

# Catella

## Recovery gradually taking shape

- Transaction activity picking up, while FX supports AUM
- Limited estimate revisions ahead of Q2
- 2027e-28e EV/EBIT of 3-4x with a strong balance sheet

### Corporate Finance improves while FX offsets weaker AUM

Despite a relatively quiet quarter overall, we expect improving transaction activity for Corporate Finance; we forecast total net sales of SEK 373m (vs. SEK 296m in Q1) and a return to positive EBIT of SEK 26m. For Investment Management, we expect AUM to remain broadly stable at SEK 160.4bn, as modest net outflows and the delayed effect of underlying property valuations are largely offset by favourable FX movements from the stronger EUR/SEK. Overall, we expect a stable quarter with improving transaction activity and group EBITDA of SEK 46m, fully offsetting the loss reported in Q1.

### 2026e broadly unchanged

After only minor estimate revisions ahead of Q2, our 2026 earnings scenario remains broadly intact, with net sales down by -1.3%, while EBIT and EPS are up by 2.4% and 6.5%, respectively. We still expect the recovery will accelerate in H2 as (i) transaction activity gradually improves, (ii) underlying property valuations begin to catch up with market conditions, and (iii) variable fee generation recovers. With CEO Rikke Lykke's management team now largely in place, we also expect an increased focus on strategic execution during the second half of the year.

### A recovery in earnings and strong balance sheet

Despite only modest estimate revisions, we continue to believe Catella offers an attractive combination of recovering earnings and a strong balance sheet. Applying our latest forecasts, the company is trading at 2027-28e EV/EBIT multiples of ~3-4x, while continued bond and share buybacks support capital efficiency. As transaction markets gradually recover and underlying property valuations catch up, we believe the company's earnings profile will improve beyond 2026.

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| SEKm                 | 2024  | 2025  | 2026e | 2027e | 2028e |
|----------------------|-------|-------|-------|-------|-------|
| Sales                | 2,206 | 1,890 | 1,548 | 1,997 | 2,087 |
| EBITDA               | 204   | 378   | 167   | 374   | 452   |
| EBITDA margin (%)    | 9.3   | 20.0  | 10.8  | 18.7  | 21.6  |
| EBIT adj.            | 127   | 277   | 84    | 283   | 344   |
| EBIT adj. margin (%) | 5.7   | 14.6  | 5.4   | 14.2  | 16.5  |
| Pretax profit        | 27    | 93    | 68    | 278   | 356   |
| EPS                  | 0.32  | 0.55  | 0.41  | 2.49  | 3.01  |
| EPS adj.             | 0.44  | 0.55  | 0.40  | 2.49  | 3.01  |
| Sales growth (%)     | 30.0  | -14.3 | -18.1 | 29.0  | 4.5   |
| EPS growth (%)       | nm    | 69.7  | -25.1 | nm    | 21.1  |

Source: ABG Sundal Collier, Company Data

Reason: Preview of results

Commissioned research

Not rated

### Financials

Estimate changes (%)

|       | 2026e | 2027e | 2028e |
|-------|-------|-------|-------|
| Sales | -1.3  | -3.7  | -3.6  |
| EBIT  | 2.4   | -5.8  | -4.8  |
| EPS   | 6.5   | -6.0  | -5.0  |

Source: ABG Sundal Collier

### CAT.B-SE/CATB SS

Share price (SEK) 29/7/2026 19.98

|                      |       |
|----------------------|-------|
| MCap (SEKm)          | 1,875 |
| MCap (EURm)          | 199   |
| No. of shares (m)    | 88.3  |
| Free float (%)       | 49.0  |
| Av. daily volume (k) | 35    |

Next event Q2 report 20 August 2026

### Performance



Disclosures and analyst certifications are located on pages 9-10 of this report.

This research product is commissioned and paid for by the company covered in this report. As such, this report is deemed to constitute an acceptable minor non-monetary benefit (i.e. not investment research) as defined in MiFID II.

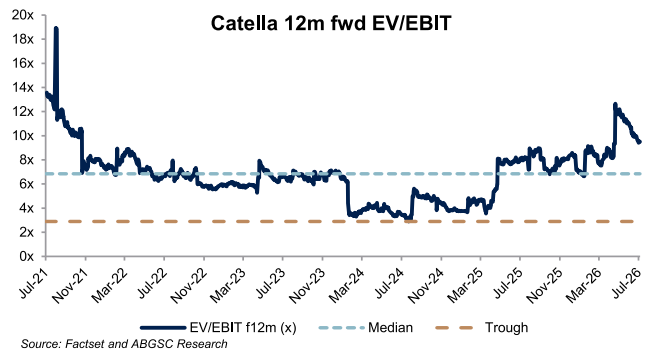
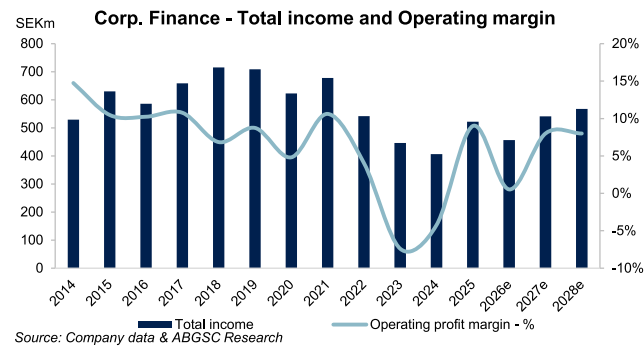
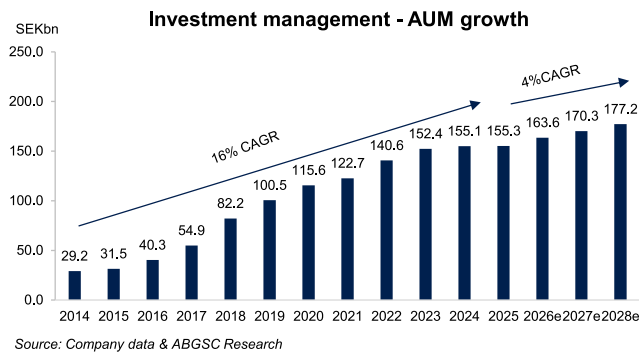
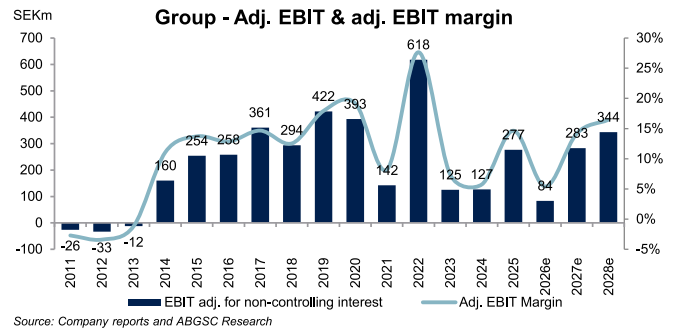
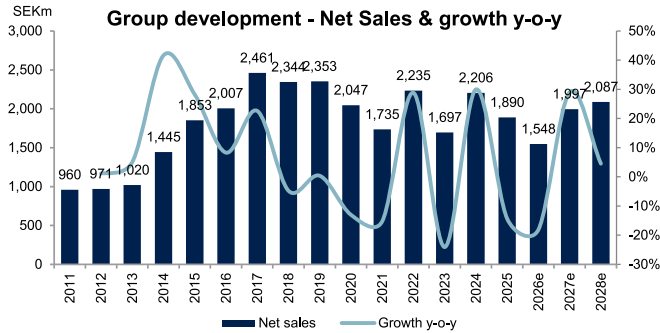
## Company description

Catella is an active player in real estate investment and fund management, with operations all over Europe. It works with both retail and institutional clients. Catella's business can be subdivided into three business areas, Corporate Finance, Property Investment Management and Principal Investments.

### Sustainability information

## Risks

One major risk for Catella is to lose key employees, as it is heavily dependent on them. It is also highly dependent on one (real estate) sector. In addition, we see income and earnings volatility risk and regulatory risk.



# Q2e details and forecast revisions

| Q2'26e: Our forecasts vs. consensus                   |              |           |            |             |              |              |                 |
|-------------------------------------------------------|--------------|-----------|------------|-------------|--------------|--------------|-----------------|
| SEKm                                                  | Q2'26e       | Consensus |            |             | Q1'26        | q-o-q growth | y-o-y growth    |
| Net sales                                             | 373          | 381       | -7         | -2%         | 296          | 26%          | 722 -48%        |
| <b>EBITDA</b>                                         | <b>46</b>    |           |            |             | <b>-29</b>   | -            | <b>335 -86%</b> |
| Depreciation                                          | -20          |           |            |             | -17          | 18%          | -20 0%          |
| <b>EBIT</b>                                           | <b>26</b>    | <b>26</b> | <b>0</b>   | <b>0%</b>   | <b>-46</b>   | -            | <b>315 -92%</b> |
| EBIT margin                                           | 6.9%         |           |            |             | -15.5%       | 22.4%        | 43.7% -36.8%    |
| <b>Adj. EBIT (for shareholders and excl one-offs)</b> | <b>24</b>    |           |            |             | <b>-46</b>   | -            | <b>304 -92%</b> |
| Adj. EBIT margin                                      | 6.3%         |           |            |             | -15.5%       | 21.9%        | 42.1% -35.8%    |
| <b>Net financial items</b>                            | <b>-8</b>    |           |            |             | <b>-1</b>    | -            | <b>21 -</b>     |
| <b>Pretax profit</b>                                  | <b>17</b>    | <b>28</b> | <b>-11</b> | <b>-38%</b> | <b>-47</b>   | -            | <b>336 -95%</b> |
| Tax                                                   | -4           |           |            |             | -3           | 25%          | -5 -25%         |
| Minority interest                                     | -2           |           |            |             | 0            | -            | -12 -83%        |
| <b>Net profit to shareholders</b>                     | <b>12</b>    | <b>20</b> | <b>-8</b>  | <b>-40%</b> | <b>-50</b>   | -            | <b>320 -96%</b> |
| <b>Corporate Finance - Sales</b>                      | <b>102</b>   |           |            |             | <b>73</b>    | <b>39%</b>   | <b>120 -15%</b> |
| <b>Corporate Finance - EBIT</b>                       | <b>7</b>     |           |            |             | <b>-29</b>   | -            | <b>6 19%</b>    |
| Corporate Finance - EBIT Margin                       | 7.0%         |           |            |             | -39.7%       | 46.7%        | 5.0% 2.0%       |
| <b>Investment Management - Sales</b>                  | <b>290</b>   |           |            |             | <b>223</b>   | <b>30%</b>   | <b>250 16%</b>  |
| <b>Investment Management - EBIT</b>                   | <b>42</b>    |           |            |             | <b>19</b>    | -            | <b>41 3%</b>    |
| Investment Management - EBIT margin                   | 14.6%        |           |            |             | 8.5%         | 6.1%         | 16.4% -1.8%     |
| <b>Principal Investments - adj. EBIT</b>              |              |           |            |             | <b>5</b>     |              | <b>247</b>      |
| <b>AUM, SEKbn</b>                                     | <b>160.4</b> |           |            |             | <b>159.8</b> | <b>0%</b>    | <b>156.5 2%</b> |
| <b>Net AUM growth (q-o-q), SEKbn</b>                  | <b>0.6</b>   |           |            |             | <b>4.5</b>   | <b>-87%</b>  | <b>8.4 -93%</b> |

Source: Company data, FactSet consensus, ABGSC forecasts

Investment management includes Principal investments from Q1'26

| Forecast revisions                |               |              |              |               |              |              |              |              |              |            |
|-----------------------------------|---------------|--------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|------------|
| SEKm                              | New forecasts |              |              | Old forecasts |              |              | Diff         |              |              |            |
|                                   | 2026e         | 2027e        | 2028e        | 2026e         | 2027e        | 2028e        | 2026e        | 2027e        | 2028e        |            |
| Sales                             | 1,548         | 1,997        | 2,087        | 1,568         | 2,074        | 2,165        | -20          | -1%          | -78          | -4%        |
| COGS                              | -207          | -207         | -211         | -246          | -259         | -263         | 38           | -16%         | 52           | -20%       |
| <b>Gross Profit</b>               | <b>1,340</b>  | <b>1,790</b> | <b>1,876</b> | <b>1,322</b>  | <b>1,816</b> | <b>1,902</b> | <b>18</b>    | <b>1%</b>    | <b>-26</b>   | <b>-1%</b> |
| Other income & costs              | -1,173        | -1,416       | -1,425       | -1,158        | -1,424       | -1,432       | -16          | 1%           | 8            | -1%        |
| <b>EBITDA</b>                     | <b>167</b>    | <b>374</b>   | <b>452</b>   | <b>164</b>    | <b>392</b>   | <b>470</b>   | <b>2</b>     | <b>1%</b>    | <b>-18</b>   | <b>-5%</b> |
| Depreciation and amortization     | -77           | -80          | -80          | -77           | -80          | -80          | 0            | 0%           | 0            | 0%         |
| <b>EBIT</b>                       | <b>90</b>     | <b>294</b>   | <b>372</b>   | <b>87</b>     | <b>312</b>   | <b>390</b>   | <b>2</b>     | <b>2%</b>    | <b>-18</b>   | <b>-6%</b> |
| <b>Net financial items</b>        | <b>-21</b>    | <b>-16</b>   | <b>-16</b>   | <b>-21</b>    | <b>-16</b>   | <b>-16</b>   | <b>0</b>     | <b>0%</b>    | <b>0</b>     | <b>0%</b>  |
| <b>Pretax profit</b>              | <b>68</b>     | <b>278</b>   | <b>356</b>   | <b>66</b>     | <b>296</b>   | <b>374</b>   | <b>2</b>     | <b>3%</b>    | <b>-18</b>   | <b>-6%</b> |
| Tax                               | -28           | -60          | -76          | -27           | -64          | -80          | 0            | 2%           | 4            | -6%        |
| Minority interest                 | -6            | -11          | -28          | -6            | -11          | -28          | 0            | 0%           | 0            | 0%         |
| <b>Net profit to shareholders</b> | <b>34</b>     | <b>207</b>   | <b>251</b>   | <b>33</b>     | <b>222</b>   | <b>266</b>   | <b>2</b>     | <b>5%</b>    | <b>-14</b>   | <b>-6%</b> |
| <b>EPS</b>                        | <b>0.40</b>   | <b>2.49</b>  | <b>3.01</b>  | <b>0.38</b>   | <b>2.63</b>  | <b>3.17</b>  | <b>0.02</b>  | <b>6%</b>    | <b>-0.15</b> | <b>-6%</b> |
| <b>DPS</b>                        | <b>0.95</b>   | <b>1.24</b>  | <b>1.51</b>  | <b>0.94</b>   | <b>1.32</b>  | <b>1.59</b>  | <b>0.01</b>  | <b>1%</b>    | <b>-0.08</b> | <b>-6%</b> |
| <b>Sales per division</b>         | <b>2026e</b>  | <b>2027e</b> | <b>2028e</b> | <b>2026e</b>  | <b>2027e</b> | <b>2028e</b> | <b>2026e</b> | <b>2027e</b> | <b>2028e</b> |            |
| Corporate Finance                 | 456           | 541          | 568          | 451           | 541          | 568          | 5            | 1%           | 0            | 0%         |
| Investment Management             | 1,086         | 1,440        | 1,504        | 1,076         | 1,450        | 1,514        | 10           | 1%           | -10          | -1%        |
| Balance sheet Investments         | 32            | 32           | 32           | 68            | 100          | 100          | -36          | -53%         | -68          | -68%       |
| <b>Group</b>                      | <b>1,548</b>  | <b>1,997</b> | <b>2,087</b> | <b>1,568</b>  | <b>2,074</b> | <b>2,165</b> | <b>-20</b>   | <b>-1%</b>   | <b>-78</b>   | <b>-4%</b> |
| <b>EBIT per division</b>          | <b>2026e</b>  | <b>2027e</b> | <b>2028e</b> | <b>2026e</b>  | <b>2027e</b> | <b>2028e</b> | <b>2026e</b> | <b>2027e</b> | <b>2028e</b> |            |
| Corporate Finance                 | 2             | 43           | 45           | -5            | 43           | 45           | 7            | -151%        | 0            | 0%         |
| Investment Management             | 137           | 259          | 335          | 143           | 261          | 338          | -6           | -4%          | -3           | -1%        |
| Balance sheet Investments         | 23            | 24           | 24           | 20            | 40           | 40           | 3            | 15%          | -16          | -40%       |
| <b>Group</b>                      | <b>90</b>     | <b>294</b>   | <b>372</b>   | <b>87</b>     | <b>312</b>   | <b>390</b>   | <b>2</b>     | <b>2%</b>    | <b>-18</b>   | <b>-6%</b> |

Source: Company data &amp; ABGSC forecasts

# Quarterly overview Q1'24-Q4'26e

| Catella - Income statement, quarterly                      |               |               |              |              |               |              |               |              |               |              |              |              |
|------------------------------------------------------------|---------------|---------------|--------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|--------------|--------------|
| SEKm                                                       | Q1'24         | Q2'24         | Q3'24        | Q4'24        | Q1'25         | Q2'25        | Q3'25         | Q4'25        | Q1'26         | Q2'26e       | Q3'26e       | Q4'26e       |
| Sales                                                      | 420           | 428           | 379          | 979          | 325           | 722          | 378           | 465          | 296           | 373          | 368          | 510          |
| COGS                                                       | -118          | -113          | -62          | -550         | -54           | -131         | -107          | -85          | -56           | -46          | -43          | -62          |
| <b>Gross Profit</b>                                        | <b>302</b>    | <b>315</b>    | <b>317</b>   | <b>429</b>   | <b>271</b>    | <b>591</b>   | <b>271</b>    | <b>380</b>   | <b>240</b>    | <b>327</b>   | <b>325</b>   | <b>448</b>   |
| Other income & costs                                       | -277          | -262          | -278         | -342         | -292          | -255         | -243          | -344         | -269          | -281         | -262         | -361         |
| <b>EBITDA</b>                                              | <b>25</b>     | <b>53</b>     | <b>39</b>    | <b>87</b>    | <b>-21</b>    | <b>335</b>   | <b>28</b>     | <b>36</b>    | <b>-29</b>    | <b>46</b>    | <b>63</b>    | <b>87</b>    |
| Depreciation and amortization                              | -20           | -19           | -20          | -24          | -22           | -20          | -21           | -25          | -17           | -20          | -20          | -20          |
| <b>EBIT</b>                                                | <b>5</b>      | <b>34</b>     | <b>19</b>    | <b>63</b>    | <b>-43</b>    | <b>315</b>   | <b>7</b>      | <b>11</b>    | <b>-46</b>    | <b>26</b>    | <b>43</b>    | <b>67</b>    |
| Interest income                                            | 18            | 18            | 16           | 12           | 8             | 12           | 10            | 10           | 11            | 10           | 10           | 10           |
| Interest expense                                           | -52           | -54           | -55          | -49          | -37           | -30          | -27           | -26          | -23           | -18          | -18          | -14          |
| Other financial items                                      | 56            | -25           | -11          | 31           | -114          | 39           | -16           | -27          | 11            | 0            | 0            | 0            |
| <b>Net financial items</b>                                 | <b>23</b>     | <b>-61</b>    | <b>-50</b>   | <b>-6</b>    | <b>-143</b>   | <b>21</b>    | <b>-33</b>    | <b>-43</b>   | <b>-1</b>     | <b>-8</b>    | <b>-8</b>    | <b>-4</b>    |
| <b>Pretax profit</b>                                       | <b>28</b>     | <b>-27</b>    | <b>-31</b>   | <b>57</b>    | <b>-186</b>   | <b>336</b>   | <b>-26</b>    | <b>-32</b>   | <b>-47</b>    | <b>17</b>    | <b>35</b>    | <b>63</b>    |
| Tax                                                        | -1            | -7            | 8            | -4           | 5             | -5           | -3            | -28          | -3            | -4           | -8           | -14          |
| Profit from group held for sale                            | 0             | 0             | 0            | 0            | 0             | 0            | 0             | 0            | 0             | 0            | 0            | 0            |
| Minority interest                                          | -2            | 1             | 0            | 6            | -1            | -12          | 0             | -1           | 0             | -2           | -2           | -2           |
| <b>Net profit to shareholders</b>                          | <b>26</b>     | <b>-33</b>    | <b>-23</b>   | <b>59</b>    | <b>-182</b>   | <b>320</b>   | <b>-28</b>    | <b>-61</b>   | <b>-50</b>    | <b>12</b>    | <b>25</b>    | <b>47</b>    |
| Catella - Group margins                                    |               |               |              |              |               |              |               |              |               |              |              |              |
| Gross profit margin                                        | 72%           | 74%           | 84%          | 44%          | 83%           | 82%          | 72%           | 82%          | 81%           | 88%          | 88%          | 88%          |
| EBITDA margin                                              | 6%            | 12%           | 10%          | 9%           | -6%           | 46%          | 7%            | 8%           | -10%          | 12%          | 17%          | 17%          |
| EBIT margin                                                | 1%            | 8%            | 5%           | 6%           | -13%          | 44%          | 2%            | 2%           | -16%          | 7%           | 12%          | 13%          |
| Pretax profit margin                                       | 7%            | -6%           | -8%          | 6%           | -57%          | 47%          | -7%           | -7%          | -16%          | 5%           | 10%          | 12%          |
| Catella - Segment reporting                                |               |               |              |              |               |              |               |              |               |              |              |              |
| SEKm                                                       | Q1'24         | Q2'24         | Q3'24        | Q4'24        | Q1'25         | Q2'25        | Q3'25         | Q4'25        | Q1'26         | Q2'26e       | Q3'26e       | Q4'26e       |
| <b>Corporate Finance - Total income</b>                    | <b>69</b>     | <b>79</b>     | <b>89</b>    | <b>169</b>   | <b>73</b>     | <b>120</b>   | <b>83</b>     | <b>246</b>   | <b>73</b>     | <b>102</b>   | <b>83</b>    | <b>198</b>   |
| <b>Corporate Finance - Operating profit</b>                | <b>-23</b>    | <b>-19</b>    | <b>-6</b>    | <b>31</b>    | <b>-33</b>    | <b>6</b>     | <b>-14</b>    | <b>88</b>    | <b>-29</b>    | <b>7</b>     | <b>-2</b>    | <b>27</b>    |
| <i>Corporate Finance - Operating margin</i>                | <i>-33.3%</i> | <i>-24.1%</i> | <i>-6.9%</i> | <i>18.3%</i> | <i>-45.2%</i> | <i>5.0%</i>  | <i>-16.9%</i> | <i>35.8%</i> | <i>-39.7%</i> | <i>7.0%</i>  | <i>-3.0%</i> | <i>13.5%</i> |
| <b>Eq. H. and Fixed funds - Total income</b>               |               |               |              |              |               |              |               |              |               |              |              |              |
| Mutual funds                                               |               |               |              |              |               |              |               |              |               |              |              |              |
| Systematic Funds (IPM)                                     |               |               |              |              |               |              |               |              |               |              |              |              |
| <b>Eq. H. and Fixed funds - Operating profit</b>           |               |               |              |              |               |              |               |              |               |              |              |              |
| <i>Eq. H. and Fixed funds - Operating margin</i>           |               |               |              |              |               |              |               |              |               |              |              |              |
| <b>Investment mgmt - Total income</b>                      | <b>245</b>    | <b>258</b>    | <b>259</b>   | <b>288</b>   | <b>239</b>    | <b>250</b>   | <b>232</b>    | <b>285</b>   | <b>223</b>    | <b>282</b>   | <b>269</b>   | <b>313</b>   |
| <b>Investment mgmt - Operating profit</b>                  | <b>32</b>     | <b>36</b>     | <b>33</b>    | <b>34</b>    | <b>19</b>     | <b>41</b>    | <b>31</b>     | <b>46</b>    | <b>19</b>     | <b>36</b>    | <b>35</b>    | <b>47</b>    |
| <i>Investment mgmt - Operating margin</i>                  | <i>13.1%</i>  | <i>14.0%</i>  | <i>12.7%</i> | <i>11.8%</i> | <i>7.9%</i>   | <i>16.4%</i> | <i>13.4%</i>  | <i>16.1%</i> | <i>8.5%</i>   | <i>12.9%</i> | <i>12.9%</i> | <i>15.1%</i> |
| <b>Principal Investments - Operating profit</b>            | <b>1</b>      | <b>13</b>     | <b>3</b>     | <b>44</b>    | <b>-13</b>    | <b>258</b>   | <b>7</b>      | <b>-98</b>   |               |              |              |              |
| <i>Operating profit, adj. for non-controlling interest</i> | <i>1</i>      | <i>13</i>     | <i>3</i>     | <i>17</i>    | <i>-16</i>    | <i>247</i>   | <i>7</i>      | <i>-98</i>   |               |              |              |              |
| <b>Balance sheet investments - Operating profit</b>        |               |               |              |              |               |              |               |              | <b>5</b>      | <b>6</b>     | <b>6</b>     | <b>6</b>     |
| Source: Company data, ABGSC forecasts                      |               |               |              |              |               |              |               |              |               |              |              |              |

# Annual overview 2016-2028e

| Catella - Income statement, yearly                         |              |              |              |              |              |              |              |              |              |              |              |              |              |
|------------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| SEKm                                                       | 2016         | 2017         | 2018         | 2019         | 2020         | 2021         | 2022         | 2023         | 2024         | 2025         | 2026e        | 2027e        | 2028e        |
| Sales                                                      | 2,007        | 2,461        | 2,344        | 2,353        | 2,047        | 1,735        | 2,235        | 1,697        | 2,206        | 1,890        | 1,548        | 1,997        | 2,087        |
| COGS                                                       | -417         | -479         | -437         | -372         | -300         | -205         | -288         | -874         | -843         | -377         | -207         | -207         | -211         |
| <b>Gross Profit</b>                                        | <b>1,590</b> | <b>1,982</b> | <b>1,907</b> | <b>1,981</b> | <b>1,747</b> | <b>1,530</b> | <b>1,947</b> | <b>823</b>   | <b>1,363</b> | <b>1,513</b> | <b>1,340</b> | <b>1,790</b> | <b>1,876</b> |
| Other income & costs                                       | -1,314       | -1,593       | -1,582       | -1,431       | -1,244       | -1,267       | -1,063       | -613         | -1,159       | -1,134       | -1,173       | -1,416       | -1,425       |
| <b>EBITDA</b>                                              | <b>276</b>   | <b>389</b>   | <b>325</b>   | <b>550</b>   | <b>503</b>   | <b>263</b>   | <b>885</b>   | <b>210</b>   | <b>204</b>   | <b>378</b>   | <b>167</b>   | <b>374</b>   | <b>452</b>   |
| Depreciation and amortization                              | -18          | -28          | -31          | -128         | -110         | -121         | -74          | -72          | -83          | -88          | -77          | -80          | -80          |
| <b>EBIT</b>                                                | <b>258</b>   | <b>361</b>   | <b>294</b>   | <b>422</b>   | <b>393</b>   | <b>142</b>   | <b>811</b>   | <b>138</b>   | <b>121</b>   | <b>290</b>   | <b>90</b>    | <b>294</b>   | <b>372</b>   |
| Interest income                                            | 24           | 23           | 18           | 13           | 6            | 18           | 42           | 57           | 64           | 40           | 41           | 40           | 40           |
| Interest expense                                           | -11          | -17          | -29          | -49          | -47          | -74          | -79          | -156         | -210         | -120         | -73          | -56          | -56          |
| Other financial items                                      | 227          | 28           | -8           | -103         | -68          | 134          | 57           | 3            | 51           | -118         | 11           | 0            | 0            |
| <b>Net financial items</b>                                 | <b>240</b>   | <b>34</b>    | <b>-19</b>   | <b>-138</b>  | <b>-109</b>  | <b>78</b>    | <b>20</b>    | <b>-95</b>   | <b>-95</b>   | <b>-198</b>  | <b>-21</b>   | <b>-16</b>   | <b>-16</b>   |
| <b>Pretax profit</b>                                       | <b>498</b>   | <b>395</b>   | <b>275</b>   | <b>284</b>   | <b>285</b>   | <b>220</b>   | <b>831</b>   | <b>42</b>    | <b>27</b>    | <b>93</b>    | <b>68</b>    | <b>278</b>   | <b>356</b>   |
| Tax                                                        | -141         | -111         | -121         | -135         | -151         | -79          | -147         | -51          | -4           | -31          | -28          | -60          | -76          |
| Profit for the period from divestment groups held for sale | 0            | 0            | -180         | 45           | -60          | -14          | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| Minority interest                                          | -85          | -92          | -84          | -80          | -9           | 46           | -193         | -12          | 6            | -14          | -6           | -11          | -28          |
| <b>Net profit to shareholders</b>                          | <b>272</b>   | <b>192</b>   | <b>-110</b>  | <b>113</b>   | <b>65</b>    | <b>172</b>   | <b>491</b>   | <b>-20</b>   | <b>29</b>    | <b>49</b>    | <b>34</b>    | <b>207</b>   | <b>251</b>   |
| Catella - Group margins                                    |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Gross profit margin                                        | 79%          | 81%          | 81%          | 84%          | 85%          | 88%          | 87%          | 49%          | 62%          | 80%          | 87%          | 90%          | 90%          |
| EBITDA margin                                              | 14%          | 16%          | 14%          | 23%          | 25%          | 15%          | 40%          | 12%          | 9%           | 20%          | 11%          | 19%          | 22%          |
| EBIT margin                                                | 13%          | 15%          | 13%          | 18%          | 19%          | 8%           | 36%          | 8%           | 5%           | 15%          | 6%           | 15%          | 18%          |
| Pretax profit margin                                       | 25%          | 16%          | 12%          | 12%          | 14%          | 13%          | 37%          | 3%           | 1%           | 5%           | 4%           | 14%          | 17%          |
| Catella - Segment reporting                                |              |              |              |              |              |              |              |              |              |              |              |              |              |
| SEKm                                                       | 2016         | 2017         | 2018         | 2019         | 2020         | 2021         | 2022         | 2023         | 2024         | 2025         | 2026e        | 2027e        | 2028e        |
| <b>Corporate Finance - Total income</b>                    | <b>586</b>   | <b>659</b>   | <b>715</b>   | <b>709</b>   | <b>623</b>   | <b>678</b>   | <b>542</b>   | <b>446</b>   | <b>406</b>   | <b>522</b>   | <b>456</b>   | <b>541</b>   | <b>568</b>   |
| <b>Corporate Finance - Operating profit</b>                | <b>60</b>    | <b>71</b>    | <b>49</b>    | <b>62</b>    | <b>30</b>    | <b>72</b>    | <b>22</b>    | <b>-33</b>   | <b>-17</b>   | <b>47</b>    | <b>2</b>     | <b>43</b>    | <b>45</b>    |
| <i>Corporate Finance - Operating margin</i>                | <i>10.2%</i> | <i>10.8%</i> | <i>6.9%</i>  | <i>8.7%</i>  | <i>4.8%</i>  | <i>10.6%</i> | <i>4.1%</i>  | <i>-7.4%</i> | <i>-4.2%</i> | <i>9.0%</i>  | <i>0.5%</i>  | <i>8.0%</i>  | <i>8.0%</i>  |
| <b>Eq. H. and Fixed funds - Total income</b>               | <b>748</b>   | <b>851</b>   | <b>875</b>   | <b>818</b>   | <b>375</b>   | <b>34</b>    |              |              |              |              |              |              |              |
| Mutual funds                                               | 315          | 396          | 311          | 243          | 130          | 0            |              |              |              |              |              |              |              |
| Systematic Funds (IPM)                                     | 433          | 455          | 563          | 576          | 246          | 34           |              |              |              |              |              |              |              |
| <b>Eq. H. and Fixed funds - Operating profit</b>           | <b>262</b>   | <b>337</b>   | <b>323</b>   | <b>288</b>   | <b>2</b>     | <b>-120</b>  |              |              |              |              |              |              |              |
| <i>Eq. H. and Fixed funds - Operating margin</i>           | <i>35.0%</i> | <i>39.6%</i> | <i>36.9%</i> | <i>35.2%</i> | <i>0.5%</i>  | <i>n.a.</i>  |              |              |              |              |              |              |              |
| <b>Investment mgmt - Total income</b>                      | <b>295</b>   | <b>521</b>   | <b>634</b>   | <b>871</b>   | <b>1,126</b> | <b>1,070</b> | <b>1,409</b> | <b>1,139</b> | <b>1,050</b> | <b>1,006</b> | <b>1,118</b> | <b>1,472</b> | <b>1,536</b> |
| <b>Investment mgmt - Operating profit</b>                  | <b>4</b>     | <b>73</b>    | <b>68</b>    | <b>104</b>   | <b>239</b>   | <b>250</b>   | <b>458</b>   | <b>193</b>   | <b>133</b>   | <b>137</b>   | <b>160</b>   | <b>283</b>   | <b>359</b>   |
| <i>Investment mgmt - Operating margin</i>                  | <i>1.4%</i>  | <i>14.0%</i> | <i>10.7%</i> | <i>11.9%</i> | <i>21.2%</i> | <i>23.4%</i> | <i>32.5%</i> | <i>16.9%</i> | <i>12.7%</i> | <i>13.6%</i> | <i>14.3%</i> | <i>19.2%</i> | <i>23.4%</i> |
| <b>Principal Investments - Operating profit</b>            |              |              |              |              | <b>188</b>   | <b>5</b>     | <b>373</b>   | <b>40</b>    | <b>61</b>    | <b>154</b>   |              |              |              |
| <i>Operating profit, adj. for non-controlling interest</i> |              |              |              |              |              |              | <i>184</i>   | <i>35</i>    | <i>34</i>    | <i>140</i>   |              |              |              |
| <b>Balance sheet investments - Operating profit</b>        |              |              |              |              |              |              |              |              |              |              | <b>23</b>    | <b>24</b>    | <b>24</b>    |

Source: Company data, ABGSC forecasts

| Income Statement (SEKm)             | 2019        | 2020         | 2021         | 2022         | 2023          | 2024          | 2025         | 2026e        | 2027e        | 2028e       |
|-------------------------------------|-------------|--------------|--------------|--------------|---------------|---------------|--------------|--------------|--------------|-------------|
| Sales                               | 2,353       | 2,047        | 1,735        | 2,235        | 1,697         | 2,206         | 1,890        | 1,548        | 1,997        | 2,087       |
| COGS                                | -372        | -300         | -205         | -288         | -874          | -843          | -377         | -207         | -207         | -211        |
| Gross profit                        | 1,981       | 1,747        | 1,530        | 1,947        | 823           | 1,363         | 1,513        | 1,340        | 1,790        | 1,876       |
| Other operating items               | -1,431      | -1,244       | -1,267       | -1,063       | -613          | -1,159        | -1,134       | -1,173       | -1,416       | -1,425      |
| <b>EBITDA</b>                       | <b>550</b>  | <b>503</b>   | <b>263</b>   | <b>885</b>   | <b>210</b>    | <b>204</b>    | <b>378</b>   | <b>167</b>   | <b>374</b>   | <b>452</b>  |
| Depreciation and amortisation       | -128        | -110         | -121         | -74          | -72           | -83           | -88          | -77          | -80          | -80         |
| of which leasing depreciation       | 0           | 0            | 0            | 0            | 0             | 0             | 0            | 0            | 0            | 0           |
| <b>EBITA</b>                        | <b>422</b>  | <b>393</b>   | <b>142</b>   | <b>811</b>   | <b>138</b>    | <b>121</b>    | <b>290</b>   | <b>90</b>    | <b>294</b>   | <b>372</b>  |
| EO Items                            | 0           | 0            | 0            | 193          | 12            | -6            | 14           | 6            | 11           | 28          |
| Impairment and PPA amortisation     | 0           | 0            | 0            | 0            | 0             | 0             | 0            | 0            | 0            | 0           |
| <b>EBIT</b>                         | <b>422</b>  | <b>393</b>   | <b>142</b>   | <b>811</b>   | <b>138</b>    | <b>121</b>    | <b>290</b>   | <b>90</b>    | <b>294</b>   | <b>372</b>  |
| Net financial items                 | -139        | -109         | 78           | 20           | -95           | -95           | -198         | -21          | -16          | -16         |
| <b>Pretax profit</b>                | <b>283</b>  | <b>284</b>   | <b>220</b>   | <b>831</b>   | <b>42</b>     | <b>27</b>     | <b>93</b>    | <b>68</b>    | <b>278</b>   | <b>356</b>  |
| Tax                                 | -136        | -151         | -79          | -147         | -51           | -4            | -31          | -28          | -60          | -76         |
| <b>Net profit</b>                   | <b>147</b>  | <b>133</b>   | <b>140</b>   | <b>684</b>   | <b>-8</b>     | <b>23</b>     | <b>62</b>    | <b>41</b>    | <b>218</b>   | <b>279</b>  |
| Minority interest                   | -80         | -9           | 46           | -193         | -12           | 6             | -14          | -6           | -11          | -28         |
| Net profit discontinued             | 45          | -60          | -14          | 0            | 0             | 0             | 0            | 0            | 0            | 0           |
| <b>Net profit to shareholders</b>   | <b>112</b>  | <b>64</b>    | <b>172</b>   | <b>491</b>   | <b>-20</b>    | <b>29</b>     | <b>49</b>    | <b>34</b>    | <b>207</b>   | <b>251</b>  |
| EPS                                 | 1.30        | 0.72         | 1.95         | 5.56         | -0.23         | 0.32          | 0.55         | 0.41         | 2.49         | 3.01        |
| EPS adj.                            | 1.26        | 2.52         | 1.72         | 5.54         | -0.23         | 0.44          | 0.55         | 0.40         | 2.49         | 3.01        |
| Total extraordinary items after tax | 0           | 0            | 0            | 159          | -2            | -5            | 9            | 4            | 8            | 22          |
| Leasing payments                    | 0           | 0            | 0            | 0            | 0             | 0             | 0            | 0            | 0            | 0           |
| <i>Tax rate (%)</i>                 | <i>48.1</i> | <i>53.2</i>  | <i>36.2</i>  | <i>17.7</i>  | <i>119.0</i>  | <i>13.1</i>   | <i>32.8</i>  | <i>40.7</i>  | <i>21.5</i>  | <i>21.5</i> |
| <i>Gross margin (%)</i>             | <i>84.2</i> | <i>85.3</i>  | <i>88.2</i>  | <i>87.1</i>  | <i>48.5</i>   | <i>61.8</i>   | <i>80.0</i>  | <i>86.6</i>  | <i>89.7</i>  | <i>89.9</i> |
| <i>EBITDA margin (%)</i>            | <i>23.4</i> | <i>24.6</i>  | <i>15.2</i>  | <i>39.6</i>  | <i>12.4</i>   | <i>9.3</i>    | <i>20.0</i>  | <i>10.8</i>  | <i>18.7</i>  | <i>21.6</i> |
| <i>EBITA margin (%)</i>             | <i>17.9</i> | <i>19.2</i>  | <i>8.2</i>   | <i>36.3</i>  | <i>8.1</i>    | <i>5.5</i>    | <i>15.4</i>  | <i>5.8</i>   | <i>14.7</i>  | <i>17.8</i> |
| <i>EBIT margin (%)</i>              | <i>17.9</i> | <i>19.2</i>  | <i>8.2</i>   | <i>36.3</i>  | <i>8.1</i>    | <i>5.5</i>    | <i>15.4</i>  | <i>5.8</i>   | <i>14.7</i>  | <i>17.8</i> |
| <i>Pre-tax margin (%)</i>           | <i>12.0</i> | <i>13.9</i>  | <i>12.7</i>  | <i>37.2</i>  | <i>2.5</i>    | <i>1.2</i>    | <i>4.9</i>   | <i>4.4</i>   | <i>13.9</i>  | <i>17.0</i> |
| <i>Net margin (%)</i>               | <i>6.2</i>  | <i>6.5</i>   | <i>8.1</i>   | <i>30.6</i>  | <i>-0.5</i>   | <i>1.1</i>    | <i>3.3</i>   | <i>2.6</i>   | <i>10.9</i>  | <i>13.4</i> |
| <b>Growth Rates y-o-y</b>           | -           | -            | -            | -            | -             | -             | -            | -            | -            | -           |
| <i>Sales growth (%)</i>             | <i>0.4</i>  | <i>-13.0</i> | <i>-15.2</i> | <i>28.8</i>  | <i>-24.1</i>  | <i>30.0</i>   | <i>-14.3</i> | <i>-18.1</i> | <i>29.0</i>  | <i>4.5</i>  |
| <i>EBITDA growth (%)</i>            | <i>69.2</i> | <i>-8.5</i>  | <i>-47.7</i> | <i>236.3</i> | <i>-76.3</i>  | <i>-2.7</i>   | <i>85.3</i>  | <i>-56.0</i> | <i>124.3</i> | <i>20.8</i> |
| <i>EBITA growth (%)</i>             | <i>43.5</i> | <i>-6.9</i>  | <i>-63.9</i> | <i>470.8</i> | <i>-83.0</i>  | <i>-11.9</i>  | <i>139.6</i> | <i>-69.2</i> | <i>227.8</i> | <i>26.5</i> |
| <i>EBIT growth (%)</i>              | <i>43.5</i> | <i>-6.9</i>  | <i>-63.9</i> | <i>nm</i>    | <i>-83.0</i>  | <i>-11.9</i>  | <i>nm</i>    | <i>-69.2</i> | <i>nm</i>    | <i>26.5</i> |
| <i>Net profit growth (%)</i>        | <i>-4.5</i> | <i>-9.5</i>  | <i>5.4</i>   | <i>387.7</i> | <i>-101.2</i> | <i>-388.2</i> | <i>169.0</i> | <i>-35.1</i> | <i>438.3</i> | <i>28.0</i> |
| <i>EPS growth (%)</i>               | <i>nm</i>   | <i>-44.2</i> | <i>nm</i>    | <i>nm</i>    | <i>nm</i>     | <i>nm</i>     | <i>69.7</i>  | <i>-25.1</i> | <i>nm</i>    | <i>21.1</i> |
| <b>Profitability</b>                | -           | -            | -            | -            | -             | -             | -            | -            | -            | -           |
| <i>ROE (%)</i>                      | <i>7.6</i>  | <i>4.1</i>   | <i>10.4</i>  | <i>25.5</i>  | <i>-1.0</i>   | <i>1.4</i>    | <i>2.5</i>   | <i>1.9</i>   | <i>11.0</i>  | <i>12.4</i> |
| <i>ROE adj. (%)</i>                 | <i>7.6</i>  | <i>4.1</i>   | <i>10.4</i>  | <i>17.3</i>  | <i>-0.9</i>   | <i>1.7</i>    | <i>2.0</i>   | <i>1.7</i>   | <i>10.5</i>  | <i>11.3</i> |
| <i>ROCE (%)</i>                     | <i>12.6</i> | <i>10.8</i>  | <i>7.6</i>   | <i>18.5</i>  | <i>4.0</i>    | <i>5.1</i>    | <i>5.3</i>   | <i>4.6</i>   | <i>12.0</i>  | <i>14.1</i> |
| <i>ROCE adj. (%)</i>                | <i>12.6</i> | <i>10.8</i>  | <i>7.6</i>   | <i>14.6</i>  | <i>3.7</i>    | <i>5.2</i>    | <i>4.9</i>   | <i>4.4</i>   | <i>11.6</i>  | <i>13.1</i> |
| <i>ROIC (%)</i>                     | <i>15.1</i> | <i>12.2</i>  | <i>4.2</i>   | <i>22.3</i>  | <i>-0.8</i>   | <i>3.3</i>    | <i>8.8</i>   | <i>4.3</i>   | <i>17.8</i>  | <i>22.5</i> |
| <i>ROIC adj. (%)</i>                | <i>15.1</i> | <i>12.2</i>  | <i>4.2</i>   | <i>17.0</i>  | <i>-0.8</i>   | <i>3.4</i>    | <i>8.4</i>   | <i>4.0</i>   | <i>17.2</i>  | <i>20.8</i> |
| <b>Adj. earnings numbers</b>        | -           | -            | -            | -            | -             | -             | -            | -            | -            | -           |
| EBITDA adj.                         | 550         | 503          | 263          | 692          | 197           | 210           | 365          | 161          | 363          | 424         |
| <i>EBITDA adj. margin (%)</i>       | <i>23.4</i> | <i>24.6</i>  | <i>15.2</i>  | <i>31.0</i>  | <i>11.6</i>   | <i>9.5</i>    | <i>19.3</i>  | <i>10.4</i>  | <i>18.2</i>  | <i>20.3</i> |
| EBITDA lease adj.                   | 550         | 503          | 263          | 692          | 197           | 210           | 365          | 161          | 363          | 424         |
| <i>EBITDA lease adj. margin (%)</i> | <i>23.4</i> | <i>24.6</i>  | <i>15.2</i>  | <i>31.0</i>  | <i>11.6</i>   | <i>9.5</i>    | <i>19.3</i>  | <i>10.4</i>  | <i>18.2</i>  | <i>20.3</i> |
| EBITA adj.                          | 422         | 393          | 142          | 618          | 125           | 127           | 277          | 84           | 283          | 344         |
| <i>EBITA adj. margin (%)</i>        | <i>17.9</i> | <i>19.2</i>  | <i>8.2</i>   | <i>27.6</i>  | <i>7.4</i>    | <i>5.7</i>    | <i>14.6</i>  | <i>5.4</i>   | <i>14.2</i>  | <i>16.5</i> |
| EBIT adj.                           | 422         | 393          | 142          | 618          | 125           | 127           | 277          | 84           | 283          | 344         |
| <i>EBIT adj. margin (%)</i>         | <i>17.9</i> | <i>19.2</i>  | <i>8.2</i>   | <i>27.6</i>  | <i>7.4</i>    | <i>5.7</i>    | <i>14.6</i>  | <i>5.4</i>   | <i>14.2</i>  | <i>16.5</i> |
| Pretax profit Adj.                  | 283         | 284          | 220          | 638          | 30            | 32            | 79           | 62           | 267          | 328         |
| Net profit Adj.                     | 147         | 133          | 140          | 525          | -6            | 28            | 53           | 37           | 210          | 257         |
| Net profit to shareholders adj.     | 112         | 64           | 172          | 333          | -18           | 33            | 39           | 31           | 199          | 229         |
| <i>Net adj. margin (%)</i>          | <i>6.2</i>  | <i>6.5</i>   | <i>8.1</i>   | <i>23.5</i>  | <i>-0.3</i>   | <i>1.3</i>    | <i>2.8</i>   | <i>2.4</i>   | <i>10.5</i>  | <i>12.3</i> |

Source: ABG Sundal Collier, Company Data

| Cash Flow (SEKm)              | 2019   | 2020 | 2021   | 2022 | 2023 | 2024 | 2025   | 2026e | 2027e | 2028e |
|-------------------------------|--------|------|--------|------|------|------|--------|-------|-------|-------|
| EBITDA                        | 550    | 503  | 263    | 885  | 210  | 204  | 378    | 167   | 374   | 452   |
| Net financial items           | -139   | -109 | 78     | 20   | -95  | -95  | -198   | -21   | -16   | -16   |
| Paid tax                      | -136   | -151 | -79    | -147 | -51  | -4   | -31    | -28   | -60   | -76   |
| Non-cash items                | -1,867 | -172 | 1,471  | -551 | -11  | -22  | -2,016 | 175   | 69    | 52    |
| Cash flow before change in WC | -1,592 | 71   | 1,732  | 207  | 53   | 84   | -1,866 | 292   | 367   | 411   |
| Change in working capital     | -242   | 94   | -1,763 | 88   | -158 | -61  | 1,976  | -175  | -69   | -52   |

| Cash Flow (SEKm)                       | 2019          | 2020         | 2021          | 2022         | 2023         | 2024         | 2025         | 2026e        | 2027e        | 2028e        |
|----------------------------------------|---------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>Operating cash flow</b>             | <b>-1,834</b> | <b>165</b>   | <b>-31</b>    | <b>295</b>   | <b>-105</b>  | <b>23</b>    | <b>110</b>   | <b>118</b>   | <b>298</b>   | <b>359</b>   |
| Capex tangible fixed assets            | 0             | 0            | 0             | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| Capex intangible fixed assets          | 0             | 0            | 0             | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| Acquisitions and Disposals             | 148           | 36           | -1,519        | -296         | -340         | 119          | 977          | -100         | -100         | -100         |
| <b>Free cash flow</b>                  | <b>-1,686</b> | <b>201</b>   | <b>-1,550</b> | <b>-1</b>    | <b>-445</b>  | <b>142</b>   | <b>1,087</b> | <b>18</b>    | <b>198</b>   | <b>259</b>   |
| Dividend paid                          | -104          | 0            | -80           | -88          | -106         | -80          | -80          | -80          | -80          | -104         |
| Share issues and buybacks              | 0             | 0            | 0             | 0            | 0            | 0            | 0            | -100         | 0            | 0            |
| Leasing liability amortisation         | 0             | 0            | 0             | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| Other non-cash items                   | 1,477         | 159          | -35           | 691          | -103         | -163         | 965          | 5            | 0            | 0            |
| Balance Sheet (SEKm)                   | 2019          | 2020         | 2021          | 2022         | 2023         | 2024         | 2025         | 2026e        | 2027e        | 2028e        |
| Goodwill                               | 627           | 443          | 404           | 452          | 573          | 587          | 541          | 520          | 483          | 432          |
| Other intangible assets                | 0             | 0            | 0             | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| Tangible fixed assets                  | 25            | 30           | 25            | 27           | 33           | 32           | 27           | 24           | 24           | 24           |
| Right-of-use asset                     | 183           | 157          | 126           | 172          | 149          | 177          | 121          | 65           | 42           | 33           |
| Total other fixed assets               | 353           | 415          | 301           | 490          | 623          | 599          | 579          | 579          | 579          | 579          |
| Fixed assets                           | 1,188         | 1,045        | 856           | 1,141        | 1,378        | 1,395        | 1,268        | 1,188        | 1,128        | 1,068        |
| Inventories                            | 0             | 0            | 0             | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| Receivables                            | 690           | 481          | 752           | 1,094        | 1,091        | 928          | 809          | 884          | 853          | 805          |
| Other current assets                   | 1,298         | 1,225        | 2,591         | 2,291        | 2,179        | 2,325        | 456          | 556          | 656          | 756          |
| Cash and liquid assets                 | 881           | 1,482        | 1,242         | 1,794        | 796          | 901          | 1,611        | 854          | 972          | 1,127        |
| <b>Total assets</b>                    | <b>4,057</b>  | <b>4,233</b> | <b>5,441</b>  | <b>6,320</b> | <b>5,444</b> | <b>5,549</b> | <b>4,144</b> | <b>3,481</b> | <b>3,609</b> | <b>3,757</b> |
| Shareholders equity                    | 1,522         | 1,612        | 1,688         | 2,168        | 1,988        | 1,997        | 1,892        | 1,829        | 1,957        | 2,105        |
| Minority                               | 214           | 185          | 132           | 262          | 50           | 42           | 36           | 36           | 36           | 36           |
| <b>Total equity</b>                    | <b>1,736</b>  | <b>1,797</b> | <b>1,820</b>  | <b>2,430</b> | <b>2,038</b> | <b>2,039</b> | <b>1,928</b> | <b>1,865</b> | <b>1,993</b> | <b>2,141</b> |
| Long-term debt                         | 960           | 1,304        | 2,541         | 2,763        | 2,421        | 2,497        | 1,324        | 724          | 724          | 724          |
| Pension debt                           | 0             | 0            | 0             | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| Convertible debt                       | 0             | 0            | 0             | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| Leasing liability                      | 190           | 163          | 141           | 123          | 135          | 186          | 134          | 134          | 134          | 134          |
| Total other long-term liabilities      | 36            | 22           | 118           | 53           | 172          | 227          | 170          | 170          | 170          | 170          |
| Short-term debt                        | 0             | 0            | 0             | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| Accounts payable                       | 824           | 794          | 736           | 905          | 657          | 589          | 574          | 574          | 574          | 574          |
| Other current liabilities              | 311           | 153          | 85            | 46           | 21           | 11           | 14           | 14           | 14           | 14           |
| <b>Total liabilities and equity</b>    | <b>4,057</b>  | <b>4,233</b> | <b>5,441</b>  | <b>6,320</b> | <b>5,444</b> | <b>5,549</b> | <b>4,144</b> | <b>3,481</b> | <b>3,609</b> | <b>3,757</b> |
| Net IB debt                            | -84           | -430         | 1,139         | 602          | 1,137        | 1,183        | -732         | -575         | -693         | -848         |
| Net IB debt excl. pension debt         | -84           | -430         | 1,139         | 602          | 1,137        | 1,183        | -732         | -575         | -693         | -848         |
| Net IB debt excl. leasing              | -274          | -593         | 998           | 479          | 1,002        | 997          | -866         | -709         | -827         | -982         |
| Capital employed                       | 2,886         | 3,264        | 4,502         | 5,316        | 4,594        | 4,722        | 3,386        | 2,723        | 2,851        | 2,999        |
| Capital invested                       | 1,652         | 1,367        | 2,959         | 3,032        | 3,175        | 3,222        | 1,196        | 1,291        | 1,300        | 1,292        |
| Working capital                        | 853           | 759          | 2,522         | 2,434        | 2,592        | 2,653        | 677          | 852          | 921          | 973          |
| <b>EV breakdown</b>                    | <b>-</b>      | <b>-</b>     | <b>-</b>      | <b>-</b>     | <b>-</b>     | <b>-</b>     | <b>-</b>     | <b>-</b>     | <b>-</b>     | <b>-</b>     |
| Market cap. diluted (m)                | 1,724         | 1,765        | 1,765         | 1,765        | 1,765        | 1,765        | 1,765        | 1,667        | 1,667        | 1,667        |
| Net IB debt adj.                       | -84           | -430         | 1,139         | 602          | 1,137        | 1,183        | -732         | -575         | -693         | -848         |
| Market value of minority               | 214           | 185          | 132           | 262          | 50           | 42           | 36           | 36           | 36           | 36           |
| Reversal of shares and participations  | 0             | 0            | 0             | 0            | 0            | 0            | 0            | 0            | 0            | 0            |
| Reversal of conv. debt assumed equity  | -             | -            | -             | -            | -            | -            | -            | -            | -            | -            |
| <b>EV</b>                              | <b>1,854</b>  | <b>1,520</b> | <b>3,036</b>  | <b>2,629</b> | <b>2,952</b> | <b>2,990</b> | <b>1,069</b> | <b>1,129</b> | <b>1,010</b> | <b>855</b>   |
| Total assets turnover (%)              | 42.5          | 49.4         | 35.9          | 38.0         | 28.9         | 40.1         | 39.0         | 40.6         | 56.3         | 56.7         |
| Working capital/sales (%)              | 31.1          | 39.4         | 94.6          | 110.9        | 148.1        | 118.9        | 88.1         | 49.4         | 44.4         | 45.4         |
| <b>Financial risk and debt service</b> | <b>-</b>      | <b>-</b>     | <b>-</b>      | <b>-</b>     | <b>-</b>     | <b>-</b>     | <b>-</b>     | <b>-</b>     | <b>-</b>     | <b>-</b>     |
| Net debt/equity (%)                    | -4.8          | -23.9        | 62.6          | 24.8         | 55.8         | 58.0         | -38.0        | -30.8        | -34.8        | -39.6        |
| Net debt / market cap (%)              | -4.9          | -24.4        | 64.5          | 34.1         | 64.4         | 67.0         | -41.5        | -34.5        | -41.6        | -50.9        |
| Equity ratio (%)                       | 42.8          | 42.5         | 33.4          | 38.4         | 37.4         | 36.7         | 46.5         | 53.6         | 55.2         | 57.0         |
| Net IB debt adj. / equity (%)          | -4.8          | -23.9        | 62.6          | 24.8         | 55.8         | 58.0         | -38.0        | -30.8        | -34.8        | -39.6        |
| Current ratio                          | 2.53          | 3.37         | 5.58          | 5.45         | 6.00         | 6.92         | 4.89         | 3.90         | 4.22         | 4.57         |
| EBITDA/net interest                    | 15.3          | 12.3         | 4.7           | 24.2         | 2.1          | 1.4          | 4.7          | 5.2          | 23.4         | 28.3         |
| Net IB debt/EBITDA (x)                 | -0.2          | -0.9         | 4.3           | 0.7          | 5.4          | 5.8          | -1.9         | -3.4         | -1.9         | -1.9         |
| Net IB debt/EBITDA lease adj. (x)      | -0.5          | -1.2         | 3.8           | 0.7          | 5.1          | 4.8          | -2.4         | -4.4         | -2.3         | -2.3         |
| Interest coverage                      | 8.9           | 8.5          | 2.2           | 10.8         | 1.3          | 0.9          | 2.8          | 1.8          | 6.0          | 7.4          |

Source: ABG Sundal Collier, Company Data

| Share Data (SEKm)               | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026e | 2027e | 2028e |
|---------------------------------|------|------|------|------|------|------|------|-------|-------|-------|
| Actual shares outstanding       | 86   | 88   | 88   | 88   | 88   | 88   | 88   | 83    | 83    | 83    |
| Actual shares outstanding (avg) | 86   | 88   | 88   | 88   | 88   | 88   | 88   | 83    | 83    | 83    |

| Share Data (SEKm)                   | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026e | 2027e | 2028e |
|-------------------------------------|------|------|------|------|------|------|------|-------|-------|-------|
| All additional shares               | 2    | 2    | 0    | 0    | 0    | 0    | 0    | -5    | 0     | 0     |
| Issue month                         | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 0.0   | 0.0   | 0.0   |
| Assumed dil. of shares from conv.   | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0     | 0     | 0     |
| As. dil. of shares from conv. (avg) | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0     | 0     | 0     |
| Conv. debt not assumed as equity    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0     | 0     | 0     |
| No. of warrants                     | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0     | 0     | 0     |
| Market value per warrant            | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0     | 0     | 0     |
| Dilution from warrants              | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0     | 0     | 0     |
| Issue factor                        | 1.0  | 1.0  | 1.0  | 1.0  | 1.0  | 1.0  | 1.0  | 1.0   | 1.0   | 1.0   |
| Actual dividend per share           | 0.00 | 0.91 | 1.00 | 1.20 | 0.91 | 0.91 | 0.91 | 0.95  | 1.24  | 1.51  |
| Reported earnings per share         | -    | -    | -    | -    | -    | -    | -    | -     | -     | -     |

Source: ABG Sundal Collier, Company Data

| Valuation and Ratios (SEKm)              | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  | 2025  | 2026e | 2027e | 2028e  |
|------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| Shares outstanding adj.                  | 86    | 88    | 88    | 88    | 88    | 88    | 88    | 83    | 83    | 83     |
| Diluted shares adj.                      | 86    | 88    | 88    | 88    | 88    | 88    | 88    | 83    | 83    | 83     |
| EPS                                      | 1.30  | 0.72  | 1.95  | 5.56  | -0.23 | 0.32  | 0.55  | 0.41  | 2.49  | 3.01   |
| Dividend per share                       | 0.00  | 0.91  | 1.00  | 1.20  | 0.91  | 0.91  | 0.91  | 0.95  | 1.24  | 1.51   |
| EPS adj.                                 | 1.26  | 2.52  | 1.72  | 5.54  | -0.23 | 0.44  | 0.55  | 0.40  | 2.49  | 3.01   |
| BVPS                                     | 17.64 | 18.25 | 19.11 | 24.54 | 22.50 | 22.60 | 21.42 | 21.92 | 23.45 | 25.22  |
| BVPS adj.                                | 10.37 | 13.23 | 14.53 | 19.42 | 16.02 | 15.96 | 15.29 | 15.69 | 17.66 | 20.05  |
| Net IB debt/share                        | -0.97 | -4.87 | 12.89 | 6.81  | 12.87 | 13.39 | -8.29 | -6.88 | -8.30 | -10.17 |
| Share price                              | 19.98 | 19.98 | 19.98 | 19.98 | 19.98 | 19.98 | 19.98 | 19.98 | 19.98 | 19.98  |
| Market cap. (m)                          | 1,724 | 1,765 | 1,765 | 1,765 | 1,765 | 1,765 | 1,765 | 1,667 | 1,667 | 1,667  |
| <b>Valuation</b>                         | -     | -     | -     | -     | -     | -     | -     | -     | -     | -      |
| P/E (x)                                  | 15.4  | 27.6  | 10.3  | 3.6   | nm    | 61.5  | 36.2  | 48.4  | 8.0   | 6.6    |
| EV/sales (x)                             | 0.8   | 0.7   | 1.7   | 1.2   | 1.7   | 1.4   | 0.6   | 0.7   | 0.5   | 0.4    |
| EV/EBITDA (x)                            | 3.4   | 3.0   | 11.5  | 3.0   | 14.1  | 14.6  | 2.8   | 6.8   | 2.7   | 1.9    |
| EV/EBITA (x)                             | 4.4   | 3.9   | 21.4  | 3.2   | 21.5  | 24.7  | 3.7   | 12.6  | 3.4   | 2.3    |
| EV/EBIT (x)                              | 4.4   | 3.9   | 21.4  | 3.2   | 21.5  | 24.7  | 3.7   | 12.6  | 3.4   | 2.3    |
| Dividend yield (%)                       | 0.0   | 4.5   | 5.0   | 6.0   | 4.5   | 4.5   | 4.5   | 4.8   | 6.2   | 7.5    |
| FCF yield (%)                            | -97.8 | 11.4  | -87.8 | -0.1  | -25.2 | 8.0   | 61.6  | 1.0   | 11.9  | 15.5   |
| Le. adj. FCF yld. (%)                    | -97.8 | 11.4  | -87.8 | -0.1  | -25.2 | 8.0   | 61.6  | 1.0   | 11.9  | 15.5   |
| P/BVPS (x)                               | 1.13  | 1.10  | 1.05  | 0.81  | 0.89  | 0.88  | 0.93  | 0.91  | 0.85  | 0.79   |
| P/BVPS adj. (x)                          | 1.93  | 1.51  | 1.37  | 1.03  | 1.25  | 1.25  | 1.31  | 1.27  | 1.13  | 1.00   |
| P/E adj. (x)                             | 15.9  | 7.9   | 11.6  | 3.6   | nm    | 45.1  | 36.2  | 49.8  | 8.0   | 6.6    |
| EV/EBITDA adj. (x)                       | 3.4   | 3.0   | 11.5  | 3.8   | 15.0  | 14.3  | 2.9   | 7.0   | 2.8   | 2.0    |
| EV/EBITA adj. (x)                        | 4.4   | 3.9   | 21.4  | 4.3   | 23.6  | 23.6  | 3.9   | 13.5  | 3.6   | 2.5    |
| EV/EBIT adj. (x)                         | 4.4   | 3.9   | 21.4  | 4.3   | 23.6  | 23.6  | 3.9   | 13.5  | 3.6   | 2.5    |
| EV/CE (x)                                | 0.6   | 0.5   | 0.7   | 0.5   | 0.6   | 0.6   | 0.3   | 0.4   | 0.4   | 0.3    |
| <b>Investment ratios</b>                 | -     | -     | -     | -     | -     | -     | -     | -     | -     | -      |
| Capex/sales (%)                          | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0    |
| Capex/depreciation                       | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0    |
| Capex tangibles / tangible fixed assets  | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0    |
| Capex intangibles / definite intangibles | --    | --    | --    | --    | --    | --    | --    | --    | --    | --     |
| Depreciation on intang / def. intang     | --    | --    | --    | --    | --    | --    | --    | --    | --    | --     |
| Depreciation on tangibles / tangibles    | 512.0 | 366.7 | 484.0 | 274.1 | 218.8 | 259.4 | 325.9 | 320.8 | 333.3 | 333.3  |

Source: ABG Sundal Collier, Company Data

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