

Donkey Republic

Riding with high cadence

- Q2 growth and profitability much better than expected
- We remain in the top end of raised guidance
- FVR of DKK 8.0-11.0 reiterated

Solid Q2 triggering a raise to guidance

DONKEY delivered solid +19% revenue growth in Q2'26, driven by +4% fleet growth and a strong +14% improvement in revenue/bike, while rider and trip frequencies also showed healthy trends, up +9% and +6% y-o-y, respectively. EBITDA for the quarter reached DKK 21.5m, significantly above our estimate of DKK 17.0m, and showing strong early benefits from recent efficiency initiatives, proving the operating scale in DONKEY's business model.

'26e/'27e/'28e EBITDA raised by 2%/1%/1%

We extrapolate the stronger-than-expected profitability in Q2, raising '26e/'27e/'28e EBITDA by 2%/1%/1%. Although H1 trends and historical seasonality may make the FY guidance look overly conservative on an isolated basis, we are mindful of likely higher costs associated with the German rollouts in H2 as well as a likely dilution in revenue per bike in H2e. We also understand these are the company's own key guidance variables for the rest of the year. We expect FY'26 figures at the upper end of guidance, forecasting revenues of DKK 193m (vs. guidance of DKK 184m-194m), EBITDA of DKK 43m (guidance 38m-45m) and EBIT of DKK 9m (guidance DKK 4m-9m).

FVR of DKK 8.0-11.0 reiterated

We continue to see DONKEY offering attractive fundamentals (helped by a solid competitive edge with market tailwinds coupled with a solid pipeline), and forecast a revenue CAGR of 20% in '25-'28e (vs. 35% in '18-'25). With improving operating leverage, we model adj. EBITDA increasing from DKK 30m in '25 to DKK 86m in '28e and adj. EBIT reaching DKK 41m. We reiterate our fair value range to DKK 8.0-11.0/share.

Analyst: mikkell.rasmussen@abgsc.no, +47 480 16 165

DKKm	2024	2025	2026e	2027e	2028e
Sales	146	166	193	246	290
EBITDA	25	26	43	68	86
EBITDA margin (%)	17.0	15.7	22.5	27.4	29.9
EBIT adj.	1	1	9	28	41
EBIT adj. margin (%)	0.7	0.9	4.5	11.4	14.1
Pretax profit	-9	-10	-1	23	37
EPS	-0.38	-0.38	-0.03	0.53	0.86
EPS adj.	-0.38	-0.25	-0.03	0.53	0.86
Sales growth (%)	27.2	13.2	16.3	27.6	17.6
EPS growth (%)	-71.5	-0.1	-91.0	nm	60.2

Source: ABG Sundal Collier, Company Data

Reason: Post-results comment

Commissioned research

Not rated

Shipping & Transport

Estimate changes (%)

	2026e	2027e	2028e
Sales	0.2	0.2	0.2
EBIT	0.8	0.9	1.4
EPS	2.3	0.9	1.3

Source: ABG Sundal Collier

DONKEY-DK/DONKEY DC

Share price (DKK)	17/8/2026	8.85
Fair value range		8.0-11.0

MCap (DKKm)	359
MCap (EURm)	48
No. of shares (m)	40.5
Av. daily volume (k)	0

Performance



	2026e	2027e	2028e
P/E (x)	nm	16.5	10.3
P/E adj. (x)	nm	16.5	10.3
P/BVPS (x)	2.12	2.16	1.79
EV/EBITDA (x)	7.4	5.3	3.8
EV/EBIT adj. (x)	37.2	12.8	8.1
EV/sales (x)	1.67	1.46	1.14
ROE adj. (%)	-1.1	14.0	18.9
Dividend yield (%)	0.0	0.0	0.0
FCF yield (%)	-7.2	6.0	9.1
Le. adj. FCF yld. (%)	-7.2	6.0	9.1
Net IB debt/EBITDA (x)	0.0	-0.2	-0.5
Le. adj. ND/EBITDA (x)	0.0	-0.3	-0.5

Disclosures and analyst certifications are located on pages 10-12 of this report.

This research product is commissioned and paid for by the company covered in this report. As such, this report is deemed to constitute an acceptable minor non-monetary benefit (i.e. not investment research) as defined in MiFID II.

Company description

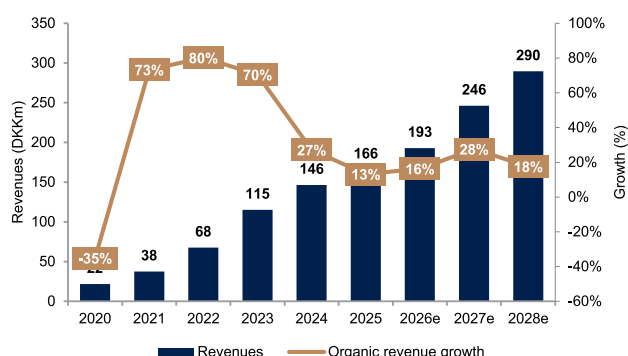
DONKEY is a Danish bike-sharing operator, listed in 2021 and competing in the European micromobility market. Founded in 2014, it now has a fleet of ~24k bikes (of which ~20% are e-bikes) and is present in +60 European cities, municipalities and regions. Key markets include Denmark, Finland, Germany, Switzerland, the Netherlands and Belgium. The company has grown revenues organically by a CAGR of +35% from '18-'25, and its targets imply another +19-24% toward '30, coupled with significantly improving profitability.

[Sustainability information](#)

Risks

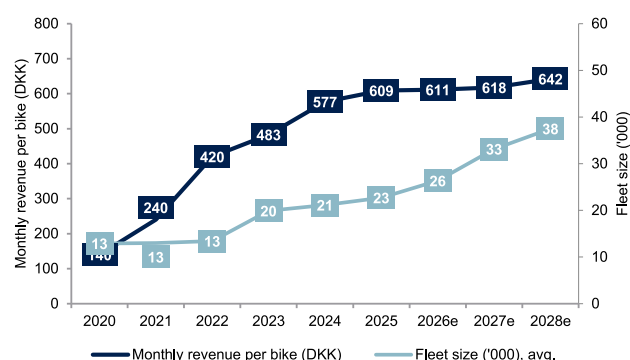
Key risks for DONKEY include the fierce competitive landscape, an inability to renew licences and tenders, regulatory headwinds, heavy precipitation, software breakdowns, and deteriorating quality, theft and vandalism. The asset-heavy business model combined with frequent needs for funding related to new tender roll-outs also exposes the company to risks from funding constraints and dilution of existing shareholders, albeit we believe the recent DKK 75m equity raise significantly reduces the need for further external capital.

Revenues and organic revenue growth



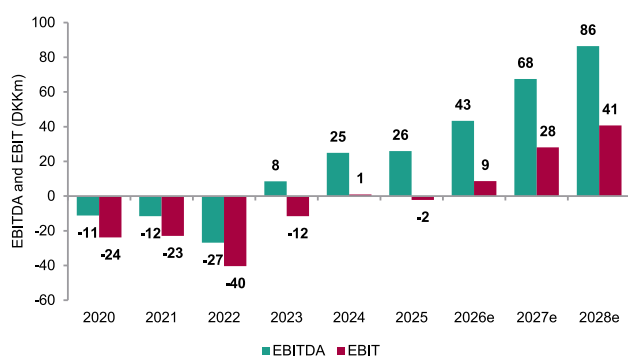
Source: ABG Sundal Collier, company data

Monthly revenue per bike and fleet size



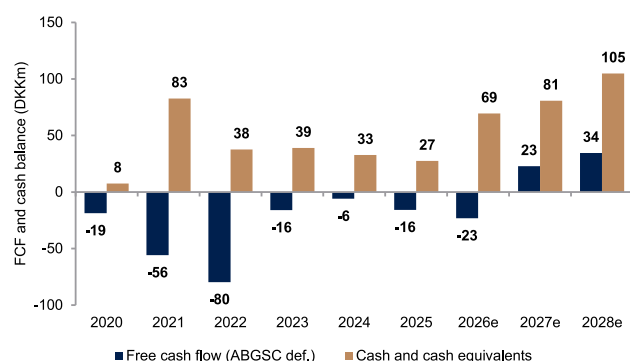
Source: ABG Sundal Collier, company data

EBITDA and EBIT



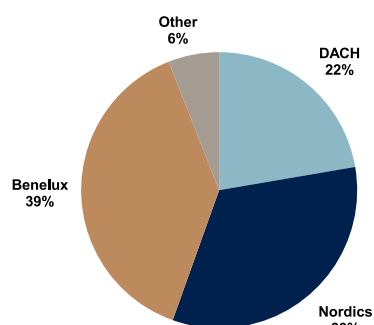
Source: ABG Sundal Collier, company data

FCF and cash balance



Source: ABG Sundal Collier, company data

Revenue by geography



Source: ABG Sundal Collier, company data

Estimate revisions

Estimate revisions

Estimate revisions	New estimates			Old estimates			Estimate change (%)		
	2026e	2027e	2028e	2026e	2027e	2028e	2026e	2027e	2028e
Revenue model									
Monthly revenue per bike (DKK)	611	618	642	599	617	642	2%	0%	0%
Growth	0%	1%	4%	-2%	3%	4%	2.0pp	-2.0pp	0.0pp
Fleet size ('000, year avg.)	26	33	38	27	33	37	-1%	0%	0%
Growth	16%	26%	13%	18%	24%	13%	-1.5pp	1.7pp	0.0pp
Key P&L items									
Revenues	193	246	290	193	246	289	0%	0%	0%
Reported revenue growth	16%	28%	18%	16%	28%	18%	0.3pp	-0.1pp	0.0pp
Organic revenue growth	16%	28%	18%	16%	28%	18%	0.3pp	-0.1pp	0.0pp
Gross profit	162	207	244	162	207	243	0%	0%	0%
Gross margin	84%	84%	84%	84%	84%	84%	0.2pp	0.0pp	0.0pp
EBITDA	43	68	86	42	67	85	2%	1%	1%
EBITDA margin	22%	27%	30%	22%	27%	30%	0.4pp	0.3pp	0.4pp
Adj. EBITDA	43	68	86	42	67	85	2%	1%	1%
Adj. EBITDA margin	22%	27%	30%	22%	27%	30%	0.4pp	0.3pp	0.4pp
EBIT	9	28	41	9	28	40	1%	1%	1%
EBIT margin	4%	11%	14%	4%	11%	14%	0.0pp	0.1pp	0.2pp
Adj. EBIT	9	28	41	9	28	40	1%	1%	1%
Adj. EBIT margin	4%	11%	14%	4%	11%	14%	0.0pp	0.1pp	0.2pp
Diluted EPS	0.0	0.5	0.9	0.0	0.5	0.8	2%	1%	1%
Adj. diluted EPS	0.0	0.5	0.9	0.0	0.5	0.8	2%	1%	1%

Source: ABG Sundal Collier

ABGSCe vs. guidance

ABGSCe vs. FY'26 guidance

FY'26 guidance		
DKKm	Guidance	ABGSCe
Sales	184 - 194	193
EBITDA	38 - 45	43
EBIT	4 - 9	9

Source: ABG Sundal Collier, company data

Estimate tables

Quarterly P&L

Quarterly figures and estimates												
DKKmn	2024				2025				2026e			
	Q1'24	Q2'24	Q3'24	Q4'24	Q1'25	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26	Q3'26e	Q4'26e
P&L												
Revenues	21	39	51	34	26	49	55	36	29	58	63	43
EBITDA	-7	9	18	3	-6	11	21	0	-1	22	21	2
<i>Reported revenue growth</i>	19%	16%	25%	46%	28%	24%	8%	6%	10%	19%	15%	21%
<i>EBITDA margin</i>	-32%	24%	35%	8%	-24%	23%	38%	0%	-4%	37%	33%	5%

Source: ABG Sundal Collier, company data

Half-yearly P&L

Half-yearly figures and estimates												
DKKmn	2021		2022		2023		2024		2025		2026e	
	H1'21	H2'21	H1'22	H2'22	H1'23	H2'23	H1'24	H2'24	H1'25	H2'25	H1'26	H2'26e
P&L												
Revenues	12	25	23	44	51	64	60	87	75	91	87	106
Cost of sales	-6	-1	-6	-16	-10	-11	-13	-14	-14	-13	-16	-15
Gross profit	6	24	17	28	42	53	47	73	61	78	71	91
Other external expenses	-4	-11	-16	-16	-13	-14	-9	-14	-13	-19	-14	-19
Staff costs (net of own work capitalised)	-9	-14	-18	-28	-27	-32	-35	-37	-44	-39	-37	-50
Other operating income	1	0	0	6	0	-1	0	0	0	1	1	0
Other operating expenses	-5	0	0	0	0	0	0	0	0	0	0	0
EBITDA	-10	-1	-16	-11	2	7	3	22	5	21	20	23
D&A and impairments	-6	-5	-4	-9	-9	-11	-10	-14	-13	-15	-16	-19
EBIT	-17	-6	-20	-20	-8	-4	-7	8	-8	6	5	4
Financial income	0	0	1	2	0	0	0	0	0	0	0	0
Financial expenses	-1	-2	-3	-5	-5	-6	-6	-5	-5	-4	-4	-6
Pre-tax profit	-18	-7	-22	-23	-13	-10	-13	4	-12	2	0	-1
Tax expense	0	1	2	0	1	-1	0	0	0	0	0	0
Net profit	-18	-6	-20	-23	-12	-11	-13	3	-13	2	0	-1
Contribution profit	n.a.	n.a.	7	15	26	34	28	48	34	48	45	n.a.
<i>Reported revenue growth</i>	0%	0%	88%	76%	117%	45%	17%	35%	25%	5%	16%	17%
<i>Contribution margin</i>	<i>n.a.</i>	<i>n.a.</i>	<i>29%</i>	<i>33%</i>	<i>52%</i>	<i>53%</i>	<i>48%</i>	<i>55%</i>	<i>45%</i>	<i>53%</i>	<i>52%</i>	<i>n.a.</i>
<i>Gross margin</i>	52%	94%	73%	63%	81%	83%	79%	84%	81%	86%	82%	86%
<i>EBITDA margin</i>	-83%	-5%	-69%	-24%	3%	11%	5%	26%	7%	23%	23%	22%
<i>EBIT margin</i>	-135%	-24%	-86%	-46%	-15%	-6%	-12%	10%	-11%	7%	5%	4%
<i>Pre-tax profit margin</i>	-145%	-29%	-94%	-52%	-25%	-15%	-22%	4%	-17%	2%	1%	-1%
<i>Net profit margin</i>	-144%	-25%	-85%	-53%	-24%	-17%	-22%	4%	-17%	2%	0%	-1%

Source: ABG Sundal Collier, company data

Annual P&L

Annual figures and estimates DKKm	2021	2022	2023	2024	2025	2026e	2027e	2028e
P&L								
Revenues	38	68	115	146	166	193	246	290
Cost of sales	-7	-23	-21	-26	-27	-30	-39	-46
Gross profit	30	45	94	120	139	162	207	244
Adj. gross profit	30	45	94	120	139	162	207	244
Other external expenses	-15	-31	-27	-23	-32	-33	-41	-47
Staff costs (net of own work capitalised)	-23	-46	-59	-73	-83	-87	-99	-110
Other operating income	1	6	0	0	2	1	0	1
Other operating expenses	-5	0	0	0	0	0	0	0
EBITDA	-12	-27	8	25	26	43	68	86
Adj. EBITDA	-12	-27	8	25	30	43	68	86
D&A and impairments	-11	-13	-20	-24	-28	-35	-39	-46
EBIT	-23	-40	-12	1	-2	9	28	41
Adj. EBIT	-23	-40	-12	1	1	9	28	41
Financial income	1	3	0	0	1	0	1	1
Financial expenses	-3	-8	-11	-11	-9	-10	-6	-5
Pre-tax profit	-25	-45	-23	-9	-10	-1	23	37
Adj. pre-tax profit	-25	-45	-23	-9	-7	-1	23	37
Tax expense	1	2	0	0	-1	0	0	0
Net profit	-24	-43	-23	-10	-11	-1	23	37
Adj. net profit	-24	-43	-23	-10	-7	-1	23	37
Special items	0	0	0	0	-4	0	0	0
Contribution profit	13	22	60	77	82	n.a.	n.a.	n.a.
Reported revenue growth	73%	80%	70%	27%	13%	16%	28%	18%
Organic revenue growth	73%	80%	70%	27%	13%	16%	28%	18%
Contribution margin	35%	32%	52%	52%	49%	n.a.	n.a.	n.a.
Gross margin	80%	66%	82%	82%	84%	84%	84%	84%
Adj. gross margin	80%	66%	82%	82%	84%	84%	84%	84%
EBITDA margin	-31%	-40%	7%	17%	16%	22%	27%	30%
Adj. EBITDA margin	-31%	-40%	7%	17%	18%	22%	27%	30%
EBIT margin	-61%	-60%	-10%	1%	-1%	4%	11%	14%
Adj. EBIT margin	-61%	-60%	-10%	1%	1%	4%	11%	14%
Pre-tax profit margin	-68%	-66%	-20%	-6%	-6%	-1%	9%	13%
Adj. pre-tax profit margin	-68%	-66%	-20%	-6%	-4%	-1%	9%	13%
Net profit margin	-65%	-64%	-20%	-7%	-7%	-1%	9%	13%
Adj. net profit margin	-65%	-64%	-20%	-7%	-4%	-1%	9%	13%
Average diluted share count (m)	13	17	17	26	29	36	43	43
Reported EPS	-2.1	-2.8	-1.5	-0.4	-0.4	0.0	0.6	0.9
Diluted EPS	-1.9	-2.6	-1.3	-0.4	-0.4	0.0	0.5	0.9
Adj. diluted EPS	-1.9	-2.6	-1.3	-0.4	-0.2	0.0	0.5	0.9
Revenue model								
Monthly revenue per bike (DKK)	240	420	483	577	609	611	618	642
Growth	71%	75%	15%	19%	6%	0%	1%	4%
Fleet size ('000, year avg.)	13	13	20	21	23	26	33	38
Growth	1%	3%	48%	6%	7%	16%	26%	13%

Source: ABG Sundal Collier, company data

Annual cash flow

Annual figures and estimates DKKm	2021	2022	2023	2024	2025	2026e	2027e	2028e
Cash flow								
EBIT	-23	-40	-12	1	-2	9	28	41
Depreciation and amortisation	11	13	20	24	28	35	39	46
Accrual for provision	0	4	-1	-1	-1	0	0	0
Corporate tax paid	1	1	2	0	-1	0	0	0
Change in inventory	0	-1	-2	-2	1	0	-2	-1
Change in receivables	-11	4	5	1	0	-4	-5	-4
Change in current liabilities	3	16	-9	-1	1	5	6	6
Other	-3	-9	0	0	0	-3	0	0
Operating cash flow	-21	-12	3	23	26	41	67	88
Purchase of intangible assets	-4	-8	-6	-11	-15	-4	-4	-9
Purchase of property, plant and equipment	-31	-44	-8	-13	-27	-56	-34	-37
Purchase of financial assets	-1	0	0	0	0	0	0	0
Purchase of other fittings, tools and equipment un-	0	-16	-5	-4	0	-5	-6	-8
Cash flows from investing	-36	-68	-19	-29	-42	-65	-45	-53
Free cash flow (ABGSC def.)	-56	-80	-16	-6	-16	-23	23	34
Capital increase	111	0	30	36	8	75	0	0
Proceeds from non-current borrowings	24	40	5	5	12	3	2	2
Installment on loans	-3	0	-6	-31	-1	-3	-8	-8
Interest and foreign exchange	0	-5	-11	-10	-8	-10	-5	-4
Other	0	0	0	0	0	0	0	0
Cash flows from financing	132	36	18	0	11	65	-11	-10
Net cash flow	76	-44	1	-6	-5	42	11	24
Beginning cash balance	8	82	38	39	33	27	69	81
FX	0	-1	0	0	0	0	0	0
Ending cash balance	83	38	39	33	27	69	81	105

Source: ABG Sundal Collier, company data

Annual balance sheet and leverage

Annual figures and estimates DKKm	2021	2022	2023	2024	2025	2026e	2027e	2028e
Balance sheet								
Development projects completed	8	15	14	17	27	19	10	4
Development projects in progress	3	0	1	3	0	0	0	0
Prepayments for intangible assets	0	0	0	0	1	1	1	1
Other fixtures/fittings/tools/equipment	15	53	69	71	92	130	144	158
Leased assets	0	0	0	0	1	1	1	1
Leasehold improvements	0	0	0	0	0	0	0	0
Prepayments for tangible assets	29	25	2	7	0	0	0	0
Other fixtures/fittings/tools under construction	4	19	24	17	9	9	9	9
Investments in group enterprises	0	0	0	0	0	0	0	0
Deposits	1	1	2	2	2	2	2	3
Total non-current assets	60	113	113	117	132	162	167	175
Inventories	0	2	4	6	5	6	7	9
Trade receivables	13	9	8	8	9	12	15	17
Receivables from group enterprises	0	0	0	0	0	0	0	0
Deferred tax	0	0	0	0	0	0	0	0
Other receivables	2	10	6	4	2	4	5	6
Income tax receivables	1	2	0	0	0	0	0	0
Prepayments	1	2	2	1	2	2	2	3
Cash and cash equivalents	83	38	39	33	27	69	81	105
Total current assets	99	62	59	52	46	93	110	140
Total assets	160	175	171	170	178	254	277	314
Contributed capital	2	2	2	3	3	3	3	3
Reserve for development costs	0	0	0	0	0	0	0	0
Foreign current translation reserve	0	-1	-1	-1	-1	-1	-1	-1
Retained earnings	93	50	56	82	79	150	173	209
Total equity	95	50	57	83	81	152	175	211
Provisions	0	4	2	2	1	1	1	1
Bank debt	0	0	0	0	5	5	5	5
Leasing liability	0	0	0	0	0	0	0	0
Debt to other credit institutions	35	72	54	32	40	40	34	28
Other non-current payables	1	0	0	0	0	0	0	0
Total non-current liabilities	36	76	56	34	46	46	40	34
Current portion of non-current liabilities	10	14	31	27	25	25	25	25
Bank debt	0	0	0	0	0	0	0	0
Trade payables	8	12	4	5	6	6	7	9
Payables to group enterprises	0	0	0	0	0	0	0	0
Corporate tax payable	0	0	0	0	0	0	0	0
Other payables current	4	10	6	7	10	12	15	17
Deferred income	7	12	16	13	10	14	15	17
Total current liabilities	29	49	58	52	51	56	62	68
Total liabilities	65	125	114	86	97	102	102	103
Total equity and liabilities	160	175	171	170	178	254	277	314
Equity ratio (%)	59%	29%	33%	49%	45%	60%	63%	67%
Group NIBD and leverage								
Cash and cash equivalents	83	38	39	33	27	69	81	105
Debt to other credit institutions	35	72	54	32	40	40	34	28
Current portion of non-current liabilities	10	14	31	27	25	25	25	25
Bank debt	0	0	0	0	5	5	5	5
Lease liabilities	0	0	0	0	0	0	0	0
NIBD	-38	49	46	26	43	1	-17	-47
NIBD/adj. EBITDA	3.3x	-1.8x	5.4x	1.1x	1.4x	0.0x	-0.2x	-0.5x

Source: ABG Sundal Collier, company data

Income Statement (DKKm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Sales	0	22	38	68	115	146	166	193	246	290
COGS	0	-8	-7	-23	-21	-26	-27	-30	-39	-46
Gross profit	0	14	30	45	94	120	139	162	207	244
Other operating items	0	-25	-42	-72	-86	-95	-113	-119	-140	-157
EBITDA	0	-11	-12	-27	8	25	26	43	68	86
Depreciation and amortisation	0	-13	-11	-13	-20	-24	-28	-35	-39	-46
of which leasing depreciation	0	0	0	0	0	0	-0	0	0	0
EBITA	0	-24	-23	-40	-12	1	-2	9	28	41
EO Items	0	0	0	0	0	0	-4	0	0	0
Impairment and PPA amortisation	0	0	0	0	0	0	0	0	0	0
EBIT	0	-24	-23	-40	-12	1	-2	9	28	41
Net financial items	0	-3	-2	-5	-11	-10	-8	-10	-5	-4
Pretax profit	0	-27	-25	-45	-23	-9	-10	-1	23	37
Tax	0	1	1	2	-0	-0	-1	-0	0	0
Net profit	0	-26	-24	-43	-23	-10	-11	-1	23	37
Minority interest	0	0	0	0	0	0	0	0	0	0
Net profit discontinued	0	0	0	0	0	0	0	0	0	0
Net profit to shareholders	0	-26	-24	-43	-23	-10	-11	-1	23	37
EPS	0.00	-2.07	-1.93	-2.58	-1.34	-0.38	-0.38	-0.03	0.53	0.86
EPS adj.	0.00	-2.07	-1.93	-2.58	-1.34	-0.38	-0.25	-0.03	0.53	0.86
Total extraordinary items after tax	0	0	0	0	0	0	-4	0	0	0
Leasing payments	0	0	0	0	0	0	-0	0	0	0
<i>Tax rate (%)</i>	--	2.4	3.8	3.9	-1.7	-5.0	-6.1	-25.0	0.0	0.0
<i>Gross margin (%)</i>	--	63.0	80.2	66.4	82.0	82.0	83.8	84.2	84.1	84.2
<i>EBITDA margin (%)</i>	--	-51.6	-30.8	-39.8	7.4	17.0	15.7	22.5	27.4	29.9
<i>EBITA margin (%)</i>	--	-110.2	-61.0	-59.7	-10.1	0.7	-1.3	4.5	11.4	14.1
<i>EBIT margin (%)</i>	--	-110.2	-61.0	-59.7	-10.1	0.7	-1.3	4.5	11.4	14.1
<i>Pre-tax margin (%)</i>	--	-123.7	-67.5	-66.5	-19.7	-6.3	-6.3	-0.5	9.3	12.6
<i>Net margin (%)</i>	--	-120.7	-65.0	-63.9	-20.0	-6.7	-6.6	-0.6	9.3	12.6
Growth Rates y-o-y	-	-	-	-	-	-	-	-	-	-
<i>Sales growth (%)</i>	--	--	73.3	80.2	70.5	27.2	13.2	16.3	27.6	17.6
<i>EBITDA growth (%)</i>	--	--	3.7	132.5	-131.6	194.0	4.1	67.0	55.5	28.1
<i>EBITA growth (%)</i>	--	--	-4.1	76.2	-71.3	-108.4	-321.1	-500.7	224.2	45.0
<i>EBIT growth (%)</i>	--	--	-4.1	76.2	-71.3	-108.4	-321.1	-500.7	nm	45.0
<i>Net profit growth (%)</i>	--	--	-6.7	77.2	-46.5	-57.8	12.9	-88.6	-1,923.9	60.2
<i>EPS growth (%)</i>	--	--	-6.7	33.3	-48.1	-71.5	-0.1	-91.0	nm	60.2
Profitability	-	-	-	-	-	-	-	-	-	-
<i>ROE (%)</i>	--	-653.4	-47.5	-59.7	-43.0	-13.9	-13.4	-1.1	14.0	18.9
<i>ROE adj. (%)</i>	--	-653.4	-47.5	-59.7	-43.0	-13.9	-8.8	-1.1	14.0	18.9
<i>ROCE (%)</i>	--	-203.2	-27.5	-26.7	-8.1	1.0	-1.1	4.8	12.5	16.3
<i>ROCE adj. (%)</i>	--	-203.2	-27.5	-26.7	-8.1	1.0	1.4	4.8	12.5	16.3
<i>ROIC (%)</i>	--	-294.3	-60.7	-49.8	-11.6	1.0	-2.0	7.9	18.1	25.3
<i>ROIC adj. (%)</i>	--	-294.3	-60.7	-49.8	-11.6	1.0	1.3	7.9	18.1	25.3
Adj. earnings numbers	-	-	-	-	-	-	-	-	-	-
EBITDA adj.	0	-11	-12	-27	8	25	30	43	68	86
<i>EBITDA adj. margin (%)</i>	--	-51.6	-30.8	-39.8	7.4	17.0	17.8	22.5	27.4	29.9
EBITDA lease adj.	0	-11	-12	-27	8	25	30	43	68	86
<i>EBITDA lease adj. margin (%)</i>	--	-51.6	-30.8	-39.8	7.4	17.0	17.8	22.5	27.4	29.9
EBITA adj.	0	-24	-23	-40	-12	1	1	9	28	41
<i>EBITA adj. margin (%)</i>	--	-110.2	-61.0	-59.7	-10.1	0.7	0.9	4.5	11.4	14.1
EBIT adj.	0	-24	-23	-40	-12	1	1	9	28	41
<i>EBIT adj. margin (%)</i>	--	-110.2	-61.0	-59.7	-10.1	0.7	0.9	4.5	11.4	14.1
Pretax profit Adj.	0	-27	-25	-45	-23	-9	-7	-1	23	37
Net profit Adj.	0	-26	-24	-43	-23	-10	-7	-1	23	37
Net profit to shareholders adj.	0	-26	-24	-43	-23	-10	-7	-1	23	37
<i>Net adj. margin (%)</i>	--	-120.7	-65.0	-63.9	-20.0	-6.7	-4.3	-0.6	9.3	12.6

Source: ABG Sundal Collier, Company Data

Cash Flow (DKKm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
EBITDA	0	-11	-12	-27	8	25	26	43	68	86
Net financial items	0	-3	-2	-5	-11	-10	-8	-10	-5	-4
Paid tax	0	1	1	1	2	-0	-1	-0	0	0
Non-cash items	0	-0	-0	-1	10	10	7	7	5	4
Cash flow before change in WC	0	-13	-13	-31	9	24	25	41	68	86
Change in working capital	0	-1	-8	19	-6	-1	2	0	-0	1

Cash Flow (DKKm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Operating cash flow	0	-14	-21	-12	3	23	26	41	67	88
Capex tangible fixed assets	0	-0	-31	-60	-13	-17	-27	-61	-40	-45
Capex intangible fixed assets	0	-4	-4	-8	-6	-11	-15	-4	-4	-9
Acquisitions and Disposals	0	0	0	0	0	0	0	0	0	0
Free cash flow	0	-19	-56	-80	-16	-6	-16	-23	23	34
Dividend paid	0	0	0	0	0	0	0	0	0	0
Share issues and buybacks	0	0	111	0	30	36	8	75	0	0
Leasing liability amortisation	0	0	0	0	0	0	0	0	0	0
Other non-cash items	0	-3	3	-9	-10	-10	-8	-10	-5	-4
Balance Sheet (DKKm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Goodwill	0	0	0	0	0	0	0	0	0	0
Other intangible assets	0	10	11	16	16	20	28	20	11	5
Tangible fixed assets	0	21	48	96	95	96	101	139	153	167
Right-of-use asset	0	0	0	0	0	0	1	1	1	1
Total other fixed assets	0	1	1	1	2	2	2	2	2	3
Fixed assets	0	32	60	113	113	117	132	162	167	175
Inventories	0	4	0	2	4	6	5	6	7	9
Receivables	0	3	13	9	8	8	9	12	15	17
Other current assets	0	3	4	13	7	5	4	6	7	9
Cash and liquid assets	0	8	83	38	39	33	27	69	81	105
Total assets	0	49	160	175	171	170	178	254	277	314
Shareholders equity	0	8	95	50	57	83	81	152	175	211
Minority	0	0	0	0	0	0	0	0	0	0
Total equity	0	8	95	50	57	83	81	152	175	211
Long-term debt	0	5	35	72	54	32	45	45	39	33
Pension debt	0	0	0	0	0	0	0	0	0	0
Convertible debt	0	0	0	0	0	0	0	0	0	0
Leasing liability	0	0	0	0	0	0	0	0	0	0
Total other long-term liabilities	0	14	1	4	2	2	1	1	1	1
Short-term debt	0	10	10	14	31	27	25	25	25	25
Accounts payable	0	4	8	12	4	5	6	6	7	9
Other current liabilities	0	8	11	23	22	20	20	26	30	35
Total liabilities and equity	0	49	160	175	171	170	178	254	277	314
Net IB debt	0	8	-38	49	46	26	43	1	-17	-47
Net IB debt excl. pension debt	0	8	-38	49	46	26	43	1	-17	-47
Net IB debt excl. leasing	0	8	-38	49	46	26	42	0	-17	-47
Capital employed	0	23	139	137	142	143	151	222	239	269
Capital invested	0	16	57	99	103	110	123	153	158	164
Working capital	0	-2	-2	-11	-7	-6	-8	-8	-8	-9
EV breakdown	-	-	-	-	-	-	-	-	-	-
Market cap. diluted (m)	0	112	112	148	153	226	256	322	377	377
Net IB debt adj.	0	8	-38	49	46	26	43	1	-17	-47
Market value of minority	0	0	0	0	0	0	0	0	0	0
Reversal of shares and participations	0	0	0	0	0	0	0	0	0	0
Reversal of conv. debt assumed equity	-	-	-	-	-	-	-	-	-	-
EV	0	119	74	197	199	253	298	322	360	330
Total assets turnover (%)	--	88.3	36.0	40.4	66.5	85.9	95.4	89.3	92.7	97.9
Working capital/sales (%)	--	-4.8	-5.8	-9.7	-7.8	-4.3	-4.0	-4.1	-3.2	-2.9
Financial risk and debt service	-	-	-	-	-	-	-	-	-	-
Net debt/equity (%)	--	97.9	-40.0	97.1	80.9	31.8	52.7	0.4	-9.6	-22.2
Net debt / market cap (%)	--	7.6	-36.5	35.6	33.8	12.7	18.0	0.2	-4.7	-13.1
Equity ratio (%)	--	16.3	59.2	28.6	33.3	49.2	45.3	59.7	63.0	67.2
Net IB debt adj. / equity (%)	--	97.9	-40.0	97.1	80.9	31.8	52.7	0.4	-9.6	-22.2
Current ratio	--	0.79	3.45	1.26	1.01	1.00	0.91	1.66	1.78	2.04
EBITDA/net interest	--	3.8	4.7	5.8	0.8	2.4	3.2	4.5	12.7	20.4
Net IB debt/EBITDA (x)	--	-0.7	3.3	-1.8	5.4	1.1	1.6	0.0	-0.2	-0.5
Net IB debt/EBITDA lease adj. (x)	--	-0.7	3.3	-1.8	5.4	1.1	1.4	0.0	-0.3	-0.5
Interest coverage	--	7.8	7.5	4.6	1.0	0.1	0.2	0.9	4.9	8.5

Source: ABG Sundal Collier, Company Data

Share Data (DKKm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Actual shares outstanding	0	12	12	15	15	24	27	34	41	41
Actual shares outstanding (avg)	0	12	12	15	15	24	27	34	41	41

Share Data (DKKm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
All additional shares	0	0	0	0	0	0	0	0	0	0
Issue month	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Assumed dil. of shares from conv.	0	0	0	0	0	0	0	0	0	0
As. dil. of shares from conv. (avg)	0	0	0	0	0	0	0	0	0	0
Conv. debt not assumed as equity	0	0	0	0	0	0	0	0	0	0
No. of warrants	0	0	0	0	0	0	0	0	0	0
Market value per warrant	0	0	0	0	0	0	0	0	0	0
Dilution from warrants	0	1	1	1	2	2	2	2	2	2
Issue factor	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Actual dividend per share	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Reported earnings per share	0.00	-2.23	-2.08	-2.79	-1.49	-0.41	-0.41	-0.04	0.56	0.90

Source: ABG Sundal Collier, Company Data

Valuation and Ratios (DKKm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Shares outstanding adj.	0	12	12	15	15	24	27	34	41	41
Diluted shares adj.	0	13	13	17	17	26	29	36	43	43
EPS	0.00	-2.07	-1.93	-2.58	-1.34	-0.38	-0.38	-0.03	0.53	0.86
Dividend per share	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
EPS adj.	0.00	-2.07	-1.93	-2.58	-1.34	-0.38	-0.25	-0.03	0.53	0.86
BVPS	0.00	0.63	7.49	2.99	3.31	3.26	2.79	4.18	4.10	4.96
BVPS adj.	0.00	-0.16	6.63	2.07	2.40	2.49	1.83	3.64	3.84	4.85
Net IB debt/share	0.00	0.62	-3.00	2.91	2.68	1.04	1.47	0.02	-0.39	-1.10
Share price	8.85	8.85	8.85	8.85	8.85	8.85	8.85	8.85	8.85	8.85
Market cap. (m)	0	104	104	137	137	209	237	303	359	359
Valuation	-	-	-	-	-	-	-	-	-	-
P/E (x)	--	nm	nm	nm	nm	nm	nm	nm	16.5	10.3
EV/sales (x)	--	5.5	2.0	2.9	1.7	1.7	1.8	1.7	1.5	1.1
EV/EBITDA (x)	--	-10.7	-6.4	-7.3	23.4	10.1	11.5	7.4	5.3	3.8
EV/EBITA (x)	--	-5.0	-3.2	-4.9	-17.2	258.2	-137.8	37.2	12.8	8.1
EV/EBIT (x)	--	-5.0	-3.2	-4.9	-17.2	258.2	-137.8	37.2	12.8	8.1
Dividend yield (%)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FCF yield (%)	0.0	-16.8	-50.0	-53.7	-10.5	-2.6	-6.2	-7.2	6.0	9.1
Le. adj. FCF yld. (%)	0.0	-16.8	-50.0	-53.7	-10.5	-2.6	-6.2	-7.2	6.0	9.1
P/BVPS (x)	--	13.96	1.18	2.96	2.67	2.71	3.17	2.12	2.16	1.79
P/BVPS adj. (x)	8.85	-52.31	1.24	3.95	3.31	3.27	4.47	2.29	2.19	1.74
P/E adj. (x)	--	nm	nm	nm	nm	nm	nm	nm	16.5	10.3
EV/EBITDA adj. (x)	--	-10.7	-6.4	-7.3	23.4	10.1	10.1	7.4	5.3	3.8
EV/EBITA adj. (x)	--	-5.0	-3.2	-4.9	-17.2	258.2	207.6	37.2	12.8	8.1
EV/EBIT adj. (x)	--	-5.0	-3.2	-4.9	-17.2	258.2	207.6	37.2	12.8	8.1
EV/CE (x)	--	5.1	0.5	1.4	1.4	1.8	2.0	1.5	1.5	1.2
Investment ratios	-	-	-	-	-	-	-	-	-	-
Capex/sales (%)	--	22.7	92.8	100.4	16.6	19.5	25.4	33.4	18.0	18.4
Capex/depreciation	--	0.4	3.1	5.1	1.0	1.2	1.5	1.9	1.1	1.2
Capex tangibles / tangible fixed assets	--	2.1	64.1	62.3	13.8	18.2	26.5	43.5	26.2	26.8
Capex intangibles / definite intangibles	--	44.8	37.2	50.3	37.6	57.0	55.2	19.7	40.4	188.4
Depreciation on intang / def. intang	--	30.2	29.4	20.1	36.5	33.0	25.9	49.2	96.4	263.8
Depreciation on tangibles / tangibles	--	45.8	16.9	10.7	15.0	18.3	20.6	18.0	18.9	20.2

Source: ABG Sundal Collier, Company Data

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Norway Ruseløkkveien 26, 8th floor 0251 Oslo Norway Tel: +47 22 01 60 00	Sweden Regeringsgatan 25, 8th floor 111 53 Stockholm Sweden Tel: +46 8 566 286 00	USA ABG Sundal Collier Inc 112 West 34th Street Suite 18027 New York, NY 10120 USA Tel. +1 212 605 3822	Germany Schillerstrasse 2, 5. OG 60313 Frankfurt Germany Tel +49 69 96 86 96 0
Denmark ABG Sundal Collier ASA Copenhagen Branch Göteborgs Plads 1 8th floor 2150 Copenhagen Denmark Tel: + 45 3546 3000	United Kingdom 5th Floor Queen's House 65 St James's Street London, SW1A 1NF Tel: +44 (0) 20 7905 5600	Singapore 10 Collyer Quay Ocean Financial Center #40-07, Singapore 049315 Tel +65 6808 6082	Switzerland ABG Sundal Collier AG Representative Office Schwanenplatz 4 6004 Lucerne Switzerland Tel +41 79 502 33 39