Cavotec

Fast comment

Sales miss, but orders rebound

- Orders +7%, sales -11% vs. ABGSCe
- EBIT adj. EUR -3m vs. ABGSCe
- Global uncertainty impacting short-lead-time orders

Stronger order intake, but lower sales

Cavotec reported order intake of EUR 44m (+7% vs. ABGSCe 41m), +10% y-o-y. However, sales came in lower than expected at EUR 36m (-17% vs. ABGSCe 43m), -16% y-o-y. Management writes that increased global economic uncertainty has made customers more cautious, leading to postponed orders with shorter lead times that would typically have been booked and invoiced within the year. EBIT adj. also declined at EUR -0.38m (vs. ABGSCe 3.4m), for a margin of -1% (ABGSCe +8%), mainly driven by the lower sales but also ramp-up costs ahead of major P&M deliveries. In addition, EBIT also included a one-off EUR 0.34 m cost for relocating the registered office to Sweden. FCF lease adj. came in at EUR -1.4m (-15% vs. ABGSCe -1.7m).

Estimates and outlook

On numbers alone, '25e-'27e sales change by -4%, and EBIT adj. changes by SEK -3m. Management remains confident in the company's long-term growth, citing strong market fundamentals driven by electrification and climate goals. However, they note short-term uncertainty, with customers remaining cautious due to interest rates and tariffs, impacting short-lead-time orders.

Valuation

The share has returned +18% L3M (vs. peer median +38% and OMXSALLS +9%), and is currently trading at 26x-16x '25e-'27e P/E on our pre-report estimates vs. the peer median of 21x-16x. The company is hosting a conference call at 10:00 CEST.

Commissioned research

Not rated

Capital Goods

CCC-SE/CCC SS

Share price (SEK)	24/7/2025	18.55
MCap (SEKm)		1,975
MCap (EURm)		176
Net debt (EURm)		12.19
No. of shares (m)		106.5
Free float (%)		34.5
Av. daily volume (k)		14

Next event Q2 Report 25 July 2025

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Deviation table

	Reported			ABGSCe	
	Q2'24	Q2'25	y-o-y	Q2'25e	Deviation
Order intake	**40**	**44**	**10%**	**41**	**7%**
Sales	**43**	**36**	**-16%**	**43**	**-17%**
of which organic	-7.0%	-16%		1.4%	
of which FX	0%	-0.3%		0%	
of which M&A	0.0%			0%	
Extraordinary operating items	(0.60)	(0.34)		-	
Impairment part of depreciation	-			-	
EBIT	**2.4**	**(0.72)**	**-130%**	**3.4**	**-121%**
margin	5.5%	-2.0%	-7.6pp	8.0%	-10.0pp
Impairment part of amortisation	-			-	
EBIT adj.	**3.0**	**(0.38)**	**-113%**	**3.4**	**-111%**
margin	7.0%	-1.1%	-8.0pp	8.0%	-9.0pp
Extraordinary financial items	-			-	
Net income	**0.66**	**(1.5)**	**-320%**	**1.7**	**-184%**
margin	1.6%	-4.1%	-5.7pp	4.0%	-8.1pp
Net income from disc. ops.	-			-	
Extraordinary tax items	-			-	
Net income adj.	**1.3**	**(1.1)**	**-189%**	**1.7**	**-165%**
margin	3.0%	-3.2%	-6.1pp	4.0%	-7.2pp
Minority interest	-		n.a.	-	n.a.
EPS	**0.01**	**(0.01)**	**-333%**	**0.02**	**-186%**
EPS adj.	**0.01**	**(0.01)**	**-191%**	**0.02**	**-166%**
FCF lease adj.	3.6	(1.4)	-141%	(1.7)	-15%
Segments					
Ports & Maritime					
Order book	95	100	5%	91	10%
Sales	26	21	-17%	26	-18%
EBITDA	4.2	2.8	-34%	4.1	-33%
margin	17%	13%	-3.5pp	16%	-2.9pp
Industry					
Order book	23	25	8%	23	6%
Sales	17	14	-15%	17	-17%
EBITDA	1.8	0.62	-66%	1.9	-68%
margin	11%	4.3%	-6.4pp	11%	-6.7pp

Source: ABG Sundal Collier Estimates, Company Data

EURm	2023	2024	2025e	2026e	2027e
Sales	181	175	177	188	195
Sales growth (%)	*22.2*	*-3.2*	*1.3*	*6.4*	*3.6*
EBITDA	14	17	18	22	24
EBITDA margin (%)	*8.0*	*9.5*	*10.4*	*11.8*	*12.4*
EBIT adj.	8	11	13	17	19
EBIT adj. margin (%)	*4.3*	*6.3*	*7.3*	*8.9*	*9.6*
Pretax profit	4	8	11	14	16
EPS	0.00	0.04	0.06	0.08	0.10
EPS growth (%)	*nm*	*nm*	*64.1*	*29.0*	*33.9*
EPS adj.	0.01	0.04	0.06	0.08	0.10
DPS	0.00	0.00	0.02	0.03	0.04
EV/EBITDA (x)	13.6	11.5	10.0	8.1	7.3
EV/EBIT adj. (x)	24.9	17.5	14.2	10.9	9.4
P/E (x)	nm	46.0	28.1	21.8	16.3
P/E adj. (x)	nm	44.8	27.0	21.7	16.2
EV/sales (x)	1.08	1.10	1.04	0.96	0.90
FCF yield (%)	0.2	4.0	6.3	4.7	6.6
Le. adj. FCF yld. (%)	-1.6	2.3	4.8	3.2	5.2
Dividend yield (%)	0.0	0.0	1.4	1.8	2.5
Net IB debt/EBITDA (x)	1.3	0.9	0.4	0.2	-0.0
Le. adj. ND/EBITDA (x)	0.6	0.2	-0.3	-0.4	-0.6

Source: ABG Sundal Collier, Company Data

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