

Seasonal effects weigh on quarter

- Sales -5%, adj. EBIT SEK -2m vs. ABGSCe
- Seasonal effects impacted Aesthetics segment
- Recycling continues to be the star performer; +250% y-o-y

Q3 results

Sales came in at SEK 45m (-5% vs. ABGSCe 48m), +3% y-o-y. The company writes that the quarter was affected by seasonal effects, with customers' holiday closures, especially within Aesthetics. However, the Recycling segment continues its positive trajectory, with sales amounting to SEK 5.6m (vs. SEK 1.6m last year). Moreover, the company is seeing mixed signals in other business areas and notes that Lightweight remains at a significantly lower level compared to previous years. However, costs appear to be under control, and adj. EBIT was lower primarily due to weaker sales, coming in at SEK -2.3m (vs. ABGSCe -0.4m). EBIT has been adjusted for a credit loss due to outstanding invoices to a customer in the UK that went bankrupt (SEK -1m). FCF came in at SEK 5.1m (vs. ABGSCe 3.2m).

Estimates and outlook

On numbers alone, '25e-'27e sales change by -1%, and EBIT adj. changes by SEK -2m. The company continues to see Recycling as an increasingly clear driver and highlights that it now has customers producing on an industrial scale.

Valuation

The share has returned -5% L3M (vs. peer median -1% and OMX Stockholm Allshare +2%), and is currently trading at 1.6x-1.1x '25e-'27e EV/Sales on our pre-report estimates vs. the peer median of 2.3x-1.3x. The company will host a conference call at 11:30 CEST, link here.

Fast comment

Commissioned research

Not rated

Chemicals

NEXAM-SE/NEXAM SS

Share price (SEK)	16/10/2025	3.75
MCap (SEKm)		303
MCap (EURm)		28
Net debt (SEKm)		23.66
No. of shares (m)		80.9
Free float (%)		99.8
Av. daily volume (k)		47

Next event Q3 Report 17 October 2025

Analyst(s):

lara.mohtadi@abgsc.se, +46 8 566 286 88 henric.hintze@abgsc.se, +46 8 566 294 89

Deviation table

		Reported			ABGSCe	
	Q3'24	Q3'25	у-о-у	Q3'25e	Deviation	
Sales	44	45	3%	48	-5%	
Gross profit	21	21	1%	22	-7%	
margin	47%	46%	- 0.8pp	47%	-0.9pp	
Extraordinary operating items	_	(1.0)		-		
Impairment part of depreciation	-	` -		-		
EBIT	(2.5)	(3.3)	31%	(0.41)	693%	
margin	-5.7%	-7.2%	-1.5pp	-0.9%	-6.4pp	
Impairment part of amortisation EBIT adj.	(2.5)	(2.3)	-9%	(0.41)	452%	
margin	(2.5) -5.7%	-5.0%	+0.7pp	-0.9%	-4.2pp	
Extraordinary financial items	-	-		-		
Net income	(2.7)	(3.8)	39%	(0.75)	408%	
margin	-6.2%	-8.4%	-2.1pp	-1.6%	-6.8pp	
Net income from disc. ops.	-			-		
Extraordinary tax items Net income adj.	(1.7)	(2.8)	66%	0.42	-767%	
margin	3.8%	-6.2%	-2.3pp	0.9%	-7.1p	
Minority interest	-		n.a.	-	n.a	
EPS	(0.04)	(0.05)	25%	(0.01)	440%	
EPS adj.	(0.02)	(0.04)	76%	0.01	-809%	
Cash balance	8.6	11	27%	11	1%	
FCF	(2.1)	5.1	-350%	1.7	205%	
Segments						
Performance Chemicals	40	24	00/	22	- 7%	
Sales Performance Masterbatch	19	21	8%	23	-17	
Sales	25	25	-1%	25	-29	

Source: ABG Sundal Collier Estimates, Company Data

SEKm	2023	2024	2025e	2026e	2027e
Sales	190	200	205	234	267
Sales growth (%)	-14.3	5.0	2.9	14.2	13.7
EBITDA	-6	8	10	26	38
EBITDA margin (%)	-3.1	4.0	5.1	11.1	14.2
EBIT adj.	-18	-7	-6	10	22
EBIT adj. margin (%)	-9.3	-3.7	-2.9	4.4	8.3
Pretax profit	-22	-8	-8	9	21
EPS	-0.28	-0.12	-0.09	0.11	0.26
EPS growth (%)	86.7	-57.1	-23.3	nm	nm
EPS adj.	-0.19	-0.06	-0.04	0.17	0.31
DPS	0.00	0.00	0.00	0.00	0.00
EV/EBITDA (x)	-54.7	40.2	31.3	12.0	7.7
EV/EBIT adj. (x)	-18.2	-44.2	-55.6	30.2	13.3
P/E (x)	nm	nm	nm	33.2	14.6
P/E adj. (x)	nm	nm	nm	22.0	11.9
EV/sales (x)	1.69	1.62	1.59	1.33	1.10
FCF yield (%)	-3.1	-0.8	-0.4	5.4	6.4
Le. adj. FCF yld. (%)	-3.7	-1.3	0.4	4.8	6.4
Dividend yield (%)	0.0	0.0	0.0	0.0	0.0
Net IB debt/EBITDA (x)	-2.9	2.5	2.2	0.3	-0.3
Le. adj. ND/EBITDA (x)	-2.3	2.1	1.1	-0.0	-0.5

Source: ABG Sundal Collier, Company Data

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Norway

Ruseløkkveien 26, 8th floor 0251 Oslo Norway Tel: +47 22 01 60 00

Fax: +47 22 01 60 60

Denmark

Forbindelsesvej 12, 2100 Copenhagen Denmark Tel: +45 35 46 61 00

Fax: +45 35 46 61 10

Sweden

Regeringsgatan 25, 8th floor 111 53 Stockholm Sweden

Tel: +46 8 566 286 00 Fax: +46 8 566 286 01

United Kingdom

10 Paternoster Row, 5th floor London EC4M 7EJ

Tel: +44 20 7905 5600 Fax: +44 20 7905 5601

USA

140 Broadway, Suite 4604 New York, NY 10005 USA

Tel. +1 212 605 3800 Fax. +1 212 605 3801

Singapore 10 Collyer Quay Ocean Financial Center #40-07, Singapore 049315 Tel +65 6808 6082

Germany

Schillerstrasse 2, 5. OG 60313 Frankfurt Germany Tel +49 69 96 86 96 0 Fax +49 69 96 86 96 99

Switzerland

ABG Sundal Collier AG Representative Office Schwanenplatz 4 6004 Lucerne Switzerland Tel +41 79 502 33 39