

Nolato

Not so bad when breaking it down

- Q2 below expectations, largely due to temporary effects
- We cut our EBITA estimates by 3% for '26e, 1% for '27e-'28e
- Organic growth to accelerate in H2e, and M&A potential on top

Miss in Q2 driven mainly by temporary effects

Nolato reported Q2 adj. EBITA 3% below MFN consensus and an adj. EBITA margin 0.4pp below. However, both operating segments were either in line or above expectations on EBITA (Medical in line, Engineered +4%), while the miss was driven by above-average group costs that are expected to come down somewhat. Moreover, temporary effects from higher raw material costs weighed SEK -20m on EBITA (-0.8pp on the margin), and the effect is expected to be roughly half of this in Q3, and none at all in Q4.

Limited EBITA downgrades of 3% for '26e, 1% for '27e-'28e

Given the largely temporary nature of the factors that drove the miss, and in our view clear indications that margins should improve into Q3, we do not extrapolate the earnings miss. As such, our EBITA downgrades are limited to 3% for '26e and 1% per year for '27e-'28e.

Organic acceleration ahead with an M&A optionality

The company confirmed that commercial GLP-1 volumes have started from its new site in Hungary, and these will gradually ramp up to ~SEK 700m in sales over the coming few years, which we estimate will drive a ~3pp lift in organic growth. Meanwhile, management sounds more optimistic now regarding potential M&A, which would make sense considering the strong balance sheet, with r12m ND/EBITDA now at 0.7x. The share is currently trading at 13-11x '26e-'27e EV/EBITA, and offers FCF yields of 3%/6%/7% for '26e/'27e/'28e.

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SEKm	2024	2025	2026e	2027e	2028e
Sales	9,664	9,462	9,780	10,644	11,455
EBITA adj.	959	1,058	1,059	1,253	1,367
EBITA adj. marg. (%)	9.9	11.2	10.8	11.8	11.9
EBIT adj.	913	1,017	1,017	1,209	1,323
EBIT adj. marg. (%)	9.4	10.7	10.4	11.4	11.6
Pretax profit	848	983	952	1,169	1,287
EPS	2.44	2.88	2.77	3.44	3.79
EPS adj.	2.58	2.98	2.91	3.57	3.92
Sales growth (%)	1.2	-2.1	3.4	8.8	7.6
EPS adj. growth (%)	36.4	15.9	-2.3	22.6	9.8
DPS	1.50	1.70	1.70	2.10	2.30

Source: ABG Sundal Collier, Company Data

Reason: Post-results comment

Commissioned research

Not rated

Capital Goods

Estimate changes (%)

	2026e	2027e	2028e
Sales	-0.6	-0.7	-0.7
EBIT	-3.2	-1.1	-1.1
EPS	-4.6	-1.1	-1.1

Source: ABG Sundal Collier

NOLA.B-SE/NOLAB SS

Share price (SEK) 16/7/2026 48.30

MCap (SEKm)	13,011
MCap (EURm)	1,179
No. of shares (m)	241.8
Free float (%)	79.2
Av. daily volume (k)	95

Next event Q3 report 29 October 2026

Performance



Disclosures and analyst certifications are located on pages 9-10 of this report.

This research product is commissioned and paid for by the company covered in this report. As such, this report is deemed to constitute an acceptable minor non-monetary benefit (i.e. not investment research) as defined in MiFID II.

Company description

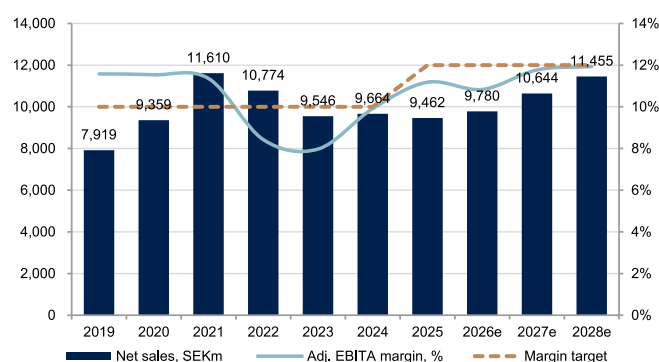
Nolato develops and manufactures products in polymer materials such as plastic, silicone and TPE for leading customers within medical technology, pharmaceuticals, consumer electronics, telecom, automotive and other selected industrial sectors. Over the years Nolato has strengthened its strategic move from being a manufacturer of components to customer specification to being a solutions-oriented advanced partner for its customers.

[Sustainability information](#)

Risks

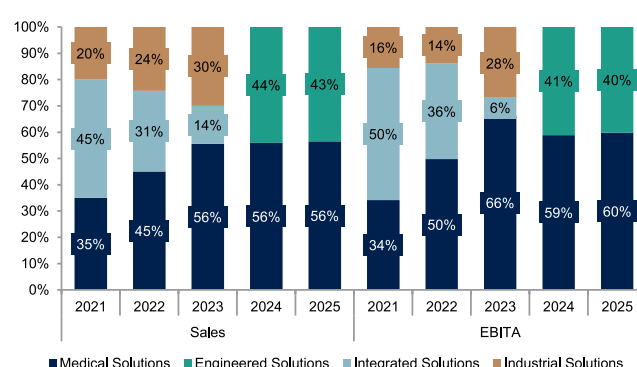
Attracting new customers in growth areas as seen in VHP (Vaporiser Heating Products). As customers' volume prospers so does Nolato's. Owing to its wide-ranging expertise across different areas of technology, many industries and niches are potential customers. Also, value-added acquisitions are opportunities on the back of a very solid balance sheet and high cash conversion.

Net sales and adj. EBITA margin



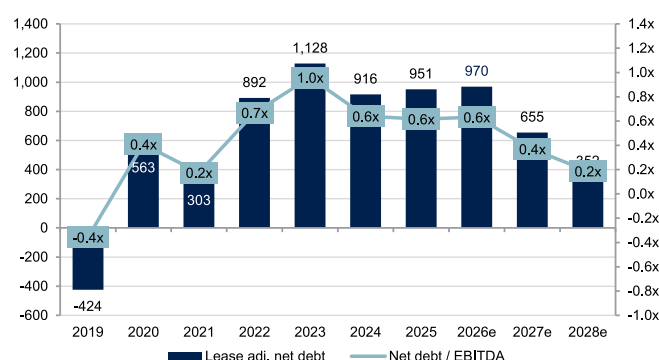
Source: ABG Sundal Collier estimates, company data

Segment sales and EBITA split



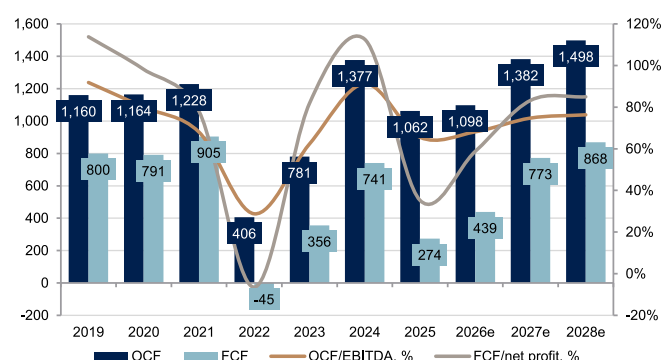
Source: ABG Sundal Collier estimates, company data

Lease adj. net debt and ND/EBITDA



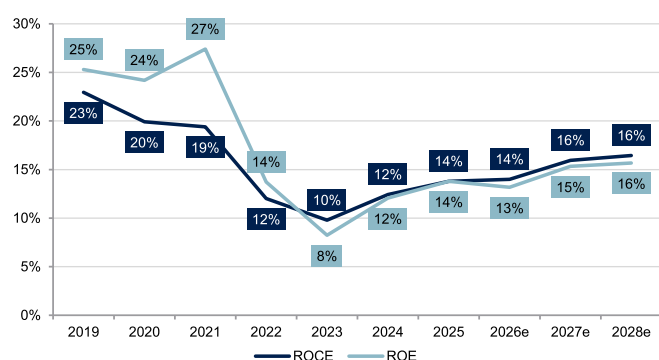
Source: ABG Sundal Collier estimates, company data

Operating cash flow, free cash flow and cash conversion



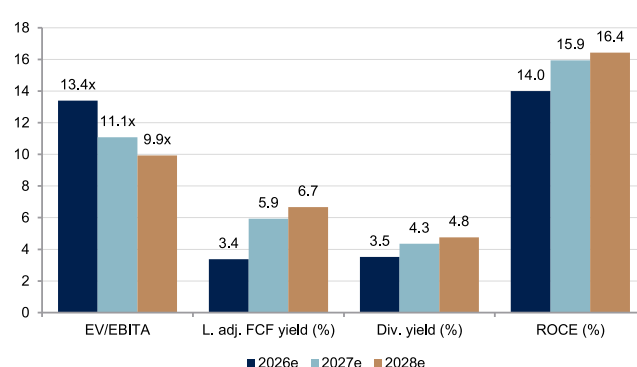
Source: ABG Sundal Collier estimates, company data

ROCE and ROE



Source: ABG Sundal Collier estimates, company data

Multiples and ratios on ABGSCe



Source: ABG Sundal Collier estimates

Deviation table

Income statement	Last yr.	Actual	ABGSCe		IR cons.		ABG vs.
	Q2'25	Q2'26	Q2'26e	Dev %	Q2'26e	Dev %	cons.
Net sales	2,395	2,454	2,467	-1%	2,453	0%	1%
Gross profit	447	439	430	2%			
Adj. EBITA	277	253	271	-7%	262	-3%	3%
Non-recurring items	0	-6	0		-3		
EBITA	277	247	271	-9%	259	-5%	5%
EBIT	267	237	260	-9%	249	-5%	4%
PTP	264	220	248	-11%	238	-8%	4%
Net profit	212	169	197	-14%	188	-10%	5%
Growth and margins	Q2'25	Q2'26	Q2'26e	Dev %	Q2'26e	Dev %	vs.
Net sales y-o-y	-2%	2%	3%	-0.5pp	2%	0.0pp	0.6pp
Organic	4%	4%	4%	-0.4pp			
Adj. EBITA y-o-y	13%	-9%	-2%	-6pp	-6%	-3.1pp	3.3pp
Gross margin	18.7%	17.9%	17.4%	0.5pp			
Adj. EBITA margin	11.6%	10.3%	11.0%	-0.7pp	10.7%	-0.4pp	0.3pp
Sales by segment	Q2'25	Q2'26	Q2'26e	Dev %	Q2'26e	Dev %	vs.
Medical Solutions	1,354	1,388	1,422	-2%	1,411	-2%	1%
Engineered Solutions	1,044	1,070	1,047	2%	1,045	2%	0%
Eliminations	-3	-4	-2		-3		
Rep. EBITA by segment	Q2'25	Q2'26	Q2'26e	Dev %	Q2'26e	Dev %	vs.
Medical Solutions	170	162	168	-3%	163	0%	3%
Engineered Solutions	117	110	110	0%	105	4%	4%
Eliminations	-10	-25	-7		-9		
EBITA margin by segment	Q2'25	Q2'26	Q2'26e	Dev %	Q2'26e	Dev %	vs.
Medical Solutions	12.6%	11.7%	11.8%	-0.1pp	11.5%	0.1pp	0pp
Engineered Solutions	11.2%	10.3%	10.5%	-0.2pp	10.1%	0.2pp	0pp

Source: ABG Sundal Collier estimates, Modular Finance IR consensus

Estimate changes

Income statement	Old forecast			New forecast			Percentage change			ABGSCe vs. IR cons		
	2026e	2027e	2028e	2026e	2027e	2028e	2026e	2027e	2028e	2026e	2027e	2028e
Net sales	9,838	10,716	11,537	9,780	10,644	11,455	-1%	-1%	-1%	0%	0%	0%
Gross profit	1,743	1,941	2,114	1,738	1,923	2,094	0%	-1%	-1%	0%	0%	0%
Adj. EBITA	1,088	1,266	1,382	1,059	1,253	1,367	-3%	-1%	-1%	-2%	-1%	-2%
Non-recurring items	0	0	0	-6	0	0	n.a.	n.a.	n.a.			
EBITA	1,088	1,266	1,382	1,059	1,253	1,367	-3%	-1%	-1%	-2%	-1%	-2%
EBIT	1,045	1,222	1,338	1,011	1,209	1,323	-3%	-1%	-1%	-3%	-1%	-2%
PTP	991	1,182	1,302	952	1,169	1,287	-4%	-1%	-1%	-4%	-2%	-3%
Net profit	784	938	1,034	747	928	1,022	-5%	-1%	-1%	-4%	-1%	-2%
Growth and margins	2026e	2027e	2028e	2026e	2027e	2028e	2026e	2027e	2028e	2026e	2027e	2028e
Net sales y-o-y	4.0%	8.9%	7.7%	3.4%	8.8%	7.6%	-0.6pp	-0.1pp	0.0pp	-0.4pp	0.0pp	0.5pp
Organic	5.5%	7.8%	7.6%	5.1%	7.8%	7.6%	-0.4pp	0.0pp	0.0pp		0.0pp	
Adj. EBITA y-o-y	2.8%	16.3%	9.1%	0.1%	18.2%	9.1%	-2.7pp	1.9pp	0.0pp	-2.4pp	1.2pp	-0.8pp
Gross margin	17.7%	18.1%	18.3%	17.8%	18.1%	18.3%	0.1pp	0.0pp	0.0pp	0.0pp	0.0pp	0.0pp
Adj. EBITA margin	11.1%	11.8%	12.0%	10.8%	11.8%	11.9%	-0.2pp	0.0pp	0.0pp	-0.2pp	-0.1pp	-0.2pp
Sales by segment	2026e	2027e	2028e	2026e	2027e	2028e	2026e	2027e	2028e	2026e	2027e	2028e
Medical Solutions	5,738	6,447	7,091	5,663	6,353	6,988	-1%	-1%	-1%	0%	1%	1%
Engineered Solutions	4,113	4,278	4,454	4,133	4,299	4,475	0%	0%	0%	-1%	-2%	-2%
Eliminations	-14	-8	-8	-16	-8	-8	14%	0%	0%			
Rep. EBITA by segment	2026e	2027e	2028e	2026e	2027e	2028e	2026e	2027e	2028e	2026e	2027e	2028e
Medical Solutions	683	804	895	674	793	882	-1%	-1%	-1%	0%	-1%	-1%
Engineered Solutions	433	490	514	431	492	517	0%	0%	0%	-1%	-1%	-2%
Eliminations	-28	-28	-28	-52	-32	-32						
EBITA margin by segment	2026e	2027e	2028e	2026e	2027e	2028e	2026e	2027e	2028e	2026e	2027e	2028e
Medical Solutions	11.9%	12.5%	12.6%	11.9%	12.5%	12.6%	0.0pp	0.0pp	0.0pp	0.0pp	-0.2pp	-0.4pp
Engineered Solutions	10.5%	11.4%	11.6%	10.4%	11.4%	11.6%	-0.1pp	0.0pp	0.0pp	-0.1pp	0.2pp	0.0pp

Source: ABG Sundal Collier estimates, Modular Finance IR consensus

Key figures, quarterly

Income statement	Q1'24	Q2'24	Q3'24	Q4'24	Q1'25	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26	Q3'26e	Q4'26e
Net sales	2,442	2,439	2,401	2,382	2,453	2,395	2,342	2,272	2,357	2,454	2,507	2,462
Gross Profit	403	412	402	395	450	447	417	416	432	439	431	436
EBITDA	373	383	371	388	401	406	417	367	388	379	418	426
EBITA	238	245	235	240	271	277	281	236	260	247	269	277
Adj. EBITA	238	245	235	240	271	277	274	236	260	253	269	277
EBIT	226	234	224	228	260	267	272	225	250	237	258	266
Adj. EBIT	226	234	224	228	260	267	265	225	250	243	258	266
PTP	208	215	209	215	252	264	257	210	232	220	246	254
Net profit	161	169	164	163	199	212	215	151	181	169	195	202
EPS (SEK)	0.60	0.63	0.61	0.61	0.74	0.79	0.80	0.56	0.67	0.63	0.73	0.75
Growth and margins	Q1'24	Q2'24	Q3'24	Q4'24	Q1'25	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26	Q3'26e	Q4'26e
Sales growth	-1.4%	-1.6%	2.6%	5.8%	0.5%	-1.8%	-2.5%	-4.6%	-3.9%	2.5%	7.0%	8.4%
Organic	-2.0%	-2.0%	5.0%	5.0%	-1.0%	4.0%	2.0%	2.0%	3.0%	4.0%	6.5%	7.2%
FX	0.6%	0.4%	-2.4%	0.8%	1.5%	-5.8%	-4.5%	-6.6%	-6.9%	-1.5%	0.6%	1.2%
M&A	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Gross Margin	16.5%	16.9%	16.7%	16.6%	18.3%	18.7%	17.8%	18.3%	18.3%	17.9%	17.2%	17.7%
EBITA Margin	9.7%	10.0%	9.8%	10.1%	11.0%	11.6%	12.0%	10.4%	11.0%	10.1%	10.7%	11.3%
Adj. EBITA margin	9.7%	10.0%	9.8%	10.1%	11.0%	11.6%	11.7%	10.4%	11.0%	10.3%	10.7%	11.3%
Segment breakdown	Q1'24	Q2'24	Q3'24	Q4'24	Q1'25	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26	Q3'26e	Q4'26e
Net sales												
Medical Solutions	1,355	1,365	1,355	1,359	1,397	1,354	1,311	1,314	1,345	1,388	1,449	1,481
y-o-y %	2%	0%	3%	5%	3%	-1%	-3%	-3%	-4%	3%	11%	13%
organic %	2%	-1%	5%	4%	2%	5%	3%	5%	5%	4%	10%	11%
FX %	0%	1%	-2%	1%	1%	-6%	-6%	-8%	-9%	-1%	1%	2%
M&A %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Engineered Solutions	1,087	1,077	1,046	1,033	1,058	1,044	1,035	964	1,020	1,070	1,060	983
y-o-y %	-6%	-3%	2%	8%	-3%	-3%	-1%	-7%	-4%	2%	2%	2%
organic %	-7%	-4%	4%	7%	-3%	1%	0%	-1%	1%	3%	2%	2%
FX %	1%	0%	-2%	1%	0%	-4%	-1%	-6%	-5%	-1%	0%	0%
M&A %	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
EBITA												
Medical Solutions	140	149	145	152	171	170	159	153	159	162	171	182
margin %	10.3%	10.9%	10.7%	11.2%	12.2%	12.6%	12.1%	11.6%	11.8%	11.7%	11.8%	12.3%
Engineered Solutions	103	108	103	95	107	117	120	95	108	110	108	105
margin %	9.5%	10.0%	9.8%	9.2%	10.1%	11.2%	11.6%	9.9%	10.6%	10.3%	10.2%	10.7%

Source: ABG Sundal Collier estimates, company data

Key figures, annual

Income statement	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Net sales	6,720	8,102	7,919	9,359	11,610	10,774	9,546	9,664	9,462	9,780	10,644	11,455
Gross Profit	1,078	1,257	1,248	1,506	1,817	1,428	1,336	1,613	1,730	1,738	1,923	2,094
EBITDA	980	1,189	1,263	1,455	1,805	1,411	1,253	1,509	1,620	1,611	1,849	1,963
EBITA	763	949	895	1,066	1,369	908	701	959	1,065	1,053	1,253	1,367
Adj. EBITA	763	952	917	1,080	1,319	908	761	958	1,058	1,059	1,253	1,367
EBIT	749	941	887	1,048	1,333	867	657	913	1,024	1,011	1,209	1,323
Adj. EBIT	749	944	909	1,062	1,283	867	717	913	1,017	1,017	1,209	1,323
PTP	731	921	857	1,014	1,401	875	616	848	983	952	1,169	1,287
Net profit	572	722	703	806	1,160	697	435	658	777	747	928	1,022
EPS (SEK)	2.17	2.73	2.65	3.02	4.32	2.59	1.61	2.44	2.88	2.77	3.44	3.79
Growth and margins	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Sales growth	51.1%	20.6%	-2.3%	18.2%	24.1%	-7.2%	-11.4%	1.2%	-2.1%	3.4%	8.8%	7.6%
Organic	41.7%	17.2%	-6.8%	10.4%	18.0%	-17.0%	-16.0%	1.0%	2.0%	5.1%	7.8%	7.6%
FX	-0.5%	3.4%	4.5%	-0.7%	-4.9%	3.9%	1.9%	0.2%	-4.1%	-1.8%	1.1%	0.0%
M&A	9.9%	0.0%	0.0%	8.5%	11.0%	5.9%	2.7%	0.0%	0.0%	0.0%	0.0%	0.0%
Gross Margin	16.0%	15.5%	15.8%	16.1%	15.7%	13.3%	14.0%	16.7%	18.3%	17.8%	18.1%	18.3%
EBITA Margin	11.4%	11.7%	11.3%	11.4%	11.8%	8.4%	7.3%	9.9%	11.3%	10.8%	11.8%	11.9%
Adj. EBITA margin	11.4%	11.8%	11.6%	11.5%	11.4%	8.4%	8.0%	9.9%	11.2%	10.8%	11.8%	11.9%
Segment breakdown	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Net sales												
Medical Solutions	1,955	2,270	2,484	3,089	4,067	4,859	5,308	5,434	5,376	5,663	6,353	6,988
y-o-y %	19%	16%	9%	24%	32%	19%	9%	2%	-1%	5%	12%	10%
organic %	10%	12%	5%	7%	6%	8%	4%	2%	3%	7%	10%	10%
FX %	-1%	4%	4%	-1%	-4%	-4%	0%	0%	-4%	-2%	2%	0%
M&A %	10%	0%	0%	18%	30%	15%	5%	0%	0%	0%	0%	0%
Engineered Solutions	4,778	5,839	5,451	6,273	7,550	5,929	4,250	4,243	4,101	4,133	4,299	4,475
y-o-y %	70%	22%	-7%	15%	20%	-21%	-28%	0%	-3%	1%	4%	4%
organic %	60%	19%	-11%	13%	26%	-29%	-32%	0%	0%	2%	4%	4%
FX %	0%	3%	5%	-1%	-7%	8%	3%	0%	-3%	-1%	0%	0%
M&A %	10%	0%	0%	3%	2%	0%	0%	0%	0%	0%	0%	0%
EBITA												
Medical Solutions	257	295	320	402	457	457	525	586	653	674	793	882
margin %	13.1%	13.0%	12.9%	13.0%	11.2%	9.4%	9.9%	10.8%	12.1%	11.9%	12.5%	12.6%
Engineered Solutions	527	659	608	716	879	462	266	409	439	431	492	517
margin %	11.0%	11.3%	11.2%	11.4%	11.6%	7.8%	6.3%	9.6%	10.7%	10.4%	11.4%	11.6%

Source: ABG Sundal Collier estimates, company data

Income Statement (SEKm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Sales	7,919	9,359	11,610	10,774	9,546	9,664	9,462	9,780	10,644	11,455
COGS	-6,671	-7,853	-9,793	-9,346	-8,210	-8,051	-7,732	-8,042	-8,720	-9,362
Gross profit	1,248	1,506	1,817	1,428	1,336	1,613	1,730	1,738	1,923	2,094
Other operating items	15	-51	-12	-17	-83	-104	-110	-127	-74	-130
EBITDA	1,263	1,455	1,805	1,411	1,253	1,509	1,620	1,611	1,849	1,963
Depreciation and amortisation	-368	-389	-436	-503	-552	-550	-555	-558	-596	-596
of which leasing depreciation	-76	-76	-76	-76	-76	-76	-76	-76	-76	-76
EBITA	895	1,066	1,369	908	701	959	1,065	1,053	1,253	1,367
EO Items	-22	-14	50	0	-60	0	7	-6	0	0
Impairment and PPA amortisation	-8	-18	-36	-41	-44	-46	-41	-42	-44	-44
EBIT	887	1,048	1,333	867	657	913	1,024	1,011	1,209	1,323
Net financial items	-30	-34	68	8	-41	-65	-41	-59	-40	-36
Pretax profit	857	1,014	1,401	875	616	848	983	952	1,169	1,287
Tax	-154	-208	-241	-178	-181	-190	-206	-205	-241	-265
Net profit	703	806	1,160	697	435	658	777	747	928	1,022
Minority interest	0	0	0	0	0	0	0	0	0	0
Net profit discontinued	0	0	0	0	0	0	0	0	0	0
Net profit to shareholders	703	806	1,160	697	435	658	777	747	928	1,022
EPS	2.65	3.02	4.32	2.59	1.61	2.44	2.88	2.77	3.44	3.79
EPS adj.	2.74	3.11	4.27	2.71	1.89	2.58	2.98	2.91	3.57	3.92
Total extraordinary items after tax	-18	-11	41	0	-42	0	6	-5	0	0
Leasing payments	-76	-76	-76	-76	-76	-76	-76	-76	-76	-76
<i>Tax rate (%)</i>	<i>18.0</i>	<i>20.5</i>	<i>17.2</i>	<i>20.3</i>	<i>29.4</i>	<i>22.4</i>	<i>21.0</i>	<i>21.5</i>	<i>20.6</i>	<i>20.6</i>
<i>Gross margin (%)</i>	<i>15.8</i>	<i>16.1</i>	<i>15.7</i>	<i>13.3</i>	<i>14.0</i>	<i>16.7</i>	<i>18.3</i>	<i>17.8</i>	<i>18.1</i>	<i>18.3</i>
<i>EBITDA margin (%)</i>	<i>15.9</i>	<i>15.5</i>	<i>15.5</i>	<i>13.1</i>	<i>13.1</i>	<i>15.6</i>	<i>17.1</i>	<i>16.5</i>	<i>17.4</i>	<i>17.1</i>
<i>EBITA margin (%)</i>	<i>11.3</i>	<i>11.4</i>	<i>11.8</i>	<i>8.4</i>	<i>7.3</i>	<i>9.9</i>	<i>11.3</i>	<i>10.8</i>	<i>11.8</i>	<i>11.9</i>
<i>EBIT margin (%)</i>	<i>11.2</i>	<i>11.2</i>	<i>11.5</i>	<i>8.0</i>	<i>6.9</i>	<i>9.4</i>	<i>10.8</i>	<i>10.3</i>	<i>11.4</i>	<i>11.6</i>
<i>Pre-tax margin (%)</i>	<i>10.8</i>	<i>10.8</i>	<i>12.1</i>	<i>8.1</i>	<i>6.5</i>	<i>8.8</i>	<i>10.4</i>	<i>9.7</i>	<i>11.0</i>	<i>11.2</i>
<i>Net margin (%)</i>	<i>8.9</i>	<i>8.6</i>	<i>10.0</i>	<i>6.5</i>	<i>4.6</i>	<i>6.8</i>	<i>8.2</i>	<i>7.6</i>	<i>8.7</i>	<i>8.9</i>
Growth Rates y-o-y	-	-	-	-	-	-	-	-	-	-
<i>Sales growth (%)</i>	<i>-2.3</i>	<i>18.2</i>	<i>24.1</i>	<i>-7.2</i>	<i>-11.4</i>	<i>1.2</i>	<i>-2.1</i>	<i>3.4</i>	<i>8.8</i>	<i>7.6</i>
<i>EBITDA growth (%)</i>	<i>6.2</i>	<i>15.2</i>	<i>24.1</i>	<i>-21.8</i>	<i>-11.2</i>	<i>20.4</i>	<i>7.4</i>	<i>-0.5</i>	<i>14.7</i>	<i>6.2</i>
<i>EBITA growth (%)</i>	<i>-5.7</i>	<i>19.1</i>	<i>28.4</i>	<i>-33.7</i>	<i>-22.8</i>	<i>36.8</i>	<i>11.1</i>	<i>-1.1</i>	<i>18.9</i>	<i>9.1</i>
<i>EBIT growth (%)</i>	<i>-5.7</i>	<i>18.2</i>	<i>27.2</i>	<i>-35.0</i>	<i>-24.2</i>	<i>39.0</i>	<i>12.2</i>	<i>-1.2</i>	<i>19.5</i>	<i>9.5</i>
<i>Net profit growth (%)</i>	<i>-2.6</i>	<i>14.7</i>	<i>43.9</i>	<i>-39.9</i>	<i>-37.6</i>	<i>51.3</i>	<i>18.1</i>	<i>-3.8</i>	<i>24.2</i>	<i>10.1</i>
<i>EPS growth (%)</i>	<i>-3.1</i>	<i>14.1</i>	<i>43.1</i>	<i>-40.0</i>	<i>-37.6</i>	<i>51.3</i>	<i>18.1</i>	<i>-3.8</i>	<i>24.2</i>	<i>10.1</i>
Profitability	-	-	-	-	-	-	-	-	-	-
<i>ROE (%)</i>	<i>25.3</i>	<i>24.2</i>	<i>27.4</i>	<i>13.7</i>	<i>8.2</i>	<i>12.1</i>	<i>13.8</i>	<i>13.2</i>	<i>15.3</i>	<i>15.7</i>
<i>ROE adj. (%)</i>	<i>26.2</i>	<i>25.1</i>	<i>27.3</i>	<i>14.5</i>	<i>9.9</i>	<i>12.9</i>	<i>14.4</i>	<i>14.0</i>	<i>16.0</i>	<i>16.4</i>
<i>ROCE (%)</i>	<i>23.4</i>	<i>20.3</i>	<i>22.7</i>	<i>12.2</i>	<i>8.8</i>	<i>12.3</i>	<i>13.9</i>	<i>14.0</i>	<i>16.1</i>	<i>16.6</i>
<i>ROCE adj. (%)</i>	<i>24.2</i>	<i>20.9</i>	<i>20.4</i>	<i>12.6</i>	<i>10.2</i>	<i>13.0</i>	<i>14.4</i>	<i>14.6</i>	<i>16.7</i>	<i>17.1</i>
<i>ROIC (%)</i>	<i>28.0</i>	<i>22.8</i>	<i>22.7</i>	<i>12.1</i>	<i>7.5</i>	<i>11.1</i>	<i>12.4</i>	<i>12.1</i>	<i>14.0</i>	<i>15.0</i>
<i>ROIC adj. (%)</i>	<i>28.7</i>	<i>23.1</i>	<i>21.9</i>	<i>12.1</i>	<i>8.1</i>	<i>11.1</i>	<i>12.4</i>	<i>12.1</i>	<i>14.0</i>	<i>15.0</i>
Adj. earnings numbers	-	-	-	-	-	-	-	-	-	-
EBITDA adj.	1,285	1,469	1,755	1,411	1,313	1,509	1,613	1,617	1,849	1,963
<i>EBITDA adj. margin (%)</i>	<i>16.2</i>	<i>15.7</i>	<i>15.1</i>	<i>13.1</i>	<i>13.8</i>	<i>15.6</i>	<i>17.0</i>	<i>16.5</i>	<i>17.4</i>	<i>17.1</i>
EBITDA lease adj.	1,209	1,393	1,679	1,335	1,237	1,433	1,537	1,541	1,773	1,887
<i>EBITDA lease adj. margin (%)</i>	<i>15.3</i>	<i>14.9</i>	<i>14.5</i>	<i>12.4</i>	<i>13.0</i>	<i>14.8</i>	<i>16.2</i>	<i>15.8</i>	<i>16.7</i>	<i>16.5</i>
EBITA adj.	917	1,080	1,319	908	761	959	1,058	1,059	1,253	1,367
<i>EBITA adj. margin (%)</i>	<i>11.6</i>	<i>11.5</i>	<i>11.4</i>	<i>8.4</i>	<i>8.0</i>	<i>9.9</i>	<i>11.2</i>	<i>10.8</i>	<i>11.8</i>	<i>11.9</i>
EBIT adj.	909	1,062	1,283	867	717	913	1,017	1,017	1,209	1,323
<i>EBIT adj. margin (%)</i>	<i>11.5</i>	<i>11.3</i>	<i>11.1</i>	<i>8.0</i>	<i>7.5</i>	<i>9.4</i>	<i>10.7</i>	<i>10.4</i>	<i>11.4</i>	<i>11.6</i>
Pretax profit Adj.	887	1,046	1,387	916	720	894	1,017	1,000	1,213	1,331
Net profit Adj.	729	835	1,155	738	521	704	812	794	972	1,066
Net profit to shareholders adj.	729	835	1,155	738	521	704	812	794	972	1,066
<i>Net adj. margin (%)</i>	<i>9.2</i>	<i>8.9</i>	<i>9.9</i>	<i>6.8</i>	<i>5.5</i>	<i>7.3</i>	<i>8.6</i>	<i>8.1</i>	<i>9.1</i>	<i>9.3</i>

Source: ABG Sundal Collier, Company Data

Cash Flow (SEKm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
EBITDA	1,263	1,455	1,805	1,411	1,253	1,509	1,620	1,611	1,849	1,963
Net financial items	-30	-34	68	8	-41	-65	-41	-59	-40	-36
Paid tax	-203	-123	-241	-239	-151	-140	-220	-205	-241	-265
Non-cash items	-36	-259	-230	-117	-38	-29	-43	-136	0	0
Cash flow before change in WC	994	1,039	1,402	1,063	1,023	1,275	1,316	1,211	1,568	1,662
Change in working capital	166	125	-174	-657	-242	102	-254	-113	-186	-164

Cash Flow (SEKm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Operating cash flow	1,160	1,164	1,228	406	781	1,377	1,062	1,098	1,382	1,498
Capex tangible fixed assets	-355	-368	-318	-447	-421	-631	-783	-659	-609	-630
Capex intangible fixed assets	-5	-5	-5	-4	-4	-5	-5	0	0	0
Acquisitions and Disposals	-93	-1,322	-459	0	-19	0	0	0	0	0
Free cash flow	707	-531	446	-45	337	741	274	439	773	868
Dividend paid	-368	0	-428	-512	-512	-404	-404	-458	-458	-566
Share issues and buybacks	0	0	0	0	0	0	0	0	0	0
Leasing liability amortisation	0	0	0	0	0	0	0	0	0	0
Other non-cash items	-354	-644	281	-67	8	-18	38	-0	0	-0
Balance Sheet (SEKm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Goodwill	852	2,093	2,234	2,472	2,401	2,526	2,172	2,172	2,172	2,172
Other intangible assets	0	0	0	0	0	0	0	0	0	0
Tangible fixed assets	1,565	2,049	2,581	2,869	2,812	3,129	3,152	3,389	3,402	3,436
Right-of-use asset	274	353	287	305	282	181	209	167	123	79
Total other fixed assets	61	53	73	90	17	16	25	25	25	25
Fixed assets	2,752	4,548	5,175	5,736	5,512	5,852	5,558	5,753	5,722	5,712
Inventories	667	1,110	1,340	1,283	1,196	1,183	1,086	1,095	1,192	1,283
Receivables	1,051	1,254	1,574	1,522	1,525	1,558	1,600	1,663	1,756	1,833
Other current assets	297	258	518	455	379	423	556	587	639	687
Cash and liquid assets	1,367	1,514	1,448	1,011	688	672	482	277	592	895
Total assets	6,134	8,684	10,055	10,007	9,300	9,688	9,282	9,375	9,901	10,410
Shareholders equity	2,966	3,699	4,768	5,392	5,171	5,738	5,532	5,821	6,291	6,748
Minority	-	-	-	-	-	-	-	-	-	-
Total equity	2,966	3,699	4,768	5,392	5,171	5,738	5,532	5,821	6,291	6,748
Long-term debt	627	930	1,350	1,457	1,544	1,341	897	711	711	711
Pension debt	246	274	247	173	228	241	190	190	190	190
Convertible debt	-	-	-	-	-	-	-	-	-	-
Leasing liability	277	358	295	314	293	188	216	216	216	216
Total other long-term liabilities	209	316	340	356	308	306	335	335	335	335
Short-term debt	70	873	154	273	44	6	346	346	346	346
Accounts payable	839	930	1,463	779	620	704	646	636	692	745
Other current liabilities	900	1,304	1,438	1,263	1,092	1,164	1,120	1,120	1,120	1,120
Total liabilities and equity	6,134	8,684	10,055	10,007	9,300	9,688	9,282	9,375	9,901	10,410
Net IB debt	-147	921	598	1,206	1,421	1,104	1,167	1,186	871	568
Net IB debt excl. pension debt	-393	647	351	1,033	1,193	863	977	996	681	378
Net IB debt excl. leasing	-424	563	303	892	1,128	916	951	970	655	352
Capital employed	4,186	6,134	6,814	7,609	7,280	7,514	7,181	7,284	7,754	8,211
Capital invested	2,819	4,620	5,366	6,598	6,592	6,842	6,699	7,007	7,162	7,316
Working capital	276	388	531	1,218	1,388	1,296	1,476	1,589	1,775	1,939
EV breakdown	-	-	-	-	-	-	-	-	-	-
Market cap. diluted (m)	12,837	12,904	12,982	13,011	13,011	13,011	13,011	13,011	13,011	13,011
Net IB debt adj.	-147	921	598	1,206	1,421	1,104	1,167	1,186	871	568
Market value of minority	0	0	0	0	0	0	0	0	0	0
Reversal of shares and participations	0	0	0	0	0	0	0	0	0	0
Reversal of conv. debt assumed equity	-	-	-	-	-	-	-	-	-	-
EV	12,690	13,825	13,580	14,217	14,432	14,115	14,178	14,197	13,882	13,579
Total assets turnover (%)	140.3	126.3	123.9	107.4	98.9	101.8	99.8	104.8	110.4	112.8
Working capital/sales (%)	3.2	3.5	4.0	8.1	13.6	13.9	14.6	15.7	15.8	16.2
Financial risk and debt service	-	-	-	-	-	-	-	-	-	-
Net debt/equity (%)	-5.0	24.9	12.5	22.4	27.5	19.2	21.1	20.4	13.8	8.4
Net debt / market cap (%)	-1.1	7.1	4.6	9.3	10.9	8.5	9.0	9.1	6.7	4.4
Equity ratio (%)	48.4	42.6	47.4	53.9	55.6	59.2	59.6	62.1	63.5	64.8
Net IB debt adj. / equity (%)	-5.0	24.9	12.5	22.4	27.5	19.2	21.1	20.4	13.8	8.4
Current ratio	1.87	1.33	1.60	1.84	2.16	2.05	1.76	1.72	1.94	2.13
EBITDA/net interest	42.1	42.8	26.5	176.4	30.6	23.2	39.5	27.3	46.2	54.5
Net IB debt/EBITDA (x)	-0.1	0.6	0.3	0.9	1.1	0.7	0.7	0.7	0.5	0.3
Net IB debt/EBITDA lease adj. (x)	-0.4	0.4	0.2	0.7	0.9	0.6	0.6	0.6	0.4	0.2
Interest coverage	29.8	31.4	20.1	113.5	17.1	14.8	26.0	17.9	31.3	38.0

Source: ABG Sundal Collier, Company Data

Share Data (SEKm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Actual shares outstanding	266	267	269	269	269	269	269	269	269	269
Actual shares outstanding (avg)	266	267	269	269	269	269	269	269	269	269

Share Data (SEKm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
All additional shares	-	-	-	-	-	-	-	-	-	-
Issue month	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Assumed dil. of shares from conv.	0	0	0	0	0	0	0	0	0	0
As. dil. of shares from conv. (avg)	0	0	0	0	0	0	0	0	0	0
Conv. debt not assumed as equity	0	0	0	0	0	0	0	0	0	0
No. of warrants	0	0	0	0	0	0	0	0	0	0
Market value per warrant	0	0	0	0	0	0	0	0	0	0
Dilution from warrants	0	0	0	0	0	0	0	0	0	0
Issue factor	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Actual dividend per share	0.00	1.60	1.90	1.90	1.50	1.50	1.70	1.70	2.10	2.30
Reported earnings per share	2.65	3.02	4.32	2.59	1.61	2.44	2.88	2.77	3.44	3.79

Source: ABG Sundal Collier, Company Data

Valuation and Ratios (SEKm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Shares outstanding adj.	266	267	269	269	269	269	269	269	269	269
Diluted shares adj.	266	267	269	269	269	269	269	269	269	269
EPS	2.65	3.02	4.32	2.59	1.61	2.44	2.88	2.77	3.44	3.79
Dividend per share	0.00	1.60	1.90	1.90	1.50	1.50	1.70	1.70	2.10	2.30
EPS adj.	2.74	3.11	4.27	2.71	1.89	2.58	2.98	2.91	3.57	3.92
BVPS	11.16	13.85	17.74	20.02	19.20	21.30	20.54	21.61	23.36	25.05
BVPS adj.	7.95	6.01	9.43	10.84	10.28	11.92	12.47	13.55	15.29	16.99
Net IB debt/share	-0.55	3.45	2.22	4.48	5.28	4.10	4.33	4.40	3.23	2.11
Share price	48.30	48.30	48.30	48.30	48.30	48.30	48.30	48.30	48.30	48.30
Market cap. (m)	12,837	12,904	12,982	13,011	13,011	13,011	13,011	13,011	13,011	13,011
Valuation	-	-	-	-	-	-	-	-	-	-
P/E (x)	18.3	16.0	11.2	18.7	29.9	19.8	16.7	17.4	14.0	12.7
EV/sales (x)	1.6	1.5	1.2	1.3	1.5	1.5	1.5	1.5	1.3	1.2
EV/EBITDA (x)	10.0	9.5	7.5	10.1	11.5	9.4	8.8	8.8	7.5	6.9
EV/EBITA (x)	14.2	13.0	9.9	15.7	20.6	14.7	13.3	13.5	11.1	9.9
EV/EBIT (x)	14.3	13.2	10.2	16.4	22.0	15.5	13.8	14.0	11.5	10.3
Dividend yield (%)	0.0	3.3	3.9	3.9	3.1	3.1	3.5	3.5	4.3	4.8
FCF yield (%)	5.5	-4.1	3.4	-0.3	2.6	5.7	2.1	3.4	5.9	6.7
Le. adj. FCF yld. (%)	5.5	-4.1	3.4	-0.3	2.6	5.7	2.1	3.4	5.9	6.7
P/BVPS (x)	4.33	3.49	2.72	2.41	2.52	2.27	2.35	2.23	2.07	1.93
P/BVPS adj. (x)	6.07	8.03	5.12	4.46	4.70	4.05	3.87	3.57	3.16	2.84
P/E adj. (x)	17.6	15.5	11.3	17.8	25.6	18.8	16.2	16.6	13.5	12.3
EV/EBITDA adj. (x)	9.9	9.4	7.7	10.1	11.0	9.4	8.8	8.8	7.5	6.9
EV/EBITA adj. (x)	13.8	12.8	10.3	15.7	19.0	14.7	13.4	13.4	11.1	9.9
EV/EBIT adj. (x)	14.0	13.0	10.6	16.4	20.1	15.5	13.9	14.0	11.5	10.3
EV/CE (x)	3.0	2.3	2.0	1.9	2.0	1.9	2.0	1.9	1.8	1.7
Investment ratios	-	-	-	-	-	-	-	-	-	-
Capex/sales (%)	4.5	4.0	2.8	4.2	4.5	6.6	8.3	6.7	5.7	5.5
Capex/depreciation	1.2	1.2	0.9	1.1	0.9	1.3	1.6	1.4	1.2	1.2
Capex tangibles / tangible fixed assets	22.7	18.0	12.3	15.6	15.0	20.2	24.8	19.4	17.9	18.3
Capex intangibles / definite intangibles	--	--	--	--	--	--	--	--	--	--
Depreciation on intang / def. intang	--	--	--	--	--	--	--	--	--	--
Depreciation on tangibles / tangibles	18.7	15.3	13.9	14.9	16.9	15.1	15.2	14.2	15.3	15.1

Source: ABG Sundal Collier, Company Data

Analyst Certification

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