

# Strong and stable core, minor adjustments

- Q3'25 numbers due on 5 November at 07:45 CET
- Adj. EBITDA down 1% for '25e-'27e
- Fair value range unchanged at SEK 220-300

#### Q3'25 expectations

For Q3, we expect Medicover to continue to deliver strong growth in its core regions and drive margin expansion on the back of further improved operational efficiency. In Q2, India returned to double-digit growth, following short-term weakness in Q1, and we believe the region should continue to show strength in Q3. For HS, we pencil in organic growth of 15% with an EBITDAaL margin of 12.2%, as units continue to mature, improving operational scale. The German pricing reform should continue to weigh somewhat on the growth in DS, but we see no reason why Medicover should not continue to prove itself resilient in this quarter, protecting and expanding margins with efficient operations. For the segment, we pencil in organic growth of 14% and an EBITDAaL margin of 13.2%. All in all, we forecast total sales of EUR 603m, driven by 15% organic growth, and adj. EBITDA of EUR 97m, for a margin of 16.2%.

#### **Estimate changes**

As announced at the end of '24, Medicover initiated an exit from its insurance operations in Hungary and this was completed at the end of Q2. At the point of the announcement this business contributed revenues of EUR 50m at low margins so the exit should bring no material impact on earnings. As this is now completed we expect to see the impact on net sales over the coming four quarters. Reflecting minor operational changes and recent FX headwinds from INR/EUR, we lower sales by 1% and adj. EBITDA by 1% for '25e-'27e.

#### Fair value range unchanged at SEK 220-300

Ahead of Q3, we leave our fair value range unchanged at SEK 220-300. We derive our range from the trading multiples of two peer groups, one with healthcare providers in developing countries and one in developed countries, alongside a DCF. The range corresponds to a '25e EV/EBITDA of 12x-15x.

Analyst(s): philip.ekengren@abgsc.se, +46 8 566 294 98 sten.gustafsson@abgsc.se, +46 8 566 286 25

Source: ABG Sundal Collier, Company Data

| EURm                 | 2023  | 2024  | 2025e | 2026e | 2027e |
|----------------------|-------|-------|-------|-------|-------|
| Sales                | 1,746 | 2,092 | 2,413 | 2,769 | 3,180 |
| EBITDA               | 244   | 285   | 371   | 439   | 510   |
| EBITDA margin (%)    | 14.0  | 13.6  | 15.4  | 15.8  | 16.0  |
| EBIT adj.            | 61    | 70    | 155   | 201   | 247   |
| EBIT adj. margin (%) | 3.5   | 3.4   | 6.4   | 7.2   | 7.8   |
| Pretax profit        | 24    | 20    | 95    | 139   | 185   |
| EPS                  | 0.12  | 0.11  | 0.47  | 0.68  | 0.90  |
| EPS adj.             | 0.12  | 0.11  | 0.47  | 0.68  | 0.90  |
| Sales growth (%)     | 15.6  | 19.8  | 15.4  | 14.8  | 14.8  |
| EPS growth (%)       | 44.8  | -5.4  | nm    | 43.6  | 33.4  |

Reason: Preview of results

#### Commissioned research

#### Not rated

#### Healthcare

Estimate changes (%)

|                            | 2025e | 2026e | 2027e |
|----------------------------|-------|-------|-------|
| Sales                      | -1.0  | -1.4  | -1.4  |
| EBIT                       | -1.8  | -2.2  | -2.1  |
| EPS                        | -2.9  | -3.2  | -2.8  |
| Source: ABG Sundal Collier |       |       |       |

#### MCOV.B-SE/MCOVB SS

| Share price (SEK) Fair value range | 25/9/2025<br>22 | 255.50<br>20.0-300.0 |
|------------------------------------|-----------------|----------------------|
| MCap (SEKm)                        |                 | 38,575               |
| MCap (EURm)                        |                 | 3,488                |
| No. of shares (m)                  |                 | 74.4                 |
| Free float (%)                     |                 | 87.7                 |
| Av. daily volume (k)               |                 | 37                   |
|                                    |                 |                      |

**Next event** Q3 Report 5 November 2025

#### **Performance**



|                        | 2025e | 2026e | 2027e |
|------------------------|-------|-------|-------|
| P/E (x)                | 49.2  | 34.3  | 25.7  |
| P/E adj. (x)           | 49.2  | 34.3  | 25.7  |
| P/BVPS (x)             | 6.99  | 6.07  | 5.16  |
| EV/EBITDA (x)          | 13.0  | 10.9  | 9.3   |
| EV/EBIT adj. (x)       | 31.1  | 23.9  | 19.2  |
| EV/sales (x)           | 2.00  | 1.73  | 1.49  |
| ROE adj. (%)           | 18.0  | 24.5  | 26.5  |
| Dividend yield (%)     | 0.8   | 1.0   | 1.2   |
| FCF yield (%)          | -0.0  | 5.0   | 6.0   |
| Le. adj. FCF yld. (%)  | -2.4  | 2.6   | 3.5   |
| Net IB debt/EBITDA (x) | 3.5   | 2.9   | 2.4   |
| Le. adj. ND/EBITDA (x) | 2.8   | 2.0   | 1.5   |

20260

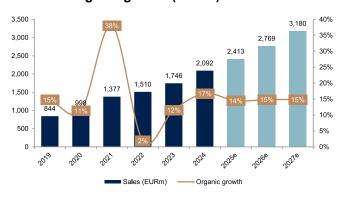
2027

# **Company description**

Medicover is an international provider of healthcare and diagnostic services. Medicover's business is divided into two segments: Healthcare Services (68% of 2023 sales) and Diagnostic Services (32%). The company focuses on providing a wide range of high-quality healthcare solutions, from hospital care and specialist services to diagnostic testing and fitness centres. Key markets include Poland (48% of sales), Germany (18%), Romania (12%) and India (11%).

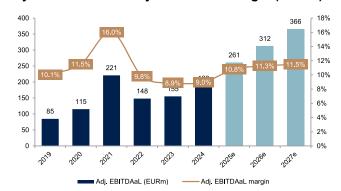
#### Sustainability information

# Sales and organic growth (EURm)



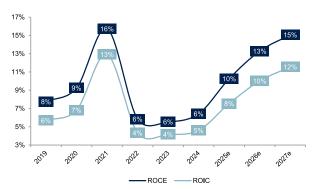
#### Source: ABG Sundal Collier, Company data

#### Adj. EBITDAaL and adj. EBITDAaL margin (EURm)



Source: ABG Sundal Collier, Company data

#### **ROCE and ROIC**

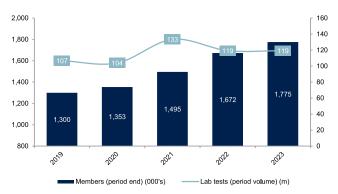


Source: ABG Sundal Collier, Company data

#### **Risks**

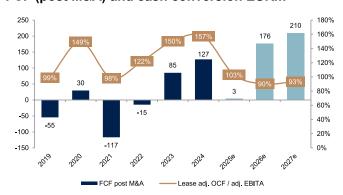
Key risks include competition from local players, executing M&A transactions and integrating acquired businesses. Regulatory changes, particularly in healthcare reimbursement policies, pose additional challenges. Other risks include the operational scale-up of certain tests and dependence on skilled healthcare professionals in competitive labour markets.

#### Annual number of members and lab tests



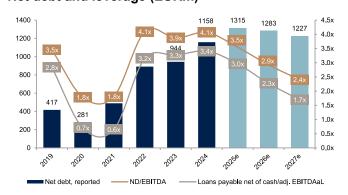
Source: ABG Sundal Collier, Company data

#### FCF (post M&A) and cash conversion EURm



Source: ABG Sundal Collier, Company data

# Net debt and leverage (EURm)



Source: ABG Sundal Collier, Company data

# **Estimate changes**

| EURm                             | Old                     | 2025e<br>New                   | % change                | Old                     | 2026e<br>New                   | % change                | Old                            | 2027e<br>New                   | % change               |
|----------------------------------|-------------------------|--------------------------------|-------------------------|-------------------------|--------------------------------|-------------------------|--------------------------------|--------------------------------|------------------------|
|                                  |                         |                                | •                       |                         |                                | •                       |                                |                                |                        |
| Net sales<br>Growth y-o-y        | <b>2,437.4</b><br>16.5% | <b>2,413.1</b><br><i>15.4%</i> | <b>-1.0%</b><br>-1.2pp. | <b>2,807.7</b><br>15.2% | <b>2,769.1</b><br><i>14.8%</i> | <b>-1.4%</b><br>-0.4pp. | <b>3,224.1</b><br><i>14.8%</i> | <b>3,179.8</b><br><i>14.8%</i> | <b>-1.4%</b><br>0.0pp. |
| Organic growth                   | 15.2%                   | 14.4%                          | -0.7pp.                 | 14.8%                   | 14.8%                          | 0.0pp.                  | 14.8%                          | 14.8%                          | 0.0pp.                 |
| EBITDA                           | 375.5                   | 370.7                          | -1.3%                   | 443.3                   | 438.7                          | -1.0%                   | 515.3                          | 510.0                          | -1.0%                  |
| EBITDA margin                    | 15.4%                   | 15.4%                          | 0.0pp.                  | 15.8%                   | 15.8%                          | 0.1pp.                  | 16.0%                          | 16.0%                          | 0.1pp.                 |
| EBITDAaL                         | 250.9                   | 246.1                          | -1.9%                   | 304.9                   | 300.3                          | -1.5%                   | 358.9                          | 353.6                          | -1.5%                  |
| EBITDAaL margin                  | 10.3%                   | 10.2%                          | -0.1pp.                 | 10.9%                   | 10.8%                          | 0.0pp.                  | 11.1%                          | 11.1%                          | 0.0pp.                 |
| NRI                              | -14.8                   | -14.8                          | 0.0%                    | -12.0                   | -12.0                          | 0.0%                    | -12.0                          | -12.0                          | 0.0%                   |
| Adj. EBITDA                      | 390.3                   | 385.5                          | -1.2%                   | 455.3                   | 450.7                          | -1.0%                   | 527.3                          | 522.0                          | -1.0%                  |
| Adj. EBITDA margin               | 16.0%                   | 16.0%                          | 0.0pp.                  | 16.2%                   | 16.3%                          | 0.1pp.                  | 16.4%                          | 16.4%                          | 0.1pp.                 |
| Adj. EBITDAaL                    | 265.7                   | 260.9                          | -1.8%                   | 316.9                   | 312.3                          | -1.5%                   | 370.9                          | 365.6                          | -1.4%                  |
| Adj. EBITDAaL margin             | 10.9%                   | 10.8%                          | -0.1pp.                 | 11.3%                   | 11.3%                          | 0.0pp.                  | 11.5%                          | 11.5%                          | 0.0pp.                 |
| EBIT                             | 158.1                   | 155.3                          | -1.8%                   | 205.3                   | 200.7                          | -2.2%                   | 252.3                          | 247.0                          | -2.1%                  |
| EBIT margin                      | 6.5%                    | 6.4%                           | -0.1pp.                 | 7.3%                    | 7.2%                           | -0.1pp.                 | 7.8%                           | 7.8%                           | -0.1pp.                |
| Pre tax profit                   | 97.5                    | 94.7                           | -2.9%                   | 143.3                   | 138.7                          | -3.2%                   | 190.3                          | 185.0                          | -2.8%                  |
| Net profit to shareholders       | 73.1                    | 71.0                           | -2.9%                   | 105.3                   | 101.9                          | -3.2%                   | 139.9                          | 136.0                          | -2.8%                  |
| EPS                              | 0.5                     | 0.5                            | -2.9%                   | 0.7                     | 0.7                            | -3.2%                   | 0.9                            | 0.9                            | <del>-</del> 2.8%      |
| Healthcare Services              |                         |                                |                         |                         |                                |                         |                                |                                |                        |
| Sales                            | 1,692.8                 | 1,669.3                        | -1.4%                   | 1,945.3                 | 1,907.7                        | -1.9%                   | 2,237.1                        | 2,193.8                        | -1.9%                  |
| Organic growth                   | 16.2%                   | 15.2%                          | -1.0pp.                 | 15.0%                   | 15.0%                          | 0.0pp.                  | 15.0%                          | 15.0%                          | 0.0pp.                 |
| EBITDA                           | 290.2                   | 287.5                          | -1.0%                   | 332.5                   | 329.1                          | -1.0%                   | 379.7                          | 374.6                          | -1.4%                  |
| <i>EBITDA margin</i><br>EBITDAaL | <i>17.1%</i><br>196.7   | <i>17.2%</i><br>194.0          | 0.1pp.<br>-1.4%         | 17.1%<br>229.5          | 17.2%<br>226.1                 | 0.2pp.                  | 17.0%<br>266.2                 | <i>17.1%</i><br>261.1          | 0.1pp.<br>-1.9%        |
| EBITDAaL margin                  | 196.7                   | 194.0                          | -1.4%<br>0.0pp.         | 229.5<br>11.8%          | 226.1<br>11.9%                 | -1.5%<br>0.1pp.         | 266.2<br>11.9%                 | 261.1<br>11.9%                 | -1.9%<br>0.0pp.        |
| Diagnostic Services              | 77.070                  | 77.070                         | о.орр.                  | 77.070                  | 77.070                         | σ. τρρ.                 | 77.070                         | 11.070                         | σ.σρρ.                 |
| Sales                            | 770.5                   | 769.7                          | -0.1%                   | 890.4                   | 889.4                          | -0.1%                   | 1,015.0                        | 1,013.9                        | -0.1%                  |
| Organic growth                   | 12.4%                   | 12.4%                          | 0.0pp.                  | 14.0%                   | 14.0%                          | 0.0pp.                  | 14.0%                          | 14.0%                          | 0.0pp.                 |
| EBITDA                           | 136.1                   | 136.0                          | -0.1%                   | 158.8                   | 158.6                          | -0.1%                   | 185.6                          | 185.5                          | -0.1%                  |
| EBITDA margin                    | 17.7%                   | 17.7%                          | 0.0pp.                  | 17.8%                   | 17.8%                          | 0.0pp.                  | 18.3%                          | 18.3%                          | 0.0pp.                 |
| EBITDAaL FRANCE                  | 105.4                   | 105.3                          | -0.1%                   | 123.8                   | 123.6                          | -0.1%                   | 143.1                          | 143.0                          | -0.1%                  |
| EBITDAaL margin                  | 13.7%                   | 13.7%                          | 0.0pp.                  | 13.9%                   | 13.9%                          | 0.0pp.                  | 14.1%                          | 14.1%                          | 0.0pp.                 |

Source: ABG Sundal Collier, Company data

# **Quarterly P&L forecast**

| (EURm)                                    | Q1'24                | Q2'24                | Q3'24                | Q4'24                | Q1'25                | Q2'25                 | Q3'25e               | Q4'25e               | 2024                         | 2025e                 |
|---|----------------------|----------------------|----------------------|----------------------|----------------------|-----------------------|----------------------|----------------------|------------------------------|-----------------------|
| Sales                                     | 498.8                | 509.4                | 527.8                | 555.8                | 578.1                | 596.7                 | 602.9                | 635.4                | 2,091.8                      | 2,413.1               |
| Growth                                    | 19.0%                | 19.9%                | 19.8%                | 20.3%                | 15.9%                | 17.1%                 | 14.2%                | 14.3%                | 19.8%                        | 15.4%                 |
| Organic growth                            | 14.2%                | 16.5%                | 17.4%                | 18.6%                | 14.1%                | 13.9%                 | 14.9%                | 14.9%                | 16.7%                        | 14.4%                 |
| Medical provision costs                   | -394.2               | -399.5               | -414.7               | -435.1               | -445.4               | -454.6                | -465.0               | -492.0               | -1,643.5                     | -1,857.0              |
| Gross profit                              | 104.6                | 109.9                | 113.1                | 120.7                | 132.7                | 142.1                 | 137.9                | 143.4                | 448.3                        | 556.1                 |
| Gross margin                              | 21.0%                | 21.6%                | 21.4%                | 21.7%                | 23.0%                | 23.8%                 | 22.9%                | 22.6%                | 21.4%                        | 23.0%                 |
| Distribution, selling and marketing costs | -23.2                | -23.3                | -24.8                | -26.5                | -27.0                | -27.2                 | -28.0                | -28.0                | -97.8                        | -110.2                |
| Administrative costs                      | -62.4                | -65.3                | -81.6                | -70.9                | -69.7                | -73.2                 | -70.2                | -77.5                | -280.2                       | -290.6                |
| Other income and costs                    | 0.2                  | -0.1                 | 0.2                  | 0.1                  | 0.2                  | 1.6                   | 0.0                  | 0.0                  | 0.4                          | 1.8                   |
| EBITDA EBITDA margin                      | <b>67.2</b><br>13.5% | <b>70.6</b><br>13.9% | <b>73.9</b><br>14.0% | <b>73.2</b><br>13.2% | <b>86.5</b><br>15.0% | <b>96.2</b><br>16.1%  | <b>94.4</b><br>15.7% | <b>93.6</b><br>14.7% | <b>284.9</b><br>13.6%        | <b>370.7</b><br>15.4% |
|   |                      | -3.8                 |                      | -5.0                 | -4.1                 | -4.7                  | -3.0                 | -3.0                 | -15.1                        | -14.8                 |
| Items affecting comparability             | -2.9                 |                      | -3.4                 |                      |                      |                       |                      |                      |                              |                       |
| Adj. EBITDA Adj. EBITDA margin            | <b>70.1</b><br>14.1% | <b>74.4</b><br>14.6% | <b>77.3</b><br>14.6% | <b>78.2</b><br>14.1% | <b>90.6</b><br>15.7% | <b>100.9</b><br>16.9% | <b>97.4</b><br>16.2% | <b>96.6</b><br>15.2% | <b>300.0</b><br>14.3%        | <b>385.5</b> 16.0%    |
| Depreciation                              | -48.2                | -49.3                | -67.2                | -49.9                | -50.5                | -54.5                 | -54.7                | -55.7                | -214.6                       | -215.4                |
| Whereof IFRS 16 leasing depreciation      | -46.2<br>-20.2       | -49.3<br>-20.7       | -07.2<br>-21.6       | -49.9<br>-21.6       | -30.5<br>-22.5       | -23.9                 | -34.7<br>-22.5       | -33.7<br>-22.5       | -214.6<br>-84.1              | -215.4<br>-91.4       |
| Whereof interest on lease                 | -6.1                 | -6.0                 | -6.2                 | -6.3                 | -6.4                 | -6.6                  | -7.2                 | -7.6                 | -7.2                         | -7.6                  |
| EBITDAaL                                  | 40.6                 | 43.3                 | 45.1                 | 44.0                 | 56.3                 | 64.5                  | 63.2                 | 62.1                 | 173.0                        | 246.1                 |
| EBITDAaL margin                           | 8.1%                 | 8.5%                 | 8.5%                 | 7.9%                 | 9.7%                 | 10.8%                 | 10.5%                | 9.8%                 | 8.3%                         | 10.2%                 |
| Adj. EBITDAaL                             | 43.5                 | 47.1                 | 48.5                 | 49.0                 | 60.4                 | 69.2                  | 66.2                 | 65.1                 | 188.1                        | 260.9                 |
| Adj. EBITDAaL margin                      | 8.7%                 | 9.2%                 | 9.2%                 | 8.8%                 | 10.4%                | 11.6%                 | 11.0%                | 10.2%                | 9.0%                         | 10.8%                 |
| EBITA                                     | 23.8                 | 26.2                 | 27.6                 | 27.1                 | 39.2                 | 45.7                  | 52.3                 | 51.0                 | 104.7                        | 188.2                 |
| EBITA margin                              | 4.8%                 | 5.1%                 | 5.2%                 | 4.9%                 | 6.8%                 | 7.7%                  | 8.7%                 | 8.0%                 | 5.0%                         | 7.8%                  |
| Amortisation                              | -4.8                 | -4.9                 | -20.9                | -3.8                 | -3.2                 | -4.0                  | -5.0                 | -5.0                 | -34.4                        | -17.2                 |
| EBIT                                      | 19.0                 | 21.3                 | 6.7                  | 23.3                 | 36.0                 | 41.7                  | 39.7                 | 37.9                 | 70.3                         | 155.3                 |
| EBIT margin                               | 3.8%                 | 4.2%                 | 1.3%                 | 4.2%                 | 6.2%                 | 7.0%                  | 6.6%                 | 6.0%                 | 3.4%                         | 6.4%                  |
| Net financials                            | -10.5                | -13.1                | -14.0                | -13.0                | -10.1                | -18.5                 | -17.0                | -17.0                | -50.6                        | -62.6                 |
| Pretax profit                             | 8.7                  | 8.1                  | 7.1                  | 10.4                 | 26.1                 | 25.0                  | 22.7                 | 20.9                 | 20.1                         | 94.7                  |
| Tax Net profit                            | -2.2<br><b>6.5</b>   | -2.2<br><b>5.9</b>   | 1.9<br><b>5.2</b>    | -3.0<br><b>7.4</b>   | 7.3<br><b>18.8</b>   | -7.0<br><b>18.0</b>   | -6.1<br><b>16.6</b>  | -5.6<br><b>15.2</b>  | -5.5<br><b>14.6</b>          | -26.1<br><b>68.6</b>  |
| Minority                                  | 0.3                  | -0.4                 | -0.8                 | -1.2                 | -1.3                 | -1.1                  | 0.0                  | 0.0                  | -2.1                         | -2.4                  |
| Net profit to shareholders                | 6.2                  | 6.3                  | -4.4                 | 8.6                  | 20.1                 | 19.1                  | 16.6                 | 15.2                 | 16.7                         | 71.0                  |
| EPS                                       | 0.041                | 0.042                | -0.030               | 0.058                | 0.133                | 0.127                 | 0.110                | 0.101                | 0.111                        | 0.470                 |
|   |                      |                      |                      |                      |                      |                       |                      |                      |                              |                       |
| Segment breakdown                         | Q1'24                | Q2'24                | Q3'24                | Q4'24                | Q1'25                | Q2'25                 | Q3'25e               | Q4'25e               | 2024                         | 2025e                 |
| Healthcare Services                       | 341.8                | 352.6                | 370.9                | 393.4                | 402.6                | 414.3                 | 413.5                | 438.9                | 1,458.7                      | 1,669.3               |
| Total growth                              | 24%                  | 21%                  | 22%                  | 21%                  | 18%                  | 17%                   | 11%                  | 12%                  | 22%                          | 14%                   |
| Organic growth  EBITDA                    | 17%<br><b>46</b>     | 16%<br><b>55</b>     | 18%<br><b>58</b>     | 19%<br><b>59</b>     | 15%<br><b>63</b>     | 16%<br><b>77</b>      | 15%<br><b>74</b>     | 15%<br><b>74</b>     | 18%<br><b>217</b>            | 15%<br><b>287</b>     |
| EBITDA margin                             | 13.5%                | 15.5%                | 15.5%                | 15.0%                | 15.6%                | 18.6%                 | 17.8%                | 16.8%                | 14.9%                        | 17.2%                 |
| EBITDAaL                                  | 26.1                 | 34.2                 | 36.1                 | 37.1                 | 40.0                 | 53.5                  | 50.4                 | 50.0                 | 133.5                        | 194.0                 |
| EBITDAaL margin                           | 7.6%                 | 9.7%                 | 9.7%                 | 9.4%                 | 9.9%                 | 12.9%                 | 12.2%                | 11.4%                | 9.2%                         | 11.6%                 |
| Intersegment elimination to sales         | -0.3                 | -0.4                 | -0.4                 | -1.1                 | -0.5                 | -0.5                  | -0.5                 | -0.5                 | -2.2                         | -2.0                  |
| Diagnostic Services                       | 163.1                | 162.9                | 162.8                | 169.2                | 182.2                | 189.0                 | 195.7                | 202.8                | 658.0                        | 769.7                 |
| Total growth                              | 8%                   | 18%                  | 16%                  | 18%                  | 12%                  | 16%                   | 20%                  | 20%                  | 15%                          | 17%                   |
| Organic growth                            | 8%                   | 16%                  | 15%                  | 17%                  | 12%                  | 10%                   | 14%                  | 14%                  | 14%                          | 12%                   |
| EBITDA marain                             | <b>30.2</b><br>18.5% | <b>26.4</b><br>16.2% | <b>26.9</b><br>16.5% | <b>27.2</b><br>16.1% | <b>35.9</b><br>19.7% | <b>33.5</b><br>17.7%  | <b>33.6</b><br>17.2% | <b>32.9</b><br>16.2% | <b>110.7</b><br><i>16.8%</i> | 136.0<br>17.7%        |
| EBITDA margin EBITDAaL                    | 78.5%<br><b>23.6</b> | 76.2%<br><b>19.6</b> | 76.5%<br><b>19.5</b> | 76.7%<br><b>20.0</b> | 19.7%<br><b>28.7</b> | 17.7%<br><b>25.6</b>  | 25.8                 | 76.2%<br><b>25.1</b> | 76.8%<br><b>82.7</b>         | 105.3                 |
| EBITDAaL margin                           | 14.5%                | 12.0%                | 12.0%                | 11.8%                | 15.8%                | 13.5%                 | 13.2%                | 12.4%                | 12.6%                        | 13.7%                 |
| Intersegment elimination to sales         | -5.9                 | -5.7                 | -5.6                 | -5.8                 | -6.3                 | -6.2                  | -5.9                 | -5.9                 | -23.0                        | -24.3                 |
| Group sales elimination                   | 0.1                  | 0.0                  | 0.1                  | 0.1                  | 0.1                  | -0.1                  | 0.1                  | 0.1                  | 0.3                          | 0.2                   |
| Eliminations to EBITDA                    | -9.0                 | -10.4                | -10.5                | -13.0                | -12.3                | -14.5                 | -13.0                | -13.0                | -42.9                        | -52.8                 |
| Eliminations to EBITDAaL                  | -9.1                 | -10.5                | -10.5                | -13.1                | -12.4                | -14.6                 | -13.1                | -13.1                | -43.2                        | -53.2                 |

Source: ABG Sundal Collier, Company data

**Annual P&L forecast** 

| (EURm)   | 2019                          | 2020                 | 2021                  | 2022                | 2023                | 2024                 | 2025e                | 2026e                 | 2027e                 |
|--|-------------------------------|----------------------|-----------------------|---------------------|---------------------|----------------------|----------------------|-----------------------|-----------------------|
| Sales  | 844.4                         | 997.8                | 1,377.4               | 1,510.2             | 1,746.4             | 2,091.8              | 2,413.1              | 2,769.1               | 3,179.8               |
| Growth   | 25.7%                         | 18.2%                | 38.0%                 | 9.6%                | 15.6%               | 19.8%                | 15.4%                | 14.8%                 | 14.8%                 |
| Organic growth   | 14.8%                         | 11.3%                | 38.1%                 | 1.9%                | 11.6%               | 16.7%                | 14.4%                | 14.8%                 | 14.8%                 |
| Medical provision costs  | -637.6                        | -734.3               | -982.4                | -1,174.6            | -1,387.0            | -1,643.5             | -1,857.0             | -2,110.0              | -2,420.0              |
| Gross profit   | 206.8                         | 263.5                | 395.0                 | 335.6               | 359.4               | 448.3                | 556.1                | 659.1                 | 759.8                 |
| Gross margin   | 24.5%                         | 26.4%                | 28.7%                 | 22.2%               | 20.6%               | 21.4%                | 23.0%                | 23.8%                 | 23.9%                 |
| Distribution, selling and marketing costs                                | -45.0                         | -43.3                | -58.1                 | -66.5               | -77.9               | -97.8                | -110.2               | -117.0                | -130.0                |
| Administrative costs   | -115.3                        | -158.9               | -177.5                | -213.6              | -220.1              | -280.2               | -290.6               | -341.4                | -382.8                |
| Other income and costs   | 1.0                           | 1.5                  | 0.7                   | -3.2                | 8.0                 | 0.4                  | 1.8                  | 0.0                   | 0.0                   |
| EBITDA   | 120.7                         | 157.5                | 270.4                 | 217.4               | 243.8               | 284.9                | 370.7                | 438.7                 | 510.0                 |
| EBITDA margin  | 14.3%                         | 15.8%                | 19.6%                 | 14.4%               | 14.0%               | 13.6%                | 15.4%                | 15.8%                 | 16.0%                 |
| Items affecting comparability  | -4.3                          | -6.6                 | -10.1                 | -16.8               | -10.1               | -15.1                | -14.8                | -12.0                 | -12.0                 |
| Adj. EBITDA  | 125.0                         | 164.1                | 280.5                 | 234.2               | 253.9               | 300.0                | 385.5                | 450.7                 | 522.0                 |
| Adj. EBITDA margin   | 14.8%                         | 16.4%                | 20.4%                 | 15.5%               | 14.5%               | 14.3%                | 16.0%                | 16.3%                 | 16.4%                 |
| Depreciation   | -74.2                         | -96.2                | -111.0                | -161.9              | -182.4              | -214.6               | -215.4               | -238.0                | -263.0                |
| Whereof IFRS 16 leasing depreciation                                     | -32.9                         | -38.8                | -45.6                 | -64.1               | -74.3               | -84.1                | -91.4                | -86.0                 | -87.0                 |
| Whereof interest on lease  | -5.4                          | -5.8                 | -6.1                  | -6.1                | -6.0                | -6.2                 | -6.3                 | -6.4                  | -6.6                  |
| EBITDAaL   | 80.6                          | 108.5                | 210.8                 | 131.2               | 144.9               | 173.0                | 246.1                | 300.3                 | 353.6                 |
| EBITDAaL margin  | 9.5%                          | 10.9%                | 15.3%                 | 8.7%                | 8.3%                | 8.3%                 | 10.2%                | 10.8%                 | 11.1%                 |
| Adj. EBITDAaL  | 84,9                          | 115.1                | 220,9                 | 148,0               | 155.0               | 188,1                | 260,9                | 312,3                 | 365,6                 |
| Adj. EBITDAaL margin   | 10.1%                         | 11.5%                | 16.0%                 | 9.8%                | 8.9%                | 9.0%                 | 10.8%                | 11.3%                 | 11.5%                 |
| EBITA  | 53.7                          | 76.9                 | 171.2                 | 81.2                | 82.6                | 104.7                | 188.2                | 261.7                 | 309.0                 |
| EBITA margin   | 6.4%                          | 7.7%                 | 12.4%                 | 5.4%                | 4.7%                | 5.0%                 | 7.8%                 | 9.5%                  | 9.7%                  |
| •  | -7.2                          | -15.6                | -11.8                 | -25.7               | -21.2               | -34.4                | -17.2                | -30.0                 | -30.0                 |
| Amortisation EBIT  | 46.5                          | 61.3                 | 159.4                 | 55.5                | 61.4                | -34.4<br><b>70.3</b> | 155.3                | -30.0<br><b>200.7</b> | 247.0                 |
| EBIT margin  | 5.5%                          | 6.1%                 | 11.6%                 | 3.7%                | 3.5%                | 3.4%                 | 6.4%                 | 7.2%                  | 7.8%                  |
|  |                               |                      |                       |                     |                     |                      |                      |                       |                       |
| Net financials   | -12.3                         | -25.6                | -17.3                 | -32.7               | -45.9               | -50.6                | -62.6                | -62.0                 | -62.0                 |
| Pretax profit  | 33.3                          | 37.3                 | 143.8                 | 19.8                | 23.6                | 20.1                 | 94.7                 | 138.7                 | 185.0                 |
| Tax Net profit   | -8.6<br><b>24.7</b>           | -10.0<br><b>27.3</b> | -37.2<br><b>106.6</b> | -5.8<br><b>14.0</b> | -5.2<br><b>18.4</b> | -5.5<br><b>14.6</b>  | -26.1<br><b>68.6</b> | -36.8<br><b>101.9</b> | -49.0<br><b>136.0</b> |
| Minority   | 2.2                           | 1.5                  | 4.8                   | 1.9                 | 0.8                 | -2.1                 | -2.4                 | 0.0                   | 0.0                   |
| Net profit to shareholders   | 22.5                          | 25.8                 | 101.8                 | 12.1                | 17.6                | 16.7                 | 71.0                 | 101.9                 | 136.0                 |
| EPS  | 0.168                         | 0.182                | 0.686                 | 0.079               | 0.118               | 0.111                | 0.470                | 0.675                 | 0.901                 |
|  |                               |                      |                       |                     |                     |                      |                      |                       |                       |
| Segment breakdown  | 2019                          | 2020                 | 2021                  | 2022                | 2023                | 2024                 | 2025e                | 2026e                 | 2027e                 |
| Healthcare Services  | 449.3                         | 539.7                | 711.6                 | 917.1               | 1,197.7             | 1,458.7              | 1,669.3              | 1,907.7               | 2,193.8               |
| Total growth   | 30%                           | 20%                  | 32%                   | 29%                 | 31%                 | 22%                  | 14%                  | 14%                   | 15%                   |
| Organic growth   | 16%                           | 5%                   | 31%                   | 16%                 | 21%                 | 18%                  | 15%                  | 15%                   | 15%                   |
| EBITDA   | 61                            | 84                   | 111                   | 126                 | 172                 | 217                  | 287                  | 329                   | 375                   |
| EBITDA margin  | 13.6%                         | 15.6%                | 15.6%                 | 13.7%               | 14.3%               | 14.9%                | 17.2%                | 17.2%                 | 17.1%                 |
| EBITDAaL   | 41.0                          | 57.5                 | 74.0                  | 65.5                | 98.6                | 133.5                | 194.0                | 226.1                 | 261.1                 |
| EBITDAaL margin  | 9.1%                          | 10.7%                | 10.4%                 | 7.1%                | 8.2%                | 9.2%                 | 11.6%                | 11.9%                 | 11.9%                 |
| Intersegment elimination to sales  | -0.7                          | -1.6                 | -1.1                  | -1.1                | -1.4                | -2.2                 | -2.0                 | -3.0                  | -3.0                  |
| Diagnostic Services  | 408.7                         | 473.4                | 686.8                 | 612.5               | 571.2               | 658.0                | 769.7                | 889.4                 | 1,013.9               |
| Total growth   | 21%                           | 16%                  | 45%                   | -11%                | -7%                 | 15%                  | 17%                  | 16%                   | 14%                   |
| Organic growth   | 14%                           | 18%                  | 46%                   | -13%                | -2%                 | 14%                  | 12%                  | 14%                   | 14%                   |
|  | 75.7                          | 89.8                 | 179.7                 | 118.7               | 88.1                | 110.7                | 136.0                | 158.6                 | 185.5                 |
| EBITDA   | 40 E0/                        | 19.0%                | 26.2%                 | 19.4%               | 15.4%               | 16.8%                | 17.7%                | 17.8%                 | 18.3%                 |
| EBITDA margin  | 18.5%                         |                      |                       | 00.0                | 62.7                | 82.7                 | 105.3                | 123.6                 | 143.0                 |
| EBITDA margin EBITDAaL   | 56.0                          | 67.8                 | 157.1                 | 92.9                |                     |                      |                      |                       |                       |
| EBITDA margin  |                               | <b>67.8</b><br>14.3% | <b>157.1</b><br>22.9% | 15.2%               | 11.0%               | 12.6%                | 13.7%                | 13.9%                 | 14.1%                 |
| EBITDA margin EBITDAaL   | 56.0                          |                      |                       |                     |                     |                      |                      |                       | 14.1%<br>-25.0        |
| EBITDA margin<br>EBITDAaL<br>EBITDAaL margin                             | <b>56.0</b><br>13.7%          | 14.3%                | 22.9%                 | 15.2%               | 11.0%               | 12.6%                | 13.7%                | 13.9%                 |                       |
| EBITDA margin EBITDAaL EBITDAaL margin Intersegment elimination to sales | <b>56.0</b><br>13.7%<br>-13.2 | 14.3%<br>-14.1       | 22.9%<br>-20.2        | 15.2%<br>-18.5      | 11.0%<br>-21.3      | 12.6%<br>-23.0       | 13.7%<br>-24.3       | 13.9%<br>-25.0        | -25.0                 |

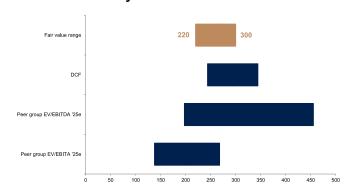
Source: ABG Sundal Collier, Company data

# **Valuation**

We reiterate our fair value range of SEK 220-300, which corresponds to a '25e EV/ EBITDA of 12x-15x. It is constructed through modelling based on two peer groups that we consider comparable with Medicover, as well as a DCF.

To value Medicover, we have compiled two peer groups that we consider comparable with Medicover: one with healthcare providers in developed countries and one with healthcare providers in developing countries. To account for differences in terms of expected sales growth, earnings growth, margin profile, size and risk, we apply a premium to the developed country multiples and a discount to the developing country multiples. We believe this range is the best way to capture the profile of the company, as it reflects a mix of both worlds, similar to Medicover. We also include a three-stage DCF model in the valuation. Using this approach, we find a fair value range of SEK 220-300 per share, which corresponds to a '25e EV/EBITDA of 12x-15x.

#### **Valuation summary**



Source: ABG Sundal Collier, Company data, Factset

#### Peer group overview

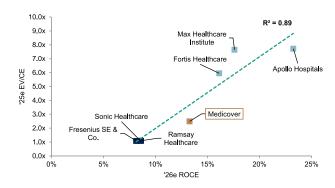
| Peers - operating and valuation metrics |                     |               |                |                       |              |               |               |              |              |       |       |
|---|---------------------|---------------|----------------|-----------------------|--------------|---------------|---------------|--------------|--------------|-------|-------|
|   | Market Cap<br>(SEK) | Sales<br>CAGR | EBITDA<br>CAGR | Avg. EBITDA<br>margin | Avg.<br>ROCE | EV/<br>EBITDA | EV/<br>EBITDA | EV/<br>EBITA | EV/<br>EBITA | P/E   | P/E   |
|   |                     | '24-'26e      | '24-'26e       | '24-'26e              | '24-'26e     | 2025e         | 2026e         | 2025e        | 2026e        | 2025e | 2026e |
| Healthcare, developed countries         |                     |               |                |                       |              |               |               |              |              |       |       |
| Ramsay Healthcare                       | 45,274              | 6%            | 5%             | 12%                   | 9%           | 6.5x          | 6.1x          | 13.9x        | 12.1x        | 24.4x | 20.9x |
| Fresenius SE & Co.                      | 287,751             | 5%            | 8%             | 17%                   | 8%           | 9.9x          | 8.9x          | 13.8x        | 12.3x        | 13.8x | 12.5x |
| Sonic Healthcare                        | 64,473              | 10%           | 10%            | 18%                   | 8%           | 7.5x          | 6.9x          | 12.8x        | 11.6x        | 18.5x | 16.4x |
| Median                                  | 132,499             | 7%            | 8%             | 16%                   | 8%           | 8.0x          | 7.3x          | 13.5x        | 12.0x        | 18.9x | 16.6x |
|   |                     |               |                |                       |              |               |               |              |              |       |       |
| Healthcare, developing countries        |                     |               |                |                       |              |               |               |              |              |       |       |
| Apollo Hospitals                        | 114,653             | 18%           | 25%            | 14%                   | 20%          | 30.9x         | 24.7x         | 37.9x        | 28.9x        | 60.3x | 46.4x |
| Max Healthcare Institute                | 116,045             | 24%           | 25%            | 26%                   | 16%          | 41.3x         | 33.2x         | 50.2x        | 39.9x        | 64.6x | 50.5x |
| Fortis Healthcare                       | 74,800              | 17%           | 27%            | 22%                   | 14%          | 36.3x         | 29.0x         | 44.2x        | 34.8x        | 67.7x | 51.3x |
| Median                                  | 101,833             | 19%           | 26%            | 21%                   | 17%          | 36.2x         | 29.0x         | 44.1x        | 34.5x        | 64.2x | 49.4x |
| Medicover                               | 39,028              | 15%           | 24%            | 15%                   | 10%          | 13.0x         | 10.9x         | 25.6x        | 18.3x        | 49.3x | 34.4x |
| Difference vs. developed                |                     | 8рр           | 16pp           | -1pp                  | 2рр          | 63%           | 50%           | 90%          | 52%          | 161%  | 107%  |
| Difference vs. developing               |                     | -4pp          | -1pp           | -6pp                  | -7pp         | -64%          | -62%          | -42%         | -47%         | -23%  | -30%  |

Source: ABG Sundal Collier, Company data, Factset

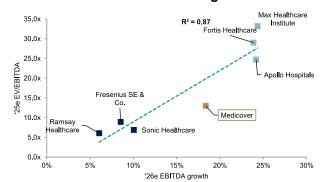
#### Regression analysis

Our regression on '25e EV/CE multiples (enterprise value divided by capital employed, a proxy for price/book) against the return on capital employed for '26e, and '25e EV/EBITDA multiples against the expected growth in EBITDA for '26e, suggests that Medicover is trading ~30-35% below what the regression would otherwise suggest.

#### '25e EV/CE vs. '26e ROCE



#### '25e EV/EBITDA vs. '26e EBITDA growth



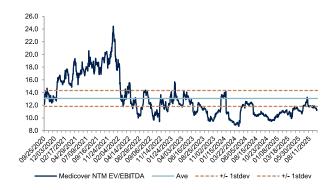
Source: ABG Sundal Collier, Company data, Factset

Source: ABG Sundal Collier, Company data

#### Historical valuation multiples

For reference, we also look at historical valuation multiples, based on FactSet consensus. Historical data on NTM multiples for Medicover show that it is currently trading ~13-14% below its historical average on NTM EV/EBITDA and EV/EBITA.

#### **Medicover NTM EV/EBITDA**



Source: ABG Sundal Collier, FactSet

#### **Medicover NTM EV/EBITA**



Source: ABG Sundal Collier, FactSet

#### **DCF**

We use a three-stage DCF with a WACC of 8.5%. The first stage in our DCF model is based on our detailed forecast for Medicover until 2028e. The second stage in the model is a fading period to 2039e, in which sales growth is assumed to gradually decline to 3.0% and the EBITDA margin is assumed to decline to 13% from an expected level of 15.4% in 2025e. In the third phase of the DCF model, the terminal period, we assume a future free cash flow growth rate of 3.0%.

# Overview of DCF model assumptions

| Weighted Cost of Capital - WACC |       | Cash flow assumptions        |       |       |       | DCF value summary            |       |
|---------------------------------|-------|------------------------------|-------|-------|-------|------------------------------|-------|
| Risk free yield                 | 3.0%  | Forecast period              | 25e   | 26e   | 27e   | Present value FCF in stage 1 | 253   |
| Market risk premium             | 5.0%  | Sales growth                 | 15.4% | 14.8% | 14.8% | Present value FCF in stage 2 | 2,079 |
| Equity beta                     | 1.00  | EBITDA margin                | 15.4% | 15.8% | 16.0% | Present value FCF in TP      | 2,699 |
| Extra risk factor               | 2.0%  |                              |       |       |       | Total enterprise value       | 5,031 |
| Company specific risk premium   | 7.0%  | Adaption period - Stage 2 -> |       |       | 2039  |                              |       |
| Cost of equity (Re)             | 10.0% | Sales growth end stage 2     |       |       | 5.0%  | Market value of debt         | 1,315 |
|                                 |       | EBITDA margin end stage 2    |       |       | 13.0% | Dividend                     | -23   |
| EBITA tax rate                  | 25%   | Depreciation/sales           |       |       | -6.0% | Value of shareholders equity | 3,694 |
| Cost of debt after tax (Rd)     | 4.9%  | CAPEX/sales end stage 2      |       |       | 6.0%  | Time adjustment factor       | 1.07  |
| Capital weights and WACC        |       |                              |       |       |       | Number of shares             | 151.0 |
| Debt                            | 30%   | Terminal value year          |       |       | 2040  |                              |       |
| Equity                          | 70%   | FCF growth TP                |       |       | 3.0%  |                              |       |
| Implied net debt/equity         | 43%   | EBIT margin TP               |       |       | 7.0%  |                              |       |
| WACC                            | 8.5%  | CAPEX/sales TP               |       |       | 6.0%  |                              |       |

Source: ABG Sundal Collier

#### Sales, sales growth and EBITDA margin



Source: ABG Sundal Collier

# Sensitivity analysis DCF model

|                 |     |      | Sales growt | th end stage 2 |      |      |
|-----------------|-----|------|-------------|----------------|------|------|
| .⊑              |     | 3.0% | 4.0%        | 5.0%           | 6.0% | 7.0% |
| margin<br>age 2 | 11% | 179  | 186         | 194            | 201  | 210  |
| A mai<br>stage  | 12% | 224  | 234         | 244            | 254  | 266  |
|                 | 13% | 269  | 281         | 294            | 308  | 322  |
| BITE            | 14% | 314  | 329         | 344            | 361  | 378  |
| 苗               | 15% | 359  | 376         | 395            | 414  | 434  |

Source: ABG Sundal Collier

### FCF and FCF margin



Source: ABG Sundal Collier

#### Sensitivity analysis DCF model

| 0         |      | 9.5% | 9.0% | WACC<br>8.5% | 8.0% | 7.5% |
|-----------|------|------|------|--------------|------|------|
| growth TP | 2.0% | 203  | 230  | 261          | 297  | 340  |
| ×t.       | 2.5% | 213  | 242  | 276          | 316  | 364  |
|           | 3.0% | 225  | 256  | 294          | 339  | 394  |
| FCF       | 3.5% | 238  | 273  | 316          | 368  | 432  |
| ш         | 4.0% | 254  | 294  | 342          | 403  | 481  |

Source: ABG Sundal Collier

| Income Statement (EURm)               | 2018         | 2019         | 2020         | 2021                     | 2022         | 2023         | 2024        | 2025e       | 2026e        | 2027e            |
|---------------------------------------|--------------|--------------|--------------|--------------------------|--------------|--------------|-------------|-------------|--------------|------------------|
| Sales                                 | 672          | 844          | 998          | 1,377                    | 1,510        | 1,746        | 2,092       | 2,413       | 2,769        | 3,180            |
| COGS                                  | -511         | -638         | -734         | -982                     | -1,175       | -1,387       | -1,644      | -1,857      | -2,110       | -2,420           |
| Gross profit                          | 161          | 207          | 264          | 395                      | 336          | 359          | 448         | 556         | 659          | 760              |
| Other operating items                 | -70          | -86          | -106         | -125                     | -118         | -116         | -163        | -185        | -220         | -250             |
| EBITDA                                | 91           | 121          | 158          | 270                      | 217          | 244          | 285         | 371         | 439          | 510              |
| Depreciation and amortisation         | -80          | -100         | -119         | -145                     | -200         | -236         | -264        | -274        | -263         | -288             |
| of which leasing depreciation         | -27          | -33          | -39          | -46                      | -64          | -74          | -84         | -91         | -86          | -87              |
| EBITA                                 | 37           | 54           | 77           | 171                      | 81           | 83           | 105         | 172         | 231          | 277              |
| EO Items                              | 0            | 0            | 0            | 0                        | 0            | 0            | 0           | 0           | 0            | 0                |
| Impairment and PPA amortisation       | -3           | -7           | -16          | -12                      | -26          | -21          | -34         | -17         | -30          | -30              |
| EBIT                                  | 34           | 47           | 61           | 159                      | 56           | 61           | 70          | 155         | 201          | 247              |
| Net financial items                   | -9           | -12          | -26          | -17                      | -33          | -46          | -51         | -63         | -62          | -62              |
| Pretax profit                         | 32           | 33           | 37           | 144                      | 20           | 24           | 20          | 95          | 139          | 185              |
| Tax                                   | -8           | -9           | -10          | -37                      | -6           | -5           | -6          | -26         | -37          | -49              |
| Net profit                            | 24           | 25           | 27           | 107                      | 14           | 18           | 15          | 69          | 102          | 136              |
| Minority interest                     | -2           | -2           | -2           | -5                       | -2           | -1           | 2           | 2           | 0            | 0                |
| Net profit discontinued               | 0            | 0            | 0            | 0                        | 0            | 0            | 0           | 0           | 0            | 0                |
| Net profit to shareholders            | 22           | 23           | 26           | 102                      | 12           | 18           | 17          | 71          | 102          | 136              |
| EPS                                   | 0.17         | 0.17         | 0.18         | 0.69                     | 0.08         | 0.12         | 0.11        | 0.47        | 0.68         | 0.90             |
| EPS adj.                              | 0.17         | 0.17         | 0.18         | 0.69                     | 80.0         | 0.12         | 0.11        | 0.47        | 0.68         | 0.90             |
| Total extraordinary items after tax   | 7            | 1            | 1            | 1                        | -2           | 6            | 0           | 1           | 0            | 0                |
| Leasing payments                      | -27          | -33          | -39          | -46                      | -64          | -74          | -84         | -91         | -86          | -87              |
| Tax rate (%)                          | 23.7<br>23.9 | 25.8         | 26.8<br>26.4 | 25.9                     | 29.3<br>22.2 | 22.0<br>20.6 | 27.4        | 27.5        | 26.5<br>23.8 | 26.5<br>23.9     |
| Gross margin (%)                      |              | 24.5<br>14.3 | 26.4<br>15.8 | 28.7                     | 22.2<br>14.4 | 20.6<br>14.0 | 21.4        | 23.0        |              |                  |
| EBITDA margin (%)                     | 13.5<br>5.5  | 14.3<br>6.4  | 7.7          | 19.6<br>12.4             | 14.4<br>5.4  | 14.0<br>4.7  | 13.6<br>5.0 | 15.4<br>7.1 | 15.8<br>8.3  | 16.0<br>8.7      |
| EBITA margin (%)                      | 5.0          | 5.5          | 7.7<br>6.1   | 12. <del>4</del><br>11.6 | 3.7          | 4.7<br>3.5   | 3.4         | 6.4         | 7.2          | 7.8              |
| EBIT margin (%)<br>Pre-tax margin (%) | 3.0<br>4.7   | 3.9          | 3.7          | 11.0<br>10.4             | 1.3          | 1.4          | 1.0         | 3.9         | 5.0          | 5.8              |
| Net margin (%)                        | 3.6          | 2.9          | 2.7          | 7.7                      | 0.9          | 1.4          | 0.7         | 2.8         | 3.7          | 4.3              |
| Growth Rates y-o-y                    | 3.0          | 2.9          |              | -                        | 0.9          | 1.1          | 0.7         | 2.0         | J.7<br>-     | <del>- 7.5</del> |
| Sales growth (%)                      | 15.8         | 25.7         | 18.2         | 38.0                     | 9.6          | 15.6         | 19.8        | 15.4        | 14.8         | 14.8             |
| EBITDA growth (%)                     | 11.3         | 33.1         | 30.5         | 71.7                     | -19.6        | 12.1         | 16.9        | 30.1        | 18.4         | 16.3             |
| EBITA growth (%)                      | 7.9          | 45.1         | 43.2         | 122.6                    | -52.6        | 1.7          | 26.8        | 64.7        | 33.8         | 20.1             |
| EBIT growth (%)                       | 6.3          | 38.0         | 31.8         | nm                       | -65.2        | 10.6         | 14.5        | nm          | 29.3         | 23.1             |
| Net profit growth (%)                 | 23.5         | 2.1          | 10.5         | 290.5                    | -86.9        | 31.4         | -20.7       | 369.8       | 48.6         | 33.4             |
| EPS growth (%)                        | 1.7          | 0.9          | 7.9          | nm                       | -88.2        | 44.8         | -5.4        | nm          | 43.6         | 33.4             |
| Profitability                         |              | -            | -            | -                        | -            | -            | -           | -           | -            |                  |
| ROE (%)                               | 7.3          | 7.1          | 6.7          | 21.1                     | 2.4          | 3.6          | 3.5         | 14.7        | 19.0         | 21.7             |
| ROE adj. (%)                          | 6.2          | 9.2          | 10.5         | 23.4                     | 8.1          | 6.7          | 10.6        | 18.0        | 24.5         | 26.5             |
| ROCE (%)                              | 8.7          | 6.6          | 7.6          | 14.8                     | 3.8          | 4.7          | 4.3         | 8.6         | 10.2         | 12.0             |
| ROCE adj. (%)                         | 7.5          | 7.5          | 9.3          | 15.8                     | 5.9          | 5.5          | 6.4         | 9.4         | 11.7         | 13.5             |
| ROIC (%)                              | 7.3          | 6.4          | 7.4          | 14.3                     | 4.8          | 4.5          | 4.9         | 7.3         | 9.2          | 10.8             |
| ROIC adj. (%)                         | 7.3          | 6.4          | 7.4          | 14.3                     | 4.8          | 4.5          | 4.9         | 7.3         | 9.2          | 10.8             |
| Adj. earnings numbers                 | -            | -            | -            | -                        | -            | -            | -           | -           | -            | -                |
| EBITDA adj.                           | 91           | 121          | 158          | 270                      | 217          | 244          | 285         | 371         | 439          | 510              |
| EBITDA adj. margin (%)                | 13.5         | 14.3         | 15.8         | 19.6                     | 14.4         | 14.0         | 13.6        | 15.4        | 15.8         | 16.0             |
| EBITDA lease adj.                     | 64           | 88           | 119          | 225                      | 153          | 170          | 201         | 279         | 353          | 423              |
| EBITDA lease adj. margin (%)          | 9.5          | 10.4         | 11.9         | 16.3                     | 10.2         | 9.7          | 9.6         | 11.6        | 12.7         | 13.3             |
| EBITA adj.                            | 37           | 54           | 77           | 171                      | 81           | 83           | 105         | 172         | 231          | 277              |
| EBITA adj. margin (%)                 | 5.5          | 6.4          | 7.7          | 12.4                     | 5.4          | 4.7          | 5.0         | 7.1         | 8.3          | 8.7              |
| EBIT adj.                             | 34           | 47           | 61           | 159                      | 56           | 61           | 70          | 155         | 201          | 247              |
| EBIT adj. margin (%)                  | 5.0          | 5.5          | 6.1          | 11.6                     | 3.7          | 3.5          | 3.4         | 6.4         | 7.2          | 7.8              |
| Pretax profit Adj.                    | 26           | 40           | 51           | 155                      | 49           | 37           | 54          | 110         | 169          | 215              |
| Net profit Adj.                       | 21           | 31           | 42           | 118                      | 42           | 33           | 49          | 84          | 132          | 166              |
| Net profit to shareholders adj.       | 19           | 29           | 40           | 113                      | 40           | 33           | 51          | 87          | 132          | 166              |
| Net adj. margin (%)                   | 3.1          | 3.7          | 4.2          | 8.6                      | 2.8          | 1.9          | 2.3         | 3.5         | 4.8          | 5.2              |
| Source: ABG Sundal Collier, Company   | y Data       |              |              |                          |              |              |             |             |              |                  |
| Cash Flow (EURm)                      | 2018         | 2019         | 2020         | 2021                     | 2022         | 2023         | 2024        | 2025e       | 2026e        | 2027e            |
| EBITDA                                | 91           | 121          | 158          | 270                      | 217          | 244          | 285         | 371         | 439          | 510              |
| Net financial items                   | -9           | -12          | -26          | -17                      | -33          | -46          | -51         | -63         | -62          | -62              |
| Paid tax                              | -8           | -9           | -10          | -37                      | -6           | -5           | -6          | -26         | -37          | -49              |
| Non-cash items                        | 30           | -22          | 13           | 18                       | -15          | 28           | 42          | 28          | 0            | 0                |
| Cash flow before change in WC         | 105          | 78           | 135          | 234                      | 164          | 221          | 271         | 310         | 340          | 399              |
| Change in working capital             | -30          | 9            | 21           | -17                      | 6            | -16          | -8          | -17         | -7           | -12              |
| - <del>-</del> ·                      |              |              |              |                          |              |              | <u>'</u>    |             |              |                  |

| Cash Flow (EURm)                         | 2018  | 2019  | 2020  | 2021  | 2022                   | 2023  | 2024    | 2025e | 2026e | 2027e |
|--|-------|-------|-------|-------|------------------------|-------|---------|-------|-------|-------|
| Operating cash flow                      | 74    | 87    | 156   | 217   | 170                    | 205   | 262     | 293   | 333   | 387   |
| Capex tangible fixed assets              | -20   | -31   | -36   | -50   | -69                    | -55   | -60     | -62   | -79   | -89   |
| Capex intangible fixed assets            | -20   | -31   | -36   | -50   | -69                    | -55   | -60     | -62   | -79   | -89   |
| Acquisitions and Disposals               | -74   | -83   | -14   | -88   | -229                   | -6    | -18     | -169  | 0     | 0     |
| Free cash flow                           | -41   | -58   | 71    | 29    | -197                   | 90    | 124     | -0    | 175   | 209   |
| Dividend paid                            | -2    | -2    | -1    | -15   | -23                    | -22   | -21     | -23   | -27   | -35   |
| Share issues and buybacks                | 0     | -3    | 141   | -2    | -8                     | -5    | -83     | -7    | 0     | 0     |
| Leasing liability amortisation           | -25   | -30   | -31   | -39   | -51                    | -66   | -74     | -84   | -86   | -87   |
| Other non-cash items                     | -120  | -165  | -42   | -214  | -140                   | -61   | -124    | -39   | -30   | -31   |
| Balance Sheet (EURm)                     | 2018  | 2019  | 2020  | 2021  | 2022                   | 2023  | 2024    | 2025e | 2026e | 2027e |
| Goodwill                                 | 150   | 293   | 289   | 372   | 496                    | 517   | 524     | 650   | 650   | 650   |
| Other intangible assets                  | 51    | 75    | 65    | 75    | 126                    | 122   | 133     | 176   | 225   | 284   |
| Tangible fixed assets                    | 164   | 253   | 258   | 319   | 445                    | 464   | 492     | 478   | 466   | 441   |
| Right-of-use asset                       | 117   | 166   | 180   | 327   | 396                    | 412   | 484     | 489   | 489   | 489   |
| Total other fixed assets                 | 57    | 17    | 30    | 39    | 34                     | 45    | 58      | 65    | 65    | 65    |
| Fixed assets                             | 540   | 804   | 822   | 1,133 | 1,497                  | 1,560 | 1,692   | 1,858 | 1,895 | 1,929 |
| Inventories                              | 30    | 37    | 53    | 72    | 58                     | 59    | 69      | 79    | 86    | 99    |
| Receivables                              | 92    | 142   | 149   | 202   | 228                    | 258   | 295     | 330   | 360   | 413   |
| Other current assets                     | 28    | 2     | 0     | 3     | 0                      | 5     | 2       | 5     | 6     | 6     |
| Cash and liquid assets                   | 38    | 35    | 87    | 275   | 49                     | 60    | 81      | 105   | 128   | 175   |
| Total assets                             | 728   | 1,020 | 1,111 | 1,684 | 1,832                  | 1,941 | 2,138   | 2,377 | 2,474 | 2,622 |
| Shareholders equity                      | 313   | 317   | 448   | 518   | 475                    | 497   | 465     | 500   | 576   | 678   |
| Minority                                 | 4     | 42    | 36    | 45    | 36                     | 32    | 25      | 18    | 18    | 18    |
| Total equity                             | 318   | 360   | 484   | 562   | 511                    | 528   | 489     | 517   | 593   | 695   |
| Long-term debt                           | 126   | 164   | 153   | 375   | 473                    | 406   | 543     | 726   | 686   | 646   |
| Pension debt                             | 0     | 0     | 0     | 0     | 0                      | 0     | 0       | 0     | 0     | 0     |
| Convertible debt                         | 0     | 0     | 0     | 0     | 0                      | 0     | 0       | 0     | 0     | 0     |
| Leasing liability                        | 125   | 176   | 200   | 346   | 424                    | 439   | 517     | 543   | 574   | 606   |
| Total other long-term liabilities        | 58    | 72    | 81    | 122   | 129                    | 138   | 102     | 101   | 101   | 101   |
| Short-term debt                          | 5     | 112   | 15    | 43    | 42                     | 159   | 179     | 151   | 151   | 151   |
| Accounts payable                         | 78    | 115   | 149   | 182   | 183                    | 205   | 249     | 280   | 305   | 350   |
| Other current liabilities                | 18    | 21    | 29    | 54    | 69                     | 67    | 59      | 59    | 64    | 74    |
| Total liabilities and equity             | 728   | 1,020 | 1,111 | 1,684 | 1,832                  | 1,941 | 2,138   | 2,377 | 2,474 | 2,622 |
| Net IB debt                              | 165   | 409   | 263   | 462   | 873                    | 927   | 1,141   | 1,295 | 1,262 | 1,207 |
| Net IB debt excl. pension debt           | 165   | 409   | 263   | 462   | 873                    | 927   | 1,141   | 1,295 | 1,262 | 1,207 |
| Net IB debt excl. leasing                | 40    | 232   | 64    | 116   | 448                    | 488   | 624     | 752   | 688   | 601   |
| Capital employed                         | 574   | 811   | 851   | 1,326 | 1,451                  | 1,532 | 1,728   | 1,937 | 2,004 | 2,098 |
| Capital invested                         | 483   | 768   | 747   | 1,024 | 1,383                  | 1,455 | 1,630   | 1,812 | 1,856 | 1,902 |
| Working capital                          | 54    | 45    | 24    | 41    | 34                     | 50    | 58      | 75    | 82    | 95    |
| EV breakdown                             | 2.000 | 2.000 | -     |       | -<br>0.44 <del>7</del> | 2.402 | 2 475   | 2 404 | 2 404 | 2 404 |
| Market cap. diluted (m)                  | 3,086 | 3,086 | 3,281 | 3,433 | 3,447                  | 3,463 | 3,475   | 3,494 | 3,494 | 3,494 |
| Net IB debt adj.                         | 218   | 417   | 281   | 489   | 891                    | 944   | 1,158   | 1,315 | 1,283 | 1,227 |
| Market value of minority                 | 4     | 42    | 36    | 45    | 36                     | 32    | 25<br>0 | 18    | 18    | 18    |
| Reversal of shares and participations    | 0     | 0     | 0     | 0     | 0                      | 0     | U       | 0     | 0     | 0     |
| Reversal of conv. debt assumed           | _     | _     | _     | _     | _                      | _     |         | _     | _     | _     |
| equity                                   |       |       |       |       |                        |       |         |       |       |       |
| EV                                       | 3,308 | 3,545 | 3,597 | 3,967 | 4,374                  | 4,439 | 4,658   | 4,827 | 4,794 | 4,739 |
| Total assets turnover (%)                | 109.0 | 96.6  | 93.7  | 98.6  | 85.9                   | 92.6  | 102.6   | 106.9 | 114.2 | 124.8 |
| Working capital/sales (%)                | 5.9   | 5.9   | 3.4   | 2.3   | 2.5                    | 2.4   | 2.6     | 2.8   | 2.8   | 2.8   |
| Financial risk and debt service          | -     | -     | -     | -     | -                      | -     | -       | -     | -     | -     |
| Net debt/equity (%)                      | 52.0  | 113.6 | 54.4  | 82.2  | 170.8                  | 175.4 | 233.2   | 250.2 | 212.8 | 173.6 |
| Net debt / market cap (%)                | 5.4   | 13.2  | 8.0   | 13.5  | 25.3                   | 26.8  | 32.8    | 37.0  | 36.1  | 34.5  |
| Equity ratio (%)                         | 43.6  | 35.3  | 43.5  | 33.4  | 27.9                   | 27.2  | 22.9    | 21.8  | 24.0  | 26.5  |
| Net IB debt adj. / equity (%)            | 68.8  | 115.8 | 58.0  | 87.0  | 174.4                  | 178.7 | 236.7   | 254.1 | 216.2 | 176.5 |
| Current ratio                            | 1.87  | 0.87  | 1.49  | 1.98  | 1.14                   | 0.89  | 0.92    | 1.06  | 1.11  | 1.21  |
| EBITDA/net interest                      | 10.3  | 9.8   | 6.2   | 15.6  | 6.6                    | 5.3   | 5.6     | 5.9   | 7.1   | 8.2   |
| Net IB debt/EBITDA (x)                   | 1.8   | 3.4   | 1.7   | 1.7   | 4.0                    | 3.8   | 4.0     | 3.5   | 2.9   | 2.4   |
| Net IB debt/EBITDA lease adj. (x)        | 1.4   | 2.7   | 0.7   | 0.6   | 3.0                    | 3.0   | 3.2     | 2.8   | 2.0   | 1.5   |
| Interest coverage                        | 4.2   | 4.4   | 3.0   | 9.9   | 2.5                    | 1.8   | 2.1     | 2.8   | 3.7   | 4.5   |
| Source: ABG Sundal Collier, Company Data |       |       |       |       |                        |       |         |       |       |       |
| Share Data (EURm)                        | 2018  | 2019  | 2020  | 2021  | 2022                   | 2023  | 2024    | 2025e | 2026e | 2027e |
| Actual shares outstanding                | 133   | 133   | 142   | 148   | 149                    | 150   | 150     | 151   | 151   | 151   |
| Actual shares outstanding (avg)          | 133   | 133   | 142   | 148   | 149                    | 150   | 150     | 151   | 151   | 151   |

| Share Data (EURm)                   | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025e | 2026e | 2027e |
|-------------------------------------|------|------|------|------|------|------|------|-------|-------|-------|
| All additional shares               | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0     | 0     | 0     |
| Issue month                         | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 0.0   | 0.0   | 0.0   |
| Assumed dil. of shares from conv.   | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0     | 0     | 0     |
| As. dil. of shares from conv. (avg) | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0     | 0     | 0     |
| Conv. debt not assumed as equity    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0     | 0     | 0     |
| No. of warrants                     | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0     | 0     | 0     |
| Market value per warrant            | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0     | 0     | 0     |
| Dilution from warrants              | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0     | 0     | 0     |
| Issue factor                        | 1.0  | 1.0  | 1.0  | 1.0  | 1.0  | 1.0  | 1.0  | 1.0   | 1.0   | 1.0   |
| Actual dividend per share           | 0.00 | 0.00 | 0.07 | 0.12 | 0.12 | 0.12 | 0.15 | 0.18  | 0.23  | 0.28  |
| Reported earnings per share         | 0.17 | 0.17 | 0.18 | 0.69 | 0.08 | 0.12 | 0.11 | 0.47  | 0.68  | 0.90  |

Source: ABG Sundal Collier, Company Data

| Valuation and Ratios (EURm)              | 2018   | 2019   | 2020   | 2021   | 2022    | 2023    | 2024   | 2025e  | 2026e  | 2027e  |
|--|--------|--------|--------|--------|---------|---------|--------|--------|--------|--------|
| Shares outstanding adj.                  | 133    | 133    | 142    | 148    | 149     | 150     | 150    | 151    | 151    | 151    |
| Diluted shares adj.                      | 133    | 133    | 142    | 148    | 149     | 150     | 150    | 151    | 151    | 151    |
| EPS                                      | 0.17   | 0.17   | 0.18   | 0.69   | 0.08    | 0.12    | 0.11   | 0.47   | 0.68   | 0.90   |
| Dividend per share                       | 0.00   | 0.00   | 0.07   | 0.12   | 0.12    | 0.12    | 0.15   | 0.18   | 0.23   | 0.28   |
| EPS adi.                                 | 0.17   | 0.17   | 0.18   | 0.69   | 0.08    | 0.12    | 0.11   | 0.47   | 0.68   | 0.90   |
| BVPS                                     | 2.35   | 2.38   | 3.16   | 3.49   | 3.19    | 3.32    | 3.10   | 3.31   | 3.81   | 4.49   |
| BVPS adj.                                | 0.84   | -0.38  | 0.66   | 0.48   | -0.99   | -0.95   | -1.28  | -2.16  | -1.98  | -1.70  |
| Net IB debt/share                        | 1.64   | 3.13   | 1.98   | 3.30   | 5.98    | 6.31    | 7.72   | 8.71   | 8.50   | 8.13   |
| Share price                              | 255.50 | 255.50 | 255.50 | 255.50 | 255.50  | 255.50  | 255.50 | 255.50 | 255.50 | 255.50 |
| Market cap. (m)                          | 3,086  | 3,086  | 3,281  | 3,433  | 3,447   | 3,463   | 3,475  | 3,494  | 3,494  | 3,494  |
| Valuation                                | -      | -      | -      | -      | -       | -       | -      | -      | -      | -      |
| P/E (x)                                  | nm     | nm     | nm     | 33.7   | nm      | nm      | nm     | 49.2   | 34.3   | 25.7   |
| EV/sales (x)                             | 4.9    | 4.2    | 3.6    | 2.9    | 2.9     | 2.5     | 2.2    | 2.0    | 1.7    | 1.5    |
| EV/EBITDA (x)                            | 36.5   | 29.4   | 22.8   | 14.7   | 20.1    | 18.2    | 16.3   | 13.0   | 10.9   | 9.3    |
| EV/EBITA (x)                             | 89.4   | 66.0   | 46.8   | 23.2   | 53.9    | 53.7    | 44.5   | 28.0   | 20.8   | 17.1   |
| EV/EBIT (x)                              | 98.2   | 76.2   | 58.7   | 24.9   | 78.8    | 72.3    | 66.3   | 31.1   | 23.9   | 19.2   |
| Dividend yield (%)                       | 0.0    | 0.0    | 0.3    | 0.5    | 0.5     | 0.5     | 0.6    | 8.0    | 1.0    | 1.2    |
| FCF yield (%)                            | -1.3   | -1.9   | 2.2    | 0.8    | -5.7    | 2.6     | 3.6    | -0.0   | 5.0    | 6.0    |
| Le. adj. FCF yld. (%)                    | -2.1   | -2.9   | 1.2    | -0.3   | -7.2    | 0.7     | 1.4    | -2.4   | 2.6    | 3.5    |
| P/BVPS (x)                               | 9.86   | 9.72   | 7.32   | 6.63   | 7.26    | 6.98    | 7.48   | 6.99   | 6.07   | 5.16   |
| P/BVPS adj. (x)                          | 18.93  | 126.99 | 20.66  | 23.53  | -162.61 | -168.95 | -58.60 | -23.31 | -47.18 | 125.53 |
| P/E adj. (x)                             | nm     | nm     | nm     | 33.7   | nm      | nm      | nm     | 49.2   | 34.3   | 25.7   |
| EV/EBITDA adj. (x)                       | 36.5   | 29.4   | 22.8   | 14.7   | 20.1    | 18.2    | 16.3   | 13.0   | 10.9   | 9.3    |
| EV/EBITA adj. (x)                        | 89.4   | 66.0   | 46.8   | 23.2   | 53.9    | 53.7    | 44.5   | 28.0   | 20.8   | 17.1   |
| EV/EBIT adj. (x)                         | 98.2   | 76.2   | 58.7   | 24.9   | 78.8    | 72.3    | 66.3   | 31.1   | 23.9   | 19.2   |
| EV/CE (x)                                | 5.8    | 4.4    | 4.2    | 3.0    | 3.0     | 2.9     | 2.7    | 2.5    | 2.4    | 2.3    |
| Investment ratios                        | -      | -      | -      | -      | -       | -       | -      | -      | -      | -      |
| Capex/sales (%)                          | 6.1    | 7.4    | 7.2    | 7.3    | 9.1     | 6.2     | 5.7    | 5.1    | 5.7    | 5.6    |
| Capex/depreciation                       | 8.0    | 0.9    | 0.9    | 1.0    | 1.0     | 0.7     | 0.7    | 0.7    | 0.9    | 0.9    |
| Capex tangibles / tangible fixed assets  | 12.4   | 12.4   | 13.9   | 15.7   | 15.5    | 11.8    | 12.2   | 12.9   | 16.9   | 20.2   |
| Capex intangibles / definite intangibles |        |        |        |        |         |         |        |        |        |        |
| Depreciation on intang / def. intang     |        |        |        |        |         |         |        |        |        |        |
| Depreciation on tangibles / tangibles    | 32.7   | 26.5   | 31.3   | 31.1   | 30.6    | 34.7    | 36.6   | 38.2   | 38.0   | 45.6   |

Source: ABG Sundal Collier, Company Data

#### **Analyst Certification**

We, ABGSC Healthcare Research, Philip Ekengren and Sten Gustafsson, analyst(s) with ABG Sundal Collier ASA, ABG Sundal Collier Denmark, filial af ABG Sundal Collier ASA, Norge, ABG Sundal Collier AB and/or ABG Sundal Collier Limited (hereinafter collectively referred to as "ABG Sundal Collier"), and the author(s) of this report, certify that not withstanding the existence of any such potential conflicts of interests referred to below, the views expressed in this report accurately reflect my/ our personal view about the companies and securities covered in this report. I/We further certify that I/We has/have not been, nor am/are or will be, receiving direct or indirect compensation related to the specific recommendations or views contained in this report.

This report is produced by ABG Sundal Collier, which may cover companies either in accordance with legal requirements designed to promote the independence of investment research ("independent research") or as commissioned research. Commissioned research is paid for by the subject company. As such, commissioned research is deemed to constitute an acceptable minor non-monetary benefit (i.e., not investment research) as defined in MiFID II.

## **Analyst valuation methods**

ABG Sundal Collier analysts may publish valuation ranges for stocks covered under Company Sponsored Research. These valuation ranges rely on various valuation methods. One of the most frequently used methods is the valuation of a company by calculation of that company's discounted cash flow (DCF). Another valuation method is the analysis of a company's return on capital employed relative to its cost of capital. Finally, the analysts may analyse various valuation multiples (e.g. the P/E multiples and the EV/EBITDA multiples) relative to global industry peers. In special cases, particularly for property companies and investment companies, the ratio of price to net asset value is considered. Valuation ranges may be changed when earnings and cash flow forecasts are changed. They may also be changed when the underlying value of a company's assets changes (in the cases of investment companies, property companies or insurance companies) or when factors impacting the required rate of return change.

#### **Expected updates**

ABGSC has no fixed schedule for updating its research reports. Unless expressly stated otherwise, ABGSC expects (but does not undertake) to issue updates when considered necessary by the research department, for example following the publication of new figures or forecasts by a company or in the event of any material news on a company or its industry.

# **Important Company Specific Disclosure**

The following disclosures relate to the relationship between ABG Sundal Collier and its affiliates and the companies covered by ABG Sundal Collier referred to in this research report.

Unless disclosed in this section, ABG Sundal Collier has no required regulatory disclosures to make in relation to an ownership position for the analyst(s) and members of the analyst's household, ownership by ABG Sundal Collier, ownership in ABG Sundal Collier by the company(ies) to whom the report(s) refer(s) to, market making, managed or co-managed public offerings, compensation for provision of certain services, directorship of the analyst, or a member of the analyst's household, or in relation to any contractual obligations to the issuance of this research report.

ABG Sundal Collier has undertaken a contractual obligation to issue this report and receives predetermined compensation from the company covered in this report.

ABG Sundal Collier is not aware of any other actual, material conflicts of interest of the analyst or ABG Sundal Collier of which the analyst knows or has reason to know at the time of the publication of this report.

Production of report: 9/28/2025 19:48.

All prices are as of market close on 25 September, 2025 unless otherwise noted.

#### **Disclaimer**

This report has been prepared by ABG Sundal Collier ASA, ABG Sundal Collier Denmark, filial af ABG Sundal Collier ASA, Norge, ABG Sundal Collier AB and/or ABG Sundal Collier Limited and any of their directors, officers, representatives and employees (hereinafter collectively referred to as "ABG Sundal Collier"). This report is not a product of any other affiliated or associated companies of any of the above entities.

This report is provided solely for the information and use of professional investors, who are expected to make their own investment decisions without undue reliance on this report. The information contained herein does not apply to, and should not be relied upon by, retail clients. This report is for distribution only under such circumstances as may be permitted by applicable law. Research reports prepared by ABG Sundal Collier are for information purposes only. The recommendation(s) in this report is (are) has/ have no regard to specific investment objectives and the financial situation or needs of any specific recipient. ABG Sundal Collier and/or its affiliates accepts no liability whatsoever for any losses arising from any use of this report or its contents. This report is not to be used or considered as an offer to sell, or a solicitation of an offer to buy. The information herein has been obtained from, and any opinions herein are based upon, sources believed reliable, but ABG Sundal Collier and/or its affiliates make no representation as to its accuracy or completeness and it should not be relied upon as such. All opinions and estimates herein

reflect the judgment of ABG Sundal Collier on the date of this report and are subject to change without notice. Past performance is not indicative of future results.

The compensation of our research analysts is determined exclusively by research management and senior management, but not including investment banking management. Compensation is not based on specific investment banking revenues, however, it is determined from the profitability of the ABG Sundal Collier group, which includes earnings from investment banking operations and other business. Investors should assume that ABG Sundal Collier ASA, ABG Sundal Collier Denmark, filial af ABG Sundal Collier ASA, Norge and/or ABG Sundal Collier AB is seeking or will seek investment banking or other business relationships with the companies in this report.

The research analyst(s) responsible for the preparation of this report may interact with trading desk and sales personnel and other departments for the purpose of gathering, synthesizing and interpreting market information. From time to time, ABG Sundal Collier and/or its affiliates and any shareholders, directors, officers, or employees thereof may (I) have a position in, or otherwise be interested in, any securities directly or indirectly connected to the subject of this report, or (II) perform investment banking or other services for, or solicit investment banking or other services from, a company mentioned in this report. ABG Sundal Collier and/or its affiliates rely on information barriers to control the flow of information contained in one or more areas of ABG Sundal Collier, into other areas, units, groups or affiliates of ABG Sundal Collier.

Norway: ABG Sundal Collier ASA is regulated by the Financial Supervisory Authority of Norway (Finanstilsynet)

Denmark: ABG Sundal Collier Denmark, filial af ABG Sundal Collier ASA, Norge, is regulated by the Financial Supervisory Authority of Norway (Finanstilsynet) and the Danish Financial Supervisory Authority (Finanstilsynet)

Sweden: ABG Sundal Collier AB is regulated by the Swedish Financial Supervisory Authority (Finansinspektionen)

UK: This report is a communication made, or approved for communication in the UK, by ABG Sundal Collier Limited, authorised and regulated by the Financial Conduct Authority in the conduct of its business.

US: This report is being distributed in the United States (U.S.) in accordance with FINRA Rule 1220 by ABG Sundal Collier Inc., an SEC registered broker-dealer and a FINRA/SIPC member which accepts responsibility for its content and its compliance with FINRA Rule 2241. Research reports distributed in the U.S. are intended solely for "major U.S. institutional investors," and "U.S. institutional investors" as defined under Rule 15a-6 of the Securities Exchange Act of 1934 and any related interpretive guidance and no-action letters issued by the Staff of the U.S. Securities and Exchange Commission ("SEC") collectively ("SEC Rule 15a-6"). Each major U.S. institutional investor and U.S. institutional investor that receives a copy of this research report, by its acceptance of such report, represents that it agrees that it will not distribute this research report to any other person. This communication is only intended for major U.S. institutional investors and U.S. institutional investors. Any person which is not a major U.S. institutional investor, or a U.S. institutional investor as covered by SEC Rule 15a-6 must not rely on this communication. The delivery of this research report to any person in the U.S. is not a recommendation to effect any transactions in the securities discussed herein, or an endorsement of any opinion expressed herein. Any major U.S. institutional investor or U.S. institutional investor receiving this report which wishes to effect transactions in any securities referred to herein should contact ABG Sundal Collier Inc., not its affiliates. Further information on the securities referred to herein may be obtained from ABG Sundal Collier Inc., on request.

Singapore: This report is distributed in Singapore by ABG Sundal Collier Pte. Ltd, which is not licensed under the Financial Advisors Act (Chapter 110 of Singapore). In Singapore, this report may only be distributed to institutional investors as defined in Section 4A(1)(c) of the Securities and Futures Act (Chapter 289 of Singapore) ("SFA"), and should not be circulated to any other person in Singapore.

Canada: This report is being distributed by ABG Sundal Collier ASA in Canada pursuant to section 8.25 of National Instrument 31-103 or an equivalent provision and has not been tailored to the needs of any specific investor in Canada. The information contained in this report is not, and under no circumstances is to be construed as, a prospectus, an advertisement, a public offering or an offer to sell the securities described herein, in Canada or any province or territory thereof. No securities commission or similar regulatory authority in Canada has reviewed or considered this report, the information contained herein or the merits of the securities described herein and any representation to the contrary is an offence. Under no circumstances is this report to be construed as an offer to sell such securities or as a solicitation of an offer to buy such securities in any jurisdiction of Canada. Any offer or sale of the securities described herein in Canada may only be made in accordance with applicable securities laws and only by a dealer properly registered under such securities laws, or alternatively, pursuant to an applicable dealer registration exemption, in the Canadian jurisdiction in which such offer or sale is made.

This report may not be reproduced, distributed, or published by any recipient for any purpose whatsoever without the prior written express permission of ABG Sundal Collier.

Additional information available upon request. If reference is made in this report to other companies and ABG Sundal Collier provides research coverage for those companies, details regarding disclosures may be found on our website www.abgsc.com.

© Copyright 2025 ABG Sundal Collier ASA

# Norway

Ruseløkkveien 26, 8th floor 0251 Oslo Norway Tel: +47 22 01 60 00

Fax: +47 22 01 60 60

#### Denmark

Forbindelsesvej 12, 2100 Copenhagen Denmark Tel: +45 35 46 61 00

Fax: +45 35 46 61 10

#### Sweden

Regeringsgatan 25, 8th floor 111 53 Stockholm Sweden

Tel: +46 8 566 286 00

Fax: +46 8 566 286 01

## United Kingdom

10 Paternoster Row, 5th floor London EC4M 7EJ

Tel: +44 20 7905 5600 Fax: +44 20 7905 5601

#### USA

140 Broadway, Suite 4604 New York, NY 10005 USA

Tel. +1 212 605 3800 Fax. +1 212 605 3801

Singapore 10 Collyer Quay Ocean Financial Center #40-07, Singapore 049315 Tel +65 6808 6082

#### Germany

Schillerstrasse 2, 5. OG 60313 Frankfurt Germany Tel +49 69 96 86 96 0 Fax +49 69 96 86 96 99

#### Switzerland

ABG Sundal Collier AG Representative Office Schwanenplatz 4 6004 Lucerne Switzerland Tel +41 79 502 33 39