

# Catella

## Signs of improvement, but delivery still pending

- Q2 softer than expected, but underlying activity improving
- 2026-27 estimates down on softer earnings
- Recovery still needs to materialise

### Q2 misses, but we see signs of a gradually improving market

Catella's Q2 EBIT came in at SEK 8m, below ABGSCe of SEK 26m and FactSet consensus of SEK 15m, mainly reflecting weaker-than-expected earnings in Investment Management, while Corporate Finance was broadly in line. Despite the miss, we see encouraging signs, with AUM broadly stable and transaction activity gradually improving across several markets. We expect this to increasingly support Corporate Finance, while transaction-related fees within Investment Management are likely to follow with some lag.

### We trim our estimates following the Q2 earnings shortfall

Following Q2, we lower our EBIT estimates by 25% for 2026e and 4% for 2027e, while raising 2028e by 1%. The near-term cuts reflect softer earnings in IM and CF, while our longer-term view is largely unchanged. Although activity is expected to remain subdued in the short term, Catella highlights a robust pipeline. As transaction markets normalise, improved transaction evidence should support property valuations, AUM, investor inflows and fee generation. We therefore expect a more meaningful earnings recovery through 2027-28e.

### Recovery still to be proven

Catella is trading at 8.3x 2027e and 6.5x 2028e P/E, while its strong balance sheet continues to support capital returns. However, earnings remain subdued, and the expected recovery has been pushed further into the future. Positively, Catella repurchased 2.5m shares for SEK 52m during Q2 and, following the report, announced the early redemption of its SEK 600m 2028 bond. We view these measures as further evidence of disciplined capital allocation, but believe stronger earnings delivery is needed before we can take a more constructive view.

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| SEKm                 | 2024  | 2025  | 2026e | 2027e | 2028e |
|----------------------|-------|-------|-------|-------|-------|
| Sales                | 2,206 | 1,890 | 1,517 | 1,915 | 1,987 |
| EBITDA               | 204   | 378   | 142   | 358   | 450   |
| EBITDA margin (%)    | 9.3   | 20.0  | 9.3   | 18.7  | 22.7  |
| EBIT adj.            | 127   | 277   | 63    | 271   | 346   |
| EBIT adj. margin (%) | 5.7   | 14.6  | 4.2   | 14.2  | 17.4  |
| Pretax profit        | 27    | 93    | 48    | 270   | 362   |
| EPS                  | 0.32  | 0.55  | 0.12  | 2.41  | 3.07  |
| EPS adj.             | 0.44  | 0.55  | 0.12  | 2.41  | 3.07  |
| Sales growth (%)     | 30.0  | -14.3 | -19.7 | 26.2  | 3.8   |
| EPS growth (%)       | nm    | 69.7  | -77.6 | nm    | 27.6  |

Source: ABG Sundal Collier, Company Data

Reason: Post-results comment

Commissioned research

Not rated

### Financials

Estimate changes (%)

|       | 2026e | 2027e | 2028e |
|-------|-------|-------|-------|
| Sales | -2.0  | -4.1  | -4.8  |
| EBIT  | -24.6 | -4.1  | 0.7   |
| EPS   | -70.1 | -3.1  | 2.0   |

Source: ABG Sundal Collier

### CAT.B-SE/CATB SS

|                   |           |       |
|-------------------|-----------|-------|
| Share price (SEK) | 21/8/2026 | 19.98 |
|-------------------|-----------|-------|

|                      |       |
|----------------------|-------|
| MCap (SEKm)          | 1,875 |
| MCap (EURm)          | 199   |
| No. of shares (m)    | 88.3  |
| Free float (%)       | 49.0  |
| Av. daily volume (k) | 35    |

**Next event** Q3 report 5 November 2026

### Performance



|                        | 2026e | 2027e | 2028e |
|------------------------|-------|-------|-------|
| P/E (x)                | nm    | 8.3   | 6.5   |
| P/E adj. (x)           | nm    | 8.3   | 6.5   |
| P/BVPS (x)             | 0.92  | 0.87  | 0.80  |
| EV/EBITDA (x)          | 8.2   | 2.9   | 2.0   |
| EV/EBIT adj. (x)       | 18.2  | 3.9   | 2.6   |
| EV/sales (x)           | 0.76  | 0.55  | 0.45  |
| ROE adj. (%)           | 0.5   | 10.3  | 11.7  |
| Dividend yield (%)     | 4.8   | 6.0   | 7.7   |
| FCF yield (%)          | -0.7  | 11.2  | 15.6  |
| Le. adj. FCF yld. (%)  | -0.7  | 11.2  | 15.6  |
| Net IB debt/EBITDA (x) | -3.9  | -1.8  | -1.8  |
| Le. adj. ND/EBITDA (x) | -4.9  | -2.3  | -2.2  |

Disclosures and analyst certifications are located on pages 11-12 of this report.

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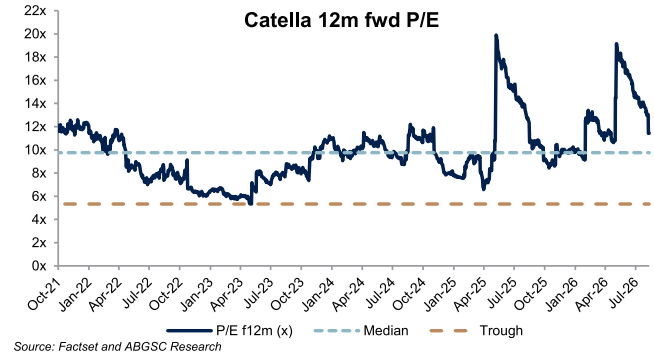
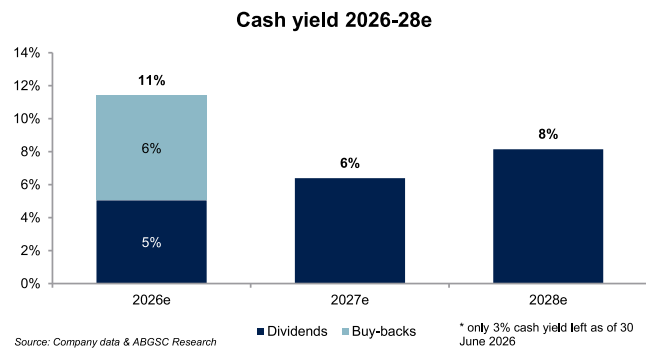
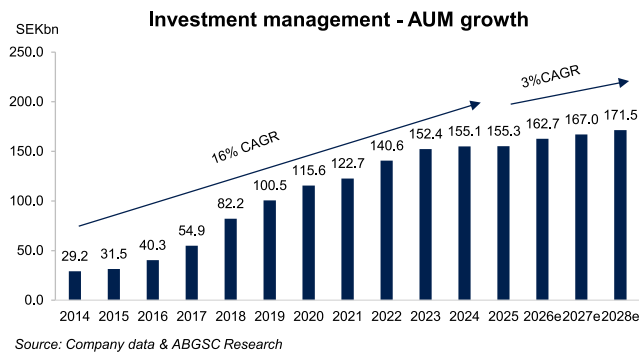
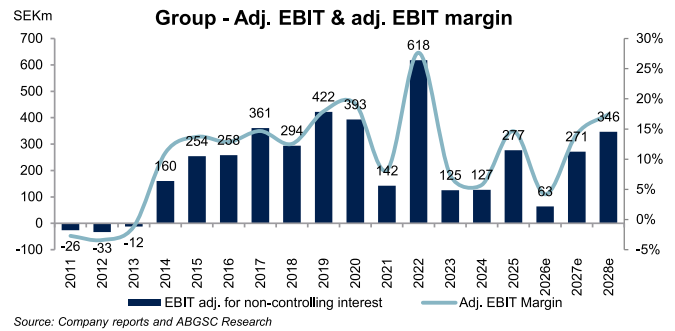
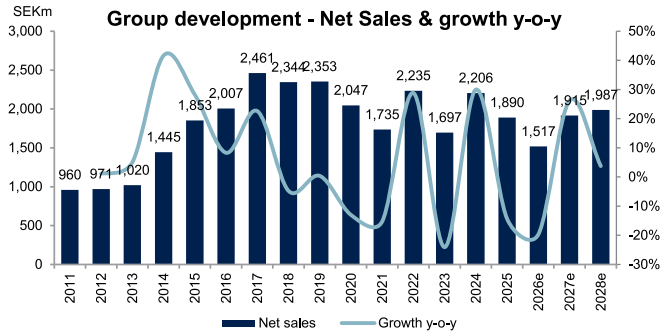
## Company description

Catella is an active player in real estate investment and fund management, with operations all over Europe. It works with both retail and institutional clients. Catella's business can be subdivided into three business areas, Corporate Finance, Property Investment Management and Principal Investments.

### Sustainability information

## Risks

One major risk for Catella is to lose key employees, as it is heavily dependent on them. It is also highly dependent on one (real estate) sector. In addition, we see income and earnings volatility risk and regulatory risk.



# Q2 outcome and forecast revisions

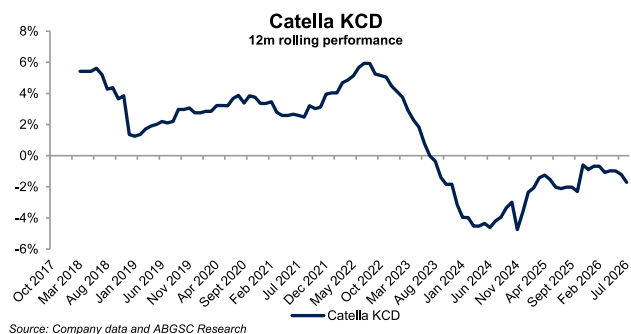
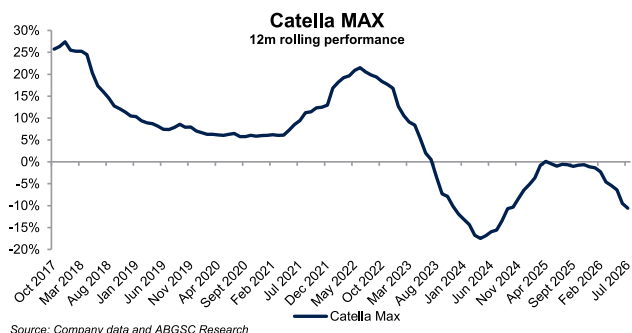
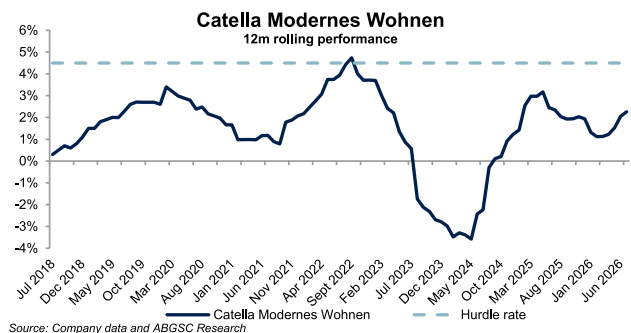
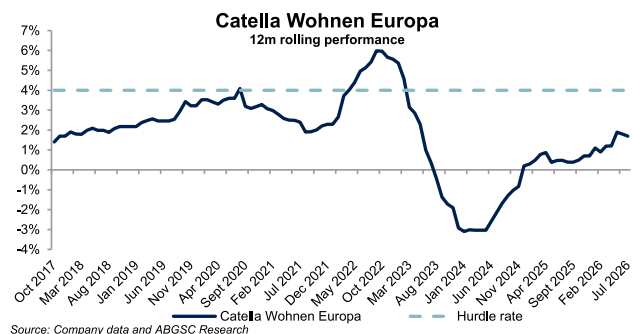
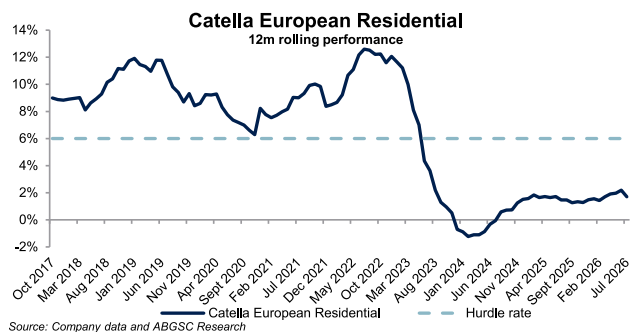
| Q2'26: Outcome vs. Forecasts                   |                  |            |     |       |           |           |       |                 |       |                 |        |
|------------------------------------------------|------------------|------------|-----|-------|-----------|-----------|-------|-----------------|-------|-----------------|--------|
| SEKmn                                          | Outcome<br>Q2'26 | ABGSC est. |     |       | Consensus |           |       | q-o-q<br>growth |       | y-o-y<br>growth |        |
|                                                | Q2'26e           | Deviation  |     |       | Q2'26e    | Deviation |       | Q1'26           |       | Q2'25           |        |
| Net sales                                      | 400              | 373        | 27  | 7%    | 371       | 30        | 8%    | 296             | 35%   | 722             | -45%   |
| EBITDA                                         | 27               | 46         | -19 | -41%  | 46        | -19       | -41%  | -29             | -     | 335             | -92%   |
| Depreciation                                   | -19              | -20        | 1   | -5%   |           |           |       | -17             | 12%   | -20             | -5%    |
| EBIT                                           | 8                | 26         | -18 | -69%  | 15        | -7        | -45%  | -46             | -     | 315             | -97%   |
| EBIT margin                                    | 2.0%             | 6.9%       |     | -4.9% |           |           |       | -15.5%          | 17.5% | 43.7%           | -41.7% |
| Adj. EBIT (for shareholders and excl one-offs) | 8                | 24         | -16 | -66%  |           |           |       | -46             | -     | 304             | -97%   |
| Adj. EBIT margin                               | 2.0%             | 6.3%       |     | -4.3% |           |           |       | -15.5%          | 17.5% | 42.1%           | -40.1% |
| Net financial items                            | -11              | -8         | -3  | 35%   |           |           |       | -1              | -     | 21              | -      |
| Pretax profit                                  | -3               | 17         | -20 | -     | 17        | -20       | -118% | -47             | -94%  | 336             | -      |
| Tax                                            | -9               | -4         | -5  | -     |           |           |       | -3              | -     | -5              | 80%    |
| Minority interest                              | 0                | -2         | 2   | -100% |           |           |       | 0               | -     | -12             | -100%  |
| Net profit to shareholders                     | -12              | 12         | -24 | -     | 12        | -24       | -200% | -50             | -76%  | 320             | -      |
| Corporate Finance - Sales                      | 116              | 102        | 14  | 14%   |           |           |       | 73              | 59%   | 120             | -3%    |
| Corporate Finance - EBIT                       | 6                | 7          | -1  | -16%  |           |           |       | -29             | -     | 6               | 0%     |
| Corporate Finance - EBIT Margin                | 5.2%             | 7.0%       |     | -1.8% |           |           |       | -39.7%          | 44.9% | 5.0%            | 0.2%   |
| Investment Management - Sales                  | 231              | 290        | -59 | -20%  |           |           |       | 223             | 4%    | 250             | -8%    |
| Investment Management - EBIT                   | 35               | 42         | -7  | -17%  |           |           |       | 19              | 84%   | 41              | -15%   |
| Investment Management - EBIT margin            | 15.2%            | 14.6%      |     | 0.5%  |           |           |       | 8.5%            | 6.6%  | 16.4%           | -1.2%  |
| AUM, SEKbn                                     | 160.8            | 160.4      | 0.4 | 0%    | 160.1     | 0.7       | 0%    | 159.8           | 1%    | 156.5           | 3%     |
| Net AUM growth (q-o-q), SEKbn                  | 1.0              | 0.6        | 0.4 | 71%   | 1.0       | 0.0       | 0%    | 4.5             | -78%  | 8.4             | -88%   |

Source: Company data, FactSet consensus, ABGSC forecasts

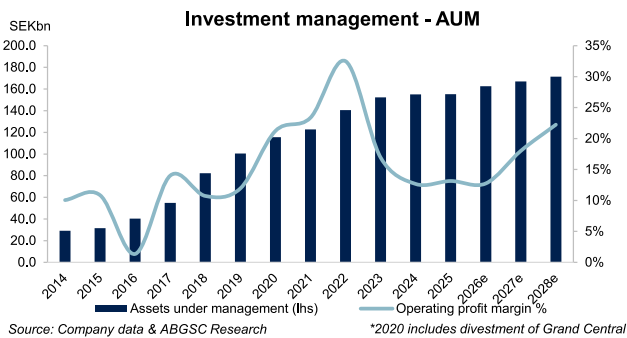
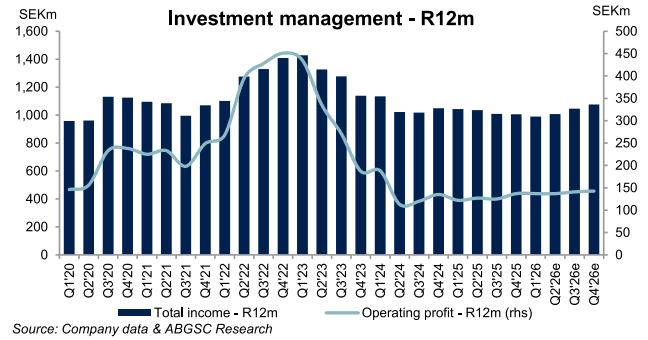
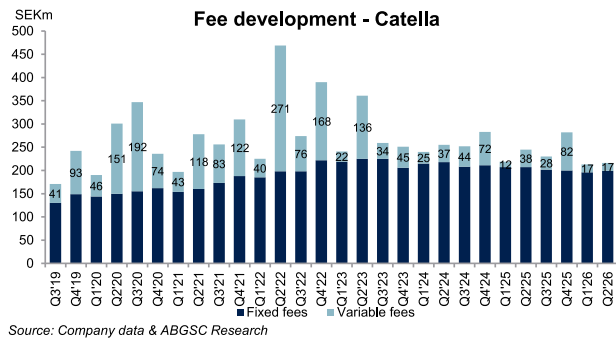
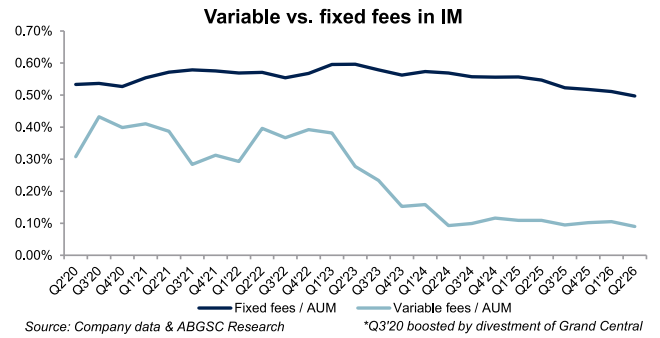
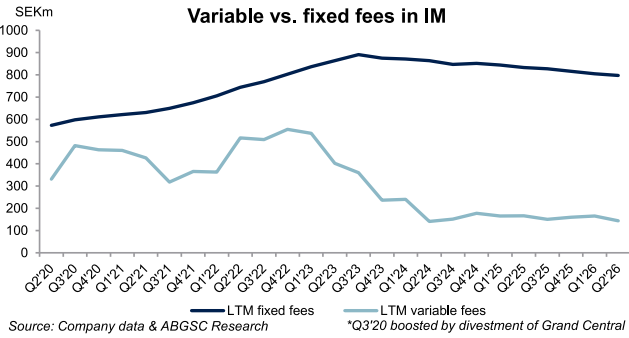
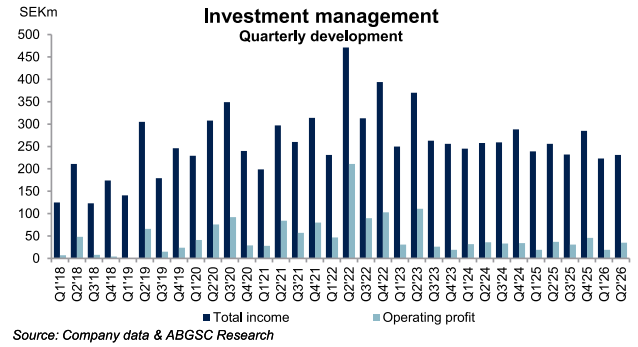
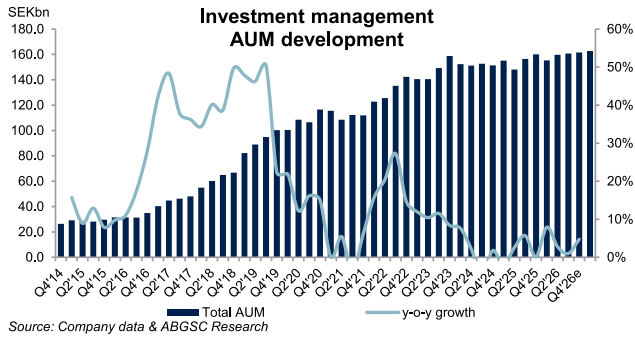
| Forecast revisions            |               |        |        |               |        |        |       |       |       |      |       |      |
|-------------------------------|---------------|--------|--------|---------------|--------|--------|-------|-------|-------|------|-------|------|
|                               | New forecasts |        |        | Old forecasts |        |        | Diff  |       |       |      |       |      |
| SEKmn                         | 2026e         | 2027e  | 2028e  | 2026e         | 2027e  | 2028e  | 2026e |       | 2027e |      | 2028e |      |
| Sales                         | 1,517         | 1,915  | 1,987  | 1,548         | 1,997  | 2,087  | -30   | -2%   | -81   | -4%  | -100  | -5%  |
| COGS                          | -253          | -195   | -198   | -207          | -207   | -211   | -45   | 22%   | 12    | -6%  | 12    | -6%  |
| Gross Profit                  | 1,265         | 1,721  | 1,789  | 1,340         | 1,790  | 1,876  | -75   | -6%   | -69   | -4%  | -88   | -5%  |
| Other income & costs          | -1,123        | -1,363 | -1,338 | -1,173        | -1,416 | -1,425 | 50    | -4%   | 53    | -4%  | 86    | -6%  |
| EBITDA                        | 142           | 358    | 450    | 167           | 374    | 452    | -25   | -15%  | -16   | -4%  | -1    | 0%   |
| Depreciation and amortization | -74           | -76    | -76    | -77           | -80    | -80    | 3     | -4%   | 4     | -5%  | 4     | -5%  |
| EBIT                          | 68            | 282    | 374    | 90            | 294    | 372    | -22   | -25%  | -12   | -4%  | 3     | 1%   |
| Net financial items           | -20           | -12    | -12    | -21           | -16    | -16    | 1     | -6%   | 4     | -24% | 4     | -24% |
| Pretax profit                 | 48            | 270    | 362    | 68            | 278    | 356    | -21   | -30%  | -8    | -3%  | 7     | 2%   |
| Tax                           | -33           | -58    | -78    | -28           | -60    | -76    | -5    | 19%   | 2     | -3%  | -1    | 2%   |
| Minority interest             | -4            | -11    | -28    | -6            | -11    | -28    | 2     | -33%  | 0     | 0%   | 0     | 0%   |
| Net profit to shareholders    | 10            | 201    | 256    | 34            | 207    | 251    | -24   | -70%  | -6    | -3%  | 5     | 2%   |
| EPS                           | 0.12          | 2.41   | 3.07   | 0.40          | 2.49   | 3.01   | -0.28 | -70%  | -0.08 | -3%  | 0.06  | 2%   |
| DPS                           | 0.95          | 1.20   | 1.54   | 0.95          | 1.24   | 1.51   | 0.00  | 0%    | -0.04 | -3%  | 0.03  | 2%   |
| Sales per division            | 2026e         | 2027e  | 2028e  | 2026e         | 2027e  | 2028e  | 2026e |       | 2027e |      | 2028e |      |
| Corporate Finance             | 432           | 497    | 522    | 456           | 541    | 568    | -25   | -5%   | -43   | -8%  | -46   | -8%  |
| Investment Management         | 1,016         | 1,386  | 1,433  | 1,086         | 1,440  | 1,504  | -71   | -7%   | -54   | -4%  | -71   | -5%  |
| Balance sheet Investments     | 86            | 32     | 32     | 32            | 32     | 32     | 54    | 169%  | 0     | 0%   | 0     | 0%   |
| Group                         | 1,517         | 1,915  | 1,987  | 1,548         | 1,997  | 2,087  | -30   | -2%   | -81   | -4%  | -100  | -5%  |
| EBIT per division             | 2026e         | 2027e  | 2028e  | 2026e         | 2027e  | 2028e  | 2026e |       | 2027e |      | 2028e |      |
| Corporate Finance             | -1            | 22     | 46     | 2             | 43     | 45     | -4    | -149% | -21   | -50% | 0     | 1%   |
| Investment Management         | 129           | 250    | 319    | 137           | 259    | 335    | -8    | -6%   | -9    | -4%  | -16   | -5%  |
| Balance sheet Investments     | -1            | 26     | 26     | 23            | 24     | 24     | -24   | -105% | 2     | 7%   | 2     | 7%   |
| Group                         | 68            | 282    | 374    | 90            | 294    | 372    | -22   | -25%  | -12   | -4%  | 3     | 1%   |

Source: Company data & ABGSC forecasts

## Performance overview of selected funds



## Supporting charts



# Quarterly overview Q1'24-Q4'26e

| Catella - Income statement, quarterly                      |               |               |              |              |               |              |               |              |               |              |              |              |
|------------------------------------------------------------|---------------|---------------|--------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|--------------|--------------|
| SEKm                                                       | Q1'24         | Q2'24         | Q3'24        | Q4'24        | Q1'25         | Q2'25        | Q3'25         | Q4'25        | Q1'26         | Q2'26        | Q3'26e       | Q4'26e       |
| Sales                                                      | 420           | 428           | 379          | 979          | 325           | 722          | 378           | 465          | 296           | 400          | 329          | 493          |
| COGS                                                       | -118          | -113          | -62          | -550         | -54           | -131         | -107          | -85          | -56           | -96          | -40          | -60          |
| <b>Gross Profit</b>                                        | <b>302</b>    | <b>315</b>    | <b>317</b>   | <b>429</b>   | <b>271</b>    | <b>591</b>   | <b>271</b>    | <b>380</b>   | <b>240</b>    | <b>304</b>   | <b>288</b>   | <b>432</b>   |
| Other income & costs                                       | -277          | -262          | -278         | -342         | -292          | -255         | -243          | -344         | -269          | -277         | -235         | -342         |
| <b>EBITDA</b>                                              | <b>25</b>     | <b>53</b>     | <b>39</b>    | <b>87</b>    | <b>-21</b>    | <b>335</b>   | <b>28</b>     | <b>36</b>    | <b>-29</b>    | <b>27</b>    | <b>53</b>    | <b>90</b>    |
| Depreciation and amortization                              | -20           | -19           | -20          | -24          | -22           | -20          | -21           | -25          | -17           | -19          | -19          | -19          |
| <b>EBIT</b>                                                | <b>5</b>      | <b>34</b>     | <b>19</b>    | <b>63</b>    | <b>-43</b>    | <b>315</b>   | <b>7</b>      | <b>11</b>    | <b>-46</b>    | <b>8</b>     | <b>34</b>    | <b>71</b>    |
| Interest income                                            | 18            | 18            | 16           | 12           | 8             | 12           | 10            | 10           | 11            | 4            | 8            | 8            |
| Interest expense                                           | -52           | -54           | -55          | -49          | -37           | -30          | -27           | -26          | -23           | -22          | -12          | -11          |
| Other financial items                                      | 56            | -25           | -11          | 31           | -114          | 39           | -16           | -27          | 11            | 6            | 0            | 0            |
| <b>Net financial items</b>                                 | <b>23</b>     | <b>-61</b>    | <b>-50</b>   | <b>-6</b>    | <b>-143</b>   | <b>21</b>    | <b>-33</b>    | <b>-43</b>   | <b>-1</b>     | <b>-11</b>   | <b>-4</b>    | <b>-3</b>    |
| <b>Pretax profit</b>                                       | <b>28</b>     | <b>-27</b>    | <b>-31</b>   | <b>57</b>    | <b>-186</b>   | <b>336</b>   | <b>-26</b>    | <b>-32</b>   | <b>-47</b>    | <b>-3</b>    | <b>30</b>    | <b>68</b>    |
| Tax                                                        | -1            | -7            | 8            | -4           | 5             | -5           | -3            | -28          | -3            | -9           | -7           | -15          |
| Profit from group held for sale                            | 0             | 0             | 0            | 0            | 0             | 0            | 0             | 0            | 0             | 0            | 0            | 0            |
| Minority interest                                          | -2            | 1             | 0            | 6            | -1            | -12          | 0             | -1           | 0             | 0            | -2           | -2           |
| <b>Net profit to shareholders</b>                          | <b>26</b>     | <b>-33</b>    | <b>-23</b>   | <b>59</b>    | <b>-182</b>   | <b>320</b>   | <b>-28</b>    | <b>-61</b>   | <b>-50</b>    | <b>-12</b>   | <b>22</b>    | <b>52</b>    |
| Catella - Group margins                                    |               |               |              |              |               |              |               |              |               |              |              |              |
| Gross profit margin                                        | 72%           | 74%           | 84%          | 44%          | 83%           | 82%          | 72%           | 82%          | 81%           | 76%          | 88%          | 88%          |
| EBITDA margin                                              | 6%            | 12%           | 10%          | 9%           | -6%           | 46%          | 7%            | 8%           | -10%          | 7%           | 16%          | 18%          |
| EBIT margin                                                | 1%            | 8%            | 5%           | 6%           | -13%          | 44%          | 2%            | 2%           | -16%          | 2%           | 10%          | 14%          |
| Pretax profit margin                                       | 7%            | -6%           | -8%          | 6%           | -57%          | 47%          | -7%           | -7%          | -16%          | -1%          | 9%           | 14%          |
| Catella - Segment reporting                                |               |               |              |              |               |              |               |              |               |              |              |              |
| SEKm                                                       | Q1'24         | Q2'24         | Q3'24        | Q4'24        | Q1'25         | Q2'25        | Q3'25         | Q4'25        | Q1'26         | Q2'26        | Q3'26e       | Q4'26e       |
| <b>Corporate Finance - Total income</b>                    | <b>69</b>     | <b>79</b>     | <b>89</b>    | <b>169</b>   | <b>73</b>     | <b>120</b>   | <b>83</b>     | <b>246</b>   | <b>72</b>     | <b>116</b>   | <b>61</b>    | <b>183</b>   |
| <b>Corporate Finance - Operating profit</b>                | <b>-23</b>    | <b>-19</b>    | <b>-6</b>    | <b>31</b>    | <b>-33</b>    | <b>6</b>     | <b>-14</b>    | <b>88</b>    | <b>-30</b>    | <b>6</b>     | <b>-2</b>    | <b>25</b>    |
| <i>Corporate Finance - Operating margin</i>                | <i>-33.3%</i> | <i>-24.1%</i> | <i>-6.9%</i> | <i>18.3%</i> | <i>-45.2%</i> | <i>5.0%</i>  | <i>-16.9%</i> | <i>35.8%</i> | <i>-41.7%</i> | <i>5.2%</i>  | <i>-3.0%</i> | <i>13.5%</i> |
| <b>Eq. H. and Fixed funds - Total income</b>               |               |               |              |              |               |              |               |              |               |              |              |              |
| Mutual funds                                               |               |               |              |              |               |              |               |              |               |              |              |              |
| Systematic Funds (IPM)                                     |               |               |              |              |               |              |               |              |               |              |              |              |
| <b>Eq. H. and Fixed funds - Operating profit</b>           |               |               |              |              |               |              |               |              |               |              |              |              |
| <i>Eq. H. and Fixed funds - Operating margin</i>           |               |               |              |              |               |              |               |              |               |              |              |              |
| <b>Investment mgmt - Total income</b>                      | <b>245</b>    | <b>258</b>    | <b>259</b>   | <b>288</b>   | <b>239</b>    | <b>256</b>   | <b>232</b>    | <b>285</b>   | <b>223</b>    | <b>231</b>   | <b>260</b>   | <b>302</b>   |
| <b>Investment mgmt - Operating profit</b>                  | <b>32</b>     | <b>36</b>     | <b>33</b>    | <b>34</b>    | <b>19</b>     | <b>37</b>    | <b>31</b>     | <b>46</b>    | <b>19</b>     | <b>35</b>    | <b>32</b>    | <b>44</b>    |
| <i>Investment mgmt - Operating margin</i>                  | <i>13.1%</i>  | <i>14.0%</i>  | <i>12.7%</i> | <i>11.8%</i> | <i>7.9%</i>   | <i>14.5%</i> | <i>13.4%</i>  | <i>16.1%</i> | <i>8.5%</i>   | <i>15.2%</i> | <i>12.4%</i> | <i>14.6%</i> |
| <b>Principal Investments - Operating profit</b>            | <b>1</b>      | <b>13</b>     | <b>3</b>     | <b>44</b>    | <b>-13</b>    | <b>258</b>   | <b>7</b>      | <b>-98</b>   |               |              |              |              |
| <i>Operating profit, adj. for non-controlling interest</i> | <i>1</i>      | <i>13</i>     | <i>3</i>     | <i>17</i>    | <i>-16</i>    | <i>247</i>   | <i>7</i>      | <i>-98</i>   |               |              |              |              |
| <b>Balance sheet investments - Operating profit</b>        |               |               |              |              |               |              |               |              | <b>-13</b>    | <b>-1</b>    | <b>6</b>     | <b>6</b>     |
| Source: Company data, ABGSC forecasts                      |               |               |              |              |               |              |               |              |               |              |              |              |

# Annual overview 2016-2028e

| Catella - Income statement, yearly                         |              |              |              |              |              |              |              |              |              |              |              |              |              |
|------------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| SEKm                                                       | 2016         | 2017         | 2018         | 2019         | 2020         | 2021         | 2022         | 2023         | 2024         | 2025         | 2026e        | 2027e        | 2028e        |
| Sales                                                      | 2,007        | 2,461        | 2,344        | 2,353        | 2,047        | 1,735        | 2,235        | 1,697        | 2,206        | 1,890        | 1,517        | 1,915        | 1,987        |
| COGS                                                       | -417         | -479         | -437         | -372         | -300         | -205         | -288         | -874         | -843         | -377         | -253         | -195         | -198         |
| <b>Gross Profit</b>                                        | <b>1,590</b> | <b>1,982</b> | <b>1,907</b> | <b>1,981</b> | <b>1,747</b> | <b>1,530</b> | <b>1,947</b> | <b>823</b>   | <b>1,363</b> | <b>1,513</b> | <b>1,265</b> | <b>1,721</b> | <b>1,789</b> |
| Other income & costs                                       | -1,314       | -1,593       | -1,582       | -1,431       | -1,244       | -1,267       | -1,063       | -613         | -1,159       | -1,134       | -1,123       | -1,363       | -1,338       |
| <b>EBITDA</b>                                              | <b>276</b>   | <b>389</b>   | <b>325</b>   | <b>550</b>   | <b>503</b>   | <b>263</b>   | <b>885</b>   | <b>210</b>   | <b>204</b>   | <b>378</b>   | <b>142</b>   | <b>358</b>   | <b>450</b>   |
| Depreciation and amortization                              | -18          | -28          | -31          | -128         | -110         | -121         | -74          | -72          | -83          | -88          | -74          | -76          | -76          |
| <b>EBIT</b>                                                | <b>258</b>   | <b>361</b>   | <b>294</b>   | <b>422</b>   | <b>393</b>   | <b>142</b>   | <b>811</b>   | <b>138</b>   | <b>121</b>   | <b>290</b>   | <b>68</b>    | <b>282</b>   | <b>374</b>   |
| Interest income                                            | 24           | 23           | 18           | 13           | 6            | 18           | 42           | 57           | 64           | 40           | 31           | 32           | 32           |
| Interest expense                                           | -11          | -17          | -29          | -49          | -47          | -74          | -79          | -156         | -210         | -120         | -68          | -44          | -44          |
| Other financial items                                      | 227          | 28           | -8           | -103         | -68          | 134          | 57           | 3            | 51           | -118         | 17           | 0            | 0            |
| <b>Net financial items</b>                                 | <b>240</b>   | <b>34</b>    | <b>-19</b>   | <b>-138</b>  | <b>-109</b>  | <b>78</b>    | <b>20</b>    | <b>-95</b>   | <b>-95</b>   | <b>-198</b>  | <b>-20</b>   | <b>-12</b>   | <b>-12</b>   |
| <b>Pretax profit</b>                                       | <b>498</b>   | <b>395</b>   | <b>275</b>   | <b>284</b>   | <b>285</b>   | <b>220</b>   | <b>831</b>   | <b>42</b>    | <b>27</b>    | <b>93</b>    | <b>48</b>    | <b>270</b>   | <b>362</b>   |
| Tax                                                        | -141         | -111         | -121         | -135         | -151         | -79          | -147         | -51          | -4           | -31          | -33          | -58          | -78          |
| Profit for the period from divestment groups held for sale | 0            | 0            | -180         | 45           | -60          | -14          | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| Minority interest                                          | -85          | -92          | -84          | -80          | -9           | 46           | -193         | -12          | 6            | -14          | -4           | -11          | -28          |
| <b>Net profit to shareholders</b>                          | <b>272</b>   | <b>192</b>   | <b>-110</b>  | <b>113</b>   | <b>65</b>    | <b>172</b>   | <b>491</b>   | <b>-20</b>   | <b>29</b>    | <b>49</b>    | <b>10</b>    | <b>201</b>   | <b>256</b>   |
| Catella - Group margins                                    |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Gross profit margin                                        | 79%          | 81%          | 81%          | 84%          | 85%          | 88%          | 87%          | 49%          | 62%          | 80%          | 83%          | 90%          | 90%          |
| EBITDA margin                                              | 14%          | 16%          | 14%          | 23%          | 25%          | 15%          | 40%          | 12%          | 9%           | 20%          | 9%           | 19%          | 23%          |
| EBIT margin                                                | 13%          | 15%          | 13%          | 18%          | 19%          | 8%           | 36%          | 8%           | 5%           | 15%          | 4%           | 15%          | 19%          |
| Pretax profit margin                                       | 25%          | 16%          | 12%          | 12%          | 14%          | 13%          | 37%          | 3%           | 1%           | 5%           | 3%           | 14%          | 18%          |
| Catella - Segment reporting                                |              |              |              |              |              |              |              |              |              |              |              |              |              |
| SEKm                                                       | 2016         | 2017         | 2018         | 2019         | 2020         | 2021         | 2022         | 2023         | 2024         | 2025         | 2026e        | 2027e        | 2028e        |
| <b>Corporate Finance - Total income</b>                    | <b>586</b>   | <b>659</b>   | <b>715</b>   | <b>709</b>   | <b>623</b>   | <b>678</b>   | <b>542</b>   | <b>446</b>   | <b>406</b>   | <b>522</b>   | <b>432</b>   | <b>497</b>   | <b>522</b>   |
| <b>Corporate Finance - Operating profit</b>                | <b>60</b>    | <b>71</b>    | <b>49</b>    | <b>62</b>    | <b>30</b>    | <b>72</b>    | <b>22</b>    | <b>-33</b>   | <b>-17</b>   | <b>47</b>    | <b>-1</b>    | <b>22</b>    | <b>46</b>    |
| Corporate Finance - Operating margin                       | 10.2%        | 10.8%        | 6.9%         | 8.7%         | 4.8%         | 10.6%        | 4.1%         | -7.4%        | -4.2%        | 9.0%         | -0.3%        | 4.4%         | 8.8%         |
| <b>Eq. H. and Fixed funds - Total income</b>               | <b>748</b>   | <b>851</b>   | <b>875</b>   | <b>818</b>   | <b>375</b>   | <b>34</b>    |              |              |              |              |              |              |              |
| Mutual funds                                               | 315          | 396          | 311          | 243          | 130          | 0            |              |              |              |              |              |              |              |
| Systematic Funds (IPM)                                     | 433          | 455          | 563          | 576          | 246          | 34           |              |              |              |              |              |              |              |
| <b>Eq. H. and Fixed funds - Operating profit</b>           | <b>262</b>   | <b>337</b>   | <b>323</b>   | <b>288</b>   | <b>2</b>     | <b>-120</b>  |              |              |              |              |              |              |              |
| Eq. H. and Fixed funds - Operating margin                  | 35.0%        | 39.6%        | 36.9%        | 35.2%        | 0.5%         | n.a.         |              |              |              |              |              |              |              |
| <b>Investment mgmt - Total income</b>                      | <b>295</b>   | <b>521</b>   | <b>634</b>   | <b>871</b>   | <b>1,126</b> | <b>1,070</b> | <b>1,409</b> | <b>1,139</b> | <b>1,050</b> | <b>1,012</b> | <b>1,016</b> | <b>1,386</b> | <b>1,433</b> |
| <b>Investment mgmt - Operating profit</b>                  | <b>4</b>     | <b>73</b>    | <b>68</b>    | <b>104</b>   | <b>239</b>   | <b>250</b>   | <b>458</b>   | <b>193</b>   | <b>133</b>   | <b>133</b>   | <b>129</b>   | <b>250</b>   | <b>319</b>   |
| Investment mgmt - Operating margin                         | 1.4%         | 14.0%        | 10.7%        | 11.9%        | 21.2%        | 23.4%        | 32.5%        | 16.9%        | 12.7%        | 13.1%        | 12.7%        | 18.0%        | 22.2%        |
| <b>Principal Investments - Operating profit</b>            |              |              |              |              | <b>188</b>   | <b>5</b>     | <b>373</b>   | <b>40</b>    | <b>61</b>    | <b>154</b>   |              |              |              |
| Operating profit, adj. for non-controlling interest        |              |              |              |              |              |              | 184          | 35           | 34           | 140          |              |              |              |
| <b>Balance sheet investments - Operating profit</b>        |              |              |              |              |              |              |              |              |              |              | <b>-1</b>    | <b>26</b>    | <b>26</b>    |

Source: Company data, ABGSC forecasts

| Income Statement (SEKm)             | 2019        | 2020         | 2021         | 2022         | 2023          | 2024          | 2025         | 2026e        | 2027e          | 2028e       |
|-------------------------------------|-------------|--------------|--------------|--------------|---------------|---------------|--------------|--------------|----------------|-------------|
| Sales                               | 2,353       | 2,047        | 1,735        | 2,235        | 1,697         | 2,206         | 1,890        | 1,517        | 1,915          | 1,987       |
| COGS                                | -372        | -300         | -205         | -288         | -874          | -843          | -377         | -253         | -195           | -198        |
| Gross profit                        | 1,981       | 1,747        | 1,530        | 1,947        | 823           | 1,363         | 1,513        | 1,265        | 1,721          | 1,789       |
| Other operating items               | -1,431      | -1,244       | -1,267       | -1,063       | -613          | -1,159        | -1,134       | -1,123       | -1,363         | -1,338      |
| <b>EBITDA</b>                       | <b>550</b>  | <b>503</b>   | <b>263</b>   | <b>885</b>   | <b>210</b>    | <b>204</b>    | <b>378</b>   | <b>142</b>   | <b>358</b>     | <b>450</b>  |
| Depreciation and amortisation       | -128        | -110         | -121         | -74          | -72           | -83           | -88          | -74          | -76            | -76         |
| of which leasing depreciation       | 0           | 0            | 0            | 0            | 0             | 0             | 0            | 0            | 0              | 0           |
| <b>EBITA</b>                        | <b>422</b>  | <b>393</b>   | <b>142</b>   | <b>811</b>   | <b>138</b>    | <b>121</b>    | <b>290</b>   | <b>68</b>    | <b>282</b>     | <b>374</b>  |
| EO Items                            | 0           | 0            | 0            | 193          | 12            | -6            | 14           | 4            | 11             | 28          |
| Impairment and PPA amortisation     | 0           | 0            | 0            | 0            | 0             | 0             | 0            | 0            | 0              | 0           |
| <b>EBIT</b>                         | <b>422</b>  | <b>393</b>   | <b>142</b>   | <b>811</b>   | <b>138</b>    | <b>121</b>    | <b>290</b>   | <b>68</b>    | <b>282</b>     | <b>374</b>  |
| Net financial items                 | -139        | -109         | 78           | 20           | -95           | -95           | -198         | -20          | -12            | -12         |
| <b>Pretax profit</b>                | <b>283</b>  | <b>284</b>   | <b>220</b>   | <b>831</b>   | <b>42</b>     | <b>27</b>     | <b>93</b>    | <b>48</b>    | <b>270</b>     | <b>362</b>  |
| Tax                                 | -136        | -151         | -79          | -147         | -51           | -4            | -31          | -33          | -58            | -78         |
| <b>Net profit</b>                   | <b>147</b>  | <b>133</b>   | <b>140</b>   | <b>684</b>   | <b>-8</b>     | <b>23</b>     | <b>62</b>    | <b>14</b>    | <b>212</b>     | <b>284</b>  |
| Minority interest                   | -80         | -9           | 46           | -193         | -12           | 6             | -14          | -4           | -11            | -28         |
| Net profit discontinued             | 45          | -60          | -14          | 0            | 0             | 0             | 0            | 0            | 0              | 0           |
| <b>Net profit to shareholders</b>   | <b>112</b>  | <b>64</b>    | <b>172</b>   | <b>491</b>   | <b>-20</b>    | <b>29</b>     | <b>49</b>    | <b>10</b>    | <b>201</b>     | <b>256</b>  |
| EPS                                 | 1.30        | 0.72         | 1.95         | 5.56         | -0.23         | 0.32          | 0.55         | 0.12         | 2.41           | 3.07        |
| EPS adj.                            | 1.26        | 2.52         | 1.72         | 5.54         | -0.23         | 0.44          | 0.55         | 0.12         | 2.41           | 3.07        |
| Total extraordinary items after tax | 0           | 0            | 0            | 159          | -2            | -5            | 9            | 1            | 8              | 22          |
| Leasing payments                    | 0           | 0            | 0            | 0            | 0             | 0             | 0            | 0            | 0              | 0           |
| <i>Tax rate (%)</i>                 | <i>48.1</i> | <i>53.2</i>  | <i>36.2</i>  | <i>17.7</i>  | <i>119.0</i>  | <i>13.1</i>   | <i>32.8</i>  | <i>69.8</i>  | <i>21.5</i>    | <i>21.5</i> |
| <i>Gross margin (%)</i>             | <i>84.2</i> | <i>85.3</i>  | <i>88.2</i>  | <i>87.1</i>  | <i>48.5</i>   | <i>61.8</i>   | <i>80.0</i>  | <i>83.4</i>  | <i>89.8</i>    | <i>90.0</i> |
| <i>EBITDA margin (%)</i>            | <i>23.4</i> | <i>24.6</i>  | <i>15.2</i>  | <i>39.6</i>  | <i>12.4</i>   | <i>9.3</i>    | <i>20.0</i>  | <i>9.3</i>   | <i>18.7</i>    | <i>22.7</i> |
| <i>EBITA margin (%)</i>             | <i>17.9</i> | <i>19.2</i>  | <i>8.2</i>   | <i>36.3</i>  | <i>8.1</i>    | <i>5.5</i>    | <i>15.4</i>  | <i>4.5</i>   | <i>14.7</i>    | <i>18.8</i> |
| <i>EBIT margin (%)</i>              | <i>17.9</i> | <i>19.2</i>  | <i>8.2</i>   | <i>36.3</i>  | <i>8.1</i>    | <i>5.5</i>    | <i>15.4</i>  | <i>4.5</i>   | <i>14.7</i>    | <i>18.8</i> |
| <i>Pre-tax margin (%)</i>           | <i>12.0</i> | <i>13.9</i>  | <i>12.7</i>  | <i>37.2</i>  | <i>2.5</i>    | <i>1.2</i>    | <i>4.9</i>   | <i>3.1</i>   | <i>14.1</i>    | <i>18.2</i> |
| <i>Net margin (%)</i>               | <i>6.2</i>  | <i>6.5</i>   | <i>8.1</i>   | <i>30.6</i>  | <i>-0.5</i>   | <i>1.1</i>    | <i>3.3</i>   | <i>0.9</i>   | <i>11.0</i>    | <i>14.3</i> |
| <b>Growth Rates y-o-y</b>           | -           | -            | -            | -            | -             | -             | -            | -            | -              | -           |
| <i>Sales growth (%)</i>             | <i>0.4</i>  | <i>-13.0</i> | <i>-15.2</i> | <i>28.8</i>  | <i>-24.1</i>  | <i>30.0</i>   | <i>-14.3</i> | <i>-19.7</i> | <i>26.2</i>    | <i>3.8</i>  |
| <i>EBITDA growth (%)</i>            | <i>69.2</i> | <i>-8.5</i>  | <i>-47.7</i> | <i>236.3</i> | <i>-76.3</i>  | <i>-2.7</i>   | <i>85.3</i>  | <i>-62.6</i> | <i>152.7</i>   | <i>25.9</i> |
| <i>EBITA growth (%)</i>             | <i>43.5</i> | <i>-6.9</i>  | <i>-63.9</i> | <i>470.8</i> | <i>-83.0</i>  | <i>-11.9</i>  | <i>139.6</i> | <i>-76.7</i> | <i>317.1</i>   | <i>32.9</i> |
| <i>EBIT growth (%)</i>              | <i>43.5</i> | <i>-6.9</i>  | <i>-63.9</i> | <i>nm</i>    | <i>-83.0</i>  | <i>-11.9</i>  | <i>nm</i>    | <i>-76.7</i> | <i>nm</i>      | <i>32.9</i> |
| <i>Net profit growth (%)</i>        | <i>-4.5</i> | <i>-9.5</i>  | <i>5.4</i>   | <i>387.7</i> | <i>-101.2</i> | <i>-388.2</i> | <i>169.0</i> | <i>-77.0</i> | <i>1,376.1</i> | <i>34.4</i> |
| <i>EPS growth (%)</i>               | <i>nm</i>   | <i>-44.2</i> | <i>nm</i>    | <i>nm</i>    | <i>nm</i>     | <i>nm</i>     | <i>69.7</i>  | <i>-77.6</i> | <i>nm</i>      | <i>27.6</i> |
| <b>Profitability</b>                | -           | -            | -            | -            | -             | -             | -            | -            | -              | -           |
| <i>ROE (%)</i>                      | <i>7.6</i>  | <i>4.1</i>   | <i>10.4</i>  | <i>25.5</i>  | <i>-1.0</i>   | <i>1.4</i>    | <i>2.5</i>   | <i>0.6</i>   | <i>10.8</i>    | <i>12.8</i> |
| <i>ROE adj. (%)</i>                 | <i>7.6</i>  | <i>4.1</i>   | <i>10.4</i>  | <i>17.3</i>  | <i>-0.9</i>   | <i>1.7</i>    | <i>2.0</i>   | <i>0.5</i>   | <i>10.3</i>    | <i>11.7</i> |
| <i>ROCE (%)</i>                     | <i>12.6</i> | <i>10.8</i>  | <i>7.6</i>   | <i>18.5</i>  | <i>4.0</i>    | <i>5.1</i>    | <i>5.3</i>   | <i>3.8</i>   | <i>11.4</i>    | <i>14.0</i> |
| <i>ROCE adj. (%)</i>                | <i>12.6</i> | <i>10.8</i>  | <i>7.6</i>   | <i>14.6</i>  | <i>3.7</i>    | <i>5.2</i>    | <i>4.9</i>   | <i>3.7</i>   | <i>11.0</i>    | <i>13.1</i> |
| <i>ROIC (%)</i>                     | <i>15.1</i> | <i>12.2</i>  | <i>4.2</i>   | <i>22.3</i>  | <i>-0.8</i>   | <i>3.3</i>    | <i>8.8</i>   | <i>1.6</i>   | <i>17.0</i>    | <i>22.5</i> |
| <i>ROIC adj. (%)</i>                | <i>15.1</i> | <i>12.2</i>  | <i>4.2</i>   | <i>17.0</i>  | <i>-0.8</i>   | <i>3.4</i>    | <i>8.4</i>   | <i>1.5</i>   | <i>16.3</i>    | <i>20.8</i> |
| <b>Adj. earnings numbers</b>        | -           | -            | -            | -            | -             | -             | -            | -            | -              | -           |
| EBITDA adj.                         | 550         | 503          | 263          | 692          | 197           | 210           | 365          | 137          | 347            | 422         |
| <i>EBITDA adj. margin (%)</i>       | <i>23.4</i> | <i>24.6</i>  | <i>15.2</i>  | <i>31.0</i>  | <i>11.6</i>   | <i>9.5</i>    | <i>19.3</i>  | <i>9.1</i>   | <i>18.1</i>    | <i>21.3</i> |
| EBITDA lease adj.                   | 550         | 503          | 263          | 692          | 197           | 210           | 365          | 137          | 347            | 422         |
| <i>EBITDA lease adj. margin (%)</i> | <i>23.4</i> | <i>24.6</i>  | <i>15.2</i>  | <i>31.0</i>  | <i>11.6</i>   | <i>9.5</i>    | <i>19.3</i>  | <i>9.1</i>   | <i>18.1</i>    | <i>21.3</i> |
| EBITA adj.                          | 422         | 393          | 142          | 618          | 125           | 127           | 277          | 63           | 271            | 346         |
| <i>EBITA adj. margin (%)</i>        | <i>17.9</i> | <i>19.2</i>  | <i>8.2</i>   | <i>27.6</i>  | <i>7.4</i>    | <i>5.7</i>    | <i>14.6</i>  | <i>4.2</i>   | <i>14.2</i>    | <i>17.4</i> |
| EBIT adj.                           | 422         | 393          | 142          | 618          | 125           | 127           | 277          | 63           | 271            | 346         |
| <i>EBIT adj. margin (%)</i>         | <i>17.9</i> | <i>19.2</i>  | <i>8.2</i>   | <i>27.6</i>  | <i>7.4</i>    | <i>5.7</i>    | <i>14.6</i>  | <i>4.2</i>   | <i>14.2</i>    | <i>17.4</i> |
| Pretax profit Adj.                  | 283         | 284          | 220          | 638          | 30            | 32            | 79           | 43           | 259            | 334         |
| Net profit Adj.                     | 147         | 133          | 140          | 525          | -6            | 28            | 53           | 13           | 203            | 262         |
| Net profit to shareholders adj.     | 112         | 64           | 172          | 333          | -18           | 33            | 39           | 9            | 193            | 234         |
| <i>Net adj. margin (%)</i>          | <i>6.2</i>  | <i>6.5</i>   | <i>8.1</i>   | <i>23.5</i>  | <i>-0.3</i>   | <i>1.3</i>    | <i>2.8</i>   | <i>0.9</i>   | <i>10.6</i>    | <i>13.2</i> |

Source: ABG Sundal Collier, Company Data

| Cash Flow (SEKm)              | 2019   | 2020 | 2021   | 2022 | 2023 | 2024 | 2025   | 2026e | 2027e | 2028e |
|-------------------------------|--------|------|--------|------|------|------|--------|-------|-------|-------|
| EBITDA                        | 550    | 503  | 263    | 885  | 210  | 204  | 378    | 142   | 358   | 450   |
| Net financial items           | -139   | -109 | 78     | 20   | -95  | -95  | -198   | -20   | -12   | -12   |
| Paid tax                      | -136   | -151 | -79    | -147 | -51  | -4   | -31    | -33   | -58   | -78   |
| Non-cash items                | -1,867 | -172 | 1,471  | -551 | -11  | -22  | -2,016 | 177   | 67    | 52    |
| Cash flow before change in WC | -1,592 | 71   | 1,732  | 207  | 53   | 84   | -1,866 | 265   | 355   | 412   |
| Change in working capital     | -242   | 94   | -1,763 | 88   | -158 | -61  | 1,976  | -177  | -67   | -52   |



| Cash Flow (SEKm)                       | 2019          | 2020         | 2021          | 2022         | 2023         | 2024         | 2025         | 2026e        | 2027e        | 2028e        |
|----------------------------------------|---------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>Operating cash flow</b>             | <b>-1,834</b> | <b>165</b>   | <b>-31</b>    | <b>295</b>   | <b>-105</b>  | <b>23</b>    | <b>110</b>   | <b>88</b>    | <b>288</b>   | <b>360</b>   |
| Capex tangible fixed assets            | 0             | 0            | 0             | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| Capex intangible fixed assets          | 0             | 0            | 0             | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| Acquisitions and Disposals             | 148           | 36           | -1,519        | -296         | -340         | 119          | 977          | -100         | -100         | -100         |
| <b>Free cash flow</b>                  | <b>-1,686</b> | <b>201</b>   | <b>-1,550</b> | <b>-1</b>    | <b>-445</b>  | <b>142</b>   | <b>1,087</b> | <b>-12</b>   | <b>188</b>   | <b>260</b>   |
| Dividend paid                          | -104          | 0            | -80           | -88          | -106         | -80          | -80          | -80          | -80          | -101         |
| Share issues and buybacks              | 0             | 0            | 0             | 0            | 0            | 0            | 0            | -100         | 0            | 0            |
| Leasing liability amortisation         | 0             | 0            | 0             | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| Other non-cash items                   | 1,477         | 159          | -35           | 691          | -103         | -163         | 965          | 5            | -0           | 0            |
| Balance Sheet (SEKm)                   | 2019          | 2020         | 2021          | 2022         | 2023         | 2024         | 2025         | 2026e        | 2027e        | 2028e        |
| Goodwill                               | 627           | 443          | 404           | 452          | 573          | 587          | 541          | 526          | 496          | 451          |
| Other intangible assets                | 0             | 0            | 0             | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| Tangible fixed assets                  | 25            | 30           | 25            | 27           | 33           | 32           | 27           | 24           | 24           | 24           |
| Right-of-use asset                     | 183           | 157          | 126           | 172          | 149          | 177          | 121          | 62           | 36           | 25           |
| Total other fixed assets               | 353           | 415          | 301           | 490          | 623          | 599          | 579          | 579          | 579          | 579          |
| Fixed assets                           | 1,188         | 1,045        | 856           | 1,141        | 1,378        | 1,395        | 1,268        | 1,191        | 1,135        | 1,079        |
| Inventories                            | 0             | 0            | 0             | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| Receivables                            | 690           | 481          | 752           | 1,094        | 1,091        | 928          | 809          | 886          | 853          | 805          |
| Other current assets                   | 1,298         | 1,225        | 2,591         | 2,291        | 2,179        | 2,325        | 456          | 556          | 656          | 756          |
| Cash and liquid assets                 | 881           | 1,482        | 1,242         | 1,794        | 796          | 901          | 1,611        | 824          | 932          | 1,092        |
| <b>Total assets</b>                    | <b>4,057</b>  | <b>4,233</b> | <b>5,441</b>  | <b>6,320</b> | <b>5,444</b> | <b>5,549</b> | <b>4,144</b> | <b>3,457</b> | <b>3,577</b> | <b>3,733</b> |
| Shareholders equity                    | 1,522         | 1,612        | 1,688         | 2,168        | 1,988        | 1,997        | 1,892        | 1,805        | 1,925        | 2,081        |
| Minority                               | 214           | 185          | 132           | 262          | 50           | 42           | 36           | 36           | 36           | 36           |
| <b>Total equity</b>                    | <b>1,736</b>  | <b>1,797</b> | <b>1,820</b>  | <b>2,430</b> | <b>2,038</b> | <b>2,039</b> | <b>1,928</b> | <b>1,841</b> | <b>1,961</b> | <b>2,117</b> |
| Long-term debt                         | 960           | 1,304        | 2,541         | 2,763        | 2,421        | 2,497        | 1,324        | 724          | 724          | 724          |
| Pension debt                           | 0             | 0            | 0             | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| Convertible debt                       | 0             | 0            | 0             | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| Leasing liability                      | 190           | 163          | 141           | 123          | 135          | 186          | 134          | 134          | 134          | 134          |
| Total other long-term liabilities      | 36            | 22           | 118           | 53           | 172          | 227          | 170          | 170          | 170          | 170          |
| Short-term debt                        | 0             | 0            | 0             | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| Accounts payable                       | 824           | 794          | 736           | 905          | 657          | 589          | 574          | 574          | 574          | 574          |
| Other current liabilities              | 311           | 153          | 85            | 46           | 21           | 11           | 14           | 14           | 14           | 14           |
| <b>Total liabilities and equity</b>    | <b>4,057</b>  | <b>4,233</b> | <b>5,441</b>  | <b>6,320</b> | <b>5,444</b> | <b>5,549</b> | <b>4,144</b> | <b>3,457</b> | <b>3,577</b> | <b>3,733</b> |
| Net IB debt                            | -84           | -430         | 1,139         | 602          | 1,137        | 1,183        | -732         | -545         | -653         | -813         |
| Net IB debt excl. pension debt         | -84           | -430         | 1,139         | 602          | 1,137        | 1,183        | -732         | -545         | -653         | -813         |
| Net IB debt excl. leasing              | -274          | -593         | 998           | 479          | 1,002        | 997          | -866         | -679         | -787         | -947         |
| Capital employed                       | 2,886         | 3,264        | 4,502         | 5,316        | 4,594        | 4,722        | 3,386        | 2,699        | 2,819        | 2,975        |
| Capital invested                       | 1,652         | 1,367        | 2,959         | 3,032        | 3,175        | 3,222        | 1,196        | 1,296        | 1,307        | 1,303        |
| Working capital                        | 853           | 759          | 2,522         | 2,434        | 2,592        | 2,653        | 677          | 854          | 921          | 973          |
| <b>EV breakdown</b>                    | <b>-</b>      | <b>-</b>     | <b>-</b>      | <b>-</b>     | <b>-</b>     | <b>-</b>     | <b>-</b>     | <b>-</b>     | <b>-</b>     | <b>-</b>     |
| Market cap. diluted (m)                | 1,724         | 1,765        | 1,765         | 1,765        | 1,765        | 1,765        | 1,765        | 1,668        | 1,668        | 1,668        |
| Net IB debt adj.                       | -84           | -430         | 1,139         | 602          | 1,137        | 1,183        | -732         | -545         | -653         | -813         |
| Market value of minority               | 214           | 185          | 132           | 262          | 50           | 42           | 36           | 36           | 36           | 36           |
| Reversal of shares and participations  | 0             | 0            | 0             | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| Reversal of conv. debt assumed equity  | -             | -            | -             | -            | -            | -            | -            | -            | -            | -            |
| <b>EV</b>                              | <b>1,854</b>  | <b>1,520</b> | <b>3,036</b>  | <b>2,629</b> | <b>2,952</b> | <b>2,990</b> | <b>1,069</b> | <b>1,158</b> | <b>1,050</b> | <b>891</b>   |
| Total assets turnover (%)              | 42.5          | 49.4         | 35.9          | 38.0         | 28.9         | 40.1         | 39.0         | 39.9         | 54.5         | 54.4         |
| Working capital/sales (%)              | 31.1          | 39.4         | 94.6          | 110.9        | 148.1        | 118.9        | 88.1         | 50.4         | 46.3         | 47.7         |
| <b>Financial risk and debt service</b> | <b>-</b>      | <b>-</b>     | <b>-</b>      | <b>-</b>     | <b>-</b>     | <b>-</b>     | <b>-</b>     | <b>-</b>     | <b>-</b>     | <b>-</b>     |
| Net debt/equity (%)                    | -4.8          | -23.9        | 62.6          | 24.8         | 55.8         | 58.0         | -38.0        | -29.6        | -33.3        | -38.4        |
| Net debt / market cap (%)              | -4.9          | -24.4        | 64.5          | 34.1         | 64.4         | 67.0         | -41.5        | -32.7        | -39.2        | -48.8        |
| Equity ratio (%)                       | 42.8          | 42.5         | 33.4          | 38.4         | 37.4         | 36.7         | 46.5         | 53.3         | 54.8         | 56.7         |
| Net IB debt adj. / equity (%)          | -4.8          | -23.9        | 62.6          | 24.8         | 55.8         | 58.0         | -38.0        | -29.6        | -33.3        | -38.4        |
| Current ratio                          | 2.53          | 3.37         | 5.58          | 5.45         | 6.00         | 6.92         | 4.89         | 3.85         | 4.15         | 4.51         |
| EBITDA/net interest                    | 15.3          | 12.3         | 4.7           | 24.2         | 2.1          | 1.4          | 4.7          | 3.8          | 29.6         | 37.2         |
| Net IB debt/EBITDA (x)                 | -0.2          | -0.9         | 4.3           | 0.7          | 5.4          | 5.8          | -1.9         | -3.9         | -1.8         | -1.8         |
| Net IB debt/EBITDA lease adj. (x)      | -0.5          | -1.2         | 3.8           | 0.7          | 5.1          | 4.8          | -2.4         | -4.9         | -2.3         | -2.2         |
| Interest coverage                      | 8.9           | 8.5          | 2.2           | 10.8         | 1.3          | 0.9          | 2.8          | 1.4          | 7.1          | 9.2          |

Source: ABG Sundal Collier, Company Data

| Share Data (SEKm)               | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026e | 2027e | 2028e |
|---------------------------------|------|------|------|------|------|------|------|-------|-------|-------|
| Actual shares outstanding       | 86   | 88   | 88   | 88   | 88   | 88   | 88   | 83    | 83    | 83    |
| Actual shares outstanding (avg) | 86   | 88   | 88   | 88   | 88   | 88   | 88   | 83    | 83    | 83    |

| Share Data (SEKm)                   | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026e | 2027e | 2028e |
|-------------------------------------|------|------|------|------|------|------|------|-------|-------|-------|
| All additional shares               | 2    | 2    | 0    | 0    | 0    | 0    | 0    | -5    | 0     | 0     |
| Issue month                         | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 0.0   | 0.0   | 0.0   |
| Assumed dil. of shares from conv.   | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0     | 0     | 0     |
| As. dil. of shares from conv. (avg) | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0     | 0     | 0     |
| Conv. debt not assumed as equity    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0     | 0     | 0     |
| No. of warrants                     | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0     | 0     | 0     |
| Market value per warrant            | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0     | 0     | 0     |
| Dilution from warrants              | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0     | 0     | 0     |
| Issue factor                        | 1.0  | 1.0  | 1.0  | 1.0  | 1.0  | 1.0  | 1.0  | 1.0   | 1.0   | 1.0   |
| Actual dividend per share           | 0.00 | 0.91 | 1.00 | 1.20 | 0.91 | 0.91 | 0.91 | 0.95  | 1.20  | 1.54  |
| Reported earnings per share         | -    | -    | -    | -    | -    | -    | -    | -     | -     | -     |

Source: ABG Sundal Collier, Company Data

| Valuation and Ratios (SEKm)              | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  | 2025  | 2026e | 2027e | 2028e |
|------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Shares outstanding adj.                  | 86    | 88    | 88    | 88    | 88    | 88    | 88    | 83    | 83    | 83    |
| Diluted shares adj.                      | 86    | 88    | 88    | 88    | 88    | 88    | 88    | 83    | 83    | 83    |
| EPS                                      | 1.30  | 0.72  | 1.95  | 5.56  | -0.23 | 0.32  | 0.55  | 0.12  | 2.41  | 3.07  |
| Dividend per share                       | 0.00  | 0.91  | 1.00  | 1.20  | 0.91  | 0.91  | 0.91  | 0.95  | 1.20  | 1.54  |
| EPS adj.                                 | 1.26  | 2.52  | 1.72  | 5.54  | -0.23 | 0.44  | 0.55  | 0.12  | 2.41  | 3.07  |
| BVPS                                     | 17.64 | 18.25 | 19.11 | 24.54 | 22.50 | 22.60 | 21.42 | 21.63 | 23.06 | 24.93 |
| BVPS adj.                                | 10.37 | 13.23 | 14.53 | 19.42 | 16.02 | 15.96 | 15.29 | 15.32 | 17.11 | 19.52 |
| Net IB debt/share                        | -0.97 | -4.87 | 12.89 | 6.81  | 12.87 | 13.39 | -8.29 | -6.53 | -7.83 | -9.74 |
| Share price                              | 19.98 | 19.98 | 19.98 | 19.98 | 19.98 | 19.98 | 19.98 | 19.98 | 19.98 | 19.98 |
| Market cap. (m)                          | 1,724 | 1,765 | 1,765 | 1,765 | 1,765 | 1,765 | 1,765 | 1,668 | 1,668 | 1,668 |
| <b>Valuation</b>                         | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     |
| P/E (x)                                  | 15.4  | 27.6  | 10.3  | 3.6   | nm    | 61.5  | 36.2  | nm    | 8.3   | 6.5   |
| EV/sales (x)                             | 0.8   | 0.7   | 1.7   | 1.2   | 1.7   | 1.4   | 0.6   | 0.8   | 0.5   | 0.4   |
| EV/EBITDA (x)                            | 3.4   | 3.0   | 11.5  | 3.0   | 14.1  | 14.6  | 2.8   | 8.2   | 2.9   | 2.0   |
| EV/EBITA (x)                             | 4.4   | 3.9   | 21.4  | 3.2   | 21.5  | 24.7  | 3.7   | 17.2  | 3.7   | 2.4   |
| EV/EBIT (x)                              | 4.4   | 3.9   | 21.4  | 3.2   | 21.5  | 24.7  | 3.7   | 17.2  | 3.7   | 2.4   |
| Dividend yield (%)                       | 0.0   | 4.5   | 5.0   | 6.0   | 4.5   | 4.5   | 4.5   | 4.8   | 6.0   | 7.7   |
| FCF yield (%)                            | -97.8 | 11.4  | -87.8 | -0.1  | -25.2 | 8.0   | 61.6  | -0.7  | 11.2  | 15.6  |
| Le. adj. FCF yld. (%)                    | -97.8 | 11.4  | -87.8 | -0.1  | -25.2 | 8.0   | 61.6  | -0.7  | 11.2  | 15.6  |
| P/BVPS (x)                               | 1.13  | 1.10  | 1.05  | 0.81  | 0.89  | 0.88  | 0.93  | 0.92  | 0.87  | 0.80  |
| P/BVPS adj. (x)                          | 1.93  | 1.51  | 1.37  | 1.03  | 1.25  | 1.25  | 1.31  | 1.30  | 1.17  | 1.02  |
| P/E adj. (x)                             | 15.9  | 7.9   | 11.6  | 3.6   | nm    | 45.1  | 36.2  | nm    | 8.3   | 6.5   |
| EV/EBITDA adj. (x)                       | 3.4   | 3.0   | 11.5  | 3.8   | 15.0  | 14.3  | 2.9   | 8.4   | 3.0   | 2.1   |
| EV/EBITA adj. (x)                        | 4.4   | 3.9   | 21.4  | 4.3   | 23.6  | 23.6  | 3.9   | 18.2  | 3.9   | 2.6   |
| EV/EBIT adj. (x)                         | 4.4   | 3.9   | 21.4  | 4.3   | 23.6  | 23.6  | 3.9   | 18.2  | 3.9   | 2.6   |
| EV/CE (x)                                | 0.6   | 0.5   | 0.7   | 0.5   | 0.6   | 0.6   | 0.3   | 0.4   | 0.4   | 0.3   |
| <b>Investment ratios</b>                 | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     |
| Capex/sales (%)                          | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |
| Capex/depreciation                       | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |
| Capex tangibles / tangible fixed assets  | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |
| Capex intangibles / definite intangibles | --    | --    | --    | --    | --    | --    | --    | --    | --    | --    |
| Depreciation on intang / def. intang     | --    | --    | --    | --    | --    | --    | --    | --    | --    | --    |
| Depreciation on tangibles / tangibles    | 512.0 | 366.7 | 484.0 | 274.1 | 218.8 | 259.4 | 325.9 | 308.3 | 316.7 | 316.7 |

Source: ABG Sundal Collier, Company Data

## Analyst Certification

We, Patrik Brattelius, ABGSC Financials Research and Gustaf Jörgensen, analyst(s) with ABG Sundal Collier ASA, ABG Sundal Collier Denmark, filial af ABG Sundal Collier ASA, Norge, ABG Sundal Collier AB and/or ABG Sundal Collier Limited (hereinafter collectively referred to as "ABG Sundal Collier"), and the author(s) of this report, certify that notwithstanding the existence of any such potential conflicts of interests referred to below, the views expressed in this report accurately reflect my/our personal view about the companies and securities covered in this report. I/We further certify that I/We has/have not been, nor am/are or will be, receiving direct or indirect compensation related to the specific recommendations or views contained in this report.

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