

Margin train keeps going

- Another impressive sequential margin lift
- '25e-'27e EBITA +4-2%, EPS +7-4%
- 14x '26e EV/EBITA, 5-6% '26e-'27e FCF yields

Another impressive margin lift

Nolato reported Q2 EBITA 5% and 7% above ABGSCe and IR consensus, respectively. The beat was broad-based, with better organic growth (2pp above ABGSCe), a better EBITA margin (0.4pp above ABGSCe, 0.6pp above cons), and both segments beating on EBITA. This marks the second quarter in a row with an impressive sequential margin lift, with clear improvements in former problem areas, including lifting the weaker margins in the US business and improving the low utilisation rate in the currently oversized Chinese production facility.

EBITA up by 4-2%, margin beat extrapolated

The Q2 EBITA margin of 11.6% was not only above our Q2 estimate of 11.2%, but also above our Q3-Q4 estimates of 11.0-11.4%, and management gave no indication that the strong Q2 margin was temporary or that it included any abnormal effects (although note Q3 margins are seasonally somewhat weaker). Because of this, we choose to extrapolate the stronger margins in our estimates, which leads to 4-2% higher EBITA for '25e-'27e. We also lower net financials, resulting in EPS upgrades of 7-4%.

Closing in on the margin target, but still room left

Having raised its EBITA margin target from 10% to 12% as recently as March of this year, Nolato is already closing in on its new margin target. It is likely that the speed of margin expansion that we have seen in the past two quarters (+0.9pp q-o-q in Q1, +0.6pp in Q2) will slow down, although from the company's comments it does sound like there is still some ground to gain in the problem areas mentioned above. Over time, we also expect the fast-growing, high-margin Materials business to provide a positive mix effect. The share is trading at 14x '26e EV/EBITA, offering 5-6% FCF yields for '26e-'27e, and we raise our fair value range to SEK 55-75 (50-70).

Reason: Post-results comment

Commissioned research

Not rated

Capital Goods

Estimate changes (%)

	2025e	2026e	2027e
Sales	0.9	0.7	0.7
EBIT	4.2	2.9	2.2
EPS	6.8	4.9	4.3
Source: ABG Sundal Collier			

NOLA.B-SE/NOLAB SS

Share price (SEK)	17/7/2025	61.45
Fair value range		55.0-75.0
MCap (SEKm)		16,553
MCap (EURm)		1,473
No. of shares (m)		241.8
Free float (%)		79.4
Av. daily volume (k)		95

Next event Q3 Report 28 October 2025

Performance



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Source: ABG Sundal Collier, Company Data

SEKm	2023	2024	2025e	2026e	2027e
Sales	9,546	9,664	9,578	10,219	10,819
EBITDA	1,253	1,509	1,659	1,817	1,906
EBITDA margin (%)	13.1	15.6	17.3	17.8	17.6
EBIT adj.	717	913	1,059	1,177	1,266
EBIT adj. margin (%)	7.5	9.4	11.1	11.5	11.7
Pretax profit	616	848	1,032	1,149	1,242
EPS	1.61	2.44	3.05	3.39	3.66
EPS adj.	1.89	2.58	3.17	3.52	3.79
Sales growth (%)	-11.4	1.2	-0.9	6.7	5.9
EPS growth (%)	-37.6	51.3	24.7	11.2	8.1

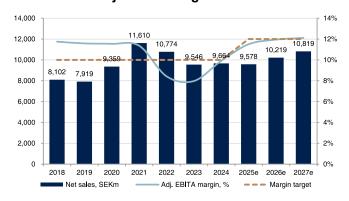
2025e 2026e 2027e P/E (x) 20.2 18.1 16.8 P/E adj. (x) 19.4 17.5 16.2 P/BVPS (x) 2.69 2.52 2.36 10.5 9.4 EV/EBITDA (x) 8.8 EV/EBIT adj. (x) 16.5 14.6 13.2 EV/sales (x) 1.83 1.68 1.55 ROE adj. (%) 14.5 15.0 15.1 2.9 3.3 3.6 Dividend yield (%) FCF yield (%) 1.8 5.1 5.6 Le. adj. FCF yld. (%) 5.1 1.8 5.6 Net IB debt/EBITDA (x) 0.6 0.3 0.1 Le. adj. ND/EBITDA (x) 0.5 0.2 0.0

Company description

Nolato develops and manufactures products in polymer materials such as plastic, silicone and TPE for leading customers within medical technology, pharmaceuticals, consumer electronics, telecom, automotive and other selected industrial sectors. Over the years Nolato has strengthened its strategic move from being a manufacturer of components to customer specification to being a solutions-oriented advanced partner for its customers.

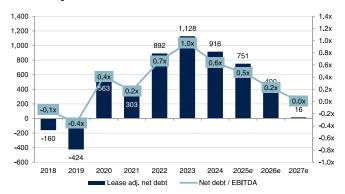
Sustainability information

Net sales and adj. EBITA margin



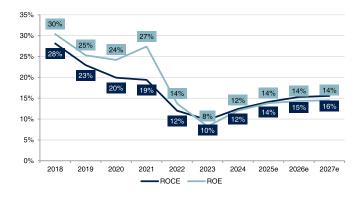
Source: ABG Sundal Collier estimates, company data

Lease adj. net debt and ND/EBITDA



Source: ABG Sundal Collier estimates, company data

ROCE and ROE

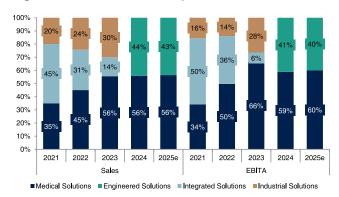


Source: ABG Sundal Collier estimates, company data

Risks

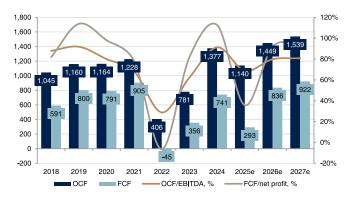
Attracting new customers in growth areas as seen in VHP (Vaporiser Heating Products). As customers' volume prospers so does Nolato's. Owing to its wide-ranging expertise across different areas of technology, many industries and niches are potential customers. Also, value-added acquisitions are opportunities on the back of a very solid balance sheet and high cash conversion.

Segment sales and EBITA split



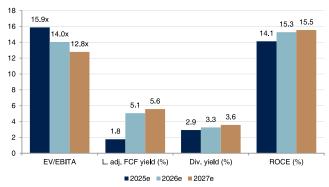
Source: ABG Sundal Collier estimates, company data

Operating cash flow, free cash flow and cash conversion



Source: ABG Sundal Collier estimates, company data

Multiples and ratios on ABGSCe



Source: ABG Sundal Collier estimates

Deviation table

	Last yr.	Actual	ABG	iSCe	IR c	ons.	ABG vs.
Income statement	Q2'24	Q2'25	Q2'25e	Dev %	Q2'25e	Dev %	cons.
Net sales	2,439	2,395	2,345	2%	2,351	2%	0%
Gross profit	412	447	419	7%			-
Adj. EBITA	245	277	264	5%	259	7%	2%
Non-recurring items	0	0	0		0		
EBITA	245	277	264	5%	259	7%	2%
EBIT	234	267	253	6%	248	8%	2%
PTP	215	264	240	10%	237	12%	1%
Net profit	169	212	190	11%	184	15%	3%
Growth and margins	Q2'24	Q2'25	Q2'25e	Dev %	Q2'25e	Dev %	vs.
Net sales y-o-y	-2%	-2%	-4%	2.0pp	-4%	1.8pp	-0.2pp
Organic	-2%	4%	2%	2.2pp			
FX	0%	-2%	-6%	3.6pp			
Structure	0%	0%	0%	0.0pp			
Adj. EBITA y-o-y	24%	13%	8%	5pp	6%	7.4pp	2.0pp
Gross margin	16.9%	18.7%	17.9%	0.8pp			
Adj. EBITA margin	10.0%	11.6%	11.2%	0.3pp	11.0%	0.6pp	0.2pp
Sales by segment	Q2'24	Q2'25	Q2'25e	Dev %	Q2'25e	Dev %	vs.
Medical Solutions	1,365	1,354	1,327	2%	1,340	1%	-1%
Engineering Solutions	1,077	1,044	1,021	2%	1,013	3%	1%
Eliminations	-3	-3	-2		-2		
Rep. EBITA by segment	Q2'24	Q2'25	Q2'25e	Dev %	Q2'25e	Dev %	vs.
Medical Solutions	149	170	165	3%	164	4%	0%
Engineering Solutions	108	117	104	12%	102	14%	2%
Eliminations	-12	-10	-5		-7		
EBITA margin by segment	Q2'24	Q2'25	Q2'25e	Dev %	Q2'25e	Dev %	vs.
Medical Solutions	10.9%	12.6%	12.4%	0.2pp	12.2%	0.3pp	0рр
Engineering Solutions	10.0%	11.2%	10.2%	1.0pp	10.1%	1.1pp	0рр

Source: ABG Sundal Collier estimates, Modular Finance IR consensus

Estimate changes

		Old forecas	it	N	lew forecas	st	Perc	entage cha	ange	ABG	SCe vs. IR	cons
Income statement	2025e	2026e	2027e	2025e	2026e	2027e	2025e	2026e	2027e	2025e	2026e	2027e
Net sales	9,491	10,150	10,746	9,578	10,219	10,819	0.9%	0.7%	0.7%	1%	1%	-1%
Gross profit	1,705	1,834	1,938	1,773	1,893	2,003	4.0%	3.2%	3.3%	n.a	n.a	n.a
Adj. EBITA	1,060	1,188	1,282	1,102	1,221	1,310	3.9%	2.8%	2.1%	6%	4%	0%
Non-recurring items	0	0	0	0	0	0	n.a.	n.a.	n.a.			
EBITA	1,060	1,188	1,282	1,102	1,221	1,310	3.9%	2.8%	2.1%	6%	4%	0%
EBIT	1,016	1,144	1,238	1,059	1,177	1,266	4.2%	2.9%	2.2%	6%	4%	0%
PTP	969	1,096	1,190	1,032	1,149	1,242	6.5%	4.9%	4.3%	8%	5%	0%
Net profit	768	870	945	820	912	986	6.8%	4.9%	4.3%	10%	6%	2%
Growth and margins	2025e	2026e	2027e	2025e	2026e	2027e	2025e	2026e	2027e	2025e	2026e	2027e
Net sales y-o-y	-1.8%	6.9%	5.9%	-0.9%	6.7%	5.9%	0.9pp	-0.3pp	0.0pp	1.1pp	-0.4pp	-1.9pp
Organic	1.6%	7.1%	5.9%	2.2%	6.7%	5.9%	0.6pp	-0.4pp	0.0pp	0.0pp	0.0pp	0.0pp
FX	-3.4%	-0.2%	0.0%	-3.1%	0.0%	0.0%	0.3pp	0.2pp	0.0pp	0.0pp	0.0pp	0.0pp
Structure	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0pp	0.0pp	0.0pp	0.0pp	0.0pp	0.0pp
Adj. EBITA y-o-y	10.6%	12.0%	8.0%	15.0%	10.8%	7.3%	4.3pp	-1.2pp	-0.7pp	6.1pp	-1.7pp	-4.1pp
Gross margin	18.0%	18.1%	18.0%	18.5%	18.5%	18.5%	0.6pp	0.5pp	0.5pp	0.0pp	0.0pp	0.0pp
Adj. EBITA margin	11.2%	11.7%	11.9%	11.5%	11.9%	12.1%	0.3pp	0.2pp	0.2pp	0.5pp	0.4pp	0.2pp
Sales by segment	2025e	2026e	2027e	2025e	2026e	2027e	2025e	2026e	2027e	2025e	2026e	2027e
Medical Solutions	5,380	5,811	6,276	5,432	5,867	6,336	1.0%	1.0%	1.0%	0%	-1%	-3%
Engineering Solutions	4,119	4,348	4,478	4,155	4,360	4,491	0.9%	0.3%	0.3%	2%	2%	1%
Eliminations	-8	- 8	-8	-9	-8	-8	12.5%	0.0%	0.0%			
Rep. EBITA by segment	2025e	2026e	2027e	2025e	2026e	2027e	2025e	2026e	2027e	2025e	2026e	2027e
Medical Solutions	665	738	810	679	752	822	2.1%	2.0%	1.6%	3%	0%	-4%
Engineering Solutions	417	470	493	450	488	507	7.8%	4.0%	3.0%	10%	9%	6%
Eliminations	-22	-20	-20	-27	-20	-20	22.7%	0.0%	0.0%			
EBITA margin by segment	2025e	2026e	2027e	2025e	2026e	2027e	2025e	2026e	2027e	2025e	2026e	2027e
Medical Solutions	12.4%	12.7%	12.9%	12.5%	12.8%	13.0%	0.1pp	0.1pp	0.1pp	0.3pp	0.1pp	-0.2pp
Engineering Solutions	10.1%	10.8%	11.0%	10.8%	11.2%	11.3%	0.7pp	0.4pp	0.3pp	0.8pp	0.7pp	0.5pp

Source: ABG Sundal Collier estimates, Modular Finanace IR consensus

Key figures, quarterly

Income statement	Q1'23	Q2'23	Q3'23	Q4'23	Q1'24	Q2'24	Q3'24	Q4'24	Q1'25	Q2'25	Q3'25e	Q4'25e
Net sales	2,476	2,478	2,340	2,252	2,442	2,439	2,401	2,382	2,453	2,395	2,380	2,350
Gross Profit	348	360	286	342	403	412	402	395	450	447	436	440
EBITDA	316	333	276	318	373	383	371	388	401	406	423	429
EBITA	193	198	133	177	238	245	235	240	271	277	274	280
Adj. EBITA	193	198	193	177	238	245	235	240	271	277	274	280
EBIT	183	186	123	165	226	234	224	228	260	267	263	269
Adj. EBIT	183	186	183	165	226	234	224	228	260	267	263	269
PTP	173	192	102	149	208	215	209	215	252	264	255	261
Net profit	136	155	69	75	161	169	164	163	199	212	202	207
EPS (SEK)	0.50	0.58	0.26	0.28	0.60	0.63	0.61	0.61	0.74	0.79	0.75	0.77
Growth and margins	Q1'23	Q2'23	Q3'23	Q4'23	Q1'24	Q2'24	Q3'24	Q4'24	Q1'25	Q2'25	Q3'25e	Q4'25e
Sales growth	-14.0%	-14.7%	-10.9%	-4.7%	-1.4%	-1.6%	2.6%	5.8%	0.5%	-1.8%	-0.9%	-1.3%
Organic	-20.0%	-20.0%	-15.0%	-6.0%	-2.0%	-2.0%	5.0%	5.0%	-1.0%	4.0%	2.7%	3.1%
FX	6.0%	5.3%	3.9%	1.0%	0.6%	0.4%	-2.4%	0.8%	1.5%	-5.8%	-3.6%	-4.5%
M&A	0.0%	0.0%	0.2%	0.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Gross Margin	14.1%	14.5%	12.2%	15.2%	16.5%	16.9%	16.7%	16.6%	18.3%	18.7%	18.3%	18.7%
EBITA Margin	7.8%	8.0%	5.7%	7.9%	9.7%	10.0%	9.8%	10.1%	11.0%	11.6%	11.5%	11.9%
Adj. EBITA margin	7.8%	8.0%	8.2%	7.9%	9.7%	10.0%	9.8%	10.1%	11.0%	11.6%	11.5%	11.9%
Segment breakdown	Q1'23	Q2'23	Q3'23	Q4'23	Q1'24	Q2'24	Q3'24	Q4'24	Q1'25	Q2'25	Q3'25e	Q4'25e
Niek eelee												
Net sales												
Medical Solutions	1,324	1,364	1,320	1,300	1,355	1,365	1,355	1,359	1,397	1,354	1,350	1,331
Medical Solutions y-o-y %	22%	12%	6%	-1%	2%	0%	3%	5%	3%	-1%	0%	-2%
Medical Solutions y-o-y % organic %	22% 13%	12% 6%	6% 1%	-1% -2%	2% 2%	0% -1%	3% 5%	5% 4%	3% 2%	-1% 5%	0% 4%	-2% 4%
Medical Solutions y-o-y % organic % FX %	22% 13% 9%	12% 6% 6%	6% 1% 5%	-1% -2% 1%	2% 2% 0%	0% -1% 1%	3% 5% -2%	5% 4% 1%	3% 2% 1%	-1% 5% -6%	0% 4% -4%	-2% 4% -6%
Medical Solutions y-o-y % organic % FX % M&A %	22% 13% 9% 0%	12% 6% 6% 0%	6% 1% 5% 0%	-1% -2% 1% 0%	2% 2% 0% 0%	0% -1% 1% 0%	3% 5% -2% 0%	5% 4% 1% 0%	3% 2% 1% 0%	-1% 5% -6% 0%	0% 4% -4% 0%	-2% 4% -6% 0%
Medical Solutions y-o-y % organic % FX % M&A % Engineered Solutions	22% 13% 9% 0% 1,154	12% 6% 6% 0% 1,116	6% 1% 5% 0% 1,021	-1% -2% 1% 0% 959	2% 2% 0% 0% 1,087	0% -1% 1% 0% 1,077	3% 5% -2% 0% 1,046	5% 4% 1% 0% 1,033	3% 2% 1% 0% 1,058	-1% 5% -6% 0% 1,044	0% 4% -4% 0% 1,032	-2% 4% -6% 0% 1,021
Medical Solutions y-o-y % organic % FX % M&A % Engineered Solutions y-o-y %	22% 13% 9% 0% 1,154 -36%	12% 6% 6% 0% 1,116 -34%	6% 1% 5% 0% 1,021	-1% -2% 1% 0% 959 -9%	2% 2% 0% 0% 1,087	0% -1% 1% 0% 1,077 -3%	3% 5% -2% 0% 1,046 2%	5% 4% 1% 0% 1,033 8%	3% 2% 1% 0% 1,058	-1% 5% -6% 0% 1,044 -3%	0% 4% -4% 0% 1,032 -1%	-2% 4% -6% 0% 1,021 -1%
Medical Solutions y-o-y % organic % FX % M&A % Engineered Solutions y-o-y % organic %	22% 13% 9% 0% 1,154 -36% -39%	12% 6% 6% 0% 1,116 -34%	6% 1% 5% 0% 1,021 -26% -30%	-1% -2% 1% 0% 959 -9%	2% 2% 0% 0% 1,087 -6%	0% -1% 1% 0% 1,077 -3% -4%	3% 5% -2% 0% 1,046 2% 4%	5% 4% 1% 0% 1,033 8% 7%	3% 2% 1% 0% 1,058 -3%	-1% 5% -6% 0% 1,044 -3% 1%	0% 4% -4% 0% 1,032 -1%	-2% 4% -6% 0% 1,021 -1% 2%
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Medical Solutions y-o-y % organic % FX % M&A % Engineered Solutions y-o-y % organic % FX % M&A %	22% 13% 9% 0% 1,154 -36% -39% 4%	12% 6% 6% 0% 1,116 -34% -37% 3%	6% 1% 5% 0% 1,021 -26% -30% 3%	-1% -2% 1% 0% 959 -9% -11% 2%	2% 2% 0% 0% 1,087 -6% -7%	0% -1% 1% 0% 1,077 -3% -4% 0%	3% 5% -2% 0% 1,046 2% 4%	5% 4% 1% 0% 1,033 8% 7% 1%	3% 2% 1% 0% 1,058 -3% -3%	-1% 5% -6% 0% 1,044 -3% 1% -4%	0% 4% -4% 0% 1,032 -1% 1% -2%	-2% 4% -6% 0% 1,021 -1% 2% -3%
Medical Solutions y-o-y % organic % FX % M&A % Engineered Solutions y-o-y % organic % FX % M&A % EBITA	22% 13% 9% 0% 1,154 -36% -39% 4% 0%	12% 6% 6% 0% 1,116 -34% -37% 3% 0%	6% 1% 5% 0% 1,021 -26% -30% 3% 0%	-1% -2% 1% 0% 959 -9% -11% 2% 1%	2% 2% 0% 0% 1,087 -6% -7% 1%	0% -1% 1% 0% 1,077 -3% -4% 0% 1%	3% 5% -2% 0% 1,046 2% 4% -2% 0%	5% 4% 1% 0% 1,033 8% 7% 1% 0%	3% 2% 1% 0% 1,058 -3% -3% 0% 0%	-1% 5% -6% 0% 1,044 -3% 1% -4% 0%	0% 4% -4% 0% 1,032 -1% 1% -2% 0%	-2% 4% -6% 0% 1,021 -1% 2% -3% 0%
Medical Solutions y-o-y % organic % FX % M&A % Engineered Solutions y-o-y % organic % FX % M&A % EBITA Medical Solutions	22% 13% 9% 0% 1,154 -36% -39% 4% 0%	12% 6% 6% 0% 1,116 -34% -37% 3% 0%	6% 1% 5% 0% 1,021 -26% -30% 3% 0%	-1% -2% 1% 0% 959 -9% -11% 2% 1%	2% 2% 0% 0% 1,087 -6% -7% 1% 1%	0% -1% 1% 0% 1,077 -3% -4% 0% 1%	3% 5% -2% 0% 1,046 2% 4% -2% 0%	5% 4% 1% 0% 1,033 8% 7% 1% 0%	3% 2% 1% 0% 1,058 -3% -3% 0% 0%	-1% -5% -6% -0% 1,044 -3% -4% -0%	0% 4% -4% 0% 1,032 -1% -2% 0%	-2% 4% -6% 0% 1,021 -1% 2% -3% 0%

Source: ABG Sundal Collier estimates, company data

Key figures, annual

Income statement	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Net sales	4,447	6,720	8,102	7,919	9,359	11,610	10,774	9,546	9,664	9,578	10,219	10,819
Gross Profit	714	1,078	1,257	1,248	1,506	1,817	1,428	1,336	1,613	1,773	1,893	2,003
EBITDA	636	980	1,189	1,263	1,455	1,805	1,411	1,253	1,509	1,659	1,817	1,906
EBITA	457	763	949	895	1,066	1,369	908	701	959	1,102	1,221	1,310
Adj. EBITA	457	763	952	917	1,080	1,319	908	761	958	1,102	1,221	1,310
EBIT	443	749	941	887	1,048	1,333	867	657	913	1,059	1,177	1,266
Adj. EBIT	443	749	944	909	1,062	1,283	867	717	913	1,059	1,177	1,266
PTP	438	731	921	857	1,014	1,401	875	616	848	1,032	1,149	1,242
Net profit	336	572	722	703	806	1,160	697	435	658	820	912	986
EPS (SEK)	1.28	2.17	2.73	2.65	3.02	4.32	2.59	1.61	2.44	3.05	3.39	3.66
Growth and margins	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Sales growth	-5.9%	51.1%	20.6%	-2.3%	18.2%	24.1%	-7.2%	-11.4%	1.2%	-0.9%	6.7%	5.9%
Organic	-7.9%	41.7%	17.2%	-6.8%	10.4%	18.0%	-17.0%	-16.0%	1.0%	2.2%	6.7%	5.9%
FX	-0.7%	-0.5%	3.4%	4.5%	-0.7%	-4.9%	3.9%	1.9%	0.2%	-3.1%	0.0%	0.0%
M&A	2.7%	9.9%	0.0%	0.0%	8.5%	11.0%	5.9%	2.7%	0.0%	0.0%	0.0%	0.0%
Gross Margin	16.1%	16.0%	15.5%	15.8%	16.1%	15.7%	13.3%	14.0%	16.7%	18.5%	18.5%	18.5%
EBITA Margin	10.3%	11.4%	11.7%	11.3%	11.4%	11.8%	8.4%	7.3%	9.9%	11.5%	11.9%	12.1%
Adj. EBITA margin	10.3%	11.4%	11.8%	11.6%	11.5%	11.4%	8.4%	8.0%	9.9%	11.5%	11.9%	12.1%
Segment breakdown	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Net sales												
Medical Solutions	1,645	1,955	2,270	2,484	3,089	4,067	4,859	5,308	5,434	5,432	5,867	6,336
y-o-y %	12%	19%	16%	9%	24%	32%	19%	9%	2%	0%	8%	8%
organic %	11%	10%	12%	5%	7%	6%	8%	4%	2%	4%	8%	8%
FX %	-2%	-1%	4%	4%	-1%	-4%	-4%	0%	0%	-4%	0%	0%
M&A %	3%	10%	0%	0%	18%	30%	15%	5%	0%	0%	0%	0%
Engineered Solutions	2,811	4,778	5,839	5,451	6,273	7,550	5,929	4,250	4,243	4,155	4,360	4,491
y-o-y %	-14%	70%	22%	-7%	15%	20%	-21%	-28%	0%	-2%	5%	3%
organic %	-16%	60%	19%	-11%	13%	26%	-29%	-32%	-6%	-2%	5%	3%
FX %	0%	0%	3%	5%	-1%	-7%	8%	3%	6%	0%	0%	0%
M&A %	3%	10%	0%	0%	3%	2%	0%	0%	0%	0%	0%	0%
EBITA												
Medical Solutions	216	257	295	320	402	457	457	525	586	679	752	822
margin %	13.1%	13.1%	13.0%	12.9%	13.0%	11.2%	9.4%	9.9%	10.8%	12.5%	12.8%	13.0%
Engineered Solutions	265	527	659	608	716	879	462	266	409	450	488	507
margin %	9.4%	11.0%	11.3%	11.2%	11.4%	11.6%	7.8%	6.3%	9.6%	10.8%	11.2%	11.3%

Source: ABG Sundal Collier estimates, company data

Second	Income Statement (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Component 1,257 1,248 1,050 1,817 1,428 1,338 1,013 1,773 1,803 2,020 1,915	Sales	8,102	7,919	9,359	11,610	10,774	9,546	9,664	9,578	10,219	10,819
Component 1,257 1,248 1,050 1,817 1,428 1,338 1,013 1,773 1,803 2,020 1,915	COGS	-6,845	-6,671	-7,853	-9,793	-9,346	-8,210	-8,051	-7,805	-8,326	
Performance 1,98 1,28 1,85 1,805 1,414 1,253 1,509 1,650 5,06 5,00 5	Gross profit	1,257	1,248	1,506	1,817	1,428	1,336	1,613	1,773	1,893	2,003
Depreciation and amontisation 40 348 349 456 503 552 550 557 596 596 5176 576 76 76 76 76 76 76	•	-68		-51	-12	-17	-83	-104	-115	-76	-97
Composition Performance	EBITDA	1,189	1,263	1,455	1,805	1,411	1,253	1,509	1,659	1,817	1,906
EBITA	Depreciation and amortisation	-240	-368	-389	-436	-503	-552	-550	-557	-596	-596
EO ILBMS	of which leasing depreciation	0	-76	-76	-76	-76	-76	-76	-76	-76	-76
Imperiment and PPA amortisation	EBITA	949	895	1,066	1,369	908	701	959	1,102	1,221	1,310
Patt	EO Items	-3		-14	50	0	-60	0	0	0	0
Net financial items	Impairment and PPA amortisation	-8	-8	-18	-36	-41	-44	-46	-43	-44	-44
Pretax profit 1.59 1.594 1.595 1.514 1.295 1.294 1.294 1.294 1.295 1.29	EBIT	941	887	1,048	1,333	867	657	913	1,059	1,177	1,266
Net profit 722	Net financial items	-20	-30	-34	68	8	-41	-65	-27	-28	-24
Net profit 722 703 806 1,150 697 435 688 820 912 988 980 910 00 00 00 00 00 00	Pretax profit			1,014	•					•	
Minority interest 0				-208				-190	-211		
Net profit discontinued 0	Net profit			806	1,160	697	435	658	820		
Net profit to shareholders	Minority interest										
EPS adj	Net profit discontinued	0		0		0		0		0	
EPS adj											
Total extraordinary items after tax											
Leasing payments	EPS adj.										
Tax rate (%)	Total extraordinary items after tax										-
Gross margin (%)	•							l l			
EBITDA margin (%)											
EBIT margin (%) 11.7 11.3 11.4 11.8 8.4 7.3 9.9 11.5 11.9 12.1 EBIT margin (%) 11.6 11.2 11.2 11.5 8.0 6.9 9.4 11.1 11.5 11.7 Pre-tax margin (%) 11.4 10.8 10.8 12.1 8.0 6.9 8.8 10.8 10.8 11.2 11.5 Net margin (%) 8.9 8.9 8.6 10.0 6.5 4.6 6.8 8.6 8.9 9.1 Growth Rates y-oy											
EBIT margin (%)											
Pre-tax margin (%)								l l			
Net margin (%)											
Crowth Rates y-o-y											
Sales growth (%)							4.6	6.8	_		9.1
EBITDA growth (%)							-				-
BITA growth (%)	• ,										
EBIT growth (%)								l l			
Net profit growth (%) 26.2 -2.6 14.7 43.9 -39.9 -37.6 51.3 24.7 11.2 8.1								l l			
Profitability											
Profitability											
ROE (%) 30.4 25.3 24.2 27.4 13.7 8.2 12.1 13.8 14.3 14.5 ROE adj. (%) 30.8 26.2 25.1 27.3 14.5 9.9 12.9 14.5 15.0 15.1 ROCE adj. (%) 29.5 23.4 20.3 22.7 12.2 8.8 12.3 14.1 15.3 15.6 ROIC adj. (%) 29.9 24.2 20.9 20.4 12.6 10.2 13.0 14.7 15.9 16.1 ROIC (%) 31.4 28.0 22.8 22.7 12.1 7.5 11.1 12.6 13.6 14.4 ROIC adj. (%) 31.5 28.7 23.1 21.9 12.1 8.1 11.1 12.6 13.6 14.4 Adj. earnings numbers -		25.6						51.3			8.1
ROE adj. (%) 30.8 26.2 25.1 27.3 14.5 9.9 12.9 14.5 15.0 15.1 ROE (%) 29.5 23.4 20.3 22.7 12.2 8.8 12.3 14.1 15.3 15.6 ROCE adj. (%) 29.9 24.2 20.9 20.4 12.6 8.8 12.3 14.1 15.3 15.6 ROCE adj. (%) 31.4 28.0 22.8 22.7 12.1 7.5 11.1 12.6 13.6 14.4 ROIC adj. (%) 31.5 28.7 23.1 21.9 12.1 8.1 11.1 12.6 13.6 14.4 Adj. earnings numbers -	•	-									-
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ROCE adj. (%) 29.9 24.2 20.9 20.4 12.6 10.2 13.0 14.7 15.9 16.1 ROIC (%) 31.4 28.0 22.8 22.7 12.1 7.5 11.1 12.6 13.6 14.4 ROIC adj. (%) 31.5 28.7 23.1 21.9 12.1 8.1 11.1 12.6 13.6 14.4 Adj. earnings numbers - </td <td></td>											
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ROIC adj. (%) 31.5 28.7 23.1 21.9 12.1 8.1 11.1 12.6 13.6 14.4 Adj. earnings numbers - <td></td>											
Adj. earnings numbers -											
EBITDA adj. 1,192 1,285 1,469 1,755 1,411 1,313 1,509 1,659 1,817 1,906 EBITDA adj. margin (%) 14.7 16.2 15.7 15.1 13.1 13.8 15.6 17.3 17.8 17.6 EBITDA lease adj. 1,192 1,209 1,393 1,679 1,335 1,237 1,433 1,583 1,741 1,830 EBITDA lease adj. margin (%) 14.7 15.3 14.9 14.5 12.4 13.0 14.8 16.5 17.0 16.9 EBITA adj. margin (%) 11.8 11.6 11.5 11.4 8.4 8.0 9.9 11.5 11.9 12.1 EBIT adj. margin (%) 11.7 11.5 11.3 11.1 8.0 7.5 9.4 11.1 11.5 11.7 Pretax profit Adj. 932 887 1,046 1,387 916 720 884 1,075 1,193 1,286 Net profit Adj. 932 887 1,046 1,387 916 720 884 1,075 1,193 1,286 Net profit Adj. 732 729 835 1,155 738 521 704 863 956 1,030 Net profit to shareholders adj. 732 729 835 1,155 738 521 704 863 956 1,030 Net adj. margin (%) 9.0 9.2 8.9 9.9 6.8 5.5 7.3 9.0 9.4 9.5 Source: ABG Sundal Collier, Company Data Cash Flow (SEKm)								11.1	_		14.4
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Paid tax -204 -203 -123 -241 -239 -151 -140 -211 -237 -256 Non-cash items -13 -36 -259 -230 -117 -38 -29 -166 0 0 Cash flow before change in WC 952 994 1,039 1,402 1,063 1,023 1,275 1,254 1,552 1,626	EBITDA							•			
Non-cash items -13 -36 -259 -230 -117 -38 -29 -166 0 0 Cash flow before change in WC 952 994 1,039 1,402 1,063 1,023 1,275 1,254 1,552 1,626	Net financial items	-20									
Cash flow before change in WC 952 994 1,039 1,402 1,063 1,023 1,275 1,254 1,552 1,626	Paid tax			-123				-140		-237	-256
	Non-cash items										
Change in working capital 93 166 125 -174 -657 -242 102 -114 -103 -87								•	-		
	Change in working capital	93	166	125	-174	-657	-242	102	-114	-103	-87

Cash Flow (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Operating cash flow	1,045	1,160	1,164	1,228	406	781	1,377	1,140	1,449	1,539
Capex tangible fixed assets	-446	-355	-368	-318	-447	-421	-631	-847	-613	-617
Capex intangible fixed assets	-8	-5	-5	-5	-4	-4	-5	0	0	0
Acquisitions and Disposals	56	-93	-1,322	-459	0	-19	0	0	0	0
Free cash flow	647	707	-531	446	-45	337	741	293	836	922
Dividend paid	-329	-368	0	-428	-512	-512	-404	-404	-485	-539
Share issues and buybacks	0	0	0	0	0	0	0	0	0	0
Leasing liability amortisation	0	0	0	0	0	0	0	0	0	0
Other non-cash items	-30	-354	-644	281	-67	8	-18	276	-0	0
Balance Sheet (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Goodwill	780	852	2,093	2,234	2,472	2,401	2,526	2,526	2,526	2,526
Other intangible assets	0	0	0	0	0	0	0	0	0	0
Tangible fixed assets	1,518	1,565	2,049	2,581	2,869	2,812	3,129	3,585	3,602	3,623
Right-of-use asset	0	274	353	287	305	282	181	138	94	50
Total other fixed assets	114	61	53	73	90	17	16	16	16	16
Fixed assets	2,412	2,752	4,548	5,175	5,736	5,512	5,852	6,265	6,238	6,215
Inventories	566	667	1,110	1,340	1,283	1,196	1,183	1,006	1,022	1,028
Receivables	949	1,051	1,254	1,574	1,522	1,525	1,558	1,532	1,635	1,731
Other current assets	271	297	258	518	455	379	423	383	409	433
Cash and liquid assets	958	1,367	1,514	1,448	1,011	688	672	373	725	1,108
Total assets	5,156	6,134	8,684	10,055	10,007	9,300	9,688	9,559	10,028	10,514
Shareholders equity	2,592	2,966	3,699	4,768	5,392	5 ,300	5,738	9,559 6,154	6,582	7,029
' '	2,592	۷,500	3,099	→,100	ارک,	5,171	3,730	0,104	0,362	1,029
Minority Total equity	2,592	2,966	3,699	4,768	5,392	5,171	5,738	6,15 4	6,582	7,029
Total equity	2,592 522	2,966 627	930	1,350	5,392 1,457	1,544	1,341	6,154 877	6,362 877	7, 029 877
Long-term debt	182	246	930 274	247	1,457	228	241	241	241	241
Pension debt		240		247	173	220	241			241
Convertible debt	-	-	-	-	-	-	400	400	400	400
Leasing liability	0	277	358	295	314	293	188	188	188	188
Total other long-term liabilities	207	209	316	340	356	308	306	306	306	306
Short-term debt	94	70	873	154	273	44	6	6	6	6
Accounts payable	594	839	930	1,463	779	620	704	623	664	703
Other current liabilities	965	900	1,304	1,438	1,263	1,092	1,164	1,164	1,164	1,164
Total liabilities and equity	5,156	6,134	8,684	10,055	10,007	9,300	9,688	9,559	10,028	10,514
Net IB debt	-160	-147	921	598	1,206	1,421	1,104	939	588	204
Net IB debt excl. pension debt	-342	-393	647	351	1,033	1,193	863	698	347	-37
Net IB debt excl. leasing	-160	-424	563	303	892	1,128	916	751	400	16
Capital employed	3,390	4,186	6,134	6,814	7,609	7,280	7,514	7,467	7,894	8,341
Capital invested	2,432	2,819	4,620	5,366	6,598	6,592	6,842	7,094	7,169	7,233
Working capital	227	276	388	531	1,218	1,388	1,296	1,135	1,237	1,324
EV breakdown	-	-	-	-	-	-	-	-	-	-
Market cap. diluted (m)	16,251	16,331	16,417	16,517	16,553	16,553	16,553	16,553	16,553	16,553
Net IB debt adj.	-160	-147	921	598	1,206	1,421	1,104	939	588	204
Market value of minority	0	0	0	0	0	0	0	0	0	0
Reversal of shares and	0	0	0	0	0	0	0	0	0	0
participations										
Reversal of conv. debt assumed	-	-	-	-	-	-	-	-	-	-
equity	40.004	40 404	47 000	47 445	47 750	47.074	47.057	47 400	47 444	40.750
EV The state of th	16,091	16,184	17,338	17,115	17,759	17,974	17,657	17,493	17,141	16,758
Total assets turnover (%)	163.5	140.3	126.3	123.9	107.4	98.9	101.8	99.5	104.3	105.3
Working capital/sales (%)	3.8	3.2	3.5	4.0	8.1	13.6	13.9	12.7	11.6	11.8
Financial risk and debt service	-		-	-	-	-	-	-	-	-
Net debt/equity (%)	-6.2	-5.0	24.9	12.5	22.4	27.5	19.2	15.3	8.9	2.9
Net debt / market cap (%)	-1.0	-0.9	5.6	3.6	7.3	8.6	6.7	5.7	3.6	1.2
Equity ratio (%)	50.3	48.4	42.6	47.4	53.9	55.6	59.2	64.4	65.6	66.8
Net IB debt adj. / equity (%)	-6.2	-5.0	24.9	12.5	22.4	27.5	19.2	15.3	8.9	2.9
Current ratio	1.66	1.87	1.33	1.60	1.84	2.16	2.05	1.84	2.07	2.30
EBITDA/net interest	59.5	42.1	42.8	26.5	176.4	30.6	23.2	61.4	64.9	79.4
Net IB debt/EBITDA (x)	-0.1	-0.1	0.6	0.3	0.9	1.1	0.7	0.6	0.3	0.1
Net IB debt/EBITDA lease adj. (x)	-0.1	-0.4	0.4	0.2	0.7	0.9	0.6	0.5	0.2	0.0
Interest coverage	47.5	29.8	31.4	20.1	113.5	17.1	14.8	40.8	43.6	54.6
Source: ABG Sundal Collier, Company D	ata									
Share Data (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Actual shares outstanding	264	266	267	269	269	269	269	269	269	269
Actual shares outstanding (avg)	264	266	267	269	269	269	269	269	269	269

Share Data (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
All additional shares	-	-	-	-	-	-	-	-	-	-
Issue month	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Assumed dil. of shares from conv.	0	0	0	0	0	0	0	0	0	0
As. dil. of shares from conv. (avg)	0	0	0	0	0	0	0	0	0	0
Conv. debt not assumed as equity	0	0	0	0	0	0	0	0	0	0
No. of warrants	0	0	0	0	0	0	0	0	0	0
Market value per warrant	0	0	0	0	0	0	0	0	0	0
Dilution from warrants	0	0	0	0	0	0	0	0	0	0
Issue factor	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Actual dividend per share	1.40	0.00	1.60	1.90	1.90	1.50	1.50	1.80	2.00	2.20
Reported earnings per share	2.73	2.65	3.02	4.32	2.59	1.61	2.44	3.05	3.39	3.66

Source: ABG Sundal Collier, Company Data

Valuation and Ratios (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Shares outstanding adj.	264	266	267	269	269	269	269	269	269	269
Diluted shares adj.	264	266	267	269	269	269	269	269	269	269
EPS	2.73	2.65	3.02	4.32	2.59	1.61	2.44	3.05	3.39	3.66
Dividend per share	1.40	0.00	1.60	1.90	1.90	1.50	1.50	1.80	2.00	2.20
EPS adj.	2.76	2.74	3.11	4.27	2.71	1.89	2.58	3.17	3.52	3.79
BVPS	9.80	11.16	13.85	17.74	20.02	19.20	21.30	22.85	24.43	26.09
BVPS adj.	6.85	7.95	6.01	9.43	10.84	10.28	11.92	13.47	15.06	16.72
Net IB debt/share	-0.60	-0.55	3.45	2.22	4.48	5.28	4.10	3.49	2.18	0.76
Share price	61.45	61.45	61.45	61.45	61.45	61.45	61.45	61.45	61.45	61.45
Market cap. (m)	16,251	16,331	16,417	16,517	16,553	16,553	16,553	16,553	16,553	16,553
Valuation	-	-	-	-	-	-	-	-	-	-
P/E (x)	22.5	23.2	20.4	14.2	23.7	38.1	25.2	20.2	18.1	16.8
EV/sales (x)	2.0	2.0	1.9	1.5	1.6	1.9	1.8	1.8	1.7	1.5
EV/EBITDA (x)	13.5	12.8	11.9	9.5	12.6	14.3	11.7	10.5	9.4	8.8
EV/EBITA (x)	17.0	18.1	16.3	12.5	19.6	25.6	18.4	15.9	14.0	12.8
EV/EBIT (x)	17.1	18.2	16.5	12.8	20.5	27.4	19.3	16.5	14.6	13.2
Dividend yield (%)	2.3	0.0	2.6	3.1	3.1	2.4	2.4	2.9	3.3	3.6
FCF yield (%)	4.0	4.3	-3.2	2.7	-0.3	2.0	4.5	1.8	5.1	5.6
Le. adj. FCF yld. (%)	4.0	4.3	-3.2	2.7	-0.3	2.0	4.5	1.8	5.1	5.6
P/BVPS (x)	6.27	5.51	4.44	3.46	3.07	3.20	2.88	2.69	2.52	2.36
P/BVPS adj. (x)	8.97	7.73	10.22	6.52	5.67	5.98	5.15	4.56	4.08	3.68
P/E adj. (x)	22.2	22.4	19.7	14.4	22.7	32.6	23.9	19.4	17.5	16.2
EV/EBITDA adj. (x)	13.5	12.6	11.8	9.8	12.6	13.7	11.7	10.5	9.4	8.8
EV/EBITA adj. (x)	16.9	17.6	16.1	13.0	19.6	23.6	18.4	15.9	14.0	12.8
EV/EBIT adj. (x)	17.0	17.8	16.3	13.3	20.5	25.1	19.3	16.5	14.6	13.2
EV/CE (x)	4.7	3.9	2.8	2.5	2.3	2.5	2.3	2.3	2.2	2.0
Investment ratios	-	-	-	-	-	-	-	-	-	-
Capex/sales (%)	5.6	4.5	4.0	2.8	4.2	4.5	6.6	8.8	6.0	5.7
Capex/depreciation	1.9	1.2	1.2	0.9	1.1	0.9	1.3	1.8	1.2	1.2
Capex tangibles / tangible fixed assets	29.4	22.7	18.0	12.3	15.6	15.0	20.2	23.6	17.0	17.0
Capex intangibles / definite intangibles										
Depreciation on intang / def. intang										
Depreciation on tangibles / tangibles	15.8	18.7	15.3	13.9	14.9	16.9	15.1	13.4	14.4	14.4

Source: ABG Sundal Collier, Company Data

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