%)	1.6	1.8	1.6	2.1	2.9
Net IB debt/EBITDA (x)	-2.7	-1.9	-2.2	-2.3	-2.4
Le. adj. ND/EBITDA (x)	-2.6	-1.7	-2.2	-2.3	-2.4

Source: ABG Sundal Collier, Company Data

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