

Ferronordic

Stronger in Germany

- Sales SEK 1,128m & EBIT 37m
- Adj. EBIT mechanically raises EBIT 1%
- Share is currently trading at 11-7x '26e/'27e adj. EBIT

Q1 results

Sales SEK 1,128m (-1% vs. ABGSCe 1,143m, no cons), adj. EBIT 37m (7% vs. ABGSCe 35m), adj. EBIT margin 3.3% (ABGSCe 3.0%). EBIT beat vs ABGSCe driven by solid performance in Germany, alongside lower-than-expected group costs. NRIs 0m (ABGSCe 0). Net debt came up slightly to 1,957m (1,607m in Q4), which is seasonally tied to NWC buildup. We hope to hear more about how management continues to work with reducing leverage during the conference call.

Outlook and estimate changes

Management remains optimistic about US operations and environment ahead. In Germany they expect a recovery as fleet renewal requirements build, although higher fuel prices following the conflict in the Middle East adds uncertainty. The report would mechanically raise EBIT by 1%. Concl: In-line report, good to see positive EBIT results in the historically struggling German market.

Valuation

Prior to today's report, the share had returned -22% L3M, compared to the +1% of OMXSGI. The share is currently trading at 11-7x '26e-'27e EV/EBIT. The company will host a conference call at 10.00 CET, link [here](#).

Fast comment

Commissioned research

Not rated

Capital Goods

FNM-SE/FNM SS

| | | |
|----------------------|-----------|-------|
| Share price (SEK) | 12/5/2026 | 40.50 |
| MCap (SEKm) | | 589 |
| MCap (EURm) | | 54 |
| No. of shares (m) | | 14.5 |
| Free float (%) | | 27.9 |
| Av. daily volume (k) | | 5 |

Next event

Q2 report 12 August 2026

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Deviation table

| SEKm | LY | Actual | | ABGSCe | |
|------------------------|--------------|--------------|--------------|--------------|--------------|
| Income statement | Q1'25 | Q1'26 | y-o-y | Q1'26e | Dev, % |
| Net sales | 1,206 | 1,128 | -6% | 1,143 | -1% |
| Gross profit | 197 | 200 | 2% | 209 | -4% |
| EBIT | 13 | 37 | 176% | 35 | 7% |
| Non-recurring items | 0 | 0 | n.a. | 0 | n.a. |
| Adj. EBIT | 13 | 37 | 176% | 35 | 7% |
| PTP | -148 | 33 | -122% | 15 | 125% |
| Net profit | -150 | 32 | -121% | 12 | 176% |
| Growth and margins | Q1'25 | Q1'26 | y-o-y | Q1'26e | Dev, % |
| Net sales y-o-y | 2.9% | -6% | -6% | -5.2% | -1.2pp |
| Adj. EBIT y-o-y | -36.2% | 176% | 176% | 158.7% | 17.4pp |
| Gross margin | 16.3% | 18% | 1pp | 18.3% | -0.6pp |
| EBIT margin | 1.1% | 3% | 2pp | 3.0% | 0.2pp |
| Adj. EBIT margin | 1.1% | 3% | 2pp | 3.0% | 0.2pp |
| Sales by segment | Q1'25 | Q1'26 | y-o-y | Q1'26e | Dev, % |
| Germany sales | 402 | 337 | -16% | 346 | -3% |
| Kazakhstan sales | 42 | 32 | -24% | 39 | -17% |
| USA sales | 762 | 760 | 0% | 758 | 0% |
| EBIT by segment | Q1'25 | Q1'26 | y-o-y | Q1'26e | Dev, % |
| Germany EBIT | -9 | 4 | -144% | -3 | -216% |
| margin % | -2% | 1% | 3.4pp | -1.0% | 2.2pp |
| Kazakhstan EBIT | 1 | 0 | -100% | 1 | -100% |
| margin % | 2% | 0% | -2.4pp | 2.0% | -2.0pp |
| USA EBIT | 48 | 47 | -2% | 55 | -15% |
| margin % | 6% | 6% | -0.1pp | 7.3% | -1.1pp |
| Group costs | -27 | -15 | -44% | -18 | -17% |

Source: ABG Sundal Collier, company data

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| SEKm | 2024 | 2025 | 2026e | 2027e | 2028e |
|------------------------|-------------|-------------|--------------|--------------|--------------|
| Sales | 4,720 | 4,566 | 4,724 | 5,052 | 5,329 |
| Sales growth (%) | 64.9 | -3.3 | 3.5 | 6.9 | 5.5 |
| EBITDA | 383 | 480 | 585 | 671 | 745 |
| EBITDA margin (%) | 8.1 | 10.5 | 12.4 | 13.3 | 14.0 |
| EBIT adj. | 68 | 105 | 177 | 231 | 261 |
| EBIT adj. margin (%) | 1.4 | 2.3 | 3.7 | 4.6 | 4.9 |
| Pretax profit | -40 | -224 | 97 | 159 | 201 |
| EPS | -6.14 | -13.69 | 5.25 | 8.65 | 10.92 |
| EPS growth (%) | -16.9 | <i>nm</i> | <i>nm</i> | 64.8 | 26.3 |
| EPS adj. | 1.26 | -11.98 | 5.25 | 8.65 | 10.92 |
| DPS | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| EV/EBITDA (x) | 6.7 | 4.6 | 3.4 | 2.4 | 1.5 |
| EV/EBIT adj. (x) | 37.5 | 21.0 | 11.1 | 6.9 | 4.3 |
| P/E (x) | <i>nm</i> | <i>nm</i> | 7.7 | 4.7 | 3.7 |
| P/E adj. (x) | 32.2 | <i>nm</i> | 7.7 | 4.7 | 3.7 |
| EV/sales (x) | 0.54 | 0.48 | 0.42 | 0.32 | 0.21 |
| FCF yield (%) | 63.2 | 116.6 | 47.1 | 70.6 | 86.1 |
| Le. adj. FCF yld. (%) | 58.1 | 109.9 | 40.3 | 63.8 | 79.3 |
| Dividend yield (%) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net IB debt/EBITDA (x) | 5.2 | 3.4 | 2.4 | 1.5 | 0.7 |
| Le. adj. ND/EBITDA (x) | 4.4 | 3.0 | 2.2 | 1.4 | 0.6 |

Source: ABG Sundal Collier, Company Data

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