

Cavotec

Low-margin legacy orders weigh on Q2

- Q2: Sales of EUR 45m (36m), adj. EBIT of -EUR 1.1m (-0.7m)
- P&M drives book-to-bill of 1.2x (R12m)
- Upbeat outlook commentary

Growth delivers, mix weighs

Cavotec reported sales above expectations at EUR 45m, +25% y-o-y (20% vs ABGSCe). P&M: 34% y-o-y, Industry: 12% y-o-y. Similar to in Q1, there was a strong order intake of EUR 49m (11% y-o-y), which was broadly as we expected following the pre-announcement, but it had not been incorporated into our estimates (ABGSCe 36m), as it was announced after our preview was published. With the R12m book-to-bill standing at ~1.2x, we see a healthy demand outlook for P&M. Adj. EBIT was softer than expected at EUR -1.1m vs ABGSCe of EUR 3.5m, with management attributing the adverse mix effects to deliveries of low-margin P&M orders dating back to 2024. NRIs of EUR -1.1m (ABGSCe -2.0m) were incurred in the quarter, relating to restructuring costs under the ongoing cost-savings programme.

'26e adj. EBIT lowered on earnings miss

We raise sales by 5%/4%/4% for '26e/'27e/'28e due to the revenue beat in the quarter. The strong order momentum for its shore power solutions de-risks our sales growth in '27-'28e. However, '26e adj. EBIT is lowered ~EUR 4.6m on the miss in the quarter, while we lower by another EUR 3.8m for the remaining two quarters of the year. We expect a sequential return to earnings growth in Q3, as the delivery of motorised cables and hose reels will be delivered to a ship unloader. Importantly, the outlook commentary marks a step-change, with management noting that customers are placing orders again after a long period of hesitancy.

15-10x '27e-'28e EV/EBIT

While profitability continued to trail revenue growth in the quarter, we see potential in an increasing backlog with a higher margin profile. However, we believe that some patience is required, as we expect earnings growth to return in '27e. The share is currently trading at 15-10x EV/EBIT on '27e-'28e, vs the peer median of 14-13x.

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EURm	2024	2025	2026e	2027e	2028e
Sales	175	160	164	186	201
EBITA adj.	12	4	-3	9	14
EBITA adj. marg. (%)	6.7	2.5	-1.6	5.0	6.7
EBIT adj.	12	4	-3	9	14
EBIT adj. marg. (%)	6.7	2.5	-1.6	5.0	6.7
Pretax profit	8	1	-8	7	12
EPS	0.04	-0.01	-0.08	0.05	0.08
EPS adj.	0.04	-0.02	-0.05	0.05	0.08
Sales growth (%)	-3.2	-8.7	2.9	13.0	8.1
EPS adj. growth (%)	1,932.5	-153.0	138.0	-195.9	58.3
DPS	0.00	0.00	0.00	0.03	0.03

Source: ABG Sundal Collier, Company Data

Reason: Post-results comment

Commissioned research

Not rated

Capital Goods

Estimate changes (%)

	2026e	2027e	2028e
Sales	4.5	4.5	3.4
EBIT	nm	-26.4	-8.2
EPS	nm	-31.3	-9.5

Source: ABG Sundal Collier

CCC-SE/CCC SS

Share price (SEK)	23/7/2026	12.60
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MCap (SEKm)	1,344
MCap (EURm)	121
Net debt (EURm)	11.60
No. of shares (m)	106.7
Free float (%)	30.5
Av. daily volume (k)	14

Next event Q3 report 6 November 2026

Performance



	2026e	2027e	2028e
P/E (x)	nm	23.7	15.0
P/E adj. (x)	nm	23.7	15.0
EV/EBIT (x)	-24.0	15.0	10.0
EV/EBIT adj. (x)	-51.9	15.0	10.0
EV/EBITA adj. (x)	-51.9	15.0	10.0
EV/sales (x)	0.85	0.75	0.68
Le. adj. FCF yld. (%)	-7.2	3.1	5.8
Dividend yield (%)	0.0	2.5	2.9
ROCE adj. (%)	-3.6	12.6	17.5
ROE adj. (%)	-10.8	10.9	16.1
Net IB debt/EBITDA (x)	55.1	1.2	0.7
Le. adj. ND/EBITDA (x)	-20.4	0.5	0.1

Disclosures and analyst certifications are located on pages 10-11 of this report.

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Company description

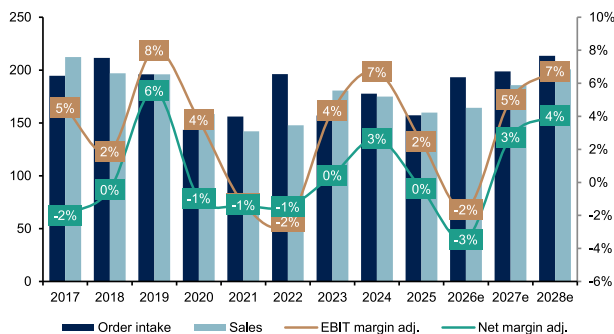
Cavotec is an international engineering group that designs and manufactures systems within power transmission and distribution, remote controlling and automation for end markets such as ports, maritime, airports, mining and tunnelling. Its Ports & Maritime segment provides systems such as automated mooring, motorised cable reels, shore power connection systems. The Industry segment offers motorised cable reels, power connectors and radio remote controls (RRC) for mining and general industry.

[Sustainability information](#)

Risks

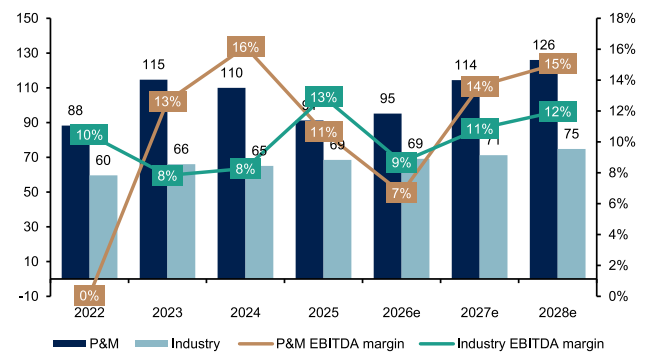
Cavotec has recently undergone a significant turnaround, but due to external factors, we are yet to see a significant return to growth. Risks that could hold back growth further include a weaker economic cycle, competition from larger conglomerates and postponed decision-making by customers.

Annual order intake, sales and margins



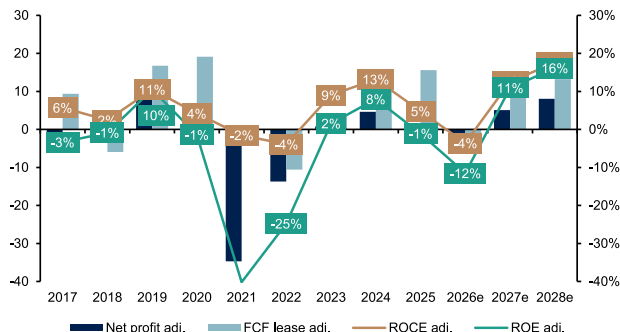
Source: ABG Sundal Collier estimates, company data

Segment sales and margins



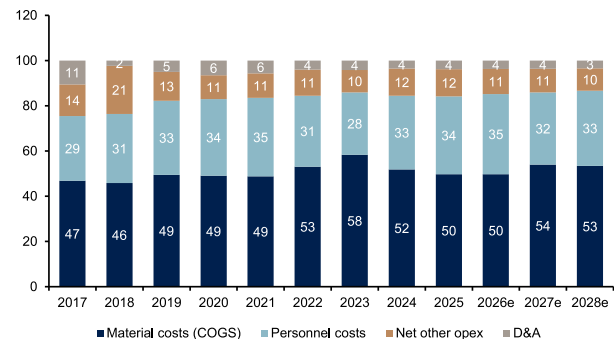
Source: ABG Sundal Collier estimates, company data

Cash flow conversion and return on capital



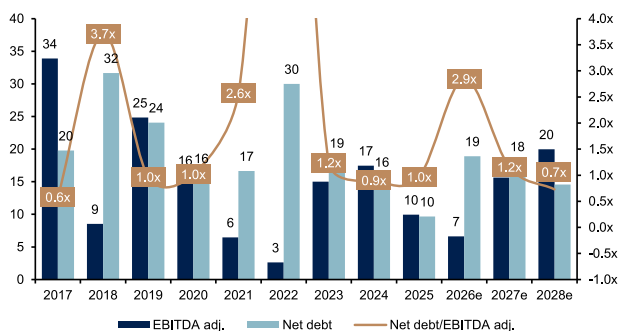
Source: ABG Sundal Collier estimates, company data

Opex split (%)



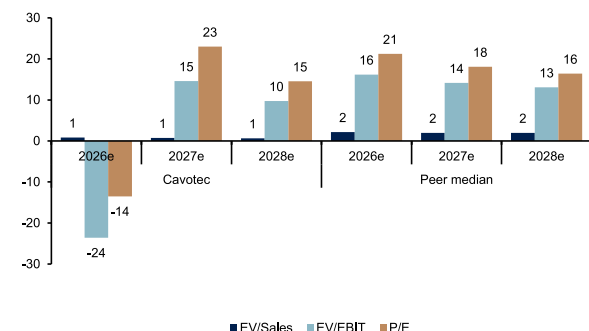
Source: ABG Sundal Collier estimates, company data

Net debt and leverage



Source: ABG Sundal Collier estimates, company data

Peer valuation



Source: ABG Sundal Collier estimates, Factset estimates for peers

Estimate changes

EURm Income statement	Old forecasts			New forecasts			% change		
	2026e	2027e	2028e	2026e	2027e	2028e	2026e	2027e	2028e
Order intake	179	190	205	193	199	214	8%	4%	4%
Net sales	157	178	194	164	186	201	5%	4%	3%
Gross profit	86	92	101	81	90	101	-5%	-2%	0%
EBITDA	12	19	21	3	16	20	-71%	-18%	-6%
EBIT	3	13	15	-6	9	14	-313%	-26%	-8%
Non-recurring items	-3	0	0	-3	0	0	5%	n.a.	n.a.
Adj. EBIT	6	13	15	-3	9	14	-147%	-26%	-8%
PTP	1	11	13	-8	7	12	-1099%	-31%	-9%
Net profit	-1	7	9	-9	5	8	554%	-31%	-9%
Growth and margins	2026e	2027e	2028e	2026e	2027e	2028e	2026e	2027e	2028e
Order intake y-o-y	14%	6%	7%	23%	3%	7%	9.0pp	-3.4pp	0.0pp
Net sales y-o-y	-2%	13%	9%	3%	13%	8%	4.4pp	0.0pp	-1.1pp
Adj. EBIT y-o-y	46%	120%	17%	-168%	-444%	46%	-214pp	-563pp	29pp
Gross margin	54.6%	51.8%	51.8%	49.4%	48.7%	50.2%	-5.2pp	-3.1pp	-1.6pp
EBITDA margin	7.6%	10.7%	10.9%	2.1%	8.4%	10.0%	-5.5pp	-2.2pp	-1.0pp
EBIT margin	1.7%	7.1%	7.6%	-3.6%	5.0%	6.7%	-5.3pp	-2.1pp	-0.9pp
Adj. EBIT margin	3.7%	7.1%	7.6%	-1.6%	5.0%	6.7%	-5.3pp	-2.1pp	-0.9pp
Net profit margin	-0.9%	4.2%	4.6%	-5.4%	2.7%	4.0%	-4.5pp	-1.4pp	-0.6pp
Sales by segment	2026e	2027e	2028e	2026e	2027e	2028e	2026e	2027e	2028e
Ports & Maritime	88	107	120	95	114	126	8%	7%	5%
Industry	69	71	75	69	71	75	0%	0%	0%
EBIT by segment	2026e	2027e	2028e	2026e	2027e	2028e	2026e	2027e	2028e
Ports & Maritime	6	13	15	3	12	15	-50%	-11%	0%
margin %	6.7%	12.4%	12.7%	3.1%	10.3%	12.0%	-4pp	-2.1pp	-0.7pp
Industry	7	7	8	3	5	6	-55%	-27%	-16%
margin %	10.6%	10.0%	10.1%	4.7%	7.3%	8.5%	-5.8pp	-2.7pp	-1.6pp
Group costs	-7	-8	-8	-9	-8	-8	20%	0%	0%

Source: ABG Sundal Collier estimates, company data

Key figures, annual

EURm	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Order backlog	86	100	100	85	99	147	124	126	124	153	166	179
Backlog conversion	206%	230%	196%	158%	167%	149%	123%	142%	126%	132%	121%	121%
Order intake	195	211	196	143	156	196	157	178	157	193	199	214
Book-to-bill R12m	0.92	1.07	1.00	0.90	1.10	1.33	0.87	1.02	0.98	1.18	1.07	1.06
Net sales	212	197	196	158	142	148	181	175	160	164	186	201
COGS	-108	-97	-91	-76	-71	-81	-101	-85	-78	-83	-95	-100
Gross profit	104	100	105	82	71	67	80	90	82	81	90	101
Employee costs	-66	-64	-60	-52	-51	-48	-48	-53	-54	-59	-56	-62
Net other opex	-32	-45	-23	-16	-16	-18	-17	-20	-19	-19	-19	-19
EBITDA	6	-9	21	14	4	2	14	17	9	3	16	20
D&A	-24	-5	-9	-10	-8	-6	-7	-6	-6	-6	-6	-6
EBIT	-18	-14	12	4	-4	-5	7	11	3	-6	9	14
Non-recurring items	-28	-18	-3	-2	-2	-1	-1	-1	-1	-3	0	0
Adj. EBIT	10	4	16	6	-2	-4	8	12	4	-3	9	14
Net financial items	-5	-1	-2	-7	4	4	-3	-3	-2	-2	-2	-2
PTP	-23	-15	11	-3	-1	0	4	8	1	-8	7	12
Taxes	-9	-3	-3	-1	-4	-3	-4	-4	-3	-1	-2	-3
Net profit	-32	-18	8	-4	-37	-15	0	4	-1	-9	5	8
EPS	-0.38	-0.23	0.08	-0.04	-0.39	-0.16	0.00	0.04	-0.01	-0.08	0.05	0.08
Metrics	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Gross margin	49.2%	51.0%	53.7%	52.0%	49.8%	45.3%	44.0%	51.4%	51.3%	49.4%	48.7%	50.2%
EBITDA margin	3.0%	-4.6%	11.0%	8.5%	2.9%	1.1%	8.0%	9.5%	5.7%	2.1%	8.4%	10.0%
EBIT margin	-8.5%	-7.0%	6.3%	2.2%	-3.0%	-3.0%	4.0%	6.2%	2.0%	-3.6%	5.0%	6.7%
Adj. EBIT margin	4.5%	1.9%	8.0%	3.8%	-1.3%	-2.4%	4.3%	6.7%	2.5%	-1.6%	5.0%	6.7%
Tax rate	-38%	-20%	30%	-26%	-703%	-1033%	95%	53%	206%	-11%	30%	30%
Net profit margin	-15.0%	-9.4%	3.8%	-2.5%	-26.1%	-9.9%	0.1%	2.2%	-0.9%	-5.4%	2.7%	4.0%
Sales by segment	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Ports & Maritime	80	68	85	69	0	88	115	110	91	95	114	126
y-o-y %	-16%	-14%	24%	-19%	-100%	n.a.	30%	-4%	-17%	4%	20%	10%
Industry	n.a.	n.a.	n.a.	n.a.	n.a.	60	66	65	69	69	71	75
y-o-y %	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	11%	-2%	5%	1%	3%	5%
Historical segment	133	129	111	90	142	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
y-o-y %	14%	-3%	-13%	-20%	59%	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
EBITDA by segment	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028
Ports & Maritime	1	-2	15	4	n.a.	0	14	18	10	6	16	19
EBITDA margin	1%	-3%	17%	6%	n.a.	0.00	0.13	0.16	0.11	7%	14%	15%
Industry	n.a.	n.a.	n.a.	n.a.	n.a.	6	5	5	9	6	8	9
EBITDA margin	n.a.	n.a.	n.a.	n.a.	n.a.	0.10	0.08	0.08	0.13	9%	11%	12%
Historical segment	12	-1	13	13	10	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
EBITDA margin	9%	-1%	12%	14%	7%	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
EBIT by segment	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Ports & Maritime	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	14	6	3	12	15
EBIT margin	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	13%	7%	3%	10%	12%
Industry	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	3	6	3	5	6
EBIT margin	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	5%	9%	5%	7%	9%
Historical segment	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
EBIT margin	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Group costs	-6	-6	-6	-3	-5	-5	-5	-6	-9	-9	-8	-8

Source: ABG Sundal Collier estimates, company data

Key figures, quarterly

EURm	Q1'24	Q2'24	Q3'24	Q4'24	Q1'25	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26	Q3'26e	Q4'26e
Order backlog	121	118	110	126	116	125	126	124	151	156	155	153
Backlog conversion	35%	35%	37%	41%	31%	31%	29%	39%	26%	30%	24%	32%
Order intake	40	40	36	61	29	44	36	48	60	49	37	47
Book-to-bill R12m	0.84	0.88	0.86	1.02	0.97	1.04	1.10	0.98	1.22	1.19	1.18	1.18
Net sales	43	43	44	45	39	36	36	50	33	45	38	49
COGS	-22	-20	-22	-22	-18	-16	-17	-27	-15	-25	-18	-25
Gross profit	21	23	22	23	20	19	19	23	17	20	20	24
Employee costs	-14	-13	-13	-13	-14	-13	-13	-14	-14	-16	-13	-16
Net other opex	-4	-6	-5	-5	-4	-5	-5	-4	-5	-5	-5	-5
EBITDA	3	4	4	5	2	1	1	5	-1	-1	2	3
D&A	-1	-1	-1	-2	-2	-1	-1	-1	-2	-1	-2	-2
EBIT	2	2	3	4	1	-1	0	4	-3	-2	1	2
Non-recurring items	0	-1	0	0	0	0	0	0	0	-1	-1	-1
Adj. EBIT	2	3	3	4	1	-1	0	4	-3	-1	2	3
Net financial items	-1	-1	-1	-1	0	0	0	0	0	-1	-1	-1
PTP	1	1	2	3	0	-1	-1	3	-3	-3	0	1
Taxes	-1	-1	-1	-1	0	0	-1	-1	-1	0	0	0
Net profit	1	1	1	2	0	-1	-2	2	-4	-3	0	1
EPS	0.00	0.01	0.01	0.02	0.00	-0.01	-0.02	0.02	-0.04	-0.03	-0.01	0.00
Metrics	Q1'24	Q2'24	Q3'24	Q4'24	Q1'25	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26	Q3'26e	Q4'26e
Gross margin	49.3%	53.8%	50.9%	51.6%	52.7%	54.3%	53.7%	46.1%	53.0%	44.9%	52.2%	49.0%
EBITDA margin	8.0%	8.5%	10.1%	11.5%	5.9%	2.1%	2.8%	10.3%	-4.0%	-1.7%	5.9%	6.8%
EBIT margin	4.5%	5.5%	6.8%	7.9%	1.9%	-2.0%	-1.4%	7.3%	-8.6%	-5.0%	-0.9%	1.5%
Adj. EBIT margin	4.5%	7.0%	6.8%	8.3%	2.6%	-2.0%	-0.5%	7.8%	-8.6%	-2.5%	1.7%	3.5%
Tax rate	62%	54%	56%	47%	80%	-26%	-75%	47%	-22%	-13%	35%	35%
Net profit margin	1.2%	1.6%	2.3%	3.6%	0.1%	-4.1%	-4.7%	3.4%	-12.2%	-7.3%	-1.4%	0.3%
Sales by segment	Q1'24	Q2'24	Q3'24	Q4'24	Q1'25	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26	Q3'26e	Q4'26e
Ports & Maritime	27	26	28	30	22	21	19	28	16	28	20	30
y-o-y %	13%	-11%	2%	-14%	-17%	-17%	-31%	-5%	-26%	34%	5%	5%
Industry	16	17	16	16	17	14	16	21	16	16	18	19
y-o-y %	2%	0.2%	11.6%	-16.6%	2%	-15%	1%	36%	-1%	12%	7%	-10%
Historical segment	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
y-o-y %	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
EBITDA by segment	Q1'24	Q2'24	Q3'24	Q4'24	Q1'25	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26	Q3'26e	Q4'26e
Ports & Maritime	4	4	4	5	3	3	1	3	-1	2	2	3
EBITDA margin	14%	17%	16%	18%	11%	13%	6%	12%	-5%	6%	10%	11%
Industry	1	2	1	1	2	1	3	3	2	1	2	2
EBITDA margin	8%	11%	8%	7%	13%	4%	16%	16%	10%	4%	11%	10%
Historical segment	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
EBITDA margin	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
EBIT by segment	Q1'24	Q2'24	Q3'24	Q4'24	Q1'25	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26	Q3'26e	Q4'26e
Ports & Maritime	n.a.	n.a.	4	4	2	2	0	2	-2	1	1	2
EBIT margin	n.a.	n.a.	13%	14%	7%	9%	1%	9%	-11%	4%	6%	8%
Industry	n.a.	n.a.	1	0	2	0	2	3	1	0	1	1
EBIT margin	n.a.	n.a.	4%	2%	9%	0%	12%	13%	6%	0%	7%	6%
Historical segment	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
EBIT margin	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Group costs	-2	-2	-1	-1	-2	-3	-3	-2	-2	-3	-2	-2

Source: ABG Sundal Collier estimates, company data

Peer group financials

Ticker	Company	SEKm	L3M	Sales growth			EBIT margin			Net margin			FCF/Net income		
				2026e	2027e	2028e	2026e	2027e	2028e	2026e	2027e	2028e	2026e	2027e	2028e
OMXSALLS	OMX Stockholm Allshare	12,935,356	1%												
CCC-SE	Cavotec	1,302	-23%	2.9%	13.0%	8.1%	-4%	5%	7%	-5%	3%	4%	60%	135%	126%
ABBN-CH	ABB	1,755,043	5%	22%	12%	10%	19%	20%	21%	18%	15%	16%	66%	87%	90%
GARO-SE	GARO	557	-3%	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
KCR-FI	Konecranes	74,714	-4%	3%	6%	5%	13%	14%	14%	10%	10%	11%	102%	110%	107%
MERUS-FI	Merus Power	421	13%	n.a.	20%	n.a.	2%	4%	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
PCELL-SE	PowerCell Sweden	1,193	-10%	-25%	50%	41%	-36%	-8%	3%	-36%	-7%	3%	92%	131%	119%
RSGN-CH	R&S Group	8,949	-24%	4%	9%	8%	17%	18%	18%	12%	13%	13%	65%	90%	92%
KALMAR-FI	Kalmar B	23,017	-17%	5%	6%	5%	13%	14%	14%	10%	10%	11%	89%	88%	88%
TREL.B-SE	Trelleborg B	94,009	9%	6%	7%	4%	17%	18%	18%	12%	13%	13%	106%	114%	117%
WRT1V-FI	Wartsila	202,964	-20%	-7%	6%	12%	14%	15%	15%	10%	11%	11%	88%	80%	69%
Peer average		240,096	-6%	1%	15%	12%	7%	12%	15%	5%	9%	11%	87%	100%	97%
Peer median		23,017	-4%	4%	8%	8%	14%	14%	15%	10%	11%	11%	89%	90%	92%

Source: ABG Sundal Collier estimates, FactSet estimates for peers

Peer group valuation

Ticker	Company	SEKm	L3M	EV/Sales			EV/EBIT			P/E			ND/EBITDA		
				2026e	2027e	2028e	2026e	2027e	2028e	2026e	2027e	2028e	2026e	2027e	2028e
OMXSALLS	OMX Stockholm Allshare	12,935,356	1%	0.8x	0.7x	0.7x	-24x	15x	10x	-14x	23x	15x	5.4x	1.2x	0.7x
CCC-SE	Cavotec	1,302	-23%												
ABBN-CH	ABB	1,755,043	5%	4.7x	4.2x	3.7x	25x	21x	18x	29x	27x	24x	-0.2x	-0.3x	-0.5x
GARO-SE	GARO	557	-3%	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
KCR-FI	Konecranes	74,714	-4%	1.5x	1.3x	1.2x	11x	10x	9x	16x	14x	13x	-0.4x	-0.7x	-1.0x
MERUS-FI	Merus Power	421	13%	0.7x	0.6x	n.a.	28x	14x	n.a.	231x	24x	n.a.	n.a.	n.a.	n.a.
PCELL-SE	PowerCell Sweden	1,193	-10%	4.2x	2.8x	2.0x	n.a.	n.a.	58x	n.a.	n.a.	74x	n.a.	9.5x	0.3x
RSGN-CH	R&S Group	8,949	-24%	1.8x	1.6x	1.4x	11x	9x	8x	14x	12x	11x	0.6x	0.2x	-0.1x
KALMAR-FI	Kalmar B	23,017	-17%	1.1x	1.0x	0.9x	8x	7x	6x	14x	12x	11x	-0.2x	-0.5x	-0.7x
TREL.B-SE	Trelleborg B	94,009	9%	2.8x	2.6x	2.4x	16x	14x	13x	21x	18x	16x	0.8x	0.6x	0.4x
WRT1V-FI	Wartsila	202,964	-20%	2.5x	2.3x	2.1x	18x	16x	14x	27x	24x	21x	-2.0x	-1.9x	-1.7x
Peer average		240,096	-6%	2.4x	2.1x	2.0x	17x	13x	18x	50x	19x	24x	-0.2x	1.0x	-0.5x
Peer median		23,017	-4%	2.2x	2.0x	2.0x	16x	14x	13x	21x	18x	16x	-0.2x	-0.3x	-0.5x

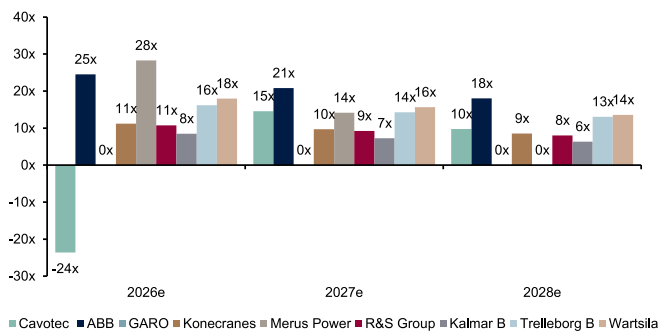
Source: ABG Sundal Collier estimates, FactSet estimates for peers

Peer group summary

Peer valuation	L3M	EV/Sales			EV/EBIT			P/E		
		2026e	2027e	2028e	2026e	2027e	2028e	2026e	2027e	2028e
OMXSALLS	1%									
CCC-SE	-23%	0.8x	0.7x	0.7x	-24x	15x	10x	-14x	23x	15x
Peer median	-4%	2.2x	2.0x	2.0x	16x	14x	13x	21x	18x	16x
vs. median		-61%	-63%	-67%	-246%	3%	-25%	-164%	27%	-11%

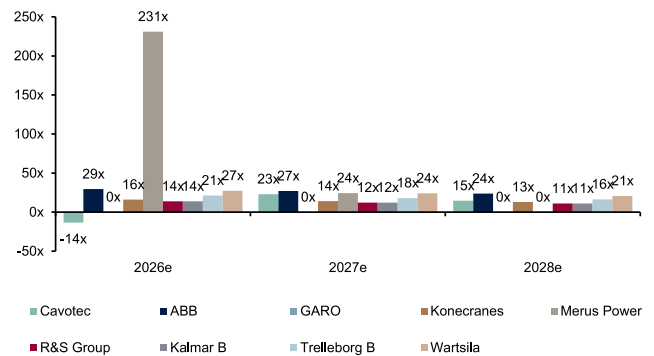
Source: ABG Sundal Collier estimates, FactSet estimates for peers

Cavotec vs. peers EV/EBIT



Source: ABG Sundal Collier estimates, FactSet estimates for peers

Cavotec vs. peers P/E



Source: ABG Sundal Collier estimates, FactSet estimates for peers

Income Statement (EURm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Sales	196	158	142	148	181	175	160	164	186	201
COGS	-91	-76	-71	-81	-101	-85	-78	-83	-95	-100
Gross profit	105	82	71	67	80	90	82	81	90	101
Other operating items	-84	-69	-67	-65	-65	-73	-73	-81	-75	-81
EBITDA	21	14	4	2	14	17	9	0	16	20
Depreciation and amortisation	-9	-10	-8	-6	-7	-6	-6	-6	-6	-6
of which leasing depreciation	-4	-4	-4	-3	-3	-3	-4	-4	-4	-4
EBITA	13	4	-4	-4	7	11	3	-6	9	14
EO Items	-3	-2	-2	-1	-1	-1	-1	-3	0	0
Impairment and PPA amortisation	-0	-0	-0	-0	-0	-0	-0	0	0	0
EBIT	12	4	-4	-5	7	11	3	-6	9	14
Net financial items	-2	-7	4	4	-3	-3	-2	-2	-2	-2
Pretax profit	11	-3	-1	-0	4	8	1	-8	7	12
Tax	-3	-1	-4	-3	-4	-4	-3	-1	-2	-3
Net profit	8	-4	-4	-3	0	4	-1	-9	5	8
Minority interest	0	0	0	0	0	0	0	0	0	0
Net profit discontinued	0	0	-33	-12	0	0	0	0	0	0
Net profit to shareholders	8	-4	-37	-15	0	4	-1	-9	5	8
EPS	0.08	-0.04	-0.39	-0.16	0.00	0.04	-0.01	-0.08	0.05	0.08
EPS adj.	0.11	-0.00	-0.17	-0.03	0.00	0.04	-0.02	-0.05	0.05	0.08
Total extraordinary items after tax	-2	-3	-19	-11	-0	-0	1	-3	0	0
Leasing payments	-4	-4	-4	-3	-3	-3	-4	-4	-4	-4
<i>Tax rate (%)</i>	<i>29.8</i>	<i>-25.6</i>	<i>-702.6</i>	<i>-1,032.5</i>	<i>95.3</i>	<i>53.2</i>	<i>205.9</i>	<i>-10.9</i>	<i>30.0</i>	<i>30.0</i>
<i>Gross margin (%)</i>	<i>53.7</i>	<i>52.0</i>	<i>49.8</i>	<i>45.3</i>	<i>44.0</i>	<i>51.4</i>	<i>51.3</i>	<i>49.4</i>	<i>48.7</i>	<i>50.2</i>
<i>EBITDA margin (%)</i>	<i>11.0</i>	<i>8.5</i>	<i>2.9</i>	<i>1.1</i>	<i>8.0</i>	<i>9.5</i>	<i>5.7</i>	<i>0.2</i>	<i>8.4</i>	<i>10.0</i>
<i>EBITA margin (%)</i>	<i>6.5</i>	<i>2.5</i>	<i>-2.8</i>	<i>-3.0</i>	<i>4.0</i>	<i>6.2</i>	<i>2.0</i>	<i>-3.6</i>	<i>5.0</i>	<i>6.7</i>
<i>EBIT margin (%)</i>	<i>6.3</i>	<i>2.2</i>	<i>-3.0</i>	<i>-3.0</i>	<i>4.0</i>	<i>6.2</i>	<i>2.0</i>	<i>-3.6</i>	<i>5.0</i>	<i>6.7</i>
<i>Pre-tax margin (%)</i>	<i>5.5</i>	<i>-2.0</i>	<i>-0.4</i>	<i>-0.2</i>	<i>2.1</i>	<i>4.7</i>	<i>0.8</i>	<i>-4.8</i>	<i>3.9</i>	<i>5.7</i>
<i>Net margin (%)</i>	<i>3.8</i>	<i>-2.5</i>	<i>-3.1</i>	<i>-2.1</i>	<i>0.1</i>	<i>2.2</i>	<i>-0.9</i>	<i>-5.4</i>	<i>2.7</i>	<i>4.0</i>
Growth Rates y-o-y	-	-	-	-	-	-	-	-	-	-
<i>Sales growth (%)</i>	<i>-0.5</i>	<i>-19.2</i>	<i>-10.3</i>	<i>4.0</i>	<i>22.2</i>	<i>-3.2</i>	<i>-8.7</i>	<i>2.9</i>	<i>13.0</i>	<i>8.1</i>
<i>EBITDA growth (%)</i>	<i>-337.0</i>	<i>-37.0</i>	<i>-69.9</i>	<i>-59.9</i>	<i>782.5</i>	<i>15.8</i>	<i>-45.0</i>	<i>-96.3</i>	<i>4,462.9</i>	<i>27.8</i>
<i>EBITA growth (%)</i>	<i>-194.4</i>	<i>-69.1</i>	<i>-201.2</i>	<i>12.6</i>	<i>-261.4</i>	<i>50.6</i>	<i>-70.9</i>	<i>-284.2</i>	<i>-258.9</i>	<i>45.8</i>
<i>EBIT growth (%)</i>	<i>-188.7</i>	<i>-71.5</i>	<i>-219.7</i>	<i>7.3</i>	<i>-260.4</i>	<i>50.8</i>	<i>-71.0</i>	<i>-285.0</i>	<i>-258.9</i>	<i>45.8</i>
<i>Net profit growth (%)</i>	<i>-140.7</i>	<i>-153.1</i>	<i>8.8</i>	<i>-27.0</i>	<i>-105.6</i>	<i>2,057.3</i>	<i>-136.3</i>	<i>532.2</i>	<i>-157.9</i>	<i>58.3</i>
<i>EPS growth (%)</i>	<i>nm</i>	<i>nm</i>	<i>nm</i>	<i>-60.4</i>	<i>nm</i>	<i>nm</i>	<i>nm</i>	<i>nm</i>	<i>nm</i>	<i>58.3</i>
Profitability	-	-	-	-	-	-	-	-	-	-
<i>ROE (%)</i>	<i>7.2</i>	<i>-3.7</i>	<i>-43.0</i>	<i>-26.6</i>	<i>0.4</i>	<i>6.6</i>	<i>-2.5</i>	<i>-17.9</i>	<i>10.9</i>	<i>16.1</i>
<i>ROE adj. (%)</i>	<i>9.9</i>	<i>-0.4</i>	<i>-20.4</i>	<i>-6.1</i>	<i>0.4</i>	<i>7.3</i>	<i>-3.9</i>	<i>-10.8</i>	<i>10.9</i>	<i>16.1</i>
<i>ROCE (%)</i>	<i>8.2</i>	<i>2.4</i>	<i>2.6</i>	<i>4.4</i>	<i>8.3</i>	<i>12.3</i>	<i>3.8</i>	<i>-7.8</i>	<i>12.6</i>	<i>17.5</i>
<i>ROCE adj. (%)</i>	<i>10.8</i>	<i>4.5</i>	<i>-1.3</i>	<i>-3.9</i>	<i>9.0</i>	<i>13.2</i>	<i>4.8</i>	<i>-3.6</i>	<i>12.6</i>	<i>17.5</i>
<i>ROIC (%)</i>	<i>6.8</i>	<i>3.9</i>	<i>-31.1</i>	<i>-64.6</i>	<i>0.5</i>	<i>6.8</i>	<i>-4.9</i>	<i>-10.2</i>	<i>10.0</i>	<i>14.3</i>
<i>ROIC adj. (%)</i>	<i>8.6</i>	<i>6.3</i>	<i>-12.4</i>	<i>-50.2</i>	<i>0.5</i>	<i>7.3</i>	<i>-6.1</i>	<i>-4.7</i>	<i>10.0</i>	<i>14.3</i>
Adj. earnings numbers	-	-	-	-	-	-	-	-	-	-
EBITA adj.	16	6	-2	-3	8	12	4	-3	9	14
EBITA adj. margin (%)	8.2	4.1	-1.1	-2.4	4.3	6.7	2.5	-1.6	5.0	6.7
EBIT adj.	16	6	-2	-4	8	12	4	-3	9	14
EBIT adj. margin (%)	8.0	3.8	-1.3	-2.4	4.3	6.7	2.5	-1.6	5.0	6.7

Source: ABG Sundal Collier, Company Data

Cash Flow (EURm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
EBITDA	21	14	4	2	14	17	9	0	16	20
Net financial items	-2	-7	4	4	-3	-3	-2	-2	-2	-2
Paid tax	-5	-2	-0	-6	-1	-8	-1	-2	-2	-3
Non-cash items	-16	5	-22	-18	-4	1	-2	5	0	0
Cash flow before change in WC	-1	9	-14	-18	6	7	4	1	11	15
Change in working capital	16	7	13	6	-4	-1	10	-5	-1	-1
Operating cash flow	14	16	-1	-12	2	6	14	-4	10	13
Capex tangible fixed assets	-1	1	0	-0	-1	1	-1	-1	-1	-2
Capex intangible fixed assets	-0	-2	-3	-1	-1	-0	-1	-1	-2	-2
Acquisitions and Disposals	0	0	0	0	0	0	0	0	0	0
Free cash flow	13	15	-4	-14	0	7	13	-5	7	10
Dividend paid	0	0	0	0	0	0	0	0	-3	-3
Share issues and buybacks	-36	-3	-1	12	-5	-8	-7	2	0	0
Leasing liability amortisation	-4	-4	-4	-3	-3	-3	-3	-3	-3	-3

Balance Sheet (EURm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Goodwill	46	45	30	30	30	30	30	30	30	30
Other intangible assets	7	7	8	9	7	6	5	5	5	5
Tangible fixed assets	18	15	7	6	5	5	5	5	5	6
Right-of-use asset	19	19	14	13	12	13	13	12	11	10
Total other fixed assets	18	17	16	8	8	8	6	6	6	6
Fixed assets	108	103	76	66	62	62	59	57	56	56
Inventories	39	38	30	43	37	36	31	34	38	41
Receivables	39	32	28	40	33	36	32	34	38	41
Other current assets	11	9	29	10	9	3	11	5	5	6
Cash and liquid assets	13	19	12	10	15	12	15	8	9	13
Total assets	211	201	175	168	157	148	148	137	147	157
Shareholders equity	108	106	67	44	57	60	53	46	48	52
Minority	0	0	0	0	0	0	0	0	0	0
Total equity	108	106	67	44	57	60	53	46	48	52
Long-term debt	3	10	9	21	21	14	10	14	14	14
Pension debt	0	2	1	1	1	1	1	1	1	1
Leasing liability	20	19	14	13	12	13	14	13	13	13
Total other long-term liabilities	12	10	9	3	3	3	3	4	4	4
Short-term debt	14	4	4	5	0	0	0	0	0	0
Accounts payable	25	24	39	36	26	22	21	21	24	26
Other current liabilities	28	25	32	45	38	36	46	39	44	47
Total liabilities and equity	211	201	175	168	157	148	148	137	147	157
Net IB debt	24	16	17	30	19	16	10	19	18	15
Net IB debt excl. pension debt	24	14	15	30	18	15	9	18	17	14
Net IB debt excl. leasing	4	-3	2	17	7	3	-4	6	6	2
Capital employed	146	141	96	83	90	87	77	73	75	79
Capital invested	132	122	83	74	75	76	62	65	66	67
Working capital	36	29	17	11	16	17	7	12	14	15
EV breakdown	-	-	-	-	-	-	-	-	-	-
Market cap. diluted (m)	107	107	107	107	121	121	121	121	121	121
Net IB debt adj.	24	16	17	30	19	16	10	19	18	15
Market value of minority	0	0	0	0	0	0	0	0	0	0
EV	131	123	124	137	140	137	131	140	139	136
Total assets turnover (%)	88.9	77.0	75.7	86.3	111.3	114.5	107.9	115.4	130.8	132.3
Working capital/sales (%)	22.3	20.6	16.2	9.4	7.5	9.3	7.3	5.7	6.9	7.0
Financial risk and debt service	-	-	-	-	-	-	-	-	-	-
Net debt/equity (%)	22.2	15.4	25.0	68.4	33.0	26.3	18.3	41.4	38.0	27.8
Net debt / market cap (%)	22.5	15.3	15.6	28.0	15.4	13.0	8.0	15.6	15.0	12.0
Equity ratio (%)	51.4	52.8	38.1	26.2	36.0	40.4	35.7	33.3	32.5	33.4
Net IB debt adj. / equity (%)	22.2	15.4	25.0	68.4	33.0	26.3	18.3	41.4	38.0	27.8
Current ratio	1.51	1.83	1.33	1.18	1.48	1.48	1.32	1.34	1.33	1.37
EBITDA/net interest	13.4	2.0	1.1	0.4	4.2	6.2	5.0	0.2	7.8	10.0
Net IB debt/EBITDA (x)	1.1	1.2	4.1	18.4	1.3	0.9	1.1	55.1	1.2	0.7
Net IB debt/EBITDA lease adj. (x)	0.2	-0.2	0.9	-28.7	0.6	0.2	-0.6	-20.4	0.5	0.1
Interest coverage	7.9	0.6	1.1	1.1	2.1	4.1	1.7	2.8	4.6	6.8

Source: ABG Sundal Collier, Company Data

Share Data (EURm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Actual shares outstanding	94	94	94	94	107	107	107	107	107	107
Actual shares outstanding (avg)	94	94	94	94	107	107	107	107	107	107
All additional shares	16	0	0	0	12	0	0	0	0	0
Actual dividend per share	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.03	0.03

Source: ABG Sundal Collier, Company Data

Valuation and Ratios (EURm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Shares outstanding adj.	94	94	94	94	107	107	107	107	107	107
Diluted shares adj.	94	94	94	94	107	107	107	107	107	107
EPS	0.08	-0.04	-0.39	-0.16	0.00	0.04	-0.01	-0.08	0.05	0.08
Dividend per share	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.03	0.03
EPS adj.	0.11	-0.00	-0.17	-0.03	0.00	0.04	-0.02	-0.05	0.05	0.08
BVPS	1.15	1.12	0.71	0.47	0.53	0.56	0.49	0.43	0.45	0.49
BVPS adj.	0.59	0.58	0.30	0.05	0.18	0.23	0.17	0.11	0.13	0.17
Net IB debt/share	0.26	0.17	0.18	0.32	0.18	0.15	0.09	0.18	0.17	0.14
Share price	12.60	12.60	12.60	12.60	12.60	12.60	12.60	12.60	12.60	12.60
Market cap. (m)	107	107	107	107	121	121	121	121	121	121

Valuation and Ratios (EURm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Valuation	-	-	-	-	-	-	-	-	-	-
P/E (x)	14.2	nm	nm	nm	nm	31.5	nm	nm	23.7	15.0
EV/sales (x)	0.7	0.8	0.9	0.9	0.8	0.8	0.8	0.9	0.8	0.7
EV/EBITDA (x)	6.1	9.1	30.4	83.9	9.7	8.2	14.3	408.4	8.9	6.8
EV/EBITA (x)	10.3	31.3	-31.0	-30.5	19.3	12.6	41.2	-24.0	15.0	10.0
EV/EBIT (x)	10.6	35.2	-29.5	-30.4	19.3	12.6	41.4	-24.0	15.0	10.0
Dividend yield (%)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	2.5	2.9
FCF yield (%)	12.3	14.0	-3.6	-12.8	0.4	5.9	10.4	-4.4	5.7	8.4
Le. adj. FCF yld. (%)	8.9	10.2	-7.3	-15.6	-2.2	3.3	7.9	-7.2	3.1	5.8
P/BVPS (x)	0.99	1.01	1.61	2.44	2.14	2.02	2.30	2.65	2.54	2.31
P/BVPS adj. (x)	1.93	1.97	3.76	21.70	6.29	4.99	6.83	10.63	9.00	6.75
P/E adj. (x)	10.5	nm	nm	nm	nm	28.7	nm	nm	23.7	15.0
EV/EBITA adj. (x)	8.1	19.2	-78.1	-39.3	17.8	11.7	33.1	-51.9	15.0	10.0
EV/EBIT adj. (x)	8.4	20.6	-68.8	-39.1	17.8	11.7	33.2	-51.9	15.0	10.0
EV/CE (x)	0.9	0.9	1.3	1.6	1.5	1.6	1.7	1.9	1.9	1.7
Investment ratios	-	-	-	-	-	-	-	-	-	-
Capex/sales (%)	0.7	0.5	2.0	1.0	0.9	0.5	1.0	0.9	1.7	1.7
Capex/depreciation	0.3	0.2	0.7	0.5	0.4	-0.3	0.7	0.6	1.3	1.3

Source: ABG Sundal Collier, Company Data

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