

# Prevas

## Lower utilisation behind softer Q2

- 3% organic sales growth y-o-y
- Lower profitability than we expected
- Adj. EBITA down 10-4% for '24-'26e

### Q2: Sales -2% and adj. EBITA -21% vs. ABGSCe

Prevas saw Q2 organic growth increase to 3% y-o-y (from 1% in Q1), although this figure was in line with Q1 if adjusted for a positive calendar effect. Sales were SEK 396m (+5% y-o-y) and adj. EBITA was SEK 36m (36m) for an adj. EBITA margin of 9.2% (9.5%). The decline in profitability y-o-y was a bit surprising to us, as Prevas had a positive calendar effect of roughly SEK 5m. The main reason behind the lower profitability was a lower utilisation rate than last year, with Prevas describing the market as still challenging. Looking at specific end-markets, it seems like Life Science and Telecom are the most challenging ones currently, while there is good demand in Energy, Automotive, Defence and Steel & Minerals.

### Lower utilisation behind lower profitability

As the Q2 report was below our expectations, especially in terms of profitability, we are lowering our forecast. Sales is adjusted down 1% and adj. EBITA by 10-4% for '24-'26e. We think Prevas will be able to improve profitability throughout the forecast period, as we have seen recent signs of better market conditions, which should provide a tailwind for utilisation rates. We are a bit more cautious for '25e, however, as it contains two fewer working days.

### Revised fair value range of SEK 130-186 (134-191)

We adjust our fair value range to reflect our estimate revisions, but think Prevas will continue its positive development in the coming years. One sign of optimism is that the company moved into larger offices in Västerås, Gävle and Örebro in Q2, and with Enmac integrated from Q3 onwards, there are many growth opportunities for Prevas to pursue. The share is still trading 30-35% lower on '24e EV/EBIT compared to key peers.

**Analyst:** stefan.knutsson@abgsc.se, +46 8 566 286 37

SEKm	2022	2023	2024e	2025e	2026e
Sales	1,324	1,483	1,660	1,848	1,928
EBITDA	193	205	206	242	279
EBITDA margin (%)	14.6	13.8	12.4	13.1	14.5
EBIT adj.	159	163	165	182	218
EBIT adj. margin (%)	12.0	11.0	10.0	9.8	11.3
Pretax profit	154	160	155	178	215
EPS	9.29	9.26	9.04	10.42	12.66
EPS adj.	9.66	9.75	10.37	11.41	13.66
Sales growth (%)	11.6	12.0	12.0	11.3	4.3
EPS growth (%)	13.1	-0.4	-2.3	15.2	21.6

Source: ABG Sundal Collier, Company Data

Reason: Post-results comment

Commissioned research

Not rated

### Services

Estimate changes (%)

	2024e	2025e	2026e
Sales	-0.9	-0.9	-0.9
EBIT	-12.0	-7.9	-4.8
EPS	-11.2	-8.6	-5.1

Source: ABG Sundal Collier

### PREV.B-SE/PREVB SS

Share price (SEK)	24/7/2024	150.00
Fair value range		130.0-186.0

MCap (SEKm)	1,911
MCap (EURm)	158
No. of shares (m)	12.3
Free float (%)	47.2
Av. daily volume (k)	8

Next event Q3 Report 25 October 2024

### Performance



Disclosures and analyst certifications are located on pages 9-10 of this report.

This research product is commissioned and paid for by the company covered in this report. As such, this report is deemed to constitute an acceptable minor non-monetary benefit (i.e. not investment research) as defined in MiFID II.

## Company description

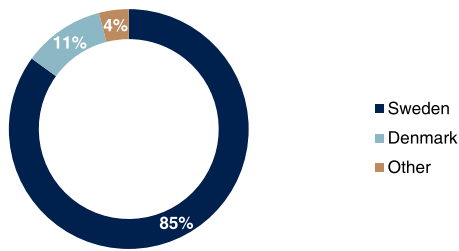
Prevas is a technological consultancy firm specialised in products and production solutions, working within areas such as digitalisation, sustainability, connectivity, and life science. Prevas has diverse end markets: the most significant are life science, engineering, energy and defence. The company's clients are global but most of its personnel are located in Sweden. Prevas' strategy is to provide critical value to its customers and therefore to sustain long client relationships.

[Sustainability Information](#)

## Risks

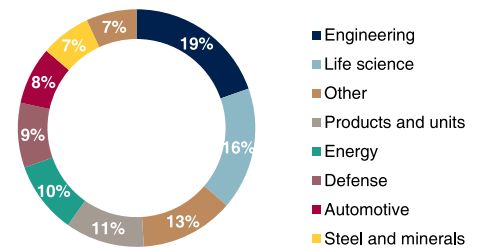
Prevas is largely dependent on investment activities in its sectors (such as energy, engineering and life science), which can experience drawdowns in recessions. The company also needs to attract and retain qualified employees to sustain its operations, and there is a growing shortage of engineers in Sweden. That could lead to higher salaries and difficulties employing and retaining staff, as prospective employees have greater bargaining power.

### Geographical exposure



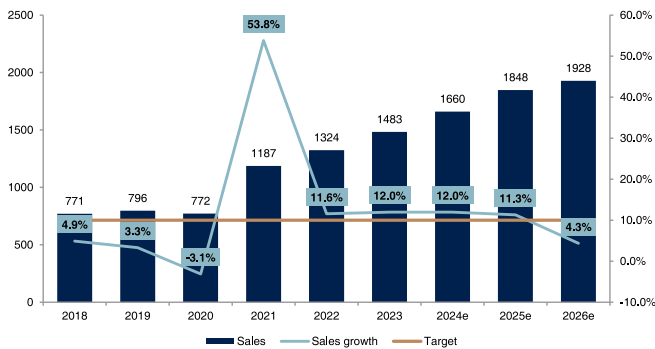
Source: ABG Sundal Collier, company data

### End-market exposure



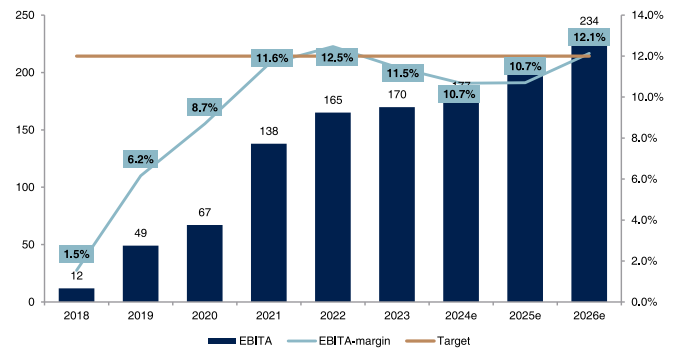
Source: ABG Sundal Collier, company data

### Sales, SEKm and sales growth & target, %



Source: ABG Sundal Collier, company data

### EBITA, SEKm, and EBITA margin & target, %



Source: ABG Sundal Collier, company data

## Deviation table

P&L, SEKm	Q2'23	Q2'24	Q2'24e	Diff vs. ABGSC
<b>Operating income</b>	<b>377.7</b>	<b>395.6</b>	<b>402.4</b>	<b>-2%</b>
Other income	0.0	0.0	0.0	
Staff costs	-227.2	-236.1	-233.4	1%
Other external opex	-107.4	-115.9	-114.5	1%
Depreciation tangible	-0.9	-1.0	-0.9	19%
Depreciation other intangible	-1.8	-2.0	-2.0	-2%
Depreciation right-of-use	-7.3	-8.8	-8.1	9%
Total operating expenses	-344.7	-363.8	-358.8	1%
<b>EBIT</b>	<b>33.0</b>	<b>31.8</b>	<b>43.6</b>	<b>-27%</b>
PPA-amortisation	-1.8	-2.0	-2.0	-2%
IAC	-0.9	-2.5	0.0	
<b>Adj. EBITA</b>	<b>35.7</b>	<b>36.2</b>	<b>45.6</b>	<b>-21%</b>
Net financial items	-0.9	1.8	-0.1	-2316%
<b>PTP</b>	<b>32.0</b>	<b>33.6</b>	<b>43.5</b>	<b>-23%</b>
Tax	-7.0	-7.6	-9.0	-16%
<b>Net profit</b>	<b>25.0</b>	<b>26.0</b>	<b>34.6</b>	<b>-25%</b>
<b>NCI</b>	<b>0.6</b>	<b>0.2</b>	<b>1.7</b>	
<b>Net profit to shareholders</b>	<b>24.4</b>	<b>25.8</b>	<b>32.9</b>	
EPS before dilution	1.92	2.02	2.55	-21%
<b>EPS after dilution</b>	<b>1.90</b>	<b>2.01</b>	<b>2.55</b>	<b>-21%</b>
<b>Growth rates &amp; margins</b>	<b>Q2'23</b>	<b>Q2'24</b>	<b>Q2'24e</b>	<b>Diff vs. ABGSC</b>
Sales growth y-o-y	12.6%	4.8%	6.5%	-1.8 pp
o/w organic	6.4%	2.9%	4.7%	-1.8 pp
Adj. EBITA growth	2%	1%	31%	-29.7 pp
EPS growth	-11%	5%	33%	-27.8 pp
<b>Margins</b>	<b>Q2'23</b>	<b>Q2'24</b>	<b>Q2'24e</b>	
Adj. EBITA margin	9.5%	9.2%	11.3%	-2.2 pp
EBIT margin	8.7%	8.0%	10.8%	-2.8 pp
Net margin	6.6%	6.6%	8.6%	-2.0 pp

Source: ABG Sundal Collier, company data

## Forecast changes

SEKm	Old forecast			New forecast			Change		
	2024e	2025e	2026e	2024e	2025e	2026e	2024e	2025e	2026e
<b>P&amp;L</b>									
<b>Operating income</b>	<b>1,676</b>	<b>1,864</b>	<b>1,945</b>	<b>1,660</b>	<b>1,848</b>	<b>1,928</b>	<b>-0.9%</b>	<b>-0.9%</b>	<b>-0.9%</b>
Total operating expenses	-1,499	-1,667	-1,716	-1,505	-1,666	-1,711	0.4%	0.0%	-0.3%
<b>EBIT</b>	<b>177</b>	<b>198</b>	<b>229</b>	<b>156</b>	<b>182</b>	<b>218</b>	<b>-12.0%</b>	<b>-7.9%</b>	<b>-4.8%</b>
PPA-amortisation	-12	-16	-16	-12	-16	-16	-0.3%	0.0%	0.0%
<b>Adj. EBITA</b>	<b>196</b>	<b>214</b>	<b>245</b>	<b>177</b>	<b>198</b>	<b>234</b>	<b>-9.6%</b>	<b>-7.3%</b>	<b>-4.5%</b>
Net financial items	-2	-3	-3	0	-3	-3	-91.8%	0.1%	0.1%
<b>PTP</b>	<b>175</b>	<b>194</b>	<b>225</b>	<b>155</b>	<b>178</b>	<b>215</b>	<b>-11.1%</b>	<b>-8.1%</b>	<b>-4.8%</b>
Tax	-38	-40	-46	-35	-37	-44	-8.8%	-8.1%	-4.8%
<b>Net profit</b>	<b>137</b>	<b>154</b>	<b>179</b>	<b>121</b>	<b>142</b>	<b>170</b>	<b>-11.7%</b>	<b>-8.1%</b>	<b>-4.8%</b>
EPS before dilution	10.21	11.42	13.38	9.07	10.45	12.70	-11.2%	-8.6%	-5.1%
<b>EPS after dilution</b>	<b>10.18</b>	<b>11.39</b>	<b>13.34</b>	<b>9.04</b>	<b>10.42</b>	<b>12.66</b>	<b>-11.2%</b>	<b>-8.6%</b>	<b>-5.1%</b>
<b>Growth rates &amp; margins</b>	<b>2024e</b>	<b>2025e</b>	<b>2026e</b>	<b>2024e</b>	<b>2025e</b>	<b>2026e</b>	<b>2024e</b>	<b>2025e</b>	<b>2026e</b>
Sales growth y-o-y	13.0%	11.2%	4.3%	12.0%	11.3%	4.3%	-1.0 pp	0.1 pp	0.0 pp
EBITA-margin	11.7%	11.5%	12.6%	10.7%	10.7%	12.1%	-1.0 pp	-0.8 pp	-0.5 pp
EBIT margin	10.5%	10.6%	11.8%	9.4%	9.8%	11.3%	-1.2 pp	-0.8 pp	-0.5 pp
Net margin	8.2%	8.3%	9.2%	7.3%	7.7%	8.8%	-0.9 pp	-0.6 pp	-0.4 pp

Source: ABG Sundal Collier, company data

### Consultancy peer table

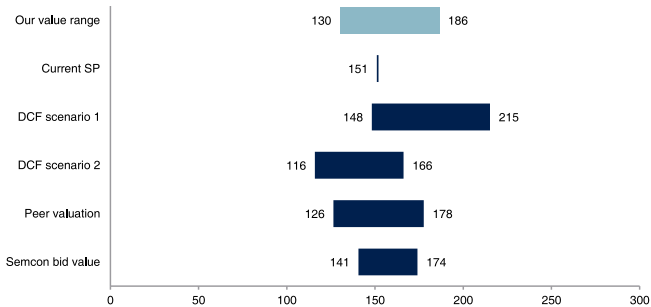
International	Price	Δ52w high (%)	Cur.	Market cap (m)	EV (m)	Sales PS CAGR		FCF PS CAGR		DPS CAGR		Dividend Stability	EPS growth (%)			EV/Sales (x)			EV/EBIT (x)			P/E (x)		FCF marg.	ROIC	Div yield	ND/EBITDA	
						10Y	5Y	10Y	5Y	10Y	5Y		2024e	2025e	2026e	2024e	2025e	2026e	2024e	2025e	2026e	2024e	2025e					2026e
WSP Global Inc.	225.7	-2%	CAD	28,147	32,448	▲12%	▲9%	▲11%	▲1%	■0%	■0%	10	81%	14%	16%	2.8	2.6	2.4	28	25	na	28	25	22	5%	6%	0.7%	2.2
Atkinsrealis Group Inc.	57.3	-5%	CAD	10,050	12,018	▼-1%	▼-3%	▼-32%	▼-44%	▼-22%	▼-23%	10	44%	29%	5%	1.3	1.2	1.1	16	13	14	24	19	18	0%	6%	0.1%	2.9
Jacobs Solutions Inc.	142.9	-7%	USD	17,897	21,438	■4%	▲11%	▲10%	▲18%	■6%	■6%	7	51%	14%	13%	1.2	1.2	1.1	14	13	12	18	16	14	5%	7%	0.8%	1.3
AECOM	87.4	-12%	USD	11,892	13,796	■3%	▼-4%	■2%	■1%	■0%	■0%	2	1029%	11%	8%	1.9	1.8	1.7	14	13	12	20	18	16	4%	2%	0.4%	1.0
Tetra Tech, Inc.	206.1	-7%	USD	11,024	12,052	▲8%	▲10%	▲14%	▲17%	■4%	■8%	10	22%	18%	15%	2.8	2.6	2.5	24	21	19	33	28	24	8%	14%	0.5%	1.4
Atten SA	98.5	-33%	EUR	3,513	3,454	▲12%	▲12%	▲9%	▲22%	■4%	■4%	9	24%	10%	8%	0.8	0.8	0.7	9	8	8	12	11	10	5%	11%	1.7%	na
Arcadis NV	63.7	0%	EUR	5,891	6,593	▲5%	▲8%	▲7%	▲9%	■4%	■6%	9	76%	16%	17%	1.4	1.3	1.2	16	14	12	20	17	15	6%	7%	1.6%	na
Fugro NV	23.9	-8%	EUR	2,805	2,891	▼-8%	▼-8%	▼-2%	▼220%	▼-16%	▼-16%	1	-12%	14%	13%	1.2	1.1	1.0	10	9	8	12	10	9	9%	17%	2.7%	na
Ricardo plc	4.9	-20%	GBP	305	390	▲5%	▲0%	▼-9%	▼-22%	▼-2%	▼-5%	10	-468%	19%	16%	0.8	0.8	0.8	10	9	8	15	13	11	2%	-4%	2.6%	na
Bertrandt AG	27.4	-50%	EUR	276	395	■4%	■3%	▼-14%	▼-186%	▼-6%	▼-5%	10	-7%	74%	22%	0.3	0.3	0.3	8	5	4	10	6	5	1%	5%	4.1%	na
Average		-14%											84%	22%	13%	1.5	1.4	1.3	15	13	11	19	16	14	4%	7%	1.5%	1.8
Median		-7%											34%	15%	14%	1.3	1.2	1.1	14	13	12	19	17	14	5%	6%	1.2%	1.4
Nordic																												
Sweco AB Class B	166.9	-2%	SEK	61,126	66,317	▲11%	▲9%	▲16%	■4%	▲11%	■5%	10	29%	13%	11%	2.1	2.0	1.9	22	20	18	28	25	22	8%	12%	2.0%	1.6
AFRY AB Class B	191.4	-7%	SEK	22,129	27,586	▲10%	▲9%	▲13%	▲11%	▲7%	■1%	9	29%	20%	16%	1.0	0.9	0.9	13	12	10	15	13	11	6%	6%	3.3%	2.1
Knowit AB	164.0	-15%	SEK	4,540	5,413	▲9%	▲11%	▲9%	▼-1%	■5%	▼-1%	9	-5%	50%	17%	0.8	0.8	0.7	15	11	10	20	13	11	5%	5%	2.5%	1.5
Rejlers AB Class B	155.2	-8%	SEK	3,462	4,075	▲5%	▲7%	▲25%	▲13%	▲10%	▲16%	9	32%	13%	9%	0.9	0.9	0.8	13	12	11	14	12	11	6%	10%	3.3%	1.4
Prevas AB Class B	150.8	-1%	SEK	1,911	1,938	▲5%	▲9%	▲25%	▲50%	▲16%	■0%	4	10%	12%	17%	1.2	1.0	1.0	11	10	8	15	13	11	11%	19%	3.4%	-0.1
Projektingemang Swec	14.0	-10%	SEK	347	541	▲5%	▼-6%	▲16%	▲16%	▼-100%	■0%	3	-356%	41%	12%	0.7	0.7	0.6	12	9	8	12	8	7	8%	-2%	3.2%	2.2
Multiconsult ASA	168.0	0%	NOK	4,630	5,843	■1%	▲0%	▼-1%	▲15%	▲18%	■0%	9	-1%	7%	7%	1.1	1.0	1.0	13	12	11	15	14	13	5%	17%	5.0%	2.0
Etteplan Oyj	12.7	-29%	EUR	323	390	▲9%	▲9%	▲93%	▲9%	▲11%	■0%	10	44%	16%	4%	1.0	1.0	0.9	12	11	10	13	11	11	9%	10%	3.1%	1.6
Average		-9%											-27%	21%	12%	1.1	1.0	1.0	14	12	11	16	14	12	7%	10%	3.2%	1.5
Median		-7%											19%	15%	11%	1.0	1.0	0.9	13	11	10	15	13	11	7%	10%	3.3%	1.6
Average		-12%											34%	22%	13%	1.3	1.2	1.2	14	12	11	18	15	13	6%	8%	2.3%	1.6
Median		-7%											26%	15%	13%	1.1	1.0	1.0	13	12	10	15	13	11	5%	7%	2.6%	1.6

Source: ABG Sundal Collier, FactSet

### 30-35% below key peers, fair value range of SEK 130-186

Comparing Prevas to technological consultancy peers, Prevas has performed better over the last three years in terms of sales growth, organic sales growth and the LTM operating margin. Prevas is trading 30-35% below these peers on ABGSCer for '24 EV/EBIT. Based on the peer valuation and constructed DCFs, we derive a fair value range of SEK 130-186. Our DCF scenario 1 assumes a terminal EBIT margin in line with Prevas' financial target of 12%. Our DCF scenario 2 assumes a lower terminal EBIT margin of 9.5%.

### Fair value ranges



Source: ABG Sundal Collier, company data

### DCF scenarios 1 and 2 sensitivity tables

		Terminal growth (11.5% terminal EBIT-margin)					
		0%	1.0%	1.5%	2.0%	2.5%	3.0%
WACC	11.1%	148	152	156	160	165	
	10.6%	156	160	164	169	175	
	10.1%	164	168	174	180	186	
	9.6%	173	178	185	192	200	
	9.1%	183	190	197	205	215	
		Terminal growth (9% terminal EBIT-margin)					
		0%	1.0%	1.5%	2.0%	2.5%	3.0%
WACC	11.1%	116	119	121	125	128	
	10.6%	121	125	128	132	136	
	10.1%	128	131	135	140	145	
	9.6%	135	139	143	149	155	
	9.1%	142	147	153	159	166	

Source: ABG Sundal Collier, company data

## Quarterly income statement

Quarterly overview (SEKm)	Q1'22	Q2'22	Q3'22	Q4'22	Q1'23	Q2'23	Q3'23	Q4'23	Q1'24	Q2'24	Q3'24e	Q4'24e
<b>Operating income</b>	<b>315.6</b>	<b>335.3</b>	<b>283.4</b>	<b>389.7</b>	<b>394.3</b>	<b>377.7</b>	<b>311.4</b>	<b>399.3</b>	<b>407.1</b>	<b>395.6</b>	<b>389.5</b>	<b>468.1</b>
Other income	0.0	0.0	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Staff costs	-191.3	-203.0	-168.2	-215.0	-211.7	-227.2	-182.4	-229.3	-231.0	-236.1	-229.8	-273.9
Other external opex	-72.2	-90.1	-75.5	-116.4	-115.3	-107.4	-88.1	-116.6	-121.1	-115.9	-110.1	-136.7
Depreciation tangible	-0.6	-0.7	-0.8	-0.8	-0.8	-0.9	-0.9	-0.9	-0.9	-1.0	-1.2	-1.1
Depreciation other intangible	-1.1	-1.4	-1.5	-1.8	-1.9	-1.8	-1.8	-1.9	-2.0	-2.0	-4.0	-4.0
Depreciation right-of-use	-7.1	-6.6	-6.2	-5.2	-6.9	-7.3	-9.0	-8.2	-8.0	-8.8	-7.9	-9.5
<b>Total operating expenses</b>	<b>-272.3</b>	<b>-301.7</b>	<b>-252.1</b>	<b>-339.2</b>	<b>-336.6</b>	<b>-344.7</b>	<b>-282.1</b>	<b>-356.9</b>	<b>-362.9</b>	<b>-363.8</b>	<b>-353.0</b>	<b>-425.1</b>
<b>EBIT</b>	<b>43.3</b>	<b>33.6</b>	<b>31.8</b>	<b>50.5</b>	<b>57.8</b>	<b>33.0</b>	<b>29.3</b>	<b>42.4</b>	<b>44.2</b>	<b>31.8</b>	<b>36.4</b>	<b>43.1</b>
PPA-amortisation	-1.1	-1.4	-1.5	-1.8	-1.9	-1.8	-1.8	-1.9	-2.0	-2.0	-4.0	-4.0
IAC	0.0	0.0	0.0	0.0	0.0	-0.9	0.0	0.0	-7.4	-2.5	0.0	0.0
<b>Adj. EBITA</b>	<b>44.4</b>	<b>35.0</b>	<b>33.3</b>	<b>52.4</b>	<b>59.6</b>	<b>35.7</b>	<b>31.1</b>	<b>44.3</b>	<b>53.6</b>	<b>36.2</b>	<b>40.4</b>	<b>47.1</b>
Net financial items	-2.1	2.5	-1.5	-4.3	-3.3	-0.9	-0.3	2.1	0.2	1.8	-1.1	-1.1
<b>PTP</b>	<b>41.2</b>	<b>36.1</b>	<b>30.3</b>	<b>46.2</b>	<b>54.5</b>	<b>32.0</b>	<b>29.0</b>	<b>44.5</b>	<b>44.4</b>	<b>33.6</b>	<b>35.4</b>	<b>42.0</b>
Tax	-9.5	-7.5	-4.7	-10.4	-12.7	-7.0	-6.3	-13.1	-11.2	-7.6	-7.3	-8.6
<b>Net profit</b>	<b>31.7</b>	<b>28.7</b>	<b>25.6</b>	<b>35.9</b>	<b>41.8</b>	<b>25.0</b>	<b>22.7</b>	<b>31.4</b>	<b>33.3</b>	<b>26.0</b>	<b>28.1</b>	<b>33.3</b>
NCI	0.3	1.1	0.9	1.0	1.0	0.6	0.6	0.5	0.7	0.2	2.2	2.2
<b>Net profit to shareholders</b>	<b>31.5</b>	<b>27.6</b>	<b>24.7</b>	<b>34.9</b>	<b>40.8</b>	<b>24.4</b>	<b>22.1</b>	<b>30.9</b>	<b>32.6</b>	<b>25.8</b>	<b>25.9</b>	<b>31.2</b>
EPS before dilution	2.47	2.16	1.94	2.74	3.20	1.92	1.74	2.42	2.56	2.02	2.01	2.42
<b>EPS after dilution</b>	<b>2.46</b>	<b>2.16</b>	<b>1.94</b>	<b>2.74</b>	<b>3.19</b>	<b>1.90</b>	<b>1.73</b>	<b>2.41</b>	<b>2.54</b>	<b>2.01</b>	<b>2.01</b>	<b>2.42</b>
<b>Growth rates &amp; margins</b>	<b>Q1'22</b>	<b>Q2'22</b>	<b>Q3'22</b>	<b>Q4'22</b>	<b>Q1'23</b>	<b>Q2'23</b>	<b>Q3'23</b>	<b>Q4'23</b>	<b>Q1'24</b>	<b>Q2'24</b>	<b>Q3'24e</b>	<b>Q4'24e</b>
Sales growth	4.9%	7.1%	12.1%	21.8%	25.0%	12.6%	9.9%	2.5%	3.2%	4.8%	25.1%	17.2%
o/w organic	8.6%	6.9%	6.1%	11.5%	12.4%	6.4%	4.5%	0.7%	1.2%	2.9%	2.5%	0.9%
Adj. EBITA growth	39%	17%	46%	20%	34%	2%	-6%	-15%	-10%	1%	30%	6%
EPS growth	36%	53%	1%	-10%	30%	-11%	-10%	-12%	-20%	5%	16%	0%
<b>Margins</b>	<b>Q1'22</b>	<b>Q2'22</b>	<b>Q3'22</b>	<b>Q4'22</b>	<b>Q1'23</b>	<b>Q2'23</b>	<b>Q3'23</b>	<b>Q4'23</b>	<b>Q1'24</b>	<b>Q2'24</b>	<b>Q3'24e</b>	<b>Q4'24e</b>
Adj. EBITA margin	14.1%	10.4%	11.7%	13.4%	15.1%	9.5%	10.0%	11.1%	13.2%	9.2%	10.4%	10.1%
EBIT margin	13.7%	10.0%	11.2%	13.0%	14.7%	8.7%	9.4%	10.6%	10.9%	8.0%	9.4%	9.2%
Net margin	10.1%	8.5%	9.0%	9.2%	10.6%	6.6%	7.3%	7.9%	8.2%	6.6%	7.2%	7.1%

Source: ABG Sundal Collier, company data

Income Statement (SEKm)	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
Sales	735	771	796	772	1,187	1,324	1,483	1,660	1,848	1,928
COGS	0	0	0	0	0	0	0	0	0	0
Gross profit	735	771	796	772	1,187	1,324	1,483	1,660	1,848	1,928
Other operating items	-709	-755	-721	-679	-1,018	-1,131	-1,278	-1,455	-1,606	-1,649
<b>EBITDA</b>	<b>26</b>	<b>16</b>	<b>75</b>	<b>92</b>	<b>169</b>	<b>193</b>	<b>205</b>	<b>206</b>	<b>242</b>	<b>279</b>
Depreciation and amortisation	-4	-4	-26	-25	-31	-28	-35	-38	-44	-45
of which leasing depreciation	0	0	-24	-23	-29	-25	-31	-34	-39	-41
<b>EBITA</b>	<b>22</b>	<b>12</b>	<b>49</b>	<b>67</b>	<b>138</b>	<b>165</b>	<b>170</b>	<b>167</b>	<b>198</b>	<b>234</b>
EO Items	0	0	0	0	10	0	-1	-10	0	0
Impairment and PPA amortisation	-6	-2	-2	-1	-3	-6	-7	-12	-16	-16
<b>EBIT</b>	<b>16</b>	<b>10</b>	<b>47</b>	<b>66</b>	<b>135</b>	<b>159</b>	<b>162</b>	<b>156</b>	<b>182</b>	<b>218</b>
Net financial items	-2	-2	-5	-6	-7	-5	-2	-0	-3	-3
<b>Pretax profit</b>	<b>15</b>	<b>7</b>	<b>42</b>	<b>60</b>	<b>128</b>	<b>154</b>	<b>160</b>	<b>155</b>	<b>178</b>	<b>215</b>
Tax	-3	-2	-10	-15	-23	-32	-39	-35	-37	-44
<b>Net profit</b>	<b>12</b>	<b>6</b>	<b>32</b>	<b>45</b>	<b>105</b>	<b>122</b>	<b>121</b>	<b>121</b>	<b>142</b>	<b>170</b>
Minority interest	-1	-1	-0	1	0	-3	-3	-5	-9	-9
Net profit discontinued	0	0	0	0	0	0	0	0	0	0
<b>Net profit to shareholders</b>	<b>11</b>	<b>5</b>	<b>32</b>	<b>46</b>	<b>105</b>	<b>119</b>	<b>118</b>	<b>115</b>	<b>133</b>	<b>162</b>
EPS	1.06	0.45	3.16	4.57	8.21	9.29	9.26	9.04	10.42	12.66
EPS adj.	1.50	0.63	3.32	4.67	7.78	9.66	9.75	10.37	11.41	13.66
Total extraordinary items after tax	0	0	0	0	8	0	-1	-8	0	0
Leasing payments	0	0	-24	-23	-29	-25	-31	-34	-39	-41
Tax rate (%)	21.0	22.9	23.5	24.3	18.1	20.8	24.4	22.3	20.6	20.6
Gross margin (%)	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
EBITDA margin (%)	3.5	2.1	9.4	11.9	14.2	14.6	13.8	12.4	13.1	14.5
EBITA margin (%)	3.0	1.5	6.2	8.7	11.6	12.5	11.5	10.1	10.7	12.1
EBIT margin (%)	2.2	1.2	5.9	8.5	11.4	12.0	11.0	9.4	9.8	11.3
Pre-tax margin (%)	2.0	0.9	5.3	7.8	10.7	11.6	10.8	9.4	9.7	11.1
Net margin (%)	1.6	0.7	4.1	5.9	8.8	9.2	8.2	7.3	7.7	8.8
<b>Growth Rates y-o-y</b>	-	-	-	-	-	-	-	-	-	-
Sales growth (%)	5.5	4.9	3.3	-3.1	53.8	11.6	12.0	12.0	11.3	4.3
EBITDA growth (%)	693.1	-36.7	361.0	22.5	83.1	14.3	6.1	0.5	17.6	15.5
EBITA growth (%)	-5,888.1	-45.6	313.4	36.7	105.5	19.7	2.9	-1.4	18.2	18.2
EBIT growth (%)	-321.3	-41.2	NM	39.7	NM	18.0	2.0	-4.2	16.9	19.8
Net profit growth (%)	-286.4	-51.1	475.3	40.2	130.2	16.6	-0.7	-0.2	17.4	20.2
EPS growth (%)	-244.9	-57.1	nm	44.5	79.9	13.1	-0.4	-2.3	15.2	21.6
<b>Profitability</b>	-	-	-	-	-	-	-	-	-	-
ROE (%)	7.5	3.0	18.7	22.1	29.9	23.3	20.5	18.2	19.1	21.0
ROE adj. (%)	11.5	4.6	20.0	22.8	28.5	24.5	21.9	21.3	21.4	23.1
ROCE (%)	7.6	4.4	20.1	24.9	31.8	25.6	23.5	19.9	20.4	22.4
ROCE adj. (%)	10.2	5.5	21.0	25.4	30.2	26.6	24.8	22.7	22.2	24.0
ROIC (%)	8.3	4.3	16.3	23.1	35.3	25.3	21.9	18.4	18.9	22.2
ROIC adj. (%)	8.3	4.3	16.3	23.1	32.9	25.3	22.0	19.4	18.9	22.2
<b>Adj. earnings numbers</b>	-	-	-	-	-	-	-	-	-	-
EBITDA adj.	26	16	75	92	159	193	206	216	242	279
EBITDA adj. margin (%)	3.5	2.1	9.4	11.9	13.4	14.6	13.9	13.0	13.1	14.5
EBITDA lease adj.	26	16	52	69	131	168	174	181	202	239
EBITDA lease adj. margin (%)	3.5	2.1	6.5	8.9	11.0	12.7	11.8	10.9	11.0	12.4
EBITA adj.	22	12	49	67	128	165	171	177	198	234
EBITA adj. margin (%)	3.0	1.5	6.2	8.7	10.8	12.5	11.5	10.7	10.7	12.1
EBIT adj.	16	10	47	66	125	159	163	165	182	218
EBIT adj. margin (%)	2.2	1.2	5.9	8.5	10.6	12.0	11.0	10.0	9.8	11.3
Pretax profit Adj.	20	10	44	61	121	160	168	177	194	231
Net profit Adj.	17	8	34	47	100	128	129	140	158	186
Net profit to shareholders adj.	16	7	34	48	100	125	126	135	149	178
Net adj. margin (%)	2.3	1.0	4.3	6.1	8.4	9.6	8.7	8.4	8.5	9.7

Source: ABG Sundal Collier, Company Data

Cash Flow (SEKm)	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
EBITDA	26	16	75	92	169	193	205	206	242	279
Net financial items	-2	-2	-5	-6	-7	-5	-2	-0	-3	-3
Paid tax	-3	-2	-10	-15	-23	-32	-39	-35	-37	-44
Non-cash items	-1	-1	3	-2	14	8	-7	0	0	0
Cash flow before change in WC	20	11	63	70	152	164	156	171	202	232
Change in working capital	-12	7	-5	48	-74	-60	8	-23	-19	-8

Cash Flow (SEKm)	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
<b>Operating cash flow</b>	<b>8</b>	<b>18</b>	<b>59</b>	<b>118</b>	<b>79</b>	<b>103</b>	<b>164</b>	<b>148</b>	<b>183</b>	<b>224</b>
Capex tangible fixed assets	-2	-2	-2	-2	-4	-5	-4	-4	-5	-5
Capex intangible fixed assets	-2	-1	-1	0	-1	0	0	-3	-3	-3
Acquisitions and Disposals	-2	-1	0	0	-53	-45	-11	-215	-20	0
<b>Free cash flow</b>	<b>2</b>	<b>15</b>	<b>56</b>	<b>116</b>	<b>21</b>	<b>53</b>	<b>149</b>	<b>-74</b>	<b>155</b>	<b>215</b>
Dividend paid	-1	-0	-2	0	-25	-45	-58	-58	-67	-81
Share issues and buybacks	0	0	0	0	1	0	-7	0	0	0
Leasing liability amortisation	0	0	-24	-18	-27	-26	-31	-32	-33	-34
Other non-cash items	-1	-1	-42	2	-13	-31	6	0	-0	-0
Balance Sheet (SEKm)	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
Goodwill	136	136	137	136	325	373	406	599	617	617
Other intangible assets	5	4	3	1	27	38	32	45	34	21
Tangible fixed assets	15	4	4	4	7	9	10	10	11	11
Right-of-use asset	0	12	52	44	37	60	54	52	45	39
Total other fixed assets	4	4	2	2	2	5	5	5	5	5
Fixed assets	160	161	198	187	397	485	507	711	712	693
Inventories	3	1	1	0	0	2	13	15	16	17
Receivables	145	161	147	131	218	340	342	365	407	424
Other current assets	56	48	53	53	86	86	86	133	148	154
Cash and liquid assets	1	1	1	84	122	83	112	26	81	182
<b>Total assets</b>	<b>364</b>	<b>371</b>	<b>399</b>	<b>454</b>	<b>824</b>	<b>996</b>	<b>1,060</b>	<b>1,249</b>	<b>1,364</b>	<b>1,470</b>
Shareholders equity	147	154	187	230	469	548	605	662	729	810
Minority	2	3	2	1	2	19	35	40	49	58
<b>Total equity</b>	<b>150</b>	<b>157</b>	<b>189</b>	<b>231</b>	<b>472</b>	<b>567</b>	<b>640</b>	<b>703</b>	<b>778</b>	<b>867</b>
Long-term debt	8	10	2	0	45	37	7	113	113	113
Pension debt	0	0	0	0	0	0	0	0	0	0
Convertible debt	0	0	0	0	0	0	0	0	0	0
Leasing liability	0	0	50	43	37	37	37	37	37	37
Total other long-term liabilities	8	7	8	13	32	49	48	48	48	48
Short-term debt	61	47	14	0	23	26	28	0	0	0
Accounts payable	45	44	29	38	51	51	51	66	74	77
Other current liabilities	92	107	108	131	164	228	249	282	314	328
<b>Total liabilities and equity</b>	<b>364</b>	<b>371</b>	<b>399</b>	<b>454</b>	<b>824</b>	<b>996</b>	<b>1,060</b>	<b>1,249</b>	<b>1,364</b>	<b>1,470</b>
Net IB debt	65	52	63	-43	-20	13	-45	119	64	-37
Net IB debt excl. pension debt	65	52	63	-43	-20	13	-45	119	64	-37
Net IB debt excl. leasing	65	52	12	-86	-56	-24	-82	82	27	-74
Capital employed	219	213	254	274	576	667	712	853	928	1,017
Capital invested	214	208	251	188	452	580	595	822	841	830
Working capital	66	59	64	15	89	149	141	164	183	191
<b>EV breakdown</b>	-	-	-	-	-	-	-	-	-	-
Market cap. diluted (m)	1,515	1,515	1,515	1,515	1,911	1,916	1,916	1,916	1,916	1,916
Net IB debt adj.	65	52	63	-43	-20	13	-45	119	64	-37
Market value of minority	2	3	2	1	2	19	35	40	49	58
Reversal of shares and participations	0	0	0	0	0	0	0	0	0	0
Reversal of conv. debt assumed equity	-	-	-	-	-	-	-	-	-	-
<b>EV</b>	<b>1,582</b>	<b>1,570</b>	<b>1,580</b>	<b>1,473</b>	<b>1,893</b>	<b>1,948</b>	<b>1,906</b>	<b>2,075</b>	<b>2,028</b>	<b>1,936</b>
Total assets turnover (%)	202.4	209.6	206.7	180.8	185.7	145.5	144.2	143.8	141.4	136.1
Working capital/sales (%)	8.2	8.1	7.7	5.1	4.4	9.0	9.8	9.2	9.4	9.7
<b>Financial risk and debt service</b>	-	-	-	-	-	-	-	-	-	-
Net debt/equity (%)	43.3	33.1	33.2	-18.6	-4.2	2.3	-7.0	17.0	8.2	-4.2
Net debt / market cap (%)	4.3	3.4	4.1	-2.8	-1.0	0.7	-2.3	6.2	3.3	-1.9
Equity ratio (%)	41.1	42.2	47.2	50.8	57.2	56.9	60.3	56.2	57.0	59.0
Net IB debt adj. / equity (%)	43.3	33.1	33.2	-18.6	-4.2	2.3	-7.0	17.0	8.2	-4.2
Current ratio	1.03	1.07	1.34	1.59	1.79	1.67	1.68	1.54	1.68	1.92
EBITDA/net interest	16.2	7.4	16.0	16.1	22.9	36.4	85.4	1,243.2	70.2	81.6
Net IB debt/EBITDA (x)	2.5	3.2	0.8	-0.5	-0.1	0.1	-0.2	0.6	0.3	-0.1
Net IB debt/EBITDA lease adj. (x)	2.5	3.2	0.2	-1.2	-0.4	-0.1	-0.5	0.5	0.1	-0.3
Interest coverage	13.7	5.4	10.4	11.7	18.7	31.2	70.9	1,011.7	57.4	68.4

Source: ABG Sundal Collier, Company Data

Share Data (SEKm)	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
Actual shares outstanding	10	10	10	10	13	13	13	13	13	13
Actual shares outstanding (avg)	10	10	10	10	13	13	13	13	13	13

Share Data (SEKm)	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
All additional shares	0	0	0	0	3	0	0	0	0	0
Issue month	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Assumed dil. of shares from conv.	0	0	0	0	0	0	0	0	0	0
As. dil. of shares from conv. (avg)	0	0	0	0	0	0	0	0	0	0
Conv. debt not assumed as equity	0	0	0	0	0	0	0	0	0	0
No. of warrants	0	0	0	0	0	0	0	0	0	0
Market value per warrant	0	0	0	0	0	0	0	0	0	0
Dilution from warrants	0	0	0	0	0	0	0	0	0	0
Issue factor	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Actual dividend per share	0.00	0.00	0.00	0.00	2.00	4.50	4.75	4.53	5.22	6.35
Reported earnings per share	1.06	0.45	3.16	4.57	8.21	9.29	9.26	9.04	10.42	12.66

Source: ABG Sundal Collier, Company Data

Valuation and Ratios (SEKm)	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
Shares outstanding adj.	10	10	10	10	13	13	13	13	13	13
Diluted shares adj.	10	10	10	10	13	13	13	13	13	13
EPS	1.06	0.45	3.16	4.57	8.21	9.29	9.26	9.04	10.42	12.66
Dividend per share	0.00	0.00	0.00	0.00	2.00	4.50	4.75	4.53	5.22	6.35
EPS adj.	1.50	0.63	3.32	4.67	7.78	9.66	9.75	10.37	11.41	13.66
BVPS	14.58	15.22	18.49	22.75	36.86	42.88	47.34	51.86	57.07	63.40
BVPS adj.	0.62	1.30	4.65	9.15	9.22	10.76	13.06	1.45	6.10	13.42
Net IB debt/share	6.40	5.13	6.20	-4.25	-1.54	1.00	-3.51	9.35	4.99	-2.88
Share price	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00
Market cap. (m)	1,515	1,515	1,515	1,515	1,911	1,916	1,916	1,916	1,916	1,916
<b>Valuation</b>	-	-	-	-	-	-	-	-	-	-
P/E (x)	142.0	330.8	47.5	32.9	18.3	16.1	16.2	16.6	14.4	11.8
EV/sales (x)	2.15	2.04	1.98	1.91	1.59	1.47	1.29	1.25	1.10	1.00
EV/EBITDA (x)	61.3	96.2	21.0	16.0	11.2	10.1	9.3	10.1	8.4	6.9
EV/EBITA (x)	72.5	132.2	32.2	22.0	13.7	11.8	11.2	12.4	10.3	8.3
EV/EBIT (x)	97.9	165.2	33.6	22.4	14.0	12.2	11.7	13.3	11.2	8.9
Dividend yield (%)	0.0	0.0	0.0	0.0	1.3	3.0	3.2	3.0	3.5	4.2
FCF yield (%)	0.1	1.0	3.7	7.7	1.1	2.7	7.8	-3.9	8.1	11.2
Le. adj. FCF yld. (%)	0.1	1.0	2.1	6.5	-0.3	1.4	6.2	-5.6	6.4	9.5
P/BVPS (x)	10.29	9.86	8.11	6.59	4.07	3.50	3.17	2.89	2.63	2.37
P/BVPS adj. (x)	131.88	87.31	30.27	16.15	13.25	10.95	9.63	30.34	17.16	9.95
P/E adj. (x)	100.1	236.4	45.2	32.1	19.3	15.5	15.4	14.5	13.1	11.0
EV/EBITDA adj. (x)	61.3	96.2	21.0	16.0	11.9	10.1	9.3	9.6	8.4	6.9
EV/EBITA adj. (x)	72.5	132.2	32.2	22.0	14.8	11.8	11.2	11.7	10.3	8.3
EV/EBIT adj. (x)	97.9	165.2	33.6	22.4	15.1	12.2	11.7	12.5	11.2	8.9
EV/CE (x)	7.2	7.4	6.2	5.4	3.3	2.9	2.7	2.4	2.2	1.9
<b>Investment ratios</b>	-	-	-	-	-	-	-	-	-	-
Capex/sales (%)	0.5	0.4	0.3	0.3	0.4	0.4	0.3	0.4	0.4	0.4
Capex/depreciation	0.9	0.7	1.1	1.1	2.3	1.9	1.3	1.7	1.7	1.7
Capex tangibles / tangible fixed assets	12.0	40.3	52.9	50.4	58.3	57.7	43.1	41.2	45.2	46.2
Capex intangibles / definite intangibles	--	--	--	--	--	--	--	--	--	--
Depreciation on intang / def. intang	--	--	--	--	--	--	--	--	--	--
Depreciation on tangibles / tangibles	26.19	104.22	64.42	45.83	33.95	30.56	33.34	39.52	43.76	44.20

Source: ABG Sundal Collier, Company Data



## Analyst Certification

We, ABGSC Services Research and Stefan Knutsson, analyst(s) with ABG Sundal Collier ASA, ABG Sundal Collier Denmark, filial af ABG Sundal Collier ASA, Norge, ABG Sundal Collier AB and/or ABG Sundal Collier Limited (hereinafter collectively referred to as "ABG Sundal Collier"), and the author(s) of this report, certify that notwithstanding the existence of any such potential conflicts of interests referred to below, the views expressed in this report accurately reflect my/our personal view about the companies and securities covered in this report. I/We further certify that I/We has/have not been, nor am/are or will be, receiving direct or indirect compensation related to the specific recommendations or views contained in this report.

This report is produced by ABG Sundal Collier, which may cover companies either in accordance with legal requirements designed to promote the independence of investment research ("independent research") or as commissioned research. Commissioned research is paid for by the subject company. As such, commissioned research is deemed to constitute an acceptable minor non-monetary benefit (i.e., not investment research) as defined in MiFID II.

## Analyst valuation methods

ABG Sundal Collier analysts may publish valuation ranges for stocks covered under Company Sponsored Research. These valuation ranges rely on various valuation methods. One of the most frequently used methods is the valuation of a company by calculation of that company's discounted cash flow (DCF). Another valuation method is the analysis of a company's return on capital employed relative to its cost of capital. Finally, the analysts may analyse various valuation multiples (e.g. the P/E multiples and the EV/EBITDA multiples) relative to global industry peers. In special cases, particularly for property companies and investment companies, the ratio of price to net asset value is considered. Valuation ranges may be changed when earnings and cash flow forecasts are changed. They may also be changed when the underlying value of a company's assets changes (in the cases of investment companies, property companies or insurance companies) or when factors impacting the required rate of return change.

## Expected updates

ABGSC has no fixed schedule for updating its research reports. Unless expressly stated otherwise, ABGSC expects (but does not undertake) to issue updates when considered necessary by the research department, for example following the publication of new figures or forecasts by a company or in the event of any material news on a company or its industry.

## Important Company Specific Disclosure

The following disclosures relate to the relationship between ABG Sundal Collier and its affiliates and the companies covered by ABG Sundal Collier referred to in this research report.

Unless disclosed in this section, ABG Sundal Collier has no required regulatory disclosures to make in relation to an ownership position for the analyst(s) and members of the analyst's household, ownership by ABG Sundal Collier, ownership in ABG Sundal Collier by the company(ies) to whom the report(s) refer(s) to, market making, managed or co-managed public offerings, compensation for provision of certain services, directorship of the analyst, or a member of the analyst's household, or in relation to any contractual obligations to the issuance of this research report.

ABG Sundal Collier has undertaken a contractual obligation to issue this report and receives predetermined compensation from the company covered in this report.

ABG Sundal Collier is not aware of any other actual, material conflicts of interest of the analyst or ABG Sundal Collier of which the analyst knows or has reason to know at the time of the publication of this report.

Production of report: 7/25/2024 16:26.

All prices are as of market close on 24 July, 2024 unless otherwise noted.

## Disclaimer

This report has been prepared by ABG Sundal Collier ASA, ABG Sundal Collier Denmark, filial af ABG Sundal Collier ASA, Norge, ABG Sundal Collier AB and/or ABG Sundal Collier Limited and any of their directors, officers, representatives and employees (hereinafter collectively referred to as "ABG Sundal Collier"). This report is not a product of any other affiliated or associated companies of any of the above entities.

This report is provided solely for the information and use of professional investors, who are expected to make their own investment decisions without undue reliance on this report. The information contained herein does not apply to, and should not be relied upon by, retail clients. This report is for distribution only under such circumstances as may be permitted by applicable law. Research reports prepared by ABG Sundal Collier are for information purposes only. The recommendation(s) in this report is (are) has/ have no regard to specific investment objectives and the financial situation or needs of any specific recipient. ABG Sundal Collier and/or its affiliates accepts no liability whatsoever for any losses arising from any use of this report or its contents. This report is not to be used or considered as an offer to sell, or a solicitation of an offer to buy. The information herein has been obtained from, and any opinions herein are based upon, sources believed reliable, but ABG Sundal Collier and/or its affiliates make no representation as to its accuracy or completeness and it should not be relied upon as such. All opinions and estimates herein

reflect the judgment of ABG Sundal Collier on the date of this report and are subject to change without notice. Past performance is not indicative of future results.

The compensation of our research analysts is determined exclusively by research management and senior management, but not including investment banking management. Compensation is not based on specific investment banking revenues, however, it is determined from the profitability of the ABG Sundal Collier group, which includes earnings from investment banking operations and other business. Investors should assume that ABG Sundal Collier ASA, ABG Sundal Collier Denmark, filial af ABG Sundal Collier ASA, Norge and/or ABG Sundal Collier AB is seeking or will seek investment banking or other business relationships with the companies in this report.

The research analyst(s) responsible for the preparation of this report may interact with trading desk and sales personnel and other departments for the purpose of gathering, synthesizing and interpreting market information. From time to time, ABG Sundal Collier and/or its affiliates and any shareholders, directors, officers, or employees thereof may (I) have a position in, or otherwise be interested in, any securities directly or indirectly connected to the subject of this report, or (II) perform investment banking or other services for, or solicit investment banking or other services from, a company mentioned in this report. ABG Sundal Collier and/or its affiliates rely on information barriers to control the flow of information contained in one or more areas of ABG Sundal Collier, into other areas, units, groups or affiliates of ABG Sundal Collier.

Norway: ABG Sundal Collier ASA is regulated by the Financial Supervisory Authority of Norway (Finanstilsynet)

Denmark: ABG Sundal Collier Denmark, filial af ABG Sundal Collier ASA, Norge, is regulated by the Financial Supervisory Authority of Norway (Finanstilsynet) and the Danish Financial Supervisory Authority (Finanstilsynet)

Sweden: ABG Sundal Collier AB is regulated by the Swedish Financial Supervisory Authority (Finansinspektionen)

UK: This report is a communication made, or approved for communication in the UK, by ABG Sundal Collier Limited, authorised and regulated by the Financial Conduct Authority in the conduct of its business.

US: This report is being distributed in the United States (U.S.) in accordance with FINRA Rule 1220 by ABG Sundal Collier Inc., an SEC registered broker-dealer and a FINRA/SIPC member which accepts responsibility for its content and its compliance with FINRA Rule 2241. Research reports distributed in the U.S. are intended solely for "major U.S. institutional investors," and "U.S. institutional investors" as defined under Rule 15a-6 of the Securities Exchange Act of 1934 and any related interpretive guidance and no-action letters issued by the Staff of the U.S. Securities and Exchange Commission ("SEC") collectively ("SEC Rule 15a-6"). Each major U.S. institutional investor and U.S. institutional investor that receives a copy of this research report, by its acceptance of such report, represents that it agrees that it will not distribute this research report to any other person. This communication is only intended for major U.S. institutional investors and U.S. institutional investors. Any person which is not a major U.S. institutional investor, or a U.S. institutional investor as covered by SEC Rule 15a-6 must not rely on this communication. The delivery of this research report to any person in the U.S. is not a recommendation to effect any transactions in the securities discussed herein, or an endorsement of any opinion expressed herein. Any major U.S. institutional investor or U.S. institutional investor receiving this report which wishes to effect transactions in any securities referred to herein should contact ABG Sundal Collier Inc., not its affiliates. Further information on the securities referred to herein may be obtained from ABG Sundal Collier Inc., on request.

Singapore: This report is distributed in Singapore by ABG Sundal Collier Pte. Ltd, which is not licensed under the Financial Advisors Act (Chapter 110 of Singapore). In Singapore, this report may only be distributed to institutional investors as defined in Section 4A(1)(c) of the Securities and Futures Act (Chapter 289 of Singapore) ("SFA"), and should not be circulated to any other person in Singapore.

Canada: This report is being distributed by ABG Sundal Collier ASA in Canada pursuant to section 8.25 of National Instrument 31-103 or an equivalent provision and has not been tailored to the needs of any specific investor in Canada. The information contained in this report is not, and under no circumstances is to be construed as, a prospectus, an advertisement, a public offering or an offer to sell the securities described herein, in Canada or any province or territory thereof. No securities commission or similar regulatory authority in Canada has reviewed or considered this report, the information contained herein or the merits of the securities described herein and any representation to the contrary is an offence. Under no circumstances is this report to be construed as an offer to sell such securities or as a solicitation of an offer to buy such securities in any jurisdiction of Canada. Any offer or sale of the securities described herein in Canada may only be made in accordance with applicable securities laws and only by a dealer properly registered under such securities laws, or alternatively, pursuant to an applicable dealer registration exemption, in the Canadian jurisdiction in which such offer or sale is made.

This report may not be reproduced, distributed, or published by any recipient for any purpose whatsoever without the prior written express permission of ABG Sundal Collier.

**Additional information available upon request. If reference is made in this report to other companies and ABG Sundal Collier provides research coverage for those companies, details regarding disclosures may be found on our website [www.abgsc.com](http://www.abgsc.com).**

© Copyright 2024 ABG Sundal Collier ASA

---

<b>Norway</b>	<b>Sweden</b>	<b>Denmark</b>	<b>United Kingdom</b>	<b>USA</b>	<b>Germany</b>	<b>Singapore</b>
Ruseløkkveien 26, 8th floor 0251 Oslo	Regeringsgatan 25, 8th floor	Forbindelsesvej 12, 2100 Copenhagen	10 Paternoster Row, 5th floor	140 Broadway, Suite 4604 New York, NY 10005	Schillerstrasse 2, 5. OG 60313 Frankfurt	10 Collyer Quay Ocean Financial Center
Norway	111 53 Stockholm	Denmark	London EC4M 7EJ	USA	Germany	#40-07, Singapore 049315
Tel: +47 22 01 60 00	Sweden	Tel: +45 35 46 61 00	UK	Tel. +1 212 605 3800	Tel +49 69 96 86 96 0	Tel +65 6808 6082
Fax: +47 22 01 60 60	Tel: +46 8 566 286 00	Fax: +45 35 46 61 10	Tel: +44 20 7905 5600	Fax. +1 212 605 3801	Fax +49 69 96 86 96 99	
	Fax: +46 8 566 286 01		Fax: +44 20 7905 5601			