

Prevas

Demand is holding up as market normalises

- 13% sales growth y-o-y, of which half was organic
- EBITA margin of 9.2% (10.4%)
- Slight negative estimate revisions, '23e EBITA down 1%

Q2: Sales -4% and EBITA -9% vs ABGSCe

Prevas reported solid Q2 numbers that were nonetheless slightly below our expectations. Net sales was SEK 378m (335m) for a sales growth of 13% y-o-y, of which half was from organic growth and the rest from M&A. Adj. EBITA was SEK 34.8m (35.0m), corresponding to an EBITA margin of 9.2% (10.4%). The lower margin y-o-y was entirely driven by calendar effects, as the price/wage balance remains sound. In fact, the H1'23 profitability level is flat to H1'22, which contained an equal amount of working days. We have seen some negative KPIs from Swedish IT consultants and Architects and it is clear that the market is normalising, but Prevas has apparently been able to put its consultants to work in areas such as automation, electrification, defence and energy. Another positive is that client satisfaction in ongoing projects increased to 8.5 from 8.1 in Q1.

Positive wording for '24 outlook is reassuring

With regard to the normalising consultancy market and falling service PMIs, we think it is reassuring that Prevas mentioned strong demand in the areas named above, where it has started to fill the order book for '24 and even for '25 in some cases. This decreases further uncertainty and leads us to make minor revisions following the Q2 report. We lower '23e EBITA by 1% and '24e EBITA by 2.5% from slightly lower organic growth assumptions.

Revised fair value range of SEK 129-188 (127-185)

The fair value range, on the other hand, is revised positively on slightly higher peer valuations since our last update. Our new range is SEK 129-188 and the stock is trading at a P/E valuation of 9.4x for '24e on our revised numbers; the company still has a low gearing, creating room for additional M&A activities in the coming quarters.

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SEKm	2021	2022	2023e	2024e	2025e
Sales	1,187	1,324	1,528	1,618	1,668
EBITDA	169	193	219	239	240
EBITDA margin (%)	14.2	14.6	14.3	14.8	14.4
EBIT adj.	125	159	179	197	197
EBIT adj. margin (%)	10.6	12.0	11.7	12.2	11.8
Pretax profit	128	154	174	197	197
EPS	8.21	9.29	10.35	11.87	11.92
EPS adj.	7.78	9.66	10.82	12.37	12.41
Sales growth (%)	53.8	11.6	15.4	5.8	3.1
EPS growth (%)	79.9	13.1	11.4	14.8	0.4

Source: ABG Sundal Collier, Company Data

Reason: Post-results comment

Commissioned research

Not rated

Services

Estimate changes (%)

	2023e	2024e	2025e
Sales	-1.3	-1.4	-1.4
EBIT	-1.0	-2.6	-2.1
EPS	-1.2	-2.6	-2.1

Source: ABG Sundal Collier

PREV.B-SE/PREVB SS

Share price (SEK)	20/7/2023	113.60
Fair value range		129.0-188.0

MCap (SEKm)	1,447
MCap (EURm)	122
No. of shares (m)	12.3
Free float (%)	47.8
Av. daily volume (k)	100

Next event

Q3 Report 26 October 2023

Performance



Disclosures and analyst certifications are located on pages 9-10 of this report.

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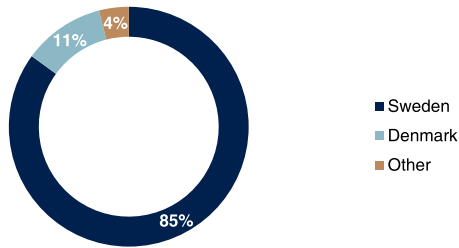
Company description

Prevas is a technological consultancy firm specialised in products and production solutions, working within areas such as digitalisation, sustainability, connectivity, and life science. Prevas has diverse end markets: the most significant are life science, engineering, energy and defence. The company's clients are global but most of its personnel are located in Sweden. Prevas' strategy is to provide critical value to its customers and therefore to sustain long client relationships.

Risks

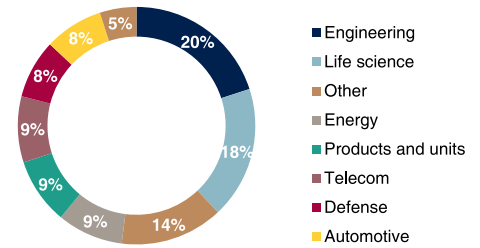
Prevas is largely dependent on investment activities in its sectors (such as energy, engineering and life science), which can experience drawdowns in recessions. The company also needs to attract and retain qualified employees to sustain its operations, and there is a growing shortage of engineers in Sweden. That could lead to higher salaries and difficulties employing and retaining staff, as prospective employees have greater bargaining power.

Geographical exposure



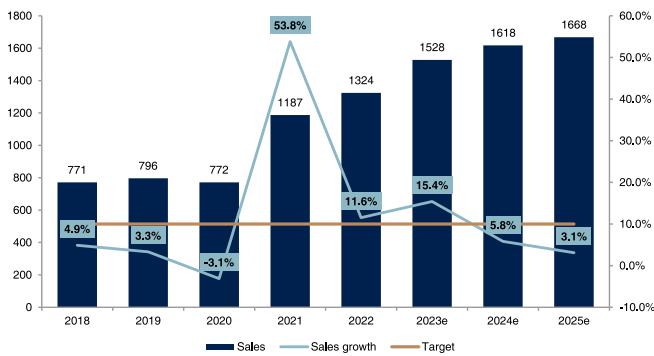
Source: ABG Sundal Collier, company data

End-market exposure



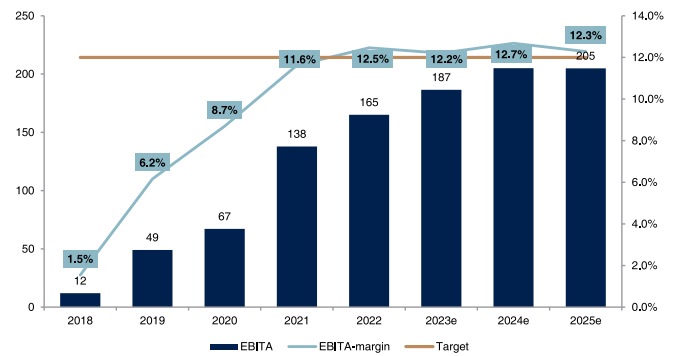
Source: ABG Sundal Collier, company data

Sales, SEKm and sales growth & target, %



Source: ABG Sundal Collier, company data

EBITA, SEKm, and EBITA margin & target, %



Source: ABG Sundal Collier, company data

Deviation table

P&L, SEKm	Q2'22	Q2'23	Q2'23e	Diff vs. ABGSC
Operating income	335.3	377.7	392.1	-4%
Other income	0.0	0.0	0.0	
Staff costs	-203.0	-227.2	-234.8	-3%
Other external opex	-90.1	-107.4	-109.8	-2%
Depreciation tangible	-0.7	-0.9	-0.8	7%
Depreciation other intangible	-1.4	-1.8	-2.0	-8%
Depreciation right-of-use	-6.6	-7.3	-8.3	-12%
Total operating expenses	-301.7	-344.7	-355.7	-3%
EBIT	33.6	33.0	36.3	-9%
PPA-amortisation	-1.4	-1.8	-2.0	-8%
IAC	0.0	0.0	0.0	
Adj. EBITA	35.0	34.8	38.3	-9%
Net financial items	2.5	-0.9	-0.5	96%
PTP	36.1	32.0	35.9	-11%
Tax	-7.5	-7.0	-7.4	-5%
Net profit	28.7	25.0	28.5	-12%
NCI	1.1	0.6	1.2	
Net profit to shareholders	27.6	24.4	27.3	
EPS before dilution	2.16	1.92	2.15	-11%
EPS after dilution	2.16	1.90	2.14	-11%
Growth rates & margins	Q2'22	Q2'23	Q2'23e	Diff vs. ABGSC
Sales growth y-o-y	7.1%	12.6%	16.9%	-4.3 pp
o/w organic	6.9%	6.4%	9.3%	-3.0 pp
Adj. EBITA growth	17%	-1%	9%	-10.1 pp
EPS growth	53%	-11%	-1%	-10.6 pp
Margins	Q2'22	Q2'23	Q2'23e	
Adj. EBITA margin	10.4%	9.2%	9.8%	-0.6 pp
EBIT margin	10.0%	8.7%	9.3%	-0.5 pp
Net margin	8.5%	6.6%	7.3%	-0.6 pp

Source: ABG Sundal Collier, company data

Forecast changes

SEKm	Old forecast			New forecast			Change		
	2023e	2024e	2025e	2023e	2024e	2025e	2023e	2024e	2025e
Operating income	1,549	1,640	1,691	1,528	1,618	1,668	-1.3%	-1.4%	-1.4%
Total operating expenses	-1,368	-1,437	-1,490	-1,349	-1,420	-1,471	-1.4%	-1.2%	-1.3%
EBIT	181	202	201	179	197	197	-1.0%	-2.6%	-2.1%
PPA-amortisation	-8	-8	-8	-8	-8	-8	-2.0%	0.0%	0.0%
Adj. EBITA	188	210	209	187	205	205	-1.0%	-2.5%	-2.0%
Net financial items	-5	0	1	-5	0	1	9.5%	-1.4%	-1.4%
PTP	176	202	202	174	197	197	-1.2%	-2.6%	-2.1%
Tax	-38	-42	-42	-38	-41	-41	-0.1%	-2.6%	-2.1%
Net profit	138	160	160	136	156	157	-1.5%	-2.6%	-2.1%
EPS before dilution	10.50	12.23	12.21	10.37	11.91	11.95	-1.2%	-2.6%	-2.1%
EPS after dilution	10.47	12.20	12.18	10.35	11.87	11.92	-1.2%	-2.6%	-2.1%
Growth rates & margins	2023e	2024e	2025e	2023e	2024e	2025e	2023e	2024e	2025e
Sales growth y-o-y	17.0%	5.9%	3.1%	15.4%	5.8%	3.1%	-1.6 pp	0.0 pp	0.0 pp
EBITA-margin	12.2%	12.8%	12.4%	12.2%	12.7%	12.3%	0.0 pp	-0.1 pp	-0.1 pp
EBIT margin	11.7%	12.3%	11.9%	11.7%	12.2%	11.8%	0.0 pp	-0.2 pp	-0.1 pp
Net margin	8.9%	9.8%	9.5%	8.9%	9.7%	9.4%	0.0 pp	-0.1 pp	-0.1 pp

Source: ABG Sundal Collier, company data

Consultancy peer table

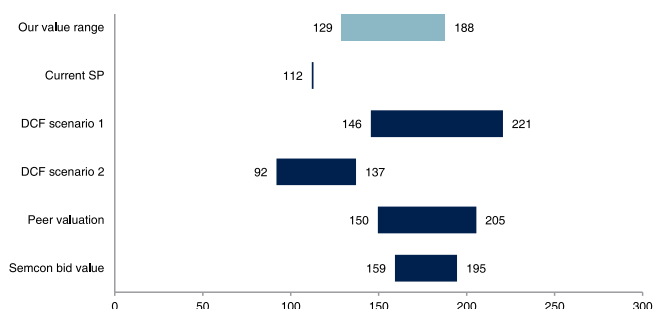
International	Price	Δ52w high (%)	Cur.	EV (m)	Sales PS CAGR		FCF PS CAGR		DPS CAGR		Dividend Stability	EPS growth (%)			EV/Sales (x)			EV/EBIT (x)			P/E (x)			FCF marg.	ROIC	Div yield	ND/EBITDA
					10Y	5Y	10Y	5Y	10Y	5Y		2023e	2024e	2025e	2023e	2024e	2025e	2023e	2024e	2025e	2023e	2024e	2025e				
WSP Global Inc.	178.6	-2%	CAD	26,332	▲12%	▲8%	▲11%	▲14%	—0%	—0%	10	82%	14%	14%	2.5	2.3	2.2	22	19	na	27	24	21	5%	5%	0.8%	2.6
SNC-Lavalin Group Inc.	35.8	-2%	CAD	8,340	▼-2%	▼-5%	▼-4%	▼-2%	▼-21%	▼-23%	10	###	31%	31%	1.1	1.1	1.0	16	12	12	25	19	15	-5%	0%	0.2%	4.9
Jacobs Solutions Inc.	123.0	-11%	USD	19,353	▲3%	▲7%	▲6%	▼-7%	▲4%	▲4%	6	48%	14%	9%	1.2	1.1	1.1	13	12	11	17	15	13	2%	7%	0.8%	1.5
AECOM	88.6	-4%	USD	14,466	▲2%	▼-4%	▲2%	▲1%	▲4%	▲4%	1	70%	18%	16%	2.2	2.0	na	17	15	15	24	20	17	4%	7%	0.4%	1.2
Tetra Tech, Inc.	172.7	0%	USD	10,333	▲4%	▲6%	▲11%	▲22%	▲9%	▲9%	9	5%	13%	15%	2.8	2.6	2.5	25	22	20	34	30	26	9%	17%	0.6%	2.1
Atten SA	138.7	-14%	EUR	4,625	▲11%	▲13%	▲11%	▲22%	▲4%	▲4%	9	-32%	9%	8%	1.1	1.0	1.0	11	10	9	15	14	13	6%	26%	1.1%	na
Arcadis NV	38.8	-11%	EUR	4,473	▲3%	▲4%	▲4%	▲4%	▲4%	▲4%	9	71%	14%	7%	1.0	0.9	0.8	13	11	10	15	13	12	6%	8%	2.4%	na
Fugro NV	15.1	0%	EUR	1,831	▼-8%	▼-10%	▼-29%	▼-166%	▼100%	▼100%	1	60%	25%	27%	0.9	0.8	0.7	10	8	7	13	11	9	1%	6%	1.4%	na
Ricardo plc	6.0	-2%	GBP	430	▲5%	▼-2%	▲8%	▲29%	▼-2%	▼-6%	10	148%	20%	6%	1.0	1.0	0.9	13	10	10	17	14	14	10%	3%	1.8%	na
Bertrandt AG	48.3	-9%	EUR	599	▲4%	▲0%	▲22%	▲30%	▼-8%	▼-10%	10	67%	42%	21%	0.5	0.5	0.5	10	7	6	14	10	8	3%	3%	2.9%	na
Average		-5%										29%	20%	15%	1.4	1.3	1.2	15	13	11	20	17	15	4%	8%	1.3%	2.5
Median		-3%										68%	16%	14%	1.1	1.0	1.0	13	11	10	17	15	14	5%	6%	1.0%	2.1
Nordic																											
Sweco AB Class B	112.5	-22%	SEK	46,004	▲10%	▲8%	▲20%	▲22%	▲10%	▲5%	10	16%	10%	10%	1.7	1.6	1.5	18	16	15	21	19	17	9%	13%	2.6%	1.6
AFRY AB Class B	148.3	-28%	SEK	21,537	▲11%	▲8%	▲3%	▲7%	▲8%	▲2%	9	47%	13%	13%	0.8	0.8	0.7	11	10	9	12	10	9	4%	6%	4.3%	1.7
Knowit AB	166.0	-45%	SEK	5,612	▲8%	▲12%	▲54%	▲9%	▲9%	▲5%	9	-17%	17%	15%	0.8	0.8	0.7	12	11	9	14	12	10	6%	8%	4.3%	1.3
Rejlers AB Class B	139.5	-19%	SEK	3,751	▲6%	▲5%	▲12%	▼-237%	▲6%	▲25%	9	7%	14%	11%	0.9	0.9	0.8	14	12	11	14	12	11	7%	12%	3.2%	1.5
Prevas AB Class B	111.4	-29%	SEK	1,456	▲5%	▲7%	▲66%	▲31%			3	12%	17%	0%	0.9	0.9	0.9	8	7	7	11	9	9	7%	21%	4.7%	0.0
Projektengagemang Swer	11.5	-35%	SEK	527		▼-28%					3	-28%	86%	73%	0.6	0.6	0.5	18	11	7	17	9	5	6%	3%	2.2%	2.4
Multiconsult ASA	158.0	-7%	NOK	5,111	▲0%	▲7%	▲3%	▲91%	▲20%		8	4%	5%	5%	1.1	1.1	1.0	11	11	10	14	13	13	10%	18%	5.4%	1.2
Etteplan Oyj	17.3	-7%	EUR	499	▲8%	▲10%	▲8%	▲10%	▲10%	▲5%	10	41%	8%	9%	1.3	1.3	1.2	16	15	14	17	16	14	8%	12%	2.5%	1.4
Average		-24%										10%	21%	17%	1.0	1.0	0.9	13	12	10	15	13	11	7%	12%	3.6%	1.4
Median		-25%										10%	13%	11%	0.9	0.9	0.8	13	11	10	14	12	11	7%	12%	3.7%	1.4
Average		-14%										170%	20%	16%	1.2	1.2	1.1	14	12	11	18	15	13	6%	10%	2.3%	1.8
Median		-10%										44%	14%	12%	1.0	1.0	0.9	13	11	10	16	14	13	6%	7%	2.3%	1.5

Source: ABG Sundal Collier, FactSet

~30% below key peers, fair value range of SEK 129-188

Comparing Prevas to technological consultancy peers, Prevas has performed better in the last three years in terms of sales growth, organic sales growth and the LTM operating margin. Prevas is trading ~30% below these peers on ABGSCe '23e EV/EBIT. Based on the peer valuation and constructed DCFs, we derive a fair value range of SEK 129-188. Our DCF scenario 1 assumes a terminal EBIT margin in line with Prevas' financial target of 12%. Our DCF scenario 2 assumes a lower terminal EBIT margin of 9%.

Fair value ranges



Source: ABG Sundal Collier, company data

DCF scenarios 1 and 2 sensitivity tables

		Terminal growth (12% terminal EBIT-margin)				
		1.0%	1.5%	2.0%	2.5%	3.0%
WACC	10.7%	146	150	155	161	168
	10.2%	153	158	164	170	178
	9.7%	161	167	173	181	190
	9.2%	170	176	184	194	204
	8.7%	180	188	197	208	221
		Terminal growth (9% terminal EBIT-margin)				
		1.0%	1.5%	2.0%	2.5%	3.0%
WACC	10.7%	92	95	98	101	105
	10.2%	96	99	103	107	111
	9.7%	101	105	109	113	119
	9.2%	106	111	115	121	127
	8.7%	113	117	123	130	137

Source: ABG Sundal Collier, company data

Quarterly income statement

Quarterly overview (SEKm)	Q1'21	Q2'21	Q3'21	Q4'21	Q1'22	Q2'22	Q3'22	Q4'22	Q1'23	Q2'23	Q3'23e	Q4'23e
Operating income	300.9	313.2	252.9	319.9	315.6	335.3	283.4	389.7	394.3	377.7	325.8	430.4
Other income	0.0	0.0	9.6	0.0	0.0	0.0	0.5	0.0	0.0	0.0	0.0	0.0
Staff costs	-189.5	-193.6	-151.4	-180.7	-191.3	-203.0	-168.2	-215.0	-211.7	-227.2	-193.8	-253.1
Other external opex	-71.9	-81.6	-70.8	-88.1	-72.2	-90.1	-75.5	-116.4	-115.3	-107.4	-88.6	-111.9
Depreciation tangible	-0.6	-0.5	-0.5	-0.6	-0.6	-0.7	-0.8	-0.8	-0.8	-0.9	-0.7	-0.9
Depreciation other intangible	-0.3	-0.3	-1.2	-1.2	-1.1	-1.4	-1.5	-1.8	-1.9	-1.8	-2.0	-2.0
Depreciation right-of-use	-7.1	-7.4	-7.3	-6.9	-7.1	-6.6	-6.2	-5.2	-6.9	-7.3	-6.7	-8.4
Total operating expenses	-269.3	-283.5	-231.3	-277.5	-272.3	-301.7	-252.1	-339.2	-336.6	-344.7	-291.8	-376.2
EBIT	31.6	29.8	31.3	42.4	43.3	33.6	31.8	50.5	57.8	33.0	33.9	54.1
PPA-amortisation	-0.3	-0.3	-1.2	-1.2	-1.1	-1.4	-1.5	-1.8	-1.9	-1.8	-2.0	-2.0
IAC	0.0	0.0	9.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Adj. EBITA	31.8	30.0	22.8	43.6	44.4	35.0	33.3	52.4	59.6	34.8	35.9	56.1
Net financial items	-1.5	-5.3	-2.1	1.6	-2.1	2.5	-1.5	-4.3	-3.3	-0.9	-0.4	-0.5
PTP	30.1	24.4	29.1	44.0	41.2	36.1	30.3	46.2	54.5	32.0	33.6	53.6
Tax	-6.3	-6.0	-4.6	-6.2	-9.5	-7.5	-4.7	-10.4	-12.7	-7.0	-6.9	-11.0
Net profit	23.8	18.4	24.5	37.8	31.7	28.7	25.6	35.9	41.8	25.0	26.6	42.6
NCl	0.6	0.4	0.1	-1.1	0.3	1.1	0.9	1.0	1.0	0.6	1.2	1.2
Net profit to shareholders	23.2	18.0	24.5	38.9	31.5	27.6	24.7	34.9	40.8	24.4	25.5	41.4
EPS before dilution	1.82	1.41	1.92	3.05	2.47	2.16	1.94	2.74	3.20	1.92	2.00	3.25
EPS after dilution	1.82	1.41	1.92	3.05	2.46	2.16	1.94	2.74	3.19	1.90	2.00	3.24
Growth rates & margins	Q1'21	Q2'21	Q3'21	Q4'21	Q1'22	Q2'22	Q3'22	Q4'22	Q1'23	Q2'23	Q3'23e	Q4'23e
Sales growth	39.1%	61.5%	59.3%	57.8%	4.9%	7.1%	12.1%	21.8%	25.0%	12.6%	14.9%	10.4%
o/w organic	-0.8%	16.2%	10.0%	21.6%	8.6%	6.9%	6.1%	11.5%	12.4%	6.4%	7.0%	8.0%
Adj. EBITA growth	41%	101%	66%	175%	39%	17%	46%	20%	34%	-1%	8%	7%
EPS growth	10%	23%	351%	131%	36%	53%	1%	-10%	30%	-11%	3%	19%
Margins	Q1'21	Q2'21	Q3'21	Q4'21	Q1'22	Q2'22	Q3'22	Q4'22	Q1'23	Q2'23	Q3'23e	Q4'23e
Adj. EBITA margin	10.6%	9.6%	9.0%	13.6%	14.1%	10.4%	11.7%	13.4%	15.1%	9.2%	11.0%	13.0%
EBIT margin	10.5%	9.5%	12.4%	13.2%	13.7%	10.0%	11.2%	13.0%	14.7%	8.7%	10.4%	12.6%
Net margin	7.9%	5.9%	9.7%	11.8%	10.1%	8.5%	9.0%	9.2%	10.6%	6.6%	8.2%	9.9%

Source: ABG Sundal Collier, company data

Income Statement (SEKm)	2016	2017	2018	2019	2020	2021	2022	2023e	2024e	2025e
Sales	697	735	771	796	772	1,187	1,324	1,528	1,618	1,668
COGS	0	0	0	0	0	0	0	0	0	0
Gross profit	697	735	771	796	772	1,187	1,324	1,528	1,618	1,668
Other operating items	-693	-709	-755	-721	-679	-1,018	-1,131	-1,309	-1,379	-1,428
EBITDA	3	26	16	75	92	169	193	219	239	240
Depreciation and amortisation	-4	-4	-4	-26	-25	-31	-28	-33	-34	-35
of which leasing depreciation	0	0	0	-24	-23	-29	-25	-29	-30	-32
EBITA	-0	22	12	49	67	138	165	187	205	205
EO Items	0	0	0	0	0	10	0	0	0	0
Impairment and PPA amortisation	-7	-6	-2	-2	-1	-3	-6	-8	-8	-8
EBIT	-7	16	10	47	66	135	159	179	197	197
Net financial items	0	-2	-2	-5	-6	-7	-5	-5	-0	1
Pretax profit	-7	15	7	42	60	128	154	174	197	197
Tax	1	-3	-2	-10	-15	-23	-32	-38	-41	-41
Net profit	-6	12	6	32	45	105	122	136	156	157
Minority interest	-1	-1	-1	-0	1	0	-3	-4	-5	-5
Net profit discontinued	0	0	0	0	0	0	0	0	0	0
Net profit to shareholders	-7	11	5	32	46	105	119	132	152	152
EPS	-0.73	1.06	0.45	3.16	4.57	8.21	9.29	10.35	11.87	11.92
EPS adj.	-0.15	1.50	0.63	3.32	4.67	7.78	9.66	10.82	12.37	12.41
Total extraordinary items after tax	0	0	0	0	0	8	0	0	0	0
Leasing payments	0	0	0	-24	-23	-29	-25	-29	-30	-32
Tax rate (%)	15.4	21.0	22.9	23.5	24.3	18.1	20.8	21.7	20.6	20.6
Gross margin (%)	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
EBITDA margin (%)	0.5	3.5	2.1	9.4	11.9	14.2	14.6	14.3	14.8	14.4
EBITA margin (%)	-0.1	3.0	1.5	6.2	8.7	11.6	12.5	12.2	12.7	12.3
EBIT margin (%)	-1.0	2.2	1.2	5.9	8.5	11.4	12.0	11.7	12.2	11.8
Pre-tax margin (%)	-1.0	2.0	0.9	5.3	7.8	10.7	11.6	11.4	12.2	11.8
Net margin (%)	-0.9	1.6	0.7	4.1	5.9	8.8	9.2	8.9	9.7	9.4
Growth Rates y-o-y	-	-	-	-	-	-	-	-	-	-
Sales growth (%)	-0.7	5.5	4.9	3.3	-3.1	53.8	11.6	15.4	5.8	3.1
EBITDA growth (%)	-54.8	693.1	-36.7	361.0	22.5	83.1	14.3	13.6	9.0	0.6
EBITA growth (%)	-115.7	-5,888.1	-45.6	313.4	36.7	105.5	19.7	13.0	10.0	-0.1
EBIT growth (%)	-58.7	-321.3	-41.2	NM	39.7	NM	18.0	12.3	10.2	-0.1
Net profit growth (%)	-23.5	-286.4	-51.1	475.3	40.2	130.2	16.6	11.7	14.8	0.3
EPS growth (%)	-4.9	-244.9	-57.1	596.7	44.5	79.9	13.1	11.4	14.8	0.4
Profitability	-	-	-	-	-	-	-	-	-	-
ROE (%)	-5.3	7.5	3.0	18.7	22.1	29.9	23.3	22.8	23.3	20.9
ROE adj. (%)	-0.3	11.5	4.6	20.0	22.8	28.5	24.5	24.1	24.5	22.0
ROCE (%)	-3.5	7.6	4.4	20.1	24.9	31.8	25.6	25.9	26.5	24.3
ROCE adj. (%)	-0.2	10.2	5.5	21.0	25.4	30.2	26.6	27.0	27.6	25.2
ROIC (%)	-0.2	8.3	4.3	16.3	23.1	35.3	25.3	24.3	26.3	26.9
ROIC adj. (%)	-0.2	8.3	4.3	16.3	23.1	32.9	25.3	24.3	26.3	26.9
Adj. earnings numbers	-	-	-	-	-	-	-	-	-	-
EBITDA adj.	3	26	16	75	92	159	193	219	239	240
EBITDA adj. margin (%)	0.5	3.5	2.1	9.4	11.9	13.4	14.6	14.3	14.8	14.4
EBITDA lease adj.	3	26	16	52	69	131	168	190	208	209
EBITDA lease adj. margin (%)	0.5	3.5	2.1	6.5	8.9	11.0	12.7	12.4	12.9	12.5
EBITA adj.	-0	22	12	49	67	128	165	187	205	205
EBITA adj. margin (%)	-0.1	3.0	1.5	6.2	8.7	10.8	12.5	12.2	12.7	12.3
EBIT adj.	-7	16	10	47	66	125	159	179	197	197
EBIT adj. margin (%)	-1.0	2.2	1.2	5.9	8.5	10.6	12.0	11.7	12.2	11.8
Pretax profit Adj.	-0	20	10	44	61	121	160	181	205	205
Net profit Adj.	1	17	8	34	47	100	128	144	164	165
Net profit to shareholders adj.	-0	16	7	34	48	100	125	140	160	160
Net adj. margin (%)	0.1	2.3	1.0	4.3	6.1	8.4	9.6	9.4	10.2	9.9

Source: ABG Sundal Collier, Company Data

Cash Flow (SEKm)	2016	2017	2018	2019	2020	2021	2022	2023e	2024e	2025e
EBITDA	3	26	16	75	92	169	193	219	239	240
Net financial items	0	-2	-2	-5	-6	-7	-5	-5	-0	1
Paid tax	1	-3	-2	-10	-15	-23	-32	-38	-41	-41
Non-cash items	-2	-1	-1	3	-2	14	8	0	0	0
Cash flow before change in WC	2	20	11	63	70	152	164	176	198	200
Change in working capital	-1	-12	7	-5	48	-74	-60	-36	5	11

Cash Flow (SEKm)	2016	2017	2018	2019	2020	2021	2022	2023e	2024e	2025e
Operating cash flow	1	8	18	59	118	79	103	140	203	211
Capex tangible fixed assets	-2	-2	-2	-2	-2	-4	-5	-4	-4	-4
Capex intangible fixed assets	-2	-2	-1	-1	0	-1	0	-3	-3	-3
Acquisitions and Disposals	-5	-2	-1	0	0	-53	-45	-15	0	0
Free cash flow	-8	2	15	56	116	21	53	118	196	204
Dividend paid	0	-1	-0	-2	0	-25	-45	-66	-76	-76
Share issues and buybacks	0	0	0	0	0	1	0	0	0	0
Leasing liability amortisation	0	0	0	-24	-18	-27	-26	-28	-29	-30
Other non-cash items	3	-1	-1	-42	2	-13	-31	0	-0	-0
Balance Sheet (SEKm)	2016	2017	2018	2019	2020	2021	2022	2023e	2024e	2025e
Goodwill	136	136	136	137	136	325	373	388	388	388
Other intangible assets	9	5	4	3	1	27	38	32	27	22
Tangible fixed assets	14	15	4	4	4	7	9	10	11	12
Right-of-use asset	0	0	12	52	44	37	60	59	58	56
Total other fixed assets	5	4	4	2	2	2	5	5	5	5
Fixed assets	164	160	161	198	187	397	485	494	489	482
Inventories	1	3	1	1	0	0	2	2	2	2
Receivables	138	145	161	147	131	218	340	336	340	334
Other current assets	58	56	48	53	53	86	86	122	129	133
Cash and liquid assets	1	1	1	1	84	122	83	84	153	251
Total assets	362	364	371	399	454	824	996	1,039	1,113	1,203
Shareholders equity	137	147	154	187	230	469	548	614	689	766
Minority	3	2	3	2	1	2	19	23	28	32
Total equity	139	150	157	189	231	472	567	637	717	798
Long-term debt	9	8	10	2	0	45	37	15	19	19
Pension debt	0	0	0	0	0	0	0	0	0	0
Convertible debt	0	0	0	0	0	0	0	0	0	0
Leasing liability	0	0	0	50	43	37	37	37	37	37
Total other long-term liabilities	9	8	7	8	13	32	49	49	49	49
Short-term debt	60	61	47	14	0	23	26	26	0	0
Accounts payable	36	45	44	29	38	51	51	61	65	67
Other current liabilities	107	92	107	108	131	164	228	214	226	234
Total liabilities and equity	362	364	371	399	454	824	996	1,039	1,113	1,203
Net IB debt	64	65	52	63	-43	-20	13	-11	-103	-201
Net IB debt excl. pension debt	64	65	52	63	-43	-20	13	-11	-103	-201
Net IB debt excl. leasing	64	65	52	12	-86	-56	-24	-48	-140	-238
Capital employed	209	219	213	254	274	576	667	715	773	853
Capital invested	203	214	208	251	188	452	580	625	614	597
Working capital	54	66	59	64	15	89	149	185	180	169
EV breakdown	-	-	-	-	-	-	-	-	-	-
Market cap. diluted (m)	1,148	1,148	1,148	1,148	1,148	1,447	1,451	1,451	1,451	1,451
Net IB debt adj.	64	65	52	63	-43	-20	13	-11	-103	-201
Market value of minority	3	2	3	2	1	2	19	23	28	32
Reversal of shares and participations	0	0	0	0	0	0	0	0	0	0
Reversal of conv. debt assumed equity	-	-	-	-	-	-	-	-	-	-
EV	1,214	1,215	1,202	1,212	1,106	1,429	1,483	1,462	1,375	1,282
Total assets turnover (%)	193.2	202.4	209.6	206.7	180.8	185.7	145.5	150.2	150.3	144.0
Working capital/sales (%)	7.6	8.2	8.1	7.7	5.1	4.4	9.0	10.9	11.3	10.5
Financial risk and debt service	-	-	-	-	-	-	-	-	-	-
Net debt/equity (%)	45.6	43.3	33.1	33.2	-18.6	-4.2	2.3	-1.8	-14.4	-25.2
Net debt / market cap (%)	5.5	5.6	4.5	5.5	-3.7	-1.4	0.9	-0.8	-7.1	-13.8
Equity ratio (%)	38.5	41.1	42.2	47.2	50.8	57.2	56.9	61.3	64.4	66.3
Net IB debt adj. / equity (%)	45.6	43.3	33.1	33.2	-18.6	-4.2	2.3	-1.8	-14.4	-25.2
Current ratio	0.97	1.03	1.07	1.34	1.59	1.79	1.67	1.81	2.15	2.40
EBITDA/net interest	361.4	16.2	7.4	16.0	16.1	22.9	36.4	42.9	738.4	480.3
Net IB debt/EBITDA (x)	19.6	2.5	3.2	0.8	-0.5	-0.1	0.1	-0.1	-0.4	-0.8
Net IB debt/EBITDA lease adj. (x)	19.6	2.5	3.2	0.2	-1.2	-0.4	-0.1	-0.3	-0.7	-1.1
Interest coverage	41.9	13.7	5.4	10.4	11.7	18.7	31.2	36.5	634.0	409.6

Source: ABG Sundal Collier, Company Data

Share Data (SEKm)	2016	2017	2018	2019	2020	2021	2022	2023e	2024e	2025e
Actual shares outstanding	10	10	10	10	10	13	13	13	13	13
Actual shares outstanding (avg)	10	10	10	10	10	13	13	13	13	13

Share Data (SEKm)	2016	2017	2018	2019	2020	2021	2022	2023e	2024e	2025e
All additional shares	0	0	0	0	0	3	0	0	0	0
Issue month	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Assumed dil. of shares from conv.	0	0	0	0	0	0	0	0	0	0
As. dil. of shares from conv. (avg)	0	0	0	0	0	0	0	0	0	0
Conv. debt not assumed as equity	0	0	0	0	0	0	0	0	0	0
No. of warrants	0	0	0	0	0	0	0	0	0	0
Market value per warrant	0	0	0	0	0	0	0	0	0	0
Dilution from warrants	0	0	0	0	0	0	0	0	0	0
Issue factor	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Actual dividend per share	0.00	0.00	0.00	0.00	0.00	2.00	4.50	5.19	5.95	5.97
Reported earnings per share	-0.73	1.06	0.45	3.16	4.57	8.21	9.29	10.35	11.87	11.92

Source: ABG Sundal Collier, Company Data

Valuation and Ratios (SEKm)	2016	2017	2018	2019	2020	2021	2022	2023e	2024e	2025e
Shares outstanding adj.	10	10	10	10	10	13	13	13	13	13
Diluted shares adj.	10	10	10	10	10	13	13	13	13	13
EPS	-0.73	1.06	0.45	3.16	4.57	8.21	9.29	10.35	11.87	11.92
Dividend per share	0.00	0.00	0.00	0.00	0.00	2.00	4.50	5.19	5.95	5.97
EPS adj.	-0.15	1.50	0.63	3.32	4.67	7.78	9.66	10.82	12.37	12.41
BVPS	13.54	14.58	15.22	18.49	22.75	36.86	42.88	48.05	53.99	59.95
BVPS adj.	-0.77	0.62	1.30	4.65	9.15	9.22	10.76	15.15	21.50	27.85
Net IB debt/share	6.30	6.40	5.13	6.20	-4.25	-1.54	1.00	-0.90	-8.06	-15.73
Share price	113.60	113.60	113.60	113.60	113.60	113.60	113.60	113.60	113.60	113.60
Market cap. (m)	1,148	1,148	1,148	1,148	1,148	1,447	1,451	1,451	1,451	1,451
Valuation	-	-	-	-	-	-	-	-	-	-
P/E (x)	-155.8	107.6	250.5	36.0	24.9	13.8	12.2	11.0	9.6	9.5
EV/sales (x)	1.74	1.65	1.56	1.52	1.43	1.20	1.12	0.96	0.85	0.77
EV/EBITDA (x)	373.1	47.1	73.7	16.1	12.0	8.5	7.7	6.7	5.8	5.3
EV/EBITA (x)	-3,219.7	55.7	101.2	24.7	16.5	10.4	9.0	7.8	6.7	6.3
EV/EBIT (x)	-166.2	75.1	126.5	25.8	16.8	10.6	9.3	8.2	7.0	6.5
Dividend yield (%)	0.0	0.0	0.0	0.0	0.0	1.8	4.0	4.6	5.2	5.3
FCF yield (%)	-0.7	0.2	1.3	4.9	10.1	1.4	3.6	8.2	13.5	14.1
Le. adj. FCF yld. (%)	-0.7	0.2	1.3	2.8	8.6	-0.4	1.8	6.2	11.5	12.0
P/BVPS (x)	8.39	7.79	7.47	6.14	4.99	3.08	2.65	2.36	2.10	1.90
P/BVPS adj. (x)	1,241.98	99.88	66.12	22.92	12.23	10.03	8.29	6.42	4.81	3.84
P/E adj. (x)	-763.8	75.8	179.0	34.3	24.3	14.6	11.8	10.5	9.2	9.2
EV/EBITDA adj. (x)	373.1	47.1	73.7	16.1	12.0	9.0	7.7	6.7	5.8	5.3
EV/EBITA adj. (x)	-3,219.7	55.7	101.2	24.7	16.5	11.1	9.0	7.8	6.7	6.3
EV/EBIT adj. (x)	-166.2	75.1	126.5	25.8	16.8	11.4	9.3	8.2	7.0	6.5
EV/CE (x)	5.8	5.6	5.7	4.8	4.0	2.5	2.2	2.0	1.8	1.5
Investment ratios	-	-	-	-	-	-	-	-	-	-
Capex/sales (%)	0.5	0.5	0.4	0.3	0.3	0.4	0.4	0.4	0.4	0.4
Capex/depreciation	0.9	0.9	0.7	1.1	1.1	2.3	1.9	2.0	2.1	2.0
Capex tangibles / tangible fixed assets	12.3	12.0	40.3	52.9	50.4	58.3	57.7	39.9	39.0	37.6
Capex intangibles / definite intangibles	--	--	--	--	--	--	--	--	--	--
Depreciation on intang / def. intang	--	--	--	--	--	--	--	--	--	--
Depreciation on tangibles / tangibles	25.92	26.19	104.22	64.42	45.83	33.95	30.56	32.94	31.41	30.95

Source: ABG Sundal Collier, Company Data

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Production of report: 7/20/2023 08:07.

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